

# 3Q2018

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## Supplemental Information

FURNISHED AS OF NOVEMBER 1, 2018 - UNAUDITED



## FORWARD LOOKING STATEMENTS & RISK FACTORS

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This Supplemental Information report contains disclosures that are “forward-looking statements” as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include all statements that do not relate solely to historical or current facts and can be identified by the use of words and phrases such as “can,” “may,” “payable,” “indicative,” “predictive,” “annualized,” “expect,” “expected,” “range of expectations,” “budget,” and other comparable terms in this report. These forward-looking statements are made as of the date of this report and are not guarantees of future performance. These statements are based on the current plans and expectations of Company management and are subject to a number of unknown risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those described in this release or implied by such forward-looking statements. Such risks and uncertainties include, among other things, the following: changes in the economy; increases in interest rates; the availability and cost of capital at expected rates; changes to facility-related healthcare regulations; competition for quality assets; negative developments in the operating results or financial condition of the Company’s tenants, including, but not limited to, their ability to pay rent and repay loans; the Company’s ability to reposition or sell facilities with profitable results; the Company’s ability to re-lease space at similar

rates as vacancies occur; the Company’s ability to renew expiring long-term single-tenant net leases; the Company’s ability to timely reinvest proceeds from the sale of assets at similar yields; government regulations affecting tenants’ Medicare and Medicaid reimbursement rates and operational requirements; unanticipated difficulties and/or expenditures relating to future acquisitions and developments; changes in rules or practices governing the Company’s financial reporting; the Company may be required under purchase options to sell properties and may not be able to reinvest the proceeds from such sales at rates of return equal to the return received on the properties sold; uninsured or underinsured losses related to casualty or liability; the incurrence of impairment charges on its real estate properties or other assets; and other legal and operational matters. Other risks, uncertainties and factors that could cause actual results to differ materially from those projected are detailed under the heading “Risk Factors,” in the Company’s Annual Report on Form 10-K filed with the Securities and Exchange Commission (“SEC”) for the year ended December 31, 2017 and other risks described from time to time thereafter in the Company’s SEC filings. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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## QUARTERLY HIGHLIGHTS

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Same store cash NOI for the third quarter increased 3.1% over the third quarter of 2017. For the trailing twelve months ended September 30, 2018, same store revenue grew 2.6%, operating expenses increased 2.1%, and same store cash NOI grew 2.9%:

- Same store revenue per average occupied square foot increased 2.6%.
- Average same store occupancy remained stable at 89.7%.

Predictive growth measures in the same store multi-tenant portfolio include:

- In-place contractual rent increases averaged 2.88%, up from 2.78% a year ago, partially attributable to future annual contractual increases of 3.76% for leases commencing in the quarter.
- Weighted average cash leasing spreads were 3.8% on 481,000 square feet renewed:
  - 8% (<0% spread)
  - 7% (0-3%)
  - 53% (3-4%)
  - 32% (>4%)
- Tenant retention was 87.0%.

Leasing activity in the third quarter totaled 687,000 square feet related to 172 leases:

- 573,000 square feet of renewals
- 114,000 square feet of new and expansion leases

In September, the Company acquired a medical office building adjacent to Catholic Health Initiatives' St. Anthony Hospital campus in Denver for \$4.2 million. The 100% leased, 17,000 square foot building is adjacent to six buildings totaling 523,000 square feet owned by the Company.

In August, the Company sold one off-campus medical office building in St. Louis for \$9.8 million.

A dividend of \$0.30 per common share was declared, which is equal to 76.9% of normalized FFO per share.

Dividends paid as a percentage of funds available for distribution were 99.5% year-to-date.

Leverage remained steady with net debt to adjusted EBITDA at 5.1 times.

# Salient Facts

AS OF SEPTEMBER 30, 2018

## Properties

**\$3.9B** invested in 201 properties  
**14.8M SF** owned in 27 states  
**11.1M SF** managed by Healthcare Realty  
**92.9%** medical office and outpatient  
**87.7%** on/adjacent to hospital campuses  
**2.9%** same store cash NOI growth (TTM)

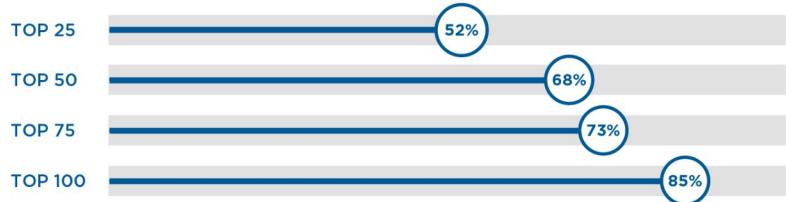
## Capitalization

**\$4.9B** enterprise value as of 10/26/2018  
**\$3.6B** market capitalization as of 10/26/2018  
**125.2M** shares outstanding  
**\$0.30** quarterly dividend per share  
**BBB/Baa2** credit rating  
**27.0%** debt to enterprise value at 9/30/2018  
**5.1x** net debt to adjusted EBITDA

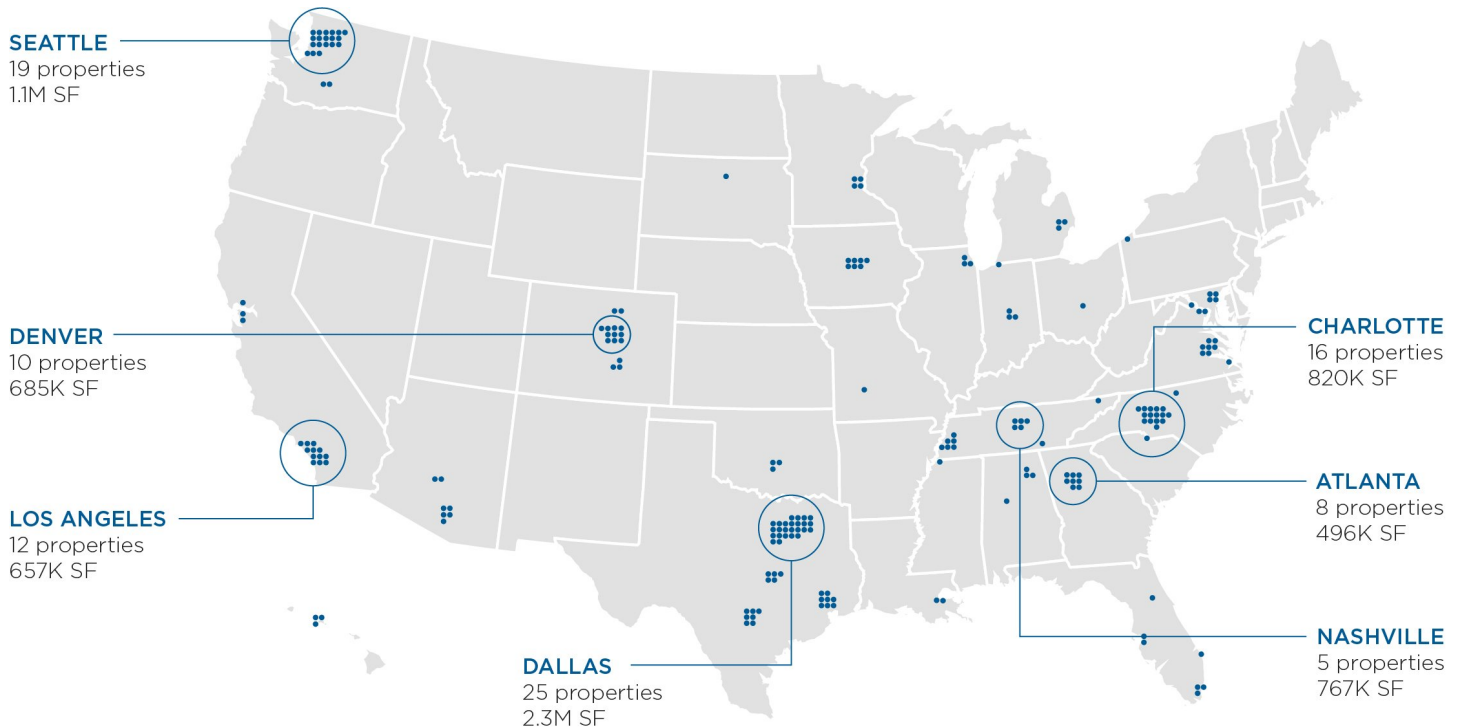
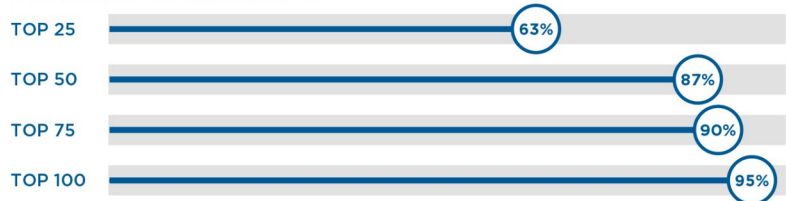
### PROXIMITY TO HOSPITAL CAMPUS (% of MOB SF)



### HEALTH SYSTEM BY RANK (% of MOB SF)



### MSA BY RANK (% of MOB SF)



# Corporate Information

Healthcare Realty Trust is a real estate investment trust that integrates owning, managing, financing and developing income-producing real estate properties associated primarily with the delivery of outpatient healthcare services throughout the United States. As of September 30, 2018, the Company owned 201 real estate properties in 27 states totaling 14.8 million square feet and was valued at approximately \$5.0 billion. The Company provided leasing and property management services to 11.1 million square feet nationwide.

## CORPORATE HEADQUARTERS

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### Healthcare Realty Trust Incorporated

3310 West End Avenue, Suite 700  
Nashville, Tennessee 37203  
Phone 615.269.8175 Fax 615.269.8461  
communications@healthcarerealty.com  
www.healthcarerealty.com

## EXECUTIVE OFFICERS

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### David R. Emery

Executive Chairman of the Board

### Todd J. Meredith

President and Chief Executive Officer

### John M. Bryant, Jr.

Executive Vice President and General Counsel

### J. Christopher Douglas

Executive Vice President and Chief Financial Officer

### Robert E. Hull

Executive Vice President - Investments

## ANALYST COVERAGE

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BMO Capital Markets  
BTIG, LLC  
Cantor Fitzgerald, L.P.  
CapitalOne Securities, Inc.  
Green Street Advisors, Inc.  
J.P. Morgan Securities LLC  
Jefferies LLC  
JMP Securities LLC  
KeyBanc Capital Markets Inc.  
Mizuho Securities USA Inc  
Morgan Stanley  
Raymond James & Associates  
Stifel, Nicolaus & Company, Inc.  
SunTrust Robinson Humphrey, Inc.  
Wells Fargo Securities, LLC

## BOARD OF DIRECTORS

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### David R. Emery

Executive Chairman of the Board  
Healthcare Realty Trust Incorporated

### Nancy H. Agee

President and Chief Executive Officer  
Carilion Clinic

### Edward H. Braman

Retired Audit Partner  
Ernst & Young LLP

### Peter F. Lyle

Vice President  
Medical Management Associates, Inc.

### Todd J. Meredith

President and Chief Executive Officer  
Healthcare Realty Trust Incorporated

### Edwin B. Morris III

Retired Managing Director  
Morris & Morse Company, Inc.

