

#### Non-GAAP Financial Measures

This presentation includes information that does not conform to accounting principles generally accepted in the United States of America ("U.S. GAAP") and are considered non-GAAP measures. Management uses these measures internally for planning, forecasting and evaluating the performance of the Company, including allocating resources. DuPont's management believes these non-GAAP financial measures are useful to investors because they provide additional information related to the ongoing performance of DuPont to offer a more meaningful comparison related to future results of operations. These non-GAAP financial measures supplement disclosures prepared in accordance with U.S. GAAP, and should not be viewed as an alternative to U.S. GAAP. Furthermore, such non-GAAP measures may not be consistent with similar measures provided or used by other companies. Reconciliations for these non-GAAP measures to U.S. GAAP are provided in the Selected Financial Information and Non-GAAP Measures starting on page 11 of our second quarter 2022 earnings release and in the Reconciliation to Non-GAAP Measures on the Investors section of the Company's website. Non-GAAP measures included in this release are defined below. The Company has not provided forward-looking U.S. GAAP financial measures or a reconciliation of forward-looking non-GAAP financial measures to the most comparable U.S. GAAP financial measures on a forward-looking basis because the Company is unable to predict with reasonable certainty the ultimate outcome of certain future events. These events include, among others, the impact of portfolio changes, including asset sales, mergers, acquisitions, and divestitures; contingent liabilities related to litigation, environmental and indemnifications matters; impairments and discrete tax items. These items are uncertain, depend on various factors, and could have a material impact on U.S. GAAP results for the guidance period.

Mobility & Material businesses costs classified as discontinued operations include only direct operating expenses incurred by the M&M Businesses which the Company will cease to incur upon the close of the M&M Divestitures. Indirect costs, such as those related to corporate and shared service functions previously allocated to the M&M Businesses, do not meet the criteria for discontinued operations and remain reported within continuing operations. A portion of these indirect costs include costs related to activities the Company will continue to undertake post-closing of the M&M Divestiture, and for which it will be reimbursed ("Future Reimbursable Indirect Costs"). Future Reimbursable Indirect Costs are reported within continuing operations but are excluded from Adjusted EPS and operating EBITDA as defined below. The remaining portion of these indirect costs are reported within continuing operations in Corporate & Other and are included within Adjusted EPS and Operating EBITDA.

Adjusted earnings per common share from continuing operations - diluted ("Adjusted EPS"), is defined as earnings per common share from continuing operations - diluted, excluding the after-tax impact of significant items, after-tax impact of amortization expense of intangibles, the after-tax impact of non-operating pension / other post employment benefits ("OPEB") credits / costs and Future Reimbursable Indirect Costs. Management estimates amortization expense in 2022 associated with intangibles to be approximately \$600 million on a pre-tax basis, or approximately \$0.93 per share.

The Company's measure of profit/loss for segment reporting purposes is Operating EBITDA as this is the manner in which the Company's chief operating decision maker ("CODM") assesses performance and allocates resources. The Company defines Operating EBITDA as earnings (i.e., "Income from continuing operations before income taxes") before interest, depreciation, amortization, non-operating pension / OPEB benefits / charges, and foreign exchange gains / losses, excluding Future Reimbursable Indirect Costs, and adjusted for significant items. Reconciliations of these measures are provided on the following pages.

Significant items are items that arise outside the ordinary course of the Company's business that management believes may cause misinterpretation of underlying business performance, both historical and future, based on a combination of some or all of the item's size, unusual nature and infrequent occurrence. Management classifies as significant items certain costs and expenses associated with integration and separation activities related to transformational acquisitions and divestitures as they are considered unrelated to ongoing business performance.

Organic Sales is defined as net sales excluding the impacts of currency and portfolio.

Free cash flow is defined as cash provided by/used for operating activities less capital expenditures. As a result, free cash flow represents cash that is available to the Company, after investing in its asset base, to fund obligations using the Company's primary source of liquidity, cash provided by operating activities. Management believes free cash flow, even though it may be defined differently from other companies, is useful to investors, analysts and others to evaluate the Company's cash flow and financial performance, and it is an integral measure used in the Company's financial planning process. Free cash flow conversion is defined as free cash flow divided by net income adjusted to exclude the after-tax impact of non-cash impairment charges, gains or losses on divestitures, and amortization expense of intangibles.