### J. Knox Singleton

Retired Chief Executive Officer  
Inova Health System

### Bruce D. Sullivan

Retired Audit Partner  
Ernst & Young LLP

### Christann M. Vasquez

President  
Dell Seton Medical Center at University of Texas  
Seton Medical Center Austin  
Seton Shoal Creek Hospital

# Balance Sheet Information

DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA

## ASSETS

|                                                | 3Q 2018            | 2Q 2018            | 1Q 2018            | 4Q 2017            | 3Q 2017            |
|------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <b>Real estate properties</b>                  |                    |                    |                    |                    |                    |
| Land                                           | \$217,322          | \$214,755          | \$201,090          | \$201,283          | \$196,217          |
| Buildings, improvements and lease intangibles  | 3,669,852          | 3,668,938          | 3,600,826          | 3,601,460          | 3,400,224          |
| Personal property                              | 10,454             | 10,355             | 10,205             | 10,314             | 10,300             |
| Construction in progress                       | 26,960             | 23,102             | 14,990             | 5,458              | 1,138              |
| Land held for development                      | 24,645             | 24,633             | 20,123             | 20,123             | 20,123             |
| <b>Total real estate properties</b>            | <b>3,949,233</b>   | <b>3,941,783</b>   | <b>3,847,234</b>   | <b>3,838,638</b>   | <b>3,628,002</b>   |
| Less accumulated depreciation and amortization | (989,585)          | (959,732)          | (924,304)          | (897,430)          | (888,875)          |
| <b>Total real estate properties, net</b>       | <b>2,959,648</b>   | <b>2,982,051</b>   | <b>2,922,930</b>   | <b>2,941,208</b>   | <b>2,739,127</b>   |
| Cash and cash equivalents                      | 10,027             | 7,414              | 3,796              | 6,215              | 196,981            |
| Assets held for sale, net                      | 8,826              | 8,788              | 36,118             | 33,147             | 8,772              |
| Other assets                                   | 222,582            | 216,437            | 220,576            | 213,015            | 200,824            |
| <b>Total assets</b>                            | <b>\$3,201,083</b> | <b>\$3,214,690</b> | <b>\$3,183,420</b> | <b>\$3,193,585</b> | <b>\$3,145,704</b> |

## LIABILITIES AND STOCKHOLDERS' EQUITY

|                                                            | 3Q 2018            | 2Q 2018            | 1Q 2018            | 4Q 2017            | 3Q 2017            |
|------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <b>Liabilities</b>                                         |                    |                    |                    |                    |                    |
| Notes and bonds payable                                    | \$1,344,759        | \$1,335,732        | \$1,306,951        | \$1,283,880        | \$1,166,060        |
| Accounts payable and accrued liabilities                   | 72,927             | 66,490             | 62,318             | 70,995             | 69,918             |
| Liabilities of properties held for sale                    | 141                | 340                | 201                | 93                 | 59                 |
| Other liabilities                                          | 43,004             | 44,072             | 49,402             | 48,734             | 45,405             |
| <b>Total liabilities</b>                                   | <b>1,460,831</b>   | <b>1,446,634</b>   | <b>1,418,872</b>   | <b>1,403,702</b>   | <b>1,281,442</b>   |
| Commitments and contingencies                              |                    |                    |                    |                    |                    |
| <b>Stockholders' equity</b>                                |                    |                    |                    |                    |                    |
| Preferred stock, \$.01 par value; 50,000 shares authorized | —                  | —                  | —                  | —                  | —                  |
| Common stock, \$.01 par value; 300,000 shares authorized   | 1,252              | 1,252              | 1,252              | 1,251              | 1,249              |
| Additional paid-in capital                                 | 3,181,263          | 3,178,514          | 3,175,809          | 3,173,429          | 3,173,167          |
| Accumulated other comprehensive income (loss)              | 473                | 5                  | (639)              | (1,299)            | (1,274)            |
| Cumulative net income attributable to common stockholders  | 1,071,804          | 1,065,256          | 1,027,528          | 1,018,348          | 1,055,499          |
| Cumulative dividends                                       | (2,514,540)        | (2,476,971)        | (2,439,402)        | (2,401,846)        | (2,364,379)        |
| <b>Total stockholders' equity</b>                          | <b>1,740,252</b>   | <b>1,768,056</b>   | <b>1,764,548</b>   | <b>1,789,883</b>   | <b>1,864,262</b>   |
| <b>Total liabilities and stockholders' equity</b>          | <b>\$3,201,083</b> | <b>\$3,214,690</b> | <b>\$3,183,420</b> | <b>\$3,193,585</b> | <b>\$3,145,704</b> |

# Statements of Income Information

DOLLARS IN THOUSANDS

|                                            | 3Q 2018         | 2Q 2018         | 1Q 2018         | 4Q 2017           | 3Q 2017         | 2Q 2017         | 1Q 2017         | 4Q 2016         |
|--------------------------------------------|-----------------|-----------------|-----------------|-------------------|-----------------|-----------------|-----------------|-----------------|
| <b>Revenues</b>                            |                 |                 |                 |                   |                 |                 |                 |                 |
| Rental income                              | \$111,452       | \$109,566       | \$110,229       | \$105,806         | \$105,078       | \$103,384       | \$102,709       | \$103,066       |
| Other operating                            | 2,010           | 2,068           | 1,895           | 1,943             | 1,947           | 1,934           | 1,935           | 2,316           |
|                                            | <b>113,462</b>  | <b>111,634</b>  | <b>112,124</b>  | <b>107,749</b>    | <b>107,025</b>  | <b>105,318</b>  | <b>104,644</b>  | <b>105,382</b>  |
| <b>Expenses</b>                            |                 |                 |                 |                   |                 |                 |                 |                 |
| Property operating                         | 44,135          | 41,737          | 41,818          | 40,590            | 40,628          | 38,184          | 37,852          | 37,307          |
| General and administrative                 | 8,504           | 8,373           | 9,101           | 8,272             | 8,021           | 8,005           | 8,694           | 7,622           |
| Acquisition and pursuit costs <sup>1</sup> | 141             | 120             | 277             | 302               | 507             | 785             | 586             | 1,085           |
| Depreciation and amortization              | 42,061          | 40,130          | 39,573          | 37,324            | 35,873          | 34,823          | 34,452          | 34,022          |
| Bad debts, net of recoveries               | (62)            | 104             | —               | (17)              | 4               | 105             | 66              | (13)            |
|                                            | <b>94,779</b>   | <b>90,464</b>   | <b>90,769</b>   | <b>86,471</b>     | <b>85,033</b>   | <b>81,902</b>   | <b>81,650</b>   | <b>80,023</b>   |
| <b>Other income (expense)</b>              |                 |                 |                 |                   |                 |                 |                 |                 |
| Gain on sales of real estate properties    | 1,288           | 29,590          | —               | —                 | (7)             | 16,124          | 23,408          | 41,037          |
| Interest expense                           | (13,464)        | (13,069)        | (12,668)        | (13,707)          | (14,107)        | (14,315)        | (14,272)        | (13,839)        |
| Loss on extinguishment of debt             | —               | —               | —               | (44,985)          | —               | —               | —               | —               |
| Impairment of real estate assets           | —               | —               | —               | 2                 | (5,059)         | (5)             | (323)           | (121)           |
| Interest and other income, net             | 41              | 38              | 493             | 261               | 354             | 4               | 38              | 1               |
|                                            | <b>(12,135)</b> | <b>16,559</b>   | <b>(12,175)</b> | <b>(58,429)</b>   | <b>(18,819)</b> | <b>1,808</b>    | <b>8,851</b>    | <b>27,078</b>   |
| <b>Net income (loss)</b>                   | <b>\$6,548</b>  | <b>\$37,729</b> | <b>\$9,180</b>  | <b>(\$37,151)</b> | <b>\$3,173</b>  | <b>\$25,224</b> | <b>\$31,845</b> | <b>\$52,437</b> |

<sup>1</sup> Includes third party and travel costs related to the pursuit of acquisitions and developments.

# FFO, Normalized FFO, & FAD<sup>1, 2</sup>

DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA

|                                                                                | 3Q 2018         | 2Q 2018         | 1Q 2018         | 4Q 2017         | 3Q 2017         | 2Q 2017         | 1Q 2017         | 4Q 2016         |
|--------------------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Net income (loss)                                                              | \$6,548         | \$37,729        | \$9,180         | (\$37,151)      | \$3,173         | \$25,224        | \$31,845        | \$52,437        |
| Gain on sales of real estate assets                                            | (1,288)         | (29,590)        | —               | —               | 7               | (16,124)        | (23,408)        | (41,037)        |
| Impairments of real estate assets                                              | —               | —               | —               | (2)             | 5,059           | 5               | 323             | 121             |
| Real estate depreciation and amortization                                      | 42,723          | 40,747          | 40,003          | 37,869          | 36,478          | 35,421          | 35,555          | 34,699          |
| <b>FFO</b>                                                                     | <b>\$47,983</b> | <b>\$48,886</b> | <b>\$49,183</b> | <b>\$716</b>    | <b>\$44,717</b> | <b>\$44,526</b> | <b>\$44,315</b> | <b>\$46,220</b> |
| Acquisition and pursuit costs <sup>3</sup>                                     | 141             | 120             | 277             | 302             | 507             | 785             | 586             | 915             |
| Revaluation of awards upon retirement                                          | 70              | —               | —               | —               | —               | —               | —               | —               |
| Write-off of deferred financing costs upon amendment of credit facilities      | —               | —               | —               | 21              | —               | —               | —               | —               |
| Forfeited earnest money received                                               | —               | —               | (466)           | —               | —               | —               | —               | —               |
| Interest incurred related to the timing of issuance/redemption of senior notes | —               | —               | —               | 767             | —               | —               | —               | —               |
| Loss on extinguishment of debt                                                 | —               | —               | —               | 44,985          | —               | —               | —               | —               |
| <b>Normalized FFO</b>                                                          | <b>\$48,194</b> | <b>\$49,006</b> | <b>\$48,994</b> | <b>\$46,791</b> | <b>\$45,224</b> | <b>\$45,311</b> | <b>\$44,901</b> | <b>\$47,135</b> |
| Non-real estate depreciation and amortization                                  | 1,506           | 1,481           | 1,466           | 1,439           | 1,388           | 1,369           | 1,355           | 1,339           |
| Provision for bad debt, net                                                    | (62)            | 104             | —               | (17)            | 4               | 105             | 66              | (13)            |
| Straight-line rent receivable, net                                             | (413)           | (683)           | (1,330)         | (201)           | (1,156)         | (1,623)         | (1,595)         | (1,595)         |
| Stock-based compensation                                                       | 2,605           | 2,593           | 2,822           | 2,531           | 2,429           | 2,453           | 2,614           | 1,949           |
| Non-cash items                                                                 | <b>3,636</b>    | <b>3,495</b>    | <b>2,958</b>    | <b>3,752</b>    | <b>2,665</b>    | <b>2,304</b>    | <b>2,440</b>    | <b>1,680</b>    |
| 2nd generation TI                                                              | (6,950)         | (7,755)         | (5,867)         | (6,929)         | (4,481)         | (3,680)         | (5,277)         | (7,918)         |
| Leasing commissions paid                                                       | (1,139)         | (1,947)         | (1,851)         | (2,705)         | (1,826)         | (984)           | (1,584)         | (1,030)         |
| Capital expenditures                                                           | (6,229)         | (7,117)         | (4,184)         | (6,400)         | (4,203)         | (5,667)         | (2,520)         | (4,283)         |
| <b>FAD</b>                                                                     | <b>\$37,512</b> | <b>\$35,682</b> | <b>\$40,050</b> | <b>\$34,509</b> | <b>\$37,379</b> | <b>\$37,284</b> | <b>\$37,960</b> | <b>\$35,584</b> |
| Dividends paid                                                                 | \$37,570        | \$37,569        | \$37,556        | \$37,467        | \$34,964        | \$34,961        | \$34,937        | \$34,761        |
| FFO per common share - diluted                                                 | \$0.39          | \$0.39          | \$0.40          | \$0.01          | \$0.37          | \$0.38          | \$0.38          | \$0.40          |
| <b>Normalized FFO per common share - diluted</b>                               | <b>\$0.39</b>   | <b>\$0.40</b>   | <b>\$0.40</b>   | <b>\$0.38</b>   | <b>\$0.38</b>   | <b>\$0.39</b>   | <b>\$0.39</b>   | <b>\$0.41</b>   |
| FFO weighted average common shares outstanding - diluted <sup>4</sup>          | 124,192         | 123,983         | 123,984         | 124,125         | 120,081         | 115,674         | 115,507         | 115,408         |

1 Funds from operations ("FFO") and FFO per share are operating performance measures adopted by the National Association of Real Estate Investment Trusts, Inc. ("NAREIT"). NAREIT defines FFO as the most commonly accepted and reported measure of a REIT's operating performance equal to "net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus depreciation and amortization (including amortization of leasing commissions), and after adjustments for unconsolidated partnerships and joint ventures."

2 FFO, Normalized FFO and Funds Available for Distribution ("FAD") do not represent cash generated from operating activities determined in accordance with accounting principles generally accepted in the United States of America and is not necessarily indicative of cash available to fund cash needs. FFO, Normalized FFO and FAD should not be considered alternatives to net income attributable to common stockholders as indicators of the Company's operating performance or as alternatives to cash flow as measures of liquidity.

3 Acquisition and pursuit costs include third party and travel costs related to the pursuit of acquisitions and developments.

4 Diluted weighted average common shares outstanding for the three months ended September 30, 2018 includes the dilutive effect of nonvested share-based awards outstanding of 839,990.

# Capital Funding & Commitments

DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA

## ACQUISITION AND RE/DEVELOPMENT FUNDING

|                                          | 3Q 2018 | 2Q 2018  | 1Q 2018 | 4Q 2017   | 3Q 2017  |
|------------------------------------------|---------|----------|---------|-----------|----------|
| Acquisitions                             | \$4,150 | \$70,350 | \$—     | \$246,568 | \$16,300 |
| Re/development                           | 5,016   | 10,998   | 12,658  | 4,010     | 7,196    |
| 1st gen. TI & acq. cap. ex. <sup>1</sup> | 3,866   | 4,668    | 1,194   | 1,271     | 1,586    |

## MAINTENANCE CAPITAL EXPENDITURES

|                          | 3Q 2018         | 2Q 2018         | 1Q 2018         | 4Q 2017         | 3Q 2017         |
|--------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>\$ Spent</b>          |                 |                 |                 |                 |                 |
| 2nd generation TI        | \$6,950         | \$7,755         | \$5,867         | \$6,929         | \$4,481         |
| Leasing commissions paid | 1,139           | 1,947           | 1,851           | 2,705           | 1,826           |
| Capital expenditures     | 6,229           | 7,117           | 4,184           | 6,400           | 4,203           |
|                          | <b>\$14,318</b> | <b>\$16,819</b> | <b>\$11,902</b> | <b>\$16,034</b> | <b>\$10,510</b> |
| <b>% of NOI</b>          |                 |                 |                 |                 |                 |
| 2nd generation TI        | 10.1%           | 11.2%           | 8.5%            | 10.4%           | 6.9%            |
| Leasing commissions paid | 1.6%            | 2.8%            | 2.7%            | 4.0%            | 2.8%            |
| Capital expenditures     | 9.0%            | 10.3%           | 6.1%            | 9.6%            | 6.5%            |
|                          | <b>20.7%</b>    | <b>24.3%</b>    | <b>17.3%</b>    | <b>24.0%</b>    | <b>16.2%</b>    |

## LEASING COMMITMENTS

|                                               | 3Q 2018 | 2Q 2018 | 1Q 2018 | 4Q 2017 | 3Q 2017 |
|-----------------------------------------------|---------|---------|---------|---------|---------|
| <b>Renewals</b>                               |         |         |         |         |         |
| Square feet                                   | 572,554 | 346,539 | 309,665 | 394,721 | 420,603 |
| 2nd generation TI/square foot/lease year      | \$1.50  | \$2.48  | \$1.86  | \$1.67  | \$1.38  |
| Leasing commissions/square foot/lease year    | \$0.75  | \$0.57  | \$0.56  | \$0.59  | \$0.28  |
| WALT (in months) <sup>2</sup>                 | 34.0    | 75.6    | 51.8    | 46.0    | 35.8    |
| <b>New leases</b>                             |         |         |         |         |         |
| Square feet                                   | 79,545  | 95,542  | 140,884 | 111,788 | 109,038 |
| 2nd generation TI/square foot/lease year      | \$4.28  | \$4.04  | \$5.42  | \$4.74  | \$3.92  |
| Leasing commissions/square foot/lease year    | \$1.14  | \$0.84  | \$1.06  | \$0.92  | \$0.46  |
| WALT (in months) <sup>2</sup>                 | 58.5    | 63.8    | 93.8    | 90.7    | 68.4    |
| <b>All</b>                                    |         |         |         |         |         |
| Square feet                                   | 652,099 | 442,081 | 450,549 | 506,509 | 529,641 |
| 2nd generation TI/square foot/lease year      | \$2.03  | \$2.77  | \$3.47  | \$2.77  | \$2.22  |
| Leasing commissions/square foot/lease year    | \$0.82  | \$0.62  | \$0.79  | \$0.71  | \$0.34  |
| Leasing commitments as a % of annual net rent | 12.0%   | 15.8%   | 20.7%   | 16.0%   | 12.3%   |
| WALT (in months) <sup>2</sup>                 | 37.0    | 73.2    | 64.9    | 55.9    | 42.6    |

<sup>1</sup> Planned capital expenditures for acquisitions include expected near-term fundings that were contemplated as part of the acquisition.

<sup>2</sup> WALT = weighted average lease term.

# Debt Metrics

DOLLARS IN THOUSANDS

## SUMMARY OF INDEBTEDNESS AS OF SEPTEMBER 30, 2018

|                                                            | INTEREST<br>EXPENSE | PRINCIPAL<br>BALANCE | BALANCE <sup>1</sup> | MONTHS TO<br>MATURITY | CONTRACTUAL<br>RATE | EFFECTIVE<br>RATE |
|------------------------------------------------------------|---------------------|----------------------|----------------------|-----------------------|---------------------|-------------------|
| Senior notes due 2023                                      | \$2,395             | \$250,000            | \$248,013            | 55                    | 3.75%               | 3.95%             |
| Senior notes due 2025 <sup>2</sup>                         | 2,469               | 250,000              | 248,219              | 79                    | 3.88%               | 4.08%             |
| Senior notes due 2028                                      | 2,771               | 300,000              | 295,087              | 111                   | 3.63%               | 3.84%             |
| <b>Total senior notes outstanding</b>                      | <b>\$7,635</b>      | <b>\$800,000</b>     | <b>\$791,319</b>     | <b>83</b>             | <b>3.74%</b>        | <b>3.95%</b>      |
| \$700 million unsecured credit facility due 2020           | 1,874               | 245,000              | 245,000              | 22                    | LIBOR + 1.00%       | 3.26%             |
| Unsecured term loan facility due 2022 <sup>3</sup>         | 1,276               | 150,000              | 149,132              | 51                    | LIBOR + 1.10%       | 3.41%             |
| Mortgage notes payable, net                                | 1,923               | 159,157              | 159,308              | 59                    | 5.06%               | 4.83%             |
| <b>Total outstanding notes and bonds payable</b>           | <b>\$12,708</b>     | <b>\$1,354,157</b>   | <b>\$1,344,759</b>   | <b>66</b>             | <b>3.77%</b>        | <b>3.87%</b>      |
| Interest cost capitalization                               | (213)               |                      |                      |                       |                     |                   |
| Unsecured credit facility fee and deferred financing costs | 969                 |                      |                      |                       |                     |                   |
| <b>Total quarterly consolidated interest expense</b>       | <b>\$13,464</b>     |                      |                      |                       |                     |                   |

## SELECTED FINANCIAL DEBT COVENANTS <sup>4</sup>

|                                                | CALCULATION                               | REQUIREMENT          | TTM ENDED 9/30 |
|------------------------------------------------|-------------------------------------------|----------------------|----------------|
| <b>Revolving credit facility and term loan</b> |                                           |                      |                |
| Leverage ratio                                 | Total debt/total capital                  | Not greater than 60% | 33.2%          |
| Secured leverage ratio                         | Total secured debt/total capital          | Not greater than 30% | 3.9%           |
| Unencumbered leverage ratio                    | Unsecured debt/unsecured real estate      | Not greater than 60% | 33.8%          |
| Fixed charge coverage ratio                    | EBITDA/fixed charges                      | Not less than 1.50x  | 4.2x           |
| Unsecured coverage ratio                       | Unsecured EBITDA/unsecured interest       | Not less than 1.75x  | 4.8x           |
| Construction and development                   | CIP/total assets                          | Not greater than 15% | 0.8%           |
| Asset investments                              | Mortgages & unimproved land/total assets  | Not greater than 20% | 1.0%           |
| <b>Senior notes <sup>5</sup></b>               |                                           |                      |                |
| Incurrence of total debt                       | Total debt/total assets                   | Not greater than 60% | 33.0%          |
| Incurrence of debt secured by any lien         | Secured debt/total assets                 | Not greater than 40% | 3.9%           |
| Maintenance of total unsecured assets          | Unencumbered assets/unsecured debt        | Not less than 150%   | 307.9%         |
| Debt service coverage                          | EBITDA/interest expense                   | Not less than 1.5x   | 4.8x           |
| <b>Other</b>                                   |                                           |                      |                |
| Net debt to adjusted EBITDA <sup>6</sup>       | Net debt (debt less cash)/adjusted EBITDA | Not required         | 5.1x           |
| Debt to enterprise value <sup>7</sup>          | Debt/enterprise value                     | Not required         | 27.0%          |

<sup>1</sup> Balances are reflected net of discounts and deferred financing costs and include premiums.

<sup>2</sup> The effective interest rate includes the impact of the \$1.7 million settlement of a forward-starting interest rate swap that is included in accumulated other comprehensive income on the Company's Condensed Consolidated Balance Sheets.

<sup>3</sup> The effective interest rate includes the impact of interest rate swaps on \$25.0 million and \$50.0 million of the outstanding balance at a rate of 2.18% and 2.46%, respectively (plus the applicable margin rate, currently 110 basis points).

<sup>4</sup> Does not include all financial and non-financial covenants and restrictions that are required by the Company's various debt agreements.

<sup>5</sup> The senior note covenants calculations apply to the senior notes due 2025 and 2028. The senior notes due 2023 have similar covenants but contain a less restrictive definition of total assets.

<sup>6</sup> Adjusted EBITDA is based on the current quarter results, annualized. See page 23 for a reconciliation of adjusted EBITDA.

<sup>7</sup> Based on the closing price of \$29.26 on September 28, 2018 and 125,237,184 shares outstanding.

# Investment Activity

DOLLARS IN THOUSANDS

## ACQUISITION ACTIVITY

| LOCATION                         | TYPE <sup>1</sup> | MILES TO CAMPUS | HEALTH SYSTEM AFFILIATION | CLOSING   | PURCHASE PRICE  | SQUARE FEET    | LEASED %   | CAP RATE <sup>2</sup> |
|----------------------------------|-------------------|-----------------|---------------------------|-----------|-----------------|----------------|------------|-----------------------|
| Seattle, WA                      | MOB               | 0.04            | Overlake Health           | 5/4/2018  | \$7,750         | 13,314         | 100%       | 5.0%                  |
| Denver, CO                       | MOB               | 0.06            | CHI                       | 5/18/2018 | 12,068          | 93,992         | 70%        | 5.5%                  |
| Denver, CO                       | OFC               | 0.06            | CHI                       | 5/18/2018 | 12,932          | 93,869         | 87%        | 7.3%                  |
| Oklahoma City, OK                | MOB               | 0.10            | Integrus Health           | 5/21/2018 | 11,400          | 82,647         | 96%        | 5.9%                  |
| Seattle, WA                      | MOB               | 0.00            | MultiCare Health          | 6/29/2018 | 26,200          | 86,942         | 91%        | 5.7%                  |
| Denver, CO                       | MOB               | 0.05            | CHI                       | 8/24/2018 | 4,150           | 17,084         | 100%       | 6.0%                  |
| <b>2018 acquisition activity</b> |                   |                 |                           |           | <b>\$74,500</b> | <b>387,848</b> | <b>87%</b> | <b>5.9%</b>           |

## DISPOSITION ACTIVITY

| LOCATION                         | TYPE <sup>1</sup> | MILES TO CAMPUS | HEALTH SYSTEM AFFILIATION | CLOSING   | SALES PRICE     | SQUARE FEET    | LEASED %   | CAP RATE <sup>3</sup> |
|----------------------------------|-------------------|-----------------|---------------------------|-----------|-----------------|----------------|------------|-----------------------|
| Virginia <sup>4</sup>            | MOB, OFC          | Various         | HCA                       | 4/26/2018 | \$46,236        | 460,881        | 75%        | 13.3%                 |
| Michigan <sup>5</sup>            | SNF               | NA              | NA                        | 6/27/2018 | 9,516           | 121,672        | 100%       | 25.5%                 |
| Missouri                         | MOB               | 1.43            | None                      | 8/30/2018 | 9,754           | 70,893         | 76%        | 4.3%                  |
| <b>2018 disposition activity</b> |                   |                 |                           |           | <b>\$65,506</b> | <b>653,446</b> | <b>80%</b> | <b>13.7%</b>          |

## RE/DEVELOPMENT ACTIVITY

| LOCATION                            | TYPE <sup>1</sup> | CAMPUS LOCATION | SQUARE FEET    | BUDGET          | 3Q 2018 FUNDING | TOTAL THRU 9/30/2018 | REMAINING FUNDINGS | AGGREGATE LEASED % | COMPLETION DATE |
|-------------------------------------|-------------------|-----------------|----------------|-----------------|-----------------|----------------------|--------------------|--------------------|-----------------|
| <b>Same store redevelopment</b>     |                   |                 |                |                 |                 |                      |                    |                    |                 |
| Charlotte, NC <sup>6</sup>          | MOB               | ON              | 204,000        | \$12,000        | \$1,306         | \$9,242              | \$2,758            | 87%                | Q1 2019         |
| <b>Development</b>                  |                   |                 |                |                 |                 |                      |                    |                    |                 |
| Seattle, WA                         | MOB               | ON              | 151,000        | 64,120          | 2,552           | 18,019               | 46,101             | 60%                | Q2 2019         |
| <b>2018 re/development activity</b> |                   |                 | <b>355,000</b> | <b>\$76,120</b> | <b>\$3,858</b>  | <b>\$27,261</b>      | <b>\$48,859</b>    | <b>76%</b>         |                 |

## HISTORICAL INVESTMENT ACTIVITY

|                     | ACQUISITIONS <sup>7</sup> | MORTGAGE FUNDING | CONSTRUCTION MORTGAGE FUNDING | RE/DEVELOPMENT FUNDING | TOTAL INVESTMENTS | DISPOSITIONS |
|---------------------|---------------------------|------------------|-------------------------------|------------------------|-------------------|--------------|
| 2013                | \$216,956                 | \$—              | \$58,731                      | \$—                    | \$275,687         | \$101,910    |
| 2014                | 85,077                    | 1,900            | 1,244                         | 4,384                  | 92,605            | 34,840       |
| 2015                | 187,216                   | —                | —                             | 27,859                 | 215,075           | 157,975      |
| 2016                | 241,939                   | —                | —                             | 45,343                 | 287,282           | 94,683       |
| 2017                | 327,167                   | —                | —                             | 32,305                 | 359,472           | 122,700      |
| YTD 2018            | 74,500                    | —                | —                             | 28,672                 | 103,172           | 65,506       |
| Average (2013-2017) | 211,671                   | 380              | 11,995                        | 21,978                 | 246,024           | 102,422      |
| % of Average        | 86.0%                     | 0.2%             | 4.9%                          | 8.9%                   | 100.0%            |              |

<sup>1</sup> MOB = Medical office building; OFC = Office; SNF = Skilled nursing facility.