Capitalized terms not defined above are defined in the Overview and Cautionary Statement about Forward-Looking statements included at the end of this presentation. Reconciliation to the most directly comparable GAAP measure, including details of significant items begins on page 11 of our second quarter 2022 earnings release and on the DuPont Investors website.



## 2Q 2022 Highlights



9% top-line organic growth; high singledigit organic sales growth in E&I and W&P



Strong customer demand across key end-markets



Continue to fully offset raw material, logistics and energy cost inflation with pricing actions



Successfully navigated a dynamic macro environment complicated by China COVID lockdowns



## **Key Initiatives Update**



- Rogers transaction<sup>(1)</sup> expected to close in third quarter 2022
- M&M divestitures<sup>(2)</sup> on-track
  - Celanese transaction expected closing around end of 2022
  - Targeting mid-year 2023 for Delrin® closing
- Laird integration and \$63 million cost synergy capture well underway
- Biomaterials sale closed in 2Q'22; represents last of previously announced non-core business divestitures



- Balanced strategy that will include prioritizing the return of excess capital to shareholders as well as bolt-on M&A
  - ~\$665 million of capital returned to shareholders in 2Q'22 through \$500 million in share repurchases and ~\$165 million in dividends
- Expect anticipated proceeds from M&M divestitures (net of funding Rogers acquisition¹) to enable substantial incremental share buybacks; disciplined M&A will remain a key priority
- Maintain strong balance sheet



- (1) On November 2, 2021 DuPont announced it had entered into a definitive agreement to acquire Rogers Corporation. The transaction is subject to regulatory approvals and customary closing conditions. See slide 16 for further information.
- (2) On February 18, 2022, the Company announced Board approval and definitive agreements to divest certain businesses within the historical M&M segment. See slide 16 for further

## Innovation Driving Growth in Strategic Focus Areas



**Electronics** 

 Increased adoptions of advanced node applications across CMP, ACT and Litho Semiconductor Technologies



Water

Fortilife™ XC
 Membrane adoptions
 increase for Minimum
 Liquid Discharge
 solutions to maximize
 wastewater recovery
 with significant energy
 savings



**Protection** 

- Launched Nomex®
   Comfort with
   EcoForce™ Technology
   in Personal Protection
- Launched new formulation Non-Halogen DuPont™ Thermax™ Insulation in Shelter



Industrial Technologies

 Opening of new Liveo™ healthcare manufacturing site to support increased adoptions in biopharma applications



Next-Gen Automotive

 BETATECH™ Thermal Interface Materials increased adoptions with leading EV OEMs globally

- Committed to Set Science-Based Targets for GHG emissions reduction
- Won Four 2022 Edison Awards highlighting innovative technologies
- Scored 100% on the Disability Equality Index (DEI) for seven consecutive years



## **2Q 2022 Financial Highlights**

NET SALES \$3.3 billion +7% ORGANIC SALES +9%

- Price (+8%), Volume (+1%), Portfolio (+1%), Currency (-3%)
- Organic Sales by Segment W&P (+9%), E&I (+8%)
- Organic Sales by Region U.S & Can (+13%), EMEA (+8%), Asia Pacific (+6%), Latin America (+14%)
- Strong demand continued in key end-markets
- Pricing actions continue to offset raw material, logistics and energy cost inflation