<sup>2</sup> For acquisitions, cap rate represents the forecasted first year cash NOI / purchase price plus acquisition costs and expected capital additions.

<sup>3</sup> For dispositions, cap rate represents the in-place cash NOI / sales price.

<sup>4</sup> Includes five single-tenant net lease medical office buildings and two multi-tenant buildings.

<sup>5</sup> Includes five single-tenant net lease skilled nursing facilities. Sales price includes \$0.5 million of forfeited earnest money from a prior terminated transaction.

<sup>6</sup> Redevelopment project is a 38,000 square foot expansion to an existing medical office building.

<sup>7</sup> Net of mortgage notes receivable payoffs upon acquisition.

## MARKETS (BY SQUARE FEET)

| MARKET                  | MSA RANK | INVESTMENT <sup>1</sup> | COUNT      | MOB 92.9%         |                | NON-MOB 7.1%                 |                    |                | TOTAL             | % OF TOTAL    |
|-------------------------|----------|-------------------------|------------|-------------------|----------------|------------------------------|--------------------|----------------|-------------------|---------------|
|                         |          |                         |            | MULTI-TENANT      | SINGLE-TENANT  | INPATIENT REHAB <sup>2</sup> | INPATIENT SURGICAL | OFFICE         |                   |               |
| Dallas, TX              | 4        | \$480,453               | 25         | 2,004,574         |                |                              | 156,245            | 145,365        | 2,306,184         | 15.6%         |
| Seattle, WA             | 15       | 468,189                 | 19         | 1,049,651         | 67,510         |                              |                    |                | 1,117,161         | 7.5%          |
| Charlotte, NC           | 22       | 169,609                 | 16         | 820,457           |                |                              |                    |                | 820,457           | 5.5%          |
| Nashville, TN           | 36       | 163,506                 | 5          | 766,523           |                |                              |                    |                | 766,523           | 5.2%          |
| Denver, CO              | 19       | 158,547                 | 10         | 557,368           |                | 34,068                       |                    | 93,869         | 685,305           | 4.6%          |
| Los Angeles, CA         | 2        | 184,361                 | 12         | 594,163           |                | 63,000                       |                    |                | 657,163           | 4.4%          |
| Houston, TX             | 5        | 132,929                 | 8          | 533,857           |                |                              |                    | 57,170         | 591,027           | 4.0%          |
| Richmond, VA            | 45       | 147,682                 | 7          | 548,801           |                |                              |                    |                | 548,801           | 3.7%          |
| Des Moines, IA          | 89       | 135,720                 | 7          | 197,994           | 181,961        |                              |                    | 152,655        | 532,610           | 3.6%          |
| Memphis, TN             | 42       | 95,641                  | 7          | 515,876           |                |                              |                    |                | 515,876           | 3.5%          |
| Atlanta, GA             | 9        | 189,262                 | 8          | 476,054           | 19,732         |                              |                    |                | 495,786           | 3.3%          |
| San Antonio, TX         | 24       | 95,694                  | 7          | 483,811           |                |                              |                    |                | 483,811           | 3.3%          |
| Indianapolis, IN        | 34       | 75,444                  | 3          | 382,695           |                |                              |                    |                | 382,695           | 2.6%          |
| Austin, TX              | 31       | 105,956                 | 5          | 375,333           |                |                              |                    |                | 375,333           | 2.5%          |
| Oklahoma City, OK       | 41       | 120,827                 | 3          | 151,507           | 200,000        |                              |                    |                | 351,507           | 2.4%          |
| Washington, DC          | 6        | 101,043                 | 4          | 348,998           |                |                              |                    |                | 348,998           | 2.4%          |
| Chicago, IL             | 3        | 86,377                  | 3          | 337,917           |                |                              |                    |                | 337,917           | 2.3%          |
| Honolulu, HI            | 54       | 142,273                 | 3          | 298,427           |                |                              |                    |                | 298,427           | 2.0%          |
| San Francisco, CA       | 11       | 118,838                 | 3          | 286,270           |                |                              |                    |                | 286,270           | 1.9%          |
| Miami, FL               | 8        | 57,140                  | 4          | 241,980           |                |                              |                    |                | 241,980           | 1.6%          |
| Colorado Springs, CO    | 79       | 53,395                  | 3          | 241,224           |                |                              |                    |                | 241,224           | 1.6%          |
| Other (21 markets)      |          | 609,109                 | 39         | 1,769,155         | 322,482        | 165,123                      | 186,000            |                | 2,442,760         | 16.5%         |
| <b>Total</b>            |          | <b>\$3,891,995</b>      | <b>201</b> | <b>12,982,635</b> | <b>791,685</b> | <b>262,191</b>               | <b>342,245</b>     | <b>449,059</b> | <b>14,827,815</b> | <b>100.0%</b> |
| Number of properties    |          |                         |            | 180               | 11             | 4                            | 2                  | 4              | 201               |               |
| % of square feet        |          |                         |            | 87.6%             | 5.3%           | 1.8%                         | 2.3%               | 3.0%           | 100.0%            |               |
| Investment <sup>1</sup> |          |                         |            | \$3,290,363       | \$240,384      | \$53,605                     | \$208,725          | \$98,918       | \$3,891,995       |               |
| Quarterly cash NOI      |          |                         |            | \$56,258          | \$4,858        | \$1,681                      | \$4,744            | \$1,679        | \$69,220          |               |
| % of cash NOI           |          |                         |            | 81.3%             | 7.0%           | 2.4%                         | 6.9%               | 2.4%           | 100.0%            |               |

## BY BUILDING TYPE

|                         | MOB TOTAL   | MULTI-TENANT | SINGLE-TENANT | TOTAL       |
|-------------------------|-------------|--------------|---------------|-------------|
| Number of properties    | 191         | 184          | 17            | 201         |
| Square feet             | 13,774,320  | 13,431,694   | 1,396,121     | 14,827,815  |
| % of square feet        | 92.9%       | 90.6%        | 9.4%          | 100.0%      |
| Occupancy %             | 87.3%       | 86.7%        | 100.0%        | 87.9%       |
| Investment <sup>1</sup> | \$3,530,747 | \$3,389,281  | \$502,714     | \$3,891,995 |
| Quarterly cash NOI      | \$61,116    | \$57,937     | \$11,283      | \$69,220    |
| % of cash NOI           | 88.3%       | 83.7%        | 16.3%         | 100.0%      |

<sup>1</sup> Excludes gross assets held for sale, land held for development, construction in progress and corporate property.

<sup>2</sup> Includes inpatient rehab facilities, a behavioral health facility and a skilled nursing facility.

# Associated Health Systems<sup>1</sup>

## MOB PORTFOLIO (BY SQUARE FEET)

| HEALTH SYSTEM                        | SYSTEM RANK <sup>3</sup> | CREDIT RATING | ASSOCIATED 95.4% <sup>2</sup> |                       |                       | OFF CAMPUS     | TOTAL MOB         | % OF TOTAL MOB |
|--------------------------------------|--------------------------|---------------|-------------------------------|-----------------------|-----------------------|----------------|-------------------|----------------|
|                                      |                          |               | ON                            | ADJACENT <sup>4</sup> | ANCHORED <sup>5</sup> |                |                   |                |
| Baylor Scott & White Health          | 19                       | AA-/Aa3       | 1,834,256                     | 142,759               | 163,188               | —              | 2,140,203         | 15.5%          |
| Ascension Health                     | 3                        | AA+/Aa2       | 1,065,798                     | 156,328               | —                     | —              | 1,222,126         | 8.9%           |
| Catholic Health Initiatives          | 8                        | BBB+/Baa1     | 807,182                       | 291,201               | 95,486                | —              | 1,193,869         | 8.7%           |
| Atrium Health                        | 33                       | AA-/Aa3       | 353,537                       | 98,066                | 313,513               | —              | 765,116           | 5.6%           |
| Tenet Healthcare Corporation         | 6                        | B/B2          | 621,077                       | 67,790                | 30,096                | —              | 718,963           | 5.2%           |
| Bon Secours Health System            | 79                       | A/A2          | 548,801                       | —                     | —                     | —              | 548,801           | 4.0%           |
| WellStar Health System               | 83                       | A/A2          | 476,054                       | —                     | —                     | —              | 476,054           | 3.5%           |
| Baptist Memorial Health Care         | 92                       | BBB+/-        | 424,306                       | —                     | 39,345                | —              | 463,651           | 3.4%           |
| HCA                                  | 2                        | BB+/Ba2       | 177,340                       | 177,155               | 78,305                | —              | 432,800           | 3.1%           |
| Indiana University Health            | 26                       | AA/Aa2        | 280,129                       | 102,566               | —                     | —              | 382,695           | 2.8%           |
| University of Colorado Health        | 66                       | AA-/Aa3       | 150,291                       | 161,099               | 33,850                | —              | 345,240           | 2.5%           |
| Trinity Health                       | 5                        | AA-/Aa3       | 267,952                       | 73,331                | —                     | —              | 341,283           | 2.4%           |
| Providence St. Joseph Health         | 4                        | AA-/Aa3       | 176,854                       | 129,181               | —                     | —              | 306,035           | 2.2%           |
| UW Medicine (Seattle)                | 49                       | AA+/Aaa       | 194,536                       | 102,540               | —                     | —              | 297,076           | 2.2%           |
| Medstar Health                       | 37                       | A/A2          | 241,739                       | —                     | —                     | —              | 241,739           | 1.8%           |
| Advocate Health Care                 | 25                       | AA/Aa3        | 142,955                       | 95,436                | —                     | —              | 238,391           | 1.7%           |
| Overlake Health System               | 299                      | A/A2          | 191,051                       | 39,659                | —                     | —              | 230,710           | 1.7%           |
| Memorial Hermann                     | 44                       | A+/A1         | —                             | 206,090               | —                     | —              | 206,090           | 1.5%           |
| Community Health                     | 9                        | CCC+/Caa3     | 201,574                       | —                     | —                     | —              | 201,574           | 1.5%           |
| Mercy (St. Louis)                    | 35                       | AA-/Aa3       | —                             | —                     | 200,000               | —              | 200,000           | 1.4%           |
| MultiCare Health System              | 105                      | AA-/Aa3       | 154,452                       | 33,169                | —                     | —              | 187,621           | 1.3%           |
| Other (20 credit rated systems)      |                          |               | 1,034,511                     | 619,977               | 110,339               | —              | 1,764,827         | 12.8%          |
| Subtotal - credit rated <sup>6</sup> |                          |               | 9,344,395                     | 2,496,347             | 1,064,122             | —              | 12,904,864        | 93.7%          |
| Non-credit rated                     |                          |               | 238,710                       | —                     | —                     | 630,746        | 869,456           | 6.3%           |
| <b>Total</b>                         |                          |               | <b>9,583,105</b>              | <b>2,496,347</b>      | <b>1,064,122</b>      | <b>630,746</b> | <b>13,774,320</b> | <b>100.0%</b>  |
| <b>% of total</b>                    |                          |               | <b>69.6%</b>                  | <b>18.1%</b>          | <b>7.7%</b>           | <b>4.6%</b>    |                   |                |

<sup>1</sup> Excludes construction in progress and assets classified as held for sale.