OPERATING EBITDA \$829 million Adjusted EPS \$0.88 / share

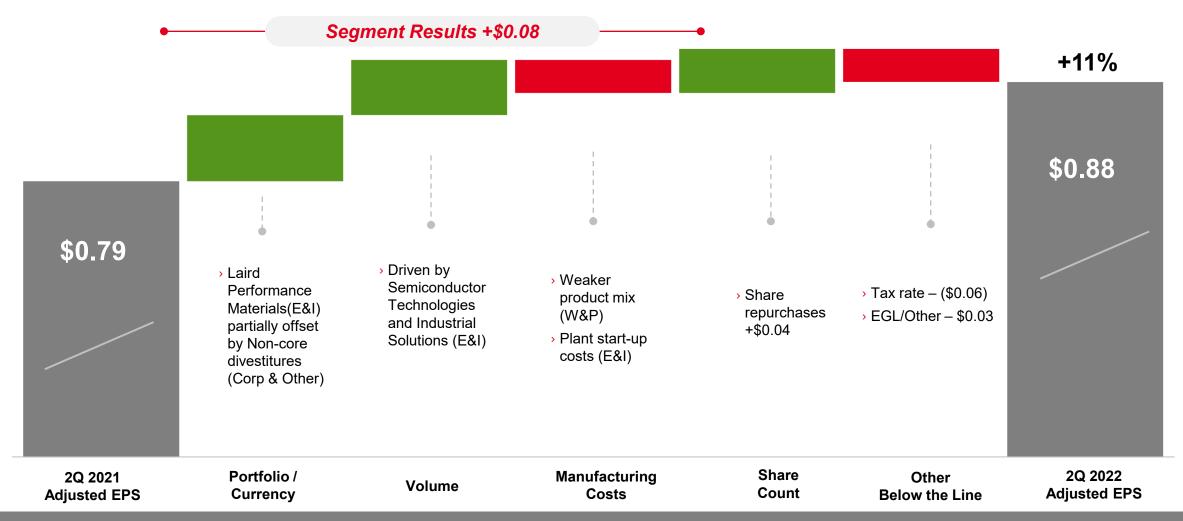
Cash from Operations \$86 million

- Operating EBITDA up 6% from year-ago period
  - Earnings from Laird acquisition and volume gains drove growth
- Consistent year-over-year and sequential operating EBITDA margin at 25%
- Year-over-year operating EBITDA margin negatively impacted ~160 basis points by price/cost inflation
- Adjusted EPS increased 11% versus prior year
- Cash flow from operations of \$86 million and capital expenditures of \$135 million resulted in free cash flow of \$(49) million

Net sales, operating EBITDA and adjusted EPS above expectations



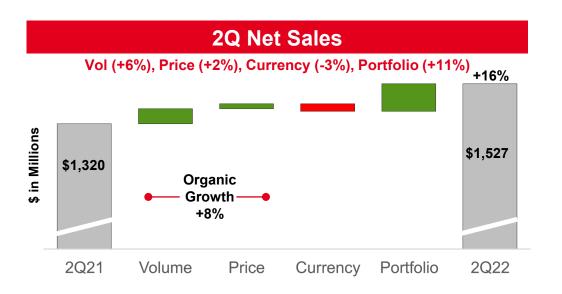
## 2Q 2022 Adjusted EPS Bridge



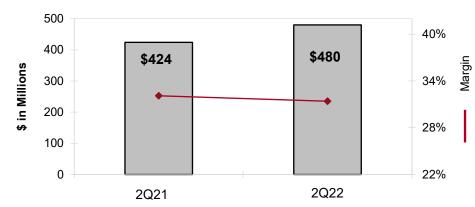
Pricing actions continue to offset raw material, logistics and energy cost inflation



## **Electronics & Industrial**







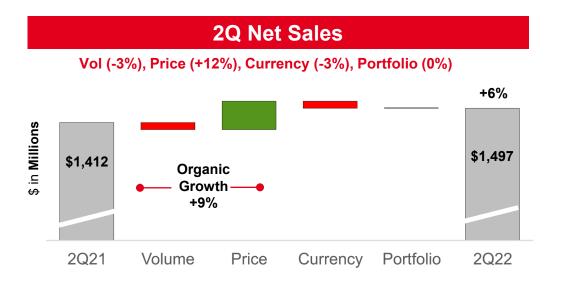


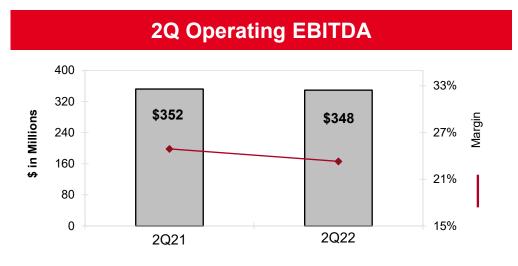


#### **2Q 2022 Highlights**

- Organic sales growth led by Semiconductor Technologies (up mid-teens);
   Industrial Solutions (up high single-digits)
- Interconnect Solutions down low single-digits on organic basis. Slight volume decline due to:
  - Anticipated return to normal seasonality in smartphones
  - Softness in China smartphones, personal computing and in automotive end-markets
- Operating EBITDA up 13% as Laird Performance Materials contribution, volume gains and higher pricing were partially offset by higher raw material and logistics costs
- Operating EBITDA margin decline of 70 basis points driven primarily by 100 basis point headwind related to price/cost

## **Water & Protection**







### **2Q 2022 Highlights**

- Broad-based pricing actions to offset inflationary pressure, most notably in Shelter and Safety Solutions
- Net Sales: Shelter Solutions up high-teens, Safety Solutions and Water Solutions both up mid single-digits
- Operating EBITDA decreased 1% as pricing actions taken to offset inflationary pressure were more than offset by volume declines related primarily to protective garments
- Operating EBITDA margin decline of 170 basis points driven by 200 basis point headwind related to price/cost



## 3Q & FY 2022 Guidance

3Q	2022 <sup>(1)</sup>	FY 2022 <sup>(1)</sup>
Net Sales	\$3,170 - \$3,370 million	\$13.0 - \$13.4 billion
Operating EBITDA	Approx. \$810 million	\$3.25 - \$3.35 billion
Adjusted EPS	Approx. \$0.81	\$3.27 - \$3.43

### **Key Assumptions**

- Pricing actions expected to continue to offset rising raw material, logistics and energy cost inflation
- Monitoring continuing uncertainties in global supply chains
- 3Q'22 and FY'22 guidance includes estimated \$(15) million operating EBITDA headwind from unplanned plant downtime in W&P resulting from unforeseen third-party utility disruption
- FY'22 guidance updated to reflect increased FX headwinds and to remove forecasted results of the Biomaterials business which was sold in 2Q'22
  - Incremental FX headwinds estimated as \$(200) million impact to FY'22 net sales
  - ~\$(120) million of net sales related to Biomaterials business removed from FY'22 guidance

### Guidance excludes pending acquisition of Rogers Corporation<sup>(2)</sup>

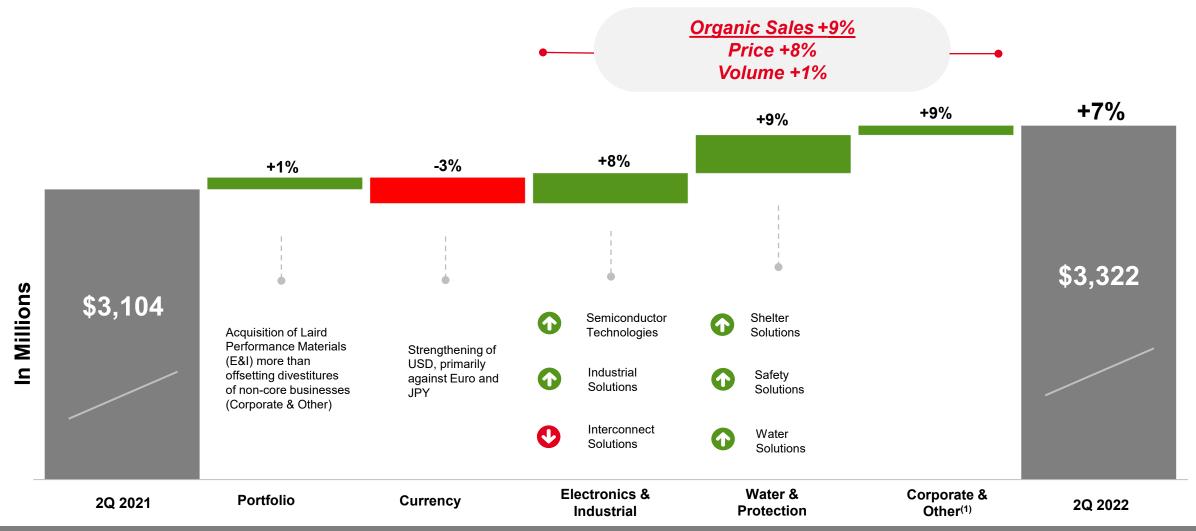
- (1) 2022 guidance excludes forecasted results related to the M&M divestitures which have been reclassified to discontinued operations. See slide 2 and 16 for additional information.
- (2) On November 2, 2021 DuPont announced it had entered into a definitive agreement to acquire Rogers Corporation. The transaction is subject to regulatory approvals and customary closing conditions. See slide 16 for further information.