<sup>2</sup> Includes total square feet of buildings located on-campus, adjacent and off-campus/anchored by healthcare systems.

<sup>3</sup> Ranked by revenue based on Modern Healthcare's Healthcare Systems Financials Database.

<sup>4</sup> The Company defines an adjacent property as being no more than 0.25 miles from a hospital campus.

<sup>5</sup> Includes buildings where health systems lease 40% or more of the property.

<sup>6</sup> Based on square footage, 83.9% is associated with an investment-grade rated healthcare provider.

# Top Tenants<sup>1</sup>

| HEALTH SYSTEM                 | SYSTEM RANK <sup>2</sup> | CREDIT RATING | # OF PROPERTIES | # OF LEASES | LEASED SQUARE FEET |           |           | % OF TOTAL LEASED | % OF TTM REVENUE |
|-------------------------------|--------------------------|---------------|-----------------|-------------|--------------------|-----------|-----------|-------------------|------------------|
|                               |                          |               |                 |             | MOB                | INPATIENT | TOTAL     |                   |                  |
| Baylor Scott & White Health   | 19                       | AA-/Aa3       | 20              | 163         | 1,012,808          | 156,245   | 1,169,053 | 9.0%              | 9.4%             |
| Atrium Health                 | 33                       | AA-/Aa3       | 16              | 80          | 611,304            | —         | 611,304   | 4.7%              | 4.1%             |
| Mercy (St. Louis)             | 35                       | AA-/Aa3       | 2               | 2           | 200,000            | 186,000   | 386,000   | 3.0%              | 4.1%             |
| Catholic Health Initiatives   | 8                        | BBB+/Baa1     | 16              | 73          | 555,040            | —         | 555,040   | 4.3%              | 3.9%             |
| Ascension Health              | 3                        | AA+/Aa2       | 11              | 70          | 408,541            | —         | 408,541   | 3.1%              | 2.6%             |
| Indiana University Health     | 26                       | AA/Aa2        | 3               | 45          | 290,207            | —         | 290,207   | 2.2%              | 2.2%             |
| Bon Secours Health System     | 79                       | A/A2          | 7               | 64          | 293,641            | —         | 293,641   | 2.3%              | 2.1%             |
| University of Colorado Health | 66                       | AA-/Aa3       | 5               | 17          | 254,581            | —         | 254,581   | 2.0%              | 2.0%             |
| UW Medicine (Seattle)         | 49                       | AA+/Aaa       | 5               | 23          | 177,995            | —         | 177,995   | 1.4%              | 1.7%             |
| Tenet Healthcare Corporation  | 6                        | B/B2          | 14              | 39          | 160,388            | 63,000    | 223,388   | 1.7%              | 1.7%             |
| WellStar Health System        | 83                       | A/A2          | 7               | 41          | 268,011            | —         | 268,011   | 2.1%              | 1.7%             |
|                               |                          |               |                 |             |                    |           |           | 35.8%             | 35.5%            |

<sup>1</sup> Excludes construction in progress and assets classified as held for sale.

<sup>2</sup> Includes total square feet of buildings located on-campus, adjacent and off-campus/anchored by healthcare systems.

# MOB Proximity to Hospital <sup>1, 2</sup>

## MEDICAL OFFICE BUILDINGS BY LOCATION

|                                                     | 3Q 2018       | 2Q 2018       | 1Q 2018       | 4Q 2017       | 3Q 2017       | 2Q 2017       |
|-----------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| On campus                                           | 69.6%         | 69.3%         | 69.1%         | 69.1%         | 68.4%         | 67.9%         |
| Adjacent to campus <sup>3</sup>                     | 18.1%         | 17.9%         | 17.6%         | 17.6%         | 17.5%         | 17.4%         |
| <b>Total on/adjacent</b>                            | <b>87.7%</b>  | <b>87.2%</b>  | <b>86.7%</b>  | <b>86.7%</b>  | <b>85.9%</b>  | <b>85.3%</b>  |
| Off campus - anchored by health system <sup>4</sup> | 7.7%          | 7.7%          | 7.7%          | 7.7%          | 8.4%          | 8.4%          |
| Off campus                                          | 4.6%          | 5.1%          | 5.6%          | 5.6%          | 5.7%          | 6.3%          |
|                                                     | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> |

## DISTANCE TO HOSPITAL CAMPUS

| GREATER THAN | LESS THAN OR EQUAL TO | # OF PROPERTIES | SQUARE FEET       | % OF TOTAL    | CUMULATIVE % | CAMPUS PROXIMITY      | GROUND LEASE PROPERTIES |               |
|--------------|-----------------------|-----------------|-------------------|---------------|--------------|-----------------------|-------------------------|---------------|
|              |                       |                 |                   |               |              |                       | SQUARE FEET             | % OF TOTAL    |
|              | 0.00                  | 123             | 9,583,105         | 69.6%         | 69.6%        | On campus             | 7,536,206               | 89.7%         |
| 0.00         | 250 yards             | 23              | 1,362,259         | 9.9%          | 79.5%        | Adjacent <sup>3</sup> | 80,525                  | 1.0%          |
| 250 yards    | 0.25 miles            | 20              | 1,134,088         | 8.2%          | 87.7%        |                       | 120,036                 | 1.4%          |
| 0.25 miles   | 0.50                  | 1               | 124,925           | 0.9%          | 88.6%        | Off campus            | 124,925                 | 1.5%          |
| 0.50         | 1.00                  | 2               | 280,873           | 2.0%          | 90.6%        |                       | —                       | —%            |
| 1.00         | 2.00                  | 5               | 519,446           | 3.8%          | 94.4%        |                       | 319,446                 | 3.8%          |
| 2.00         | 5.00                  | 8               | 338,246           | 2.5%          | 96.9%        |                       | 13,818                  | 0.2%          |
| 5.00         | 10.00                 | 5               | 275,189           | 2.0%          | 98.9%        |                       | 205,631                 | 2.4%          |
| 10.00        |                       | 4               | 156,189           | 1.1%          | 100.0%       |                       | —                       | —%            |
| <b>Total</b> |                       | <b>191</b>      | <b>13,774,320</b> | <b>100.0%</b> |              |                       | <b>8,400,587</b>        | <b>100.0%</b> |

<sup>1</sup> Excludes construction in progress and assets classified as held for sale.

<sup>2</sup> Proximity to hospital campus includes acute care hospitals with inpatient beds. The Company does not consider inpatient rehab hospitals (IRFs), skilled nursing facilities (SNFs) or long-term acute care hospitals (LTACHs) to be hospital campuses for distance calculations.

<sup>3</sup> The Company defines an adjacent property as being no more than 0.25 miles from a hospital campus.

<sup>4</sup> Includes buildings where health systems lease 40% or more of the property.

# Lease Maturity, Lease & Building Size<sup>1</sup>

## LEASE MATURITY SCHEDULE

|                             | MULTI-TENANT |                   |                  | SINGLE-TENANT |                  |                  | TOTAL        |                   |                        |                                |
|-----------------------------|--------------|-------------------|------------------|---------------|------------------|------------------|--------------|-------------------|------------------------|--------------------------------|
|                             | # OF LEASES  | SQUARE FEET       | % OF SQUARE FEET | # OF LEASES   | SQUARE FEET      | % OF SQUARE FEET | # OF LEASES  | SQUARE FEET       | % OF TOTAL SQUARE FEET | % OF BASE REVENUE <sup>2</sup> |
| 2018                        | 195          | 595,828           | 5.1%             | —             | —                | —%               | 195          | 595,828           | 4.6%                   | 4.3%                           |
| 2019                        | 656          | 2,470,914         | 21.2%            | 2             | 153,123          | 11.0%            | 658          | 2,624,037         | 20.1%                  | 19.6%                          |
| 2020                        | 477          | 1,796,290         | 15.5%            | 1             | 83,318           | 6.0%             | 478          | 1,879,608         | 14.4%                  | 14.2%                          |
| 2021                        | 392          | 1,390,498         | 11.9%            | —             | —                | —%               | 392          | 1,390,498         | 10.7%                  | 10.5%                          |
| 2022                        | 312          | 1,330,419         | 11.4%            | 1             | 58,285           | 4.2%             | 313          | 1,388,704         | 10.7%                  | 10.4%                          |
| 2023                        | 279          | 1,291,763         | 11.1%            | —             | —                | —%               | 279          | 1,291,763         | 9.9%                   | 10.0%                          |
| 2024                        | 154          | 865,506           | 7.4%             | —             | —                | —%               | 154          | 865,506           | 6.6%                   | 6.1%                           |
| 2025                        | 88           | 617,498           | 5.3%             | 2             | 91,561           | 6.5%             | 90           | 709,059           | 5.4%                   | 5.3%                           |
| 2026                        | 69           | 238,104           | 2.1%             | —             | —                | —%               | 69           | 238,104           | 1.8%                   | 1.8%                           |
| 2027                        | 60           | 292,940           | 2.5%             | 2             | 342,245          | 24.5%            | 62           | 635,185           | 4.9%                   | 7.5%                           |
| Thereafter                  | 136          | 752,616           | 6.5%             | 9             | 667,589          | 47.8%            | 145          | 1,420,205         | 10.9%                  | 10.3%                          |
| <b>Total leased</b>         | <b>2,818</b> | <b>11,642,376</b> | <b>86.7%</b>     | <b>17</b>     | <b>1,396,121</b> | <b>100.0%</b>    | <b>2,835</b> | <b>13,038,497</b> | <b>87.9%</b>           | <b>100.0%</b>                  |
| Total building              |              | 13,431,694        | 100.0%           |               | 1,396,121        | 100.0%           |              | 14,827,815        | 100.0%                 |                                |
| WALTR (months) <sup>3</sup> |              | 42.0              |                  |               | 100.1            |                  |              | 48.2              |                        |                                |
| WALT (months) <sup>3</sup>  |              | 89.4              |                  |               | 163.2            |                  |              | 97.3              |                        |                                |

## # OF LEASES BY SIZE

| LEASED SQUARE FEET  | MULTI-TENANT <sup>4</sup> | SINGLE-TENANT |
|---------------------|---------------------------|---------------|
| 0 - 2,500           | 1,499                     | —             |
| 2,501 - 5,000       | 694                       | —             |
| 5,001 - 7,500       | 217                       | —             |
| 7,501 - 10,000      | 138                       | —             |
| 10,001 +            | 270                       | 17            |
| <b>Total Leases</b> | <b>2,818</b>              | <b>17</b>     |

## BY BUILDING SIZE

| BUILDING SQUARE FEET | % OF TOTAL    | TOTAL SQUARE FOOTAGE | AVERAGE SQUARE FEET | # OF PROPERTIES |
|----------------------|---------------|----------------------|---------------------|-----------------|
| >100,000             | 41.5%         | 6,158,609            | 146,634             | 42              |
| <100,000 and >75,000 | 26.9%         | 3,982,683            | 86,580              | 46              |
| <75,000 and >50,000  | 16.7%         | 2,469,882            | 63,330              | 39              |
| <50,000 and >25,000  | 12.2%         | 1,816,173            | 37,837              | 48              |
| <25,000              | 2.7%          | 400,468              | 15,403              | 26              |
| <b>Total</b>         | <b>100.0%</b> | <b>14,827,815</b>    | <b>73,770</b>       | <b>201</b>      |

<sup>1</sup> Excludes land held for development, construction in progress, corporate property and assets classified as held for sale.

<sup>2</sup> Represents the current annualized minimum rents on in-place leases, excluding the impact of potential lease renewals and sponsor support payments under financial support arrangements and straight-line rent.

<sup>3</sup> WALTR = weighted average lease term remaining; WALT = weighted average lease term.

<sup>4</sup> The average lease size in the multi-tenant properties is 4,131 square feet.

# Historical Occupancy<sup>1</sup>

DOLLARS IN THOUSANDS

## SAME STORE PROPERTIES

|                                    | 3Q 2018     | 2Q 2018     | 1Q 2018     | 4Q 2017     | 3Q 2017     |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Multi-tenant</b>                |             |             |             |             |             |
| Investment                         | \$2,833,607 | \$2,738,045 | \$2,708,228 | \$2,665,547 | \$2,547,282 |
| Number of properties               | 145         | 144         | 143         | 142         | 138         |
| Total building square feet         | 11,341,527  | 11,221,175  | 11,236,857  | 11,203,468  | 10,937,805  |
| Period end % occupied              | 88.5%       | 88.3%       | 87.9%       | 88.0%       | 88.0%       |
| <b>Single-tenant</b>               |             |             |             |             |             |
| Investment                         | \$482,727   | \$481,727   | \$473,636   | \$486,602   | \$524,444   |
| Number of properties               | 15          | 15          | 14          | 19          | 24          |
| Total building square feet         | 1,341,781   | 1,341,781   | 1,306,362   | 1,428,034   | 1,762,488   |
| Period end % occupied              | 100.0%      | 100.0%      | 100.0%      | 100.0%      | 100.0%      |
| <b>Total same store properties</b> |             |             |             |             |             |
| Investment                         | \$3,316,334 | \$3,219,772 | \$3,181,864 | \$3,152,149 | \$3,071,726 |
| Number of properties               | 160         | 159         | 157         | 161         | 162         |
| Total building square feet         | 12,683,308  | 12,562,956  | 12,543,219  | 12,631,502  | 12,700,293  |
| Period end % occupied              | 89.7%       | 89.6%       | 89.2%       | 89.4%       | 89.7%       |

## PROPERTIES NOT IN SAME STORE

|                                 | 3Q 2018   | 2Q 2018   | 1Q 2018   | 4Q 2017   | 3Q 2017   |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|
| <b>Acquisitions<sup>2</sup></b> |           |           |           |           |           |
| Investment                      | \$464,185 | \$557,434 | \$526,129 | \$563,499 | \$428,579 |
| Number of properties            | 26        | 27        | 24        | 25        | 18        |
| Total building square feet      | 1,470,154 | 1,644,315 | 1,383,200 | 1,452,912 | 1,056,118 |
| Period end % occupied           | 91.9%     | 92.7%     | 92.7%     | 93.0%     | 92.3%     |
| <b>Development completions</b>  |           |           |           |           |           |
| Investment                      | \$29,122  | \$28,970  | \$31,929  | \$31,627  | \$30,537  |
| Number of properties            | 1         | 1         | 2         | 2         | 2         |
| Total building square feet      | 99,957    | 99,957    | 112,837   | 112,837   | 112,837   |
| Period end % occupied           | 38.4%     | 29.9%     | 34.9%     | 34.9%     | 22.7%     |
| % leased                        | 41.8%     | 41.8%     | 48.4%     | 45.4%     | 45.4%     |
| <b>Reposition<sup>3</sup></b>   |           |           |           |           |           |
| Investment                      | \$82,354  | \$82,251  | \$66,538  | \$60,179  | \$70,310  |
| Number of properties            | 14        | 14        | 13        | 13        | 15        |
| Total building square feet      | 574,396   | 574,396   | 471,604   | 435,281   | 561,708   |
| Period end % occupied           | 47.0%     | 48.5%     | 47.6%     | 47.7%     | 39.7%     |

## TOTAL PROPERTIES

|                            | 3Q 2018     | 2Q 2018     | 1Q 2018     | 4Q 2017     | 3Q 2017     |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Investment                 | \$3,891,995 | \$3,888,427 | \$3,806,460 | \$3,807,454 | \$3,601,152 |
| Number of properties       | 201         | 201         | 196         | 201         | 197         |
| Total building square feet | 14,827,815  | 14,881,624  | 14,510,860  | 14,632,532  | 14,430,956  |
| Period end % occupied      | 87.9%       | 87.9%       | 87.7%       | 88.1%       | 87.4%       |

<sup>1</sup> Excludes land held for development, construction in progress, corporate property and assets classified as held for sale.

<sup>2</sup> Acquisition includes properties acquired within the last 8 quarters of the period presented and are excluded from same store.

<sup>3</sup> Reposition includes properties that meet any of the Company-defined criteria: properties having less than 60% occupancy that is expected to last at least two quarters; properties that experience a loss of occupancy over 30% in a single quarter; or properties with negative net operating income that is expected to last at least two quarters.

# Occupancy Reconciliation

SQUARE FEET

## SEQUENTIAL

|                                  | PORTFOLIO         |                   |              | SAME STORE        |                   |              |
|----------------------------------|-------------------|-------------------|--------------|-------------------|-------------------|--------------|
|                                  | OCCUPIED          | TOTAL             | %            | OCCUPIED          | TOTAL             | %            |
| <b>Beginning June 30, 2018</b>   | <b>13,086,790</b> | <b>14,881,624</b> | <b>87.9%</b> | <b>11,254,233</b> | <b>12,562,956</b> | <b>89.6%</b> |
| <b>Portfolio activity</b>        |                   |                   |              |                   |                   |              |
| Acquisitions                     | 17,084            | 17,084            | 100.0%       | NA                | NA                | NA           |
| Re/development completions       | —                 | —                 | —%           | —                 | —                 | —%           |
| Dispositions <sup>1</sup>        | (57,294)          | (70,893)          | 80.8%        | (57,294)          | (70,893)          | 80.8%        |
| Same store reclassifications     |                   |                   |              |                   |                   |              |
| Acquisitions                     | NA                | NA                | NA           | 191,245           | 191,245           | 100.0%       |
| Development completions          | NA                | NA                | NA           | —                 | —                 | —%           |
| Reposition to same store         | NA                | NA                | NA           | —                 | —                 | —%           |
| Reposition from same store       | NA                | NA                | NA           | —                 | —                 | —%           |
|                                  | <b>13,046,580</b> | <b>14,827,815</b> | <b>88.0%</b> | <b>11,388,184</b> | <b>12,683,308</b> | <b>89.8%</b> |
| <b>Leasing activity</b>          |                   |                   |              |                   |                   |              |
| New leases/expansions            | 114,674           | NA                | NA           | 96,314            | NA                | NA           |
| Move-outs/contractions           | (122,757)         | NA                | NA           | (105,845)         | NA                | NA           |
| <b>Net absorption</b>            | <b>(8,083)</b>    | <b>NA</b>         | <b>NA</b>    | <b>(9,531)</b>    | <b>NA</b>         | <b>NA</b>    |
| <b>Ending September 30, 2018</b> | <b>13,038,497</b> | <b>14,827,815</b> | <b>87.9%</b> | <b>11,378,653</b> | <b>12,683,308</b> | <b>89.7%</b> |

## YEAR-OVER-YEAR

|                                     | PORTFOLIO         |                   |              | SAME STORE        |                   |              |
|-------------------------------------|-------------------|-------------------|--------------|-------------------|-------------------|--------------|
|                                     | OCCUPIED          | TOTAL             | %            | OCCUPIED          | TOTAL             | %            |
| <b>Beginning September 30, 2017</b> | <b>12,613,386</b> | <b>14,430,956</b> | <b>87.4%</b> | <b>11,390,024</b> | <b>12,700,293</b> | <b>89.7%</b> |
| <b>Portfolio activity</b>           |                   |                   |              |                   |                   |              |
| Acquisitions                        | 947,324           | 1,050,305         | 90.2%        | NA                | NA                | NA           |
| Re/development completions          | —                 | —                 | —%           | —                 | —                 | —%           |
| Dispositions <sup>1</sup>           | (525,211)         | (653,446)         | 80.4%        | (513,420)         | (527,019)         | 97.4%        |
| Same store reclassifications        |                   |                   |              |                   |                   |              |
| Acquisitions                        | NA                | NA                | NA           | 575,296           | 636,269           | 90.4%        |
| Development completions             | NA                | NA                | NA           | 12,880            | 12,880            | 100.0%       |
| Reposition to same store            | NA                | NA                | NA           | 9,225             | 9,225             | 100.0%       |
| Reposition from same store          | NA                | NA                | NA           | (103,501)         | (148,340)         | 69.8%        |
|                                     | <b>13,035,499</b> | <b>14,827,815</b> | <b>87.9%</b> | <b>11,370,504</b> | <b>12,683,308</b> | <b>89.6%</b> |
| <b>Leasing activity</b>             |                   |                   |              |                   |                   |              |
| New leases/expansions               | 546,278           | NA                | NA           | 481,163           | NA                | NA           |
| Move-outs/contractions              | (543,280)         | NA                | NA           | (473,014)         | NA                | NA           |
| <b>Net absorption</b>               | <b>2,998</b>      | <b>NA</b>         | <b>NA</b>    | <b>8,149</b>      | <b>NA</b>         | <b>NA</b>    |
| <b>Ending September 30, 2018</b>    | <b>13,038,497</b> | <b>14,827,815</b> | <b>87.9%</b> | <b>11,378,653</b> | <b>12,683,308</b> | <b>89.7%</b> |

<sup>1</sup> Includes properties reclassified as held for sale.

# Same Store Leasing Statistics<sup>1</sup>

|                                               | 3Q 2018      | 2Q 2018      | 1Q 2018      | 4Q 2017      | 3Q 2017      | 2Q 2017      | 1Q 2017      | 4Q 2016      |
|-----------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Average in-place contractual increases</b> |              |              |              |              |              |              |              |              |
| Multi-tenant                                  | 2.88%        | 2.84%        | 2.81%        | 2.80%        | 2.78%        | 2.74%        | 2.72%        | 2.69%        |
| Single-tenant                                 | 2.42%        | 2.13%        | 2.12%        | 2.12%        | 2.10%        | 2.04%        | 1.98%        | 1.78%        |
|                                               | <b>2.82%</b> | <b>2.73%</b> | <b>2.71%</b> | <b>2.69%</b> | <b>2.65%</b> | <b>2.61%</b> | <b>2.59%</b> | <b>2.50%</b> |
| <b>Multi-tenant renewals</b>                  |              |              |              |              |              |              |              |              |
| Cash leasing spreads                          | 3.8%         | 6.4%         | 5.2%         | 3.7%         | 4.6%         | 9.5%         | 4.5%         | 3.9%         |
| Tenant retention rate                         | 87.0%        | 84.4%        | 81.5%        | 81.9%        | 80.5%        | 90.3%        | 79.2%        | 88.5%        |

## AVERAGE IN-PLACE CONTRACTUAL INCREASES<sup>2</sup>

|                                         | MULTI-TENANT |                | SINGLE-TENANT |                | TOTAL        |                |
|-----------------------------------------|--------------|----------------|---------------|----------------|--------------|----------------|
|                                         | % INCREASE   | % OF BASE RENT | % INCREASE    | % OF BASE RENT | % INCREASE   | % OF BASE RENT |
| <b>Annual increase</b>                  |              |                |               |                |              |                |
| CPI                                     | 2.96%        | 2.54%          | 2.60%         | 55.19%         | 2.68%        | 10.23%         |
| Fixed                                   | 3.00%        | 92.05%         | 2.39%         | 16.50%         | 2.98%        | 81.02%         |
| <b>Non-annual increase (annualized)</b> |              |                |               |                |              |                |
| CPI                                     | 1.26%        | 1.04%          | 0.50%         | 2.50%          | 1.04%        | 1.25%          |
| Fixed                                   | 1.26%        | 2.93%          | 2.25%         | 25.81%         | 1.86%        | 6.27%          |
| <b>No increase</b>                      |              |                |               |                |              |                |
| Term > 1 year                           | —%           | 1.44%          | —%            | —%             | —%           | 1.23%          |
| <b>Total<sup>2</sup></b>                | <b>2.88%</b> | <b>100.00%</b> | <b>2.42%</b>  | <b>100.00%</b> | <b>2.82%</b> | <b>100.00%</b> |

## TYPE AND OWNERSHIP STRUCTURE (% OF SQUARE FEET)

|                           | MULTI-TENANT | SINGLE-TENANT | TOTAL |
|---------------------------|--------------|---------------|-------|
| <b>Tenant type</b>        |              |               |       |
| Hospital                  | 49.2%        | 81.6%         | 53.0% |
| Physician and other       | 50.8%        | 18.4%         | 47.0% |
| <b>Lease structure</b>    |              |               |       |
| Gross                     | 13.3%        | —%            | 11.7% |
| Modified gross            | 29.9%        | —%            | 26.4% |
| Net                       | 56.8%        | —%            | 50.0% |
| Absolute net <sup>3</sup> | —%           | 100.0%        | 11.9% |
| <b>Ownership type</b>     |              |               |       |
| Ground lease              | 62.0%        | 13.5%         | 56.9% |
| Fee simple                | 38.0%        | 86.5%         | 43.1% |

<sup>1</sup> Excludes recently acquired or disposed properties, construction in progress, land held for development, corporate property, reposition properties and assets classified as held for sale.