## **Appendix**



## 2Q 2022 Net Sales Bridge



Organic sales gains in all businesses except Interconnect Solutions given anticipated return to normal seasonality and softness in China smartphones, personal computing and in automotive end-markets



## **3Q 2022 Segment Expectations**



**Electronics &** 

Industrial

## Segment

**Key Drivers** and **Assumptions** 

- Top-line expected to be relatively flat sequentially versus 2Q'22 as seasonal volumes gains are offset by currency headwinds
- Expecting high single-digit organic growth versus 3Q'21 on continued strength in Semiconductor Technologies and Industrial Solutions as well as return to growth in Interconnect Solutions
- · Monitoring softness in smartphones, PC's and tablets
- Slight sequential improvement in operating EBITDA margin from 2Q'22



#### Water & **Protection**

- Top-line expected to be down slightly on sequential basis versus 2Q'22 due to currency headwinds
- Expecting high single-digit organic growth versus 3Q'21; volume gains in Water Solutions and Shelter Solutions expected to be offset by lower volumes in Safety Solutions due to unplanned plant downtime resulting from third party utility disruption and lower garment volumes
- Continue to expect raw material, logistics and energy inflation to be offset by price
- Operating EBITDA margin expected to be down sequentially from 2Q'22 driven by unplanned plant downtime and currency headwinds

Sequential volume gains expected to be more than offset by unplanned plant downtime in W&P and currency headwinds



## Additional Modeling Guidance – Full Year 2022

Below-the-line estimates:		
Base Tax Rate	~21-23%	
D&A	~\$1,150 million, pre-tax	
Intangible Amortization	~\$600 million, pre-tax	
Interest Expense	~\$490 million, pre-tax	
Exchange (Gains)/Losses	~\$10 million, after-tax	
Non-Controlling Interest	~\$60 million, after-tax	
Share count – diluted <sup>(6)</sup> Weighted Average	~505 million – FY 2022	

Items included in O	perating EBITDA:
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**R&D** ~\$550 - \$600 million

#### **Corporate & Other:**

- Corporate expenses ~\$135 million

- Stranded costs<sup>(1)</sup> ~\$50 million

- Results of Retained Businesses and Biomaterials (divested in 2Q'22)<sup>(2)</sup>

#### Other Cash Uses:

Capital Expenditures<sup>(3)</sup> ~\$900 million

Dividends<sup>(4)</sup> ~\$670 million

Transaction Costs<sup>(5)</sup> ~\$800 - \$900 million

#### FY 2020 & 2021 quarterly financial information recast on continuing operations basis available on DuPont Investors website

- 1) Stranded costs reflect indirect corporate overhead costs previously allocated to the Divested M&M Businesses which do not meet the criteria to be accounted for as discontinued operations under ASC 205. These specific indirect costs, which are not subject to reimbursement, will remain in continuing operations of DuPont (included as part of operating EBITDA and adjusted EPS) and are reported in Corporate & Other. See slide 2 and 16 for additional information.
- 2) Results of Biomaterials business reported in Corporate & Other through time of its divestiture which occurred on May 31, 2022.
- 3) Includes full year of estimated capital expenditures associated with the Divested M&M Businesses.
- Subject to approval of the DuPont Board of Directors.
- 5) Transaction costs are excluded from Operating EBITDA and Adjusted EPS. A substantial portion of transaction costs relate to the M&M Divestitures which are reflected in discontinued operations within the Company's income statement. See slide 2 and 16 for additional information.
- 6) Assumes completion of remaining \$500 million of existing share repurchase authorization in 2022.



# **Upcoming Events**

- **❖** Wednesday, September 21, 2022
  - Safety Solutions (W&P) Teach-In

E&I teach-ins (Semiconductor Technologies, Interconnect Solutions and Industrial Solutions) and W&P teach-in (Water Solutions and Shelter Solutions) available for replay at www.investors.dupont.com



#### Overview

On November 2, 2021, DuPont announced it has entered definitive agreements to acquire Rogers Corporation ("Rogers"), (the "Intended Rogers Acquisition"). On January 25, 2022, Rogers shareholders approved the transaction. Closing is expected to occur in the third quarter of 2022, subject to regulatory approvals and customary closing conditions.

On February 18, 2022, DuPont announced that it has entered into definitive agreements to divest a majority of its historical Mobility & Materials segment, excluding certain Advanced Solutions and Performance Resins businesses, to Celanese Corporation ("Celanese"), (the "M&M Divestiture"). Closing is expected around the end of 2022, subject to regulatory approvals and customary closing conditions. The Company also announced on February 18, 2022 that its Board of Directors has approved the divestiture of the Delrin® acetal homopolymer (H-POM) business. In addition to the entry into definitive agreements, the Company anticipates that the closing of the sale of Delrin® would be subject to regulatory approvals and other customary closing conditions, (the "Delrin® Divestiture" and together with the M&M Divestiture, the "M&M Divestitures").