<sup>2</sup> Excludes leases with terms of one year or less.

<sup>3</sup> Tenant is typically responsible for operating expenses and capital obligations.

# Same Store Performance<sup>1</sup>

DOLLARS IN THOUSANDS, EXCEPT PER SQUARE FOOT DATA

|                                 | TTM 2018         | 3Q 2018         | 2Q 2018         | 1Q 2018         | 4Q 2017         | TTM 2017         | 3Q 2017         | 2Q 2017         | 1Q 2017         | 4Q 2016         |
|---------------------------------|------------------|-----------------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|-----------------|
| <b>Multi-tenant</b>             |                  |                 |                 |                 |                 |                  |                 |                 |                 |                 |
| Revenues                        | \$342,980        | \$87,638        | \$85,878        | \$84,937        | \$84,527        | \$334,422        | \$85,411        | \$84,307        | \$82,744        | \$81,960        |
| Expenses                        | 139,190          | 36,130          | 34,372          | 34,668          | 34,020          | 136,005          | 35,416          | 33,775          | 33,526          | 33,288          |
| Cash NOI                        | <b>\$203,790</b> | <b>\$51,508</b> | <b>\$51,506</b> | <b>\$50,269</b> | <b>\$50,507</b> | <b>\$198,417</b> | <b>\$49,995</b> | <b>\$50,532</b> | <b>\$49,218</b> | <b>\$48,672</b> |
| Revenue per occ SF <sup>2</sup> | \$34.14          | \$34.91         | \$34.21         | \$33.81         | \$33.62         | \$33.27          | \$33.90         | \$33.45         | \$32.96         | \$32.72         |
| Margin                          | 59.4%            | 58.8%           | 60.0%           | 59.2%           | 59.8%           | 59.3%            | 58.5%           | 59.9%           | 59.5%           | 59.4%           |
| Average occupancy               | 88.6%            | 88.5%           | 88.5%           | 88.6%           | 88.7%           | 88.6%            | 88.9%           | 88.9%           | 88.6%           | 88.4%           |
| Period end occupancy            | 88.5%            | 88.5%           | 88.6%           | 88.5%           | 88.7%           | 88.6%            | 88.6%           | 89.1%           | 88.7%           | 88.4%           |
| Number of properties            | 145              | 145             | 145             | 145             | 145             | 145              | 145             | 145             | 145             | 145             |
| <b>Single-tenant</b>            |                  |                 |                 |                 |                 |                  |                 |                 |                 |                 |
| Revenues                        | \$45,089         | \$11,337        | \$11,256        | \$11,257        | \$11,239        | \$43,652         | \$11,064        | \$10,706        | \$11,092        | \$10,790        |
| Expenses                        | 1,614            | 370             | 378             | 439             | 427             | 1,872            | 486             | 426             | 492             | 468             |
| Cash NOI                        | <b>\$43,475</b>  | <b>\$10,967</b> | <b>\$10,878</b> | <b>\$10,818</b> | <b>\$10,812</b> | <b>\$41,780</b>  | <b>\$10,578</b> | <b>\$10,280</b> | <b>\$10,600</b> | <b>\$10,322</b> |
| Revenue per occ SF <sup>2</sup> | \$33.77          | \$33.79         | \$33.70         | \$33.83         | \$33.78         | \$32.80          | \$33.25         | \$32.17         | \$33.33         | \$32.43         |
| Average occupancy               | 99.5%            | 100.0%          | 99.6%           | 99.2%           | 99.2%           | 99.2%            | 99.2%           | 99.2%           | 99.2%           | 99.2%           |
| Number of properties            | 15               | 15              | 15              | 15              | 15              | 15               | 15              | 15              | 15              | 15              |
| <b>Total</b>                    |                  |                 |                 |                 |                 |                  |                 |                 |                 |                 |
| Revenues                        | \$388,069        | \$98,975        | \$97,134        | \$96,194        | \$95,766        | \$378,074        | \$96,475        | \$95,013        | \$93,836        | \$92,750        |
| Expenses                        | 140,804          | 36,500          | 34,750          | 35,107          | 34,447          | 137,877          | 35,902          | 34,201          | 34,018          | 33,756          |
| Cash NOI                        | <b>\$247,265</b> | <b>\$62,475</b> | <b>\$62,384</b> | <b>\$61,087</b> | <b>\$61,319</b> | <b>\$240,197</b> | <b>\$60,573</b> | <b>\$60,812</b> | <b>\$59,818</b> | <b>\$58,994</b> |
| Revenue per occ SF <sup>2</sup> | \$34.10          | \$34.78         | \$34.15         | \$33.81         | \$33.64         | \$33.22          | \$33.83         | \$33.30         | \$33.00         | \$32.68         |
| Margin                          | 63.7%            | 63.1%           | 64.2%           | 63.5%           | 64.0%           | 63.5%            | 62.8%           | 64.0%           | 63.7%           | 63.6%           |
| Average occupancy               | 89.7%            | 89.8%           | 89.7%           | 89.7%           | 89.8%           | 89.7%            | 89.9%           | 90.0%           | 89.7%           | 88.5%           |
| Number of properties            | 160              | 160             | 160             | 160             | 160             | 160              | 160             | 160             | 160             | 160             |

## SAME STORE GROWTH

|                                 | YEAR-OVER-YEAR |         |         |         |         |
|---------------------------------|----------------|---------|---------|---------|---------|
|                                 | TTM 2018       | 3Q 2018 | 2Q 2018 | 1Q 2018 | 4Q 2017 |
| <b>Multi-tenant</b>             |                |         |         |         |         |
| Revenue per occ SF <sup>2</sup> | 2.6%           | 3.0%    | 2.3%    | 2.6%    | 2.8%    |
| Avg occupancy (bps)             | 0              | -30     | -40     | 0       | +30     |
| Revenues                        | 2.6%           | 2.6%    | 1.9%    | 2.7%    | 3.1%    |
| Expenses                        | 2.3%           | 2.0%    | 1.8%    | 3.4%    | 2.2%    |
| Cash NOI                        | 2.7%           | 3.0%    | 1.9%    | 2.1%    | 3.8%    |
| <b>Single-tenant</b>            |                |         |         |         |         |
| Cash NOI                        | 4.1%           | 3.7%    | 5.8%    | 2.1%    | 4.7%    |
| <b>Total</b>                    |                |         |         |         |         |
| Revenues                        | 2.6%           | 2.6%    | 2.2%    | 2.5%    | 3.3%    |
| Cash NOI                        | 2.9%           | 3.1%    | 2.6%    | 2.1%    | 3.9%    |

<sup>1</sup> Excludes recently acquired or disposed properties, development completions, construction in progress, land held for development, corporate property, reposition properties and assets classified as held for sale.

<sup>2</sup> Revenue per occ SF is calculated by dividing revenue by the average of the occupied SF for the period provided. Quarterly revenue per occ SF is annualized.

# Reconciliation of NOI

DOLLARS IN THOUSANDS

## BOTTOM UP RECONCILIATION

|                                       | 3Q 2018         | 2Q 2018         | 1Q 2018         | 4Q 2017         | 3Q 2017         | 2Q 2017         | 1Q 2017         | 4Q 2016         |
|---------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Net income (loss)                     | \$6,548         | \$37,729        | \$9,180         | (\$37,151)      | \$3,173         | \$25,224        | \$31,845        | \$52,437        |
| Other income (expense)                | 12,135          | (16,559)        | 12,175          | 58,429          | 18,819          | (1,808)         | (8,851)         | (27,078)        |
| General and administrative expense    | 8,504           | 8,373           | 9,101           | 8,272           | 8,021           | 8,005           | 8,694           | 7,622           |
| Depreciation and amortization expense | 42,061          | 40,130          | 39,573          | 37,324          | 35,873          | 34,823          | 34,452          | 34,022          |
| Other expenses <sup>1</sup>           | 1,855           | 1,939           | 1,968           | 2,522           | 1,922           | 2,204           | 1,979           | 2,431           |
| Straight-line rent revenue            | (802)           | (1,074)         | (1,722)         | (1,205)         | (1,332)         | (1,783)         | (1,751)         | (1,754)         |
| Other revenue <sup>2</sup>            | (1,173)         | (1,268)         | (1,438)         | (1,258)         | (1,327)         | (1,196)         | (785)           | (1,218)         |
| Cash NOI                              | <b>\$69,128</b> | <b>\$69,270</b> | <b>\$68,837</b> | <b>\$66,933</b> | <b>\$65,149</b> | <b>\$65,469</b> | <b>\$65,583</b> | <b>\$66,462</b> |
| Acquisitions/development completions  | (6,238)         | (5,421)         | (5,038)         | (2,977)         | (1,763)         | (1,220)         | (883)           | (652)           |
| Reposition                            | (507)           | (524)           | (612)           | (594)           | (642)           | (672)           | (705)           | (664)           |
| Dispositions/other                    | 92              | (941)           | (2,100)         | (2,043)         | (2,171)         | (2,765)         | (4,177)         | (6,152)         |
| <b>Same store cash NOI</b>            | <b>\$62,475</b> | <b>\$62,384</b> | <b>\$61,087</b> | <b>\$61,319</b> | <b>\$60,573</b> | <b>\$60,812</b> | <b>\$59,818</b> | <b>\$58,994</b> |

## TOP DOWN RECONCILIATION

|                                            | 3Q 2018         | 2Q 2018         | 1Q 2018         | 4Q 2017         | 3Q 2017         | 2Q 2017         | 1Q 2017         | 4Q 2016         |
|--------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Property operating before rent concessions | \$99,976        | \$97,185        | \$96,347        | \$92,209        | \$91,590        | \$89,395        | \$87,491        | \$86,392        |
| Rent concessions                           | (609)           | (766)           | (1,053)         | (686)           | (655)           | (526)           | (809)           | (706)           |
| Property operating                         | 99,367          | 96,419          | 95,294          | 91,523          | 90,935          | 88,869          | 86,682          | 85,686          |
| Single-tenant net lease                    | 11,283          | 12,073          | 13,213          | 13,078          | 12,811          | 12,732          | 14,276          | 15,626          |
| Straight-line rent revenue                 | 802             | 1,074           | 1,722           | 1,205           | 1,332           | 1,783           | 1,751           | 1,754           |
| Rental income                              | <b>111,452</b>  | <b>109,566</b>  | <b>110,229</b>  | <b>105,806</b>  | <b>105,078</b>  | <b>103,384</b>  | <b>102,709</b>  | <b>103,066</b>  |
| Property lease guaranty income             | 168             | 146             | 175             | 182             | 168             | 153             | 224             | 354             |
| Parking income                             | 1,752           | 1,819           | 1,626           | 1,705           | 1,669           | 1,669           | 1,568           | 1,867           |
| Exclude straight-line rent revenue         | (802)           | (1,074)         | (1,722)         | (1,205)         | (1,332)         | (1,783)         | (1,751)         | (1,754)         |
| Exclude other revenue <sup>3</sup>         | (1,083)         | (1,165)         | (1,345)         | (1,201)         | (1,218)         | (1,085)         | (642)           | (1,123)         |
| Revenue                                    | <b>111,487</b>  | <b>109,292</b>  | <b>108,963</b>  | <b>105,287</b>  | <b>104,365</b>  | <b>102,338</b>  | <b>102,108</b>  | <b>102,410</b>  |
| Property operating expense                 | (44,135)        | (41,737)        | (41,818)        | (40,590)        | (40,628)        | (38,184)        | (37,852)        | (37,307)        |
| Exclude other expenses <sup>4</sup>        | 1,776           | 1,715           | 1,692           | 2,236           | 1,412           | 1,315           | 1,327           | 1,359           |
| Cash NOI                                   | <b>\$69,128</b> | <b>\$69,270</b> | <b>\$68,837</b> | <b>\$66,933</b> | <b>\$65,149</b> | <b>\$65,469</b> | <b>\$65,583</b> | <b>\$66,462</b> |
| Acquisitions/development completions       | (6,238)         | (5,421)         | (5,038)         | (2,977)         | (1,763)         | (1,220)         | (883)           | (652)           |
| Reposition                                 | (507)           | (524)           | (612)           | (594)           | (642)           | (672)           | (705)           | (664)           |
| Dispositions/other                         | 92              | (941)           | (2,100)         | (2,043)         | (2,171)         | (2,765)         | (4,177)         | (6,152)         |
| <b>Same store cash NOI</b>                 | <b>\$62,475</b> | <b>\$62,384</b> | <b>\$61,087</b> | <b>\$61,319</b> | <b>\$60,573</b> | <b>\$60,812</b> | <b>\$59,818</b> | <b>\$58,994</b> |

<sup>1</sup> Includes acquisition and development expense, bad debt, above and below market ground lease intangible amortization, leasing commission amortization, and ground lease straight-line rent.