As of March 31, 2022, the results of operations and the assets and liabilities of the businesses in scope for the M&M Divestitures are presented as discontinued operations for all periods presented. The cash flows of these businesses have not been segregated and are included in the interim Consolidated Statement of Cash Flows. Unless otherwise indicated, the discussion of results, including the financial measures further discussed below, refer only to DuPont's Continuing Operations and do not include discussion of balances or activity of the businesses in scope for the M&M Divestitures. The Auto Adhesives & Fluids, Multibase<sup>TM</sup> and Tedlar<sup>®</sup> product lines previously within the historic Mobility & Materials segment (the "Retained Businesses") are not included in the scope of the intended divestitures. The Retained Businesses are reported in Corporate & Other. The reporting changes have been retrospectively applied for all periods presented.

#### Cautionary Statement Statement about Forward-looking Statements

This communication contains "forward-looking statements" within the meaning of the federal securities laws, including Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In this context, forward-looking statements often address expected future business and financial performance and financial condition, and often contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "see," "will," "would," "target," and similar expressions and variations or negatives of these words.

Forward-looking statements address matters that are, to varying degrees, uncertain and subject to risks, uncertainties, and assumptions, many of which that are beyond DuPont's control, that could cause actual results to differ materially from those expressed in any forward-looking statements. Forward-looking statements are not guarantees of future results. Some of the important factors that could cause DuPont's actual results to differ materially from those projected in any such forward-looking statements include, but are not limited to: (i) the parties' ability to meet expectations regarding the timing, completion and accounting and tax treatments of the M&M Divestiture to Celanese, including (x) any failure to obtain necessary regulatory approvals, anticipated tax treatment or to satisfy any of the other conditions to the proposed transaction, (y) the possibility that unforeseen liabilities, future capital expenditures, revenues, expenses, earnings, synergies, economic performance, indebtedness, financial condition, losses, future prospects, business and management strategies could impact the value, timing or pursuit of the proposed transaction, and (z) risks and costs and pursuit and/or implementation, timing and impacts to business operations of the separation of business lines in scope for the M&M Divestiture to Celanese, (ii) the timing and outcome of the Delrin® Business Divestiture, including entry into definitive agreements, and the risks, costs and ability to realize benefits from the pursuit of the Delrin® Business Divestiture; (iii) ability to achieve anticipated tax treatments in connection with mergers, acquisitions, divestitures and other portfolio changes actions and impact of changes in relevant tax and other laws; (iv) indemnification of certain legacy liabilities; (v) risks and costs related to each of the parties respective performance under and the impact of the arrangement to share future eligible PFAS costs by and between DuPont, Corteva and Chemours; (vi) failure to timely close on anticipated terms (or at all), realize expected benefits and effectively manage and achieve anticipated synergies and operational efficiencies in connection with mergers, acquisitions, divestitures and other portfolio changes including the Intended Rogers Acquisition and the M&M Divestitures; (vii) risks and uncertainties, including increased costs and the ability to obtain raw materials and meet customer needs, related to operational and supply chain impacts or disruptions, which may result from, among other events, the COVID-19 pandemic and actions in response to it, and geo-political and weather related events; (viii) ability to offset increases in cost of inputs, including raw materials, energy and logistics; (ix) risks, including ability to achieve, and costs associated with DuPont's sustainability strategy including the actual conduct of the company's activities and results thereof, and the development, implementation, achievement or continuation of any goal, program, policy or initiative discussed or expected; and (x) other risks to DuPont's business, operations; each as further discussed in DuPont's most recent annual report and subsequent current and periodic reports filed with the U.S. Securities and Exchange Commission. Unlisted factors may present significant additional obstacles to the realization of forward-looking statements. Consequences of material differences in results as compared with those anticipated in the forward-looking statements could include, among other things, business or supply chain disruption, operational problems, financial loss, legal liability to third parties and similar risks, any of which could have a material adverse effect on DuPont's consolidated financial condition, results of operations, credit rating or liquidity. You should not place undue reliance on forward-looking statements, which speak only as of the date they are made. DuPont assumes no obligation to publicly provide revisions or updates to any forward looking statements whether as a result of new information, future developments or otherwise, should circumstances change, except as otherwise required by securities and other applicable laws.