<sup>2</sup> Includes management fee income, interest, above and below market lease intangible amortization, lease inducement amortization, lease terminations and tenant improvement overage amortization.

<sup>3</sup> Includes above and below market lease intangibles, lease inducements, lease terminations and TI amortization.

<sup>4</sup> Includes above and below market ground lease intangible amortization, leasing commission amortization, and ground lease straight-line rent.

# Reconciliations of NOI & EBITDA

DOLLARS IN THOUSANDS

## RECONCILIATION OF TTM ENDED 9/30/2018 - CASH NOI

|                                      | 2018             | 2017             | % CHANGE    |
|--------------------------------------|------------------|------------------|-------------|
| Same store cash NOI                  | \$247,265        | \$240,197        | 2.9%        |
| Reposition                           | 2,237            | 2,683            | (16.6%)     |
|                                      | <b>\$249,502</b> | <b>\$242,880</b> | <b>2.7%</b> |
| Acquisitions/development completions | 19,674           | 4,518            | 335.5%      |
| Dispositions/other                   | 4,992            | 15,265           | (67.3%)     |
| <b>Cash NOI</b>                      | <b>\$274,168</b> | <b>\$262,663</b> | <b>4.4%</b> |

## RECONCILIATION OF EBITDA

|                                         | TTM              | 3Q 2018         | 2Q 2018         | 1Q 2018         | 4Q 2017         |
|-----------------------------------------|------------------|-----------------|-----------------|-----------------|-----------------|
| Net income                              | \$16,306         | \$6,548         | \$37,729        | \$9,180         | (\$37,151)      |
| Interest expense                        | 52,908           | 13,464          | 13,069          | 12,668          | 13,707          |
| Depreciation and amortization           | 159,088          | 42,061          | 40,130          | 39,573          | 37,324          |
| <b>EBITDA</b>                           | <b>\$228,302</b> | <b>\$62,073</b> | <b>\$90,928</b> | <b>\$61,421</b> | <b>\$13,880</b> |
| Other amortization expense <sup>1</sup> | 7,907            | 2,089           | 2,018           | 1,817           | 1,983           |
| Gain on sales of real estate properties | (30,878)         | (1,288)         | (29,590)        | —               | —               |
| Impairments on real estate assets       | (2)              | —               | —               | —               | (2)             |
| <b>EBITDAre <sup>2</sup></b>            | <b>\$205,329</b> | <b>\$62,874</b> | <b>\$63,356</b> | <b>\$63,238</b> | <b>\$15,861</b> |

|                                         |                  |                 |                 |                 |                 |
|-----------------------------------------|------------------|-----------------|-----------------|-----------------|-----------------|
| EBITDA                                  | \$228,302        | \$62,073        | \$90,928        | \$61,421        | \$13,880        |
| Acquisition and development expense     | 840              | 141             | 120             | 277             | 302             |
| Gain on sales of real estate properties | (30,878)         | (1,288)         | (29,590)        | —               | —               |
| Impairments on real estate assets       | (2)              | —               | —               | —               | (2)             |
| Loss on extinguishment of debt          | 44,985           | —               | —               | —               | 44,985          |
| <b>Debt Covenant EBITDA</b>             | <b>\$243,247</b> | <b>\$60,926</b> | <b>\$61,458</b> | <b>\$61,698</b> | <b>\$59,165</b> |
| Other amortization expense              | 7,907            | 2,089           | 2,018           | 1,817           | 1,983           |
| Timing impact <sup>3</sup>              | 2,462            | (50)            | (249)           | —               | 2,761           |
| Stock based compensation                | 10,551           | 2,605           | 2,593           | 2,822           | 2,531           |
| <b>Adjusted EBITDA</b>                  | <b>\$264,167</b> | <b>\$65,570</b> | <b>\$65,820</b> | <b>\$66,337</b> | <b>\$66,440</b> |

1 Includes leasing commission amortization, above and below market lease intangible amortization, deferred financing costs amortization and the amortization of discounts and premiums on debt.

2 Earnings before interest, taxes, depreciation and amortization for real estate ("EBITDAre") is an operating performance measure adopted by NAREIT. NAREIT defines EBITDAre equal to "net income (computed in accordance with GAAP) plus interest expense, income tax expense, depreciation and amortization, impairments and minus gains on the disposition of depreciated property."

3 Adjusted to reflect quarterly EBITDA from properties acquired or disposed in the quarter and the out-of-period impact of a ground lease straight-line rent adjustment recorded in the fourth quarter of 2017.

# Components of Net Asset Value

DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA

## NOI BY PROPERTY TYPE

| ASSET TYPE         | 3Q 2018                        |                                           |                                |                                    |                 | ANNUALIZED<br>ADJUSTED NOI | % OF<br>ADJUSTED NOI |
|--------------------|--------------------------------|-------------------------------------------|--------------------------------|------------------------------------|-----------------|----------------------------|----------------------|
|                    | SAME STORE<br>NOI <sup>1</sup> | ACQ./DEV.<br>COMPLETIONS NOI <sup>2</sup> | REPOSITION<br>NOI <sup>3</sup> | TIMING<br>ADJUSTMENTS <sup>4</sup> | ADJUSTED<br>NOI |                            |                      |
| MOB/outpatient     | \$54,632                       | \$5,908                                   | \$626                          | \$155                              | \$61,321        | \$245,284                  | 88.4%                |
| Inpatient rehab    | 1,681                          | —                                         | —                              | —                                  | 1,681           | 6,724                      | 2.4%                 |
| Inpatient surgical | 4,744                          | —                                         | —                              | —                                  | 4,744           | 18,976                     | 6.8%                 |
| Office             | 1,418                          | 261                                       | —                              | —                                  | 1,679           | 6,716                      | 2.4%                 |
| <b>Total NOI</b>   | <b>\$62,475</b>                | <b>\$6,169</b>                            | <b>\$626</b>                   | <b>\$155</b>                       | <b>\$69,425</b> | <b>\$277,700</b>           | <b>100.0%</b>        |

## DEVELOPMENT PROPERTIES

|                                       |                 |
|---------------------------------------|-----------------|
| Land held for development             | \$24,645        |
| Construction in progress              | 26,960          |
| Unstabilized development <sup>5</sup> | 29,122          |
|                                       | <b>\$80,727</b> |

## TOTAL SHARES OUTSTANDING

|                        |             |
|------------------------|-------------|
| As of October 26, 2018 | 125,237,283 |
|------------------------|-------------|

## OTHER ASSETS

|                                                     |                 |
|-----------------------------------------------------|-----------------|
| Assets held for sale <sup>6</sup>                   | \$8,699         |
| Reposition properties (net book value) <sup>3</sup> | 2,992           |
| Cash and other assets <sup>7</sup>                  | 78,742          |
|                                                     | <b>\$90,433</b> |

## DEBT

|                                |                    |
|--------------------------------|--------------------|
| Unsecured credit facility      | \$245,000          |
| Unsecured term loan            | 150,000            |
| Senior notes                   | 800,000            |
| Mortgage notes payable         | 159,157            |
| Other liabilities <sup>8</sup> | 71,856             |
|                                | <b>\$1,426,013</b> |

## IMPLIED CAP RATE

|                  | STOCK<br>PRICE | IMPLIED<br>CAP RATE |
|------------------|----------------|---------------------|
| As of 10/26/2018 | \$28.38        | 5.78%               |
| 3Q 2018 high     | \$31.02        | 5.40%               |
| 3Q 2018 low      | \$28.34        | 5.78%               |

<sup>1</sup> See Same Store Performance schedule on page 21 for details on same store NOI.

<sup>2</sup> Adjusted to reflect quarterly NOI from properties acquired or stabilized developments completed during the full eight quarter period that are not included in same store NOI. Stabilized developments include developments completed during the full eight quarter period that are not included in same store, but are 90% occupied or greater.

<sup>3</sup> Reposition properties includes 14 properties which comprise 574,396 square feet. The NOI table above includes 11 of these properties comprising 423,161 square feet that have generated positive NOI totaling approximately \$0.6 million. The remaining 3 properties, comprising 151,235 square feet, have generated negative NOI of approximately \$0.1 million and are reflected at a net book value of \$3.0 million in the other assets table above.

<sup>4</sup> Timing adjustments related to current quarter acquisitions and the difference between leased and occupied square feet on previous re/developments.

<sup>5</sup> Unstabilized development includes the gross book value of one property that was completed on June 30, 2017. The building is 42% leased and 38% occupied as of September 30, 2018.

<sup>6</sup> Assets held for sale includes one real estate property that is excluded from same store NOI and reflects net book value.

<sup>7</sup> Includes cash of \$10.0 million and prepaid assets of \$68.7 million that are expected to generate future cash or NOI and assets that are currently causing non-cash reductions to NOI.

<sup>8</sup> Includes only liabilities that are expected to reduce future cash or NOI and that are currently producing non-cash benefits to NOI. Included are accounts payable and accrued liabilities of \$64.8 million, security deposits of \$7.0 million, and deferred operating expense reimbursements of \$0.1 million.

# Components of Expected FFO

DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA

## SAME STORE QUARTERLY RANGE OF EXPECTATIONS

|                                                                         | EXPECTED 2018 |         | ACTUAL  |
|-------------------------------------------------------------------------|---------------|---------|---------|
|                                                                         | LOW           | HIGH    | 3Q 2018 |
| <b>Occupancy</b>                                                        |               |         |         |
| Multi-tenant                                                            | 87.5%         | 89.0%   | 88.5%   |
| Single-tenant                                                           | 95.0%         | 100.0%  | 100.0%  |
| <b>TTM revenue per occupied square foot</b>                             |               |         |         |
| Multi-tenant                                                            | \$33.50       | \$34.50 | \$34.14 |
| Single-tenant                                                           | \$33.50       | \$34.50 | \$33.77 |
| <b>TTM Multi-tenant cash NOI margin</b>                                 | 58.5%         | 60.0%   | 59.4%   |
| <b>Multi-tenant contractual rent increases by type (% of base rent)</b> |               |         |         |
| Annual increase                                                         | 92.0%         | 95.0%   | 94.6%   |
| Non-annual increase                                                     | 4.0%          | 5.0%    | 4.0%    |
| No increase (term > 1 year)                                             | 1.0%          | 2.0%    | 1.4%    |
| <b>Multi-tenant cash leasing spreads</b>                                | 3.0%          | 6.0%    | 3.8%    |
| <b>Multi-tenant lease retention rate</b>                                | 75.0%         | 90.0%   | 87.0%   |
| <b>TTM cash NOI growth</b>                                              |               |         |         |
| Multi-tenant                                                            | 3.0%          | 4.5%    | 2.7%    |
| Single-tenant                                                           | 1.0%          | 3.0%    | 4.1%    |
| Total                                                                   | 3.0%          | 4.0%    | 2.9%    |

## ANNUAL RANGE OF EXPECTATIONS

|                                     | LOW      | HIGH     | YTD      |
|-------------------------------------|----------|----------|----------|
| <b>Normalized G&amp;A</b>           | \$33,000 | \$34,500 | \$25,907 |
| <b>Funding activity</b>             |          |          |          |
| Acquisitions                        | 75,000   | 125,000  | 74,500   |
| Dispositions                        |          |          |          |
| YTD dispositions                    | (65,506) | (65,506) | (65,506) |
| Remaining dispositions              | (20,000) | (50,000) | —        |
| Re/development                      | 30,000   | 50,000   | 28,672   |
| 1st generation TI and acq. cap. ex. | 10,000   | 13,000   | 9,727    |
| 2nd generation TI                   | 22,000   | 26,000   | 20,572   |
| Leasing commissions paid            | 7,000    | 9,000    | 4,937    |
| Capital expenditures                | 18,000   | 24,000   | 17,530   |
| <b>Cash yield</b>                   |          |          |          |
| Acquisitions                        | 5.25%    | 6.00%    | 5.9%     |
| Dispositions                        |          |          |          |
| YTD dispositions                    | 13.7%    | 13.7%    | 13.7%    |
| Remaining dispositions              | 5.5%     | 7.0%     | —%       |
| Re/development (stabilized)         | 6.25%    | 7.50%    | NA       |
| <b>Leverage (debt/cap)</b>          | 30.0%    | 35.0%    | 33.2%    |
| <b>Net debt to adjusted EBITDA</b>  | 4.75x    | 5.5x     | 5.1x     |