

# 1Q2019

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## Supplemental Information

FURNISHED AS OF MAY 1, 2019 - UNAUDITED



## FORWARD LOOKING STATEMENTS & RISK FACTORS

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This Supplemental Information report contains disclosures that are “forward-looking statements” as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include all statements that do not relate solely to historical or current facts and can be identified by the use of words and phrases such as “can,” “may,” “payable,” “indicative,” “predictive,” “annualized,” “expect,” “expected,” “range of expectations,” “would have been,” “budget,” and other comparable terms in this report. These forward-looking statements are made as of the date of this report and are not guarantees of future performance. These statements are based on the current plans and expectations of Company management and are subject to a number of unknown risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those described in this release or implied by such forward-looking statements. Such risks and uncertainties include, among other things, the following: changes in the economy; increases in interest rates; the availability and cost of capital at expected rates; changes to facility-related healthcare regulations; competition for quality assets; negative developments in the operating results or financial condition of the Company’s tenants, including, but not limited to, their ability to pay rent and repay loans; the Company’s ability to reposition or sell facilities with profitable results; the Company’s ability to re-lease

space at similar rates as vacancies occur; the Company’s ability to renew expiring long-term single-tenant net leases; the Company’s ability to timely reinvest proceeds from the sale of assets at similar yields; government regulations affecting tenants’ Medicare and Medicaid reimbursement rates and operational requirements; unanticipated difficulties and/or expenditures relating to future acquisitions and developments; changes in rules or practices governing the Company’s financial reporting; the Company may be required under purchase options to sell properties and may not be able to reinvest the proceeds from such sales at rates of return equal to the return received on the properties sold; uninsured or underinsured losses related to casualty or liability; the incurrence of impairment charges on its real estate properties or other assets; and other legal and operational matters. Other risks, uncertainties and factors that could cause actual results to differ materially from those projected are detailed under the heading “Risk Factors,” in the Company’s Annual Report on Form 10-K filed with the Securities and Exchange Commission (“SEC”) for the year ended December 31, 2018 and other risks described from time to time thereafter in the Company’s SEC filings. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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## QUARTERLY HIGHLIGHTS

- Same store cash NOI for the first quarter increased 4.1% over the first quarter of 2018. For the trailing twelve months ended March 31, 2019, same store cash NOI grew 3.5%:
  - Revenues increased 2.7% and revenue per average occupied square foot increased 2.8%.
  - Operating expenses increased 1.4%.
  - Average occupancy was stable, decreasing by 10 basis points.
- Predictive growth measures in the same store multi-tenant portfolio include:
  - In-place contractual rent increases averaged 2.91%, up from 2.81% a year ago, partially attributable to future annual contractual increases of 3.09% for leases commencing in the quarter.
  - Weighted average cash leasing spreads were 3.3% on 541,000 square feet renewed:
    - 7% (<0% spread)
    - 2% (0-3%)
    - 69% (3-4%)
    - 22% (>4%)
  - Tenant retention was 85.5%.
- Leasing activity in the first quarter totaled 669,000 square feet related to 149 leases:
  - 575,000 square feet of renewals
  - 94,000 square feet of new and expansion leases
- Year-to-date acquisitions of \$121.0 million included four properties totaling 350,000 square feet that were 89% leased:
  - In March, the Company acquired two medical office buildings on AA+ rated Inova Health's Fair Oaks Hospital campus in Washington, D.C. for \$46.0 million. The 75% leased buildings total 158,000 square feet.
  - Also in March, the Company acquired a medical office building on AA rated Indiana University Health's Methodist Hospital campus in Indianapolis for \$47.0 million. The 143,000 square foot building is 100% leased.
  - In April, the Company acquired a medical office building adjacent to AA- rated Piedmont Healthcare's hospital in the Buckhead area of Atlanta for \$28.0 million. The 48,000 square foot building is 100% leased.
- Year-to-date dispositions of \$13.0 million included four medical office buildings totaling 67,000 square feet in Tucson, AZ, three of which were located off-campus.
- On March 19, 2019, the Company completed the sale of 3.7 million shares of common stock for net proceeds of \$115.8 million to fund investment activity. Also during the quarter, the Company raised \$4.3 million through its at-the-market equity program.
- Leverage decreased with net debt to adjusted EBITDA at 5.0 times.
- A dividend of \$0.30 per common share was declared for the first quarter. Dividends paid totaled \$37.6 million, which equaled 77.3% of normalized FFO and 87.2% of FAD.

## OTHER ITEMS OF NOTE

- The Company incurred general and administrative expenses in the first quarter of 2019 of approximately \$0.7 million due to customary increases in payroll taxes, non-cash ESPP expense and healthcare savings account fundings. Approximately \$0.6 million is not expected to recur in subsequent quarters in 2019.
- The Company's last remaining property operating agreement expired in February 2019. The Company recognized \$0.1 million of income related to this agreement in the first quarter of 2019 which will not recur in subsequent quarters.
- The Company issued 3,737,500 shares in an underwritten public offering on March 19, 2019. The first quarter weighted average shares outstanding included the impact of approximately 0.5 million shares due to the timing of the offering. The second quarter weighted average shares outstanding will increase by the remaining 3.2 million shares.

# Salient Facts

AS OF MARCH 31, 2019

## Properties

\$4.0B invested in 201 properties  
 15.0M SF owned in 26 states  
 11.3M SF managed by Healthcare Realty  
 93.1% medical office and outpatient  
 87.9% on/adjacent to hospital campuses  
 3.5% same store cash NOI growth (TTM)

## Capitalization

\$5.3B enterprise value as of 4/26/2019  
 \$4.0B market capitalization as of 4/26/2019  
 129.2M shares outstanding  
 \$0.30 quarterly dividend per share  
 BBB/Baa2 credit rating  
 24.6% debt to enterprise value at 3/31/2019  
 5.0x net debt to adjusted EBITDA

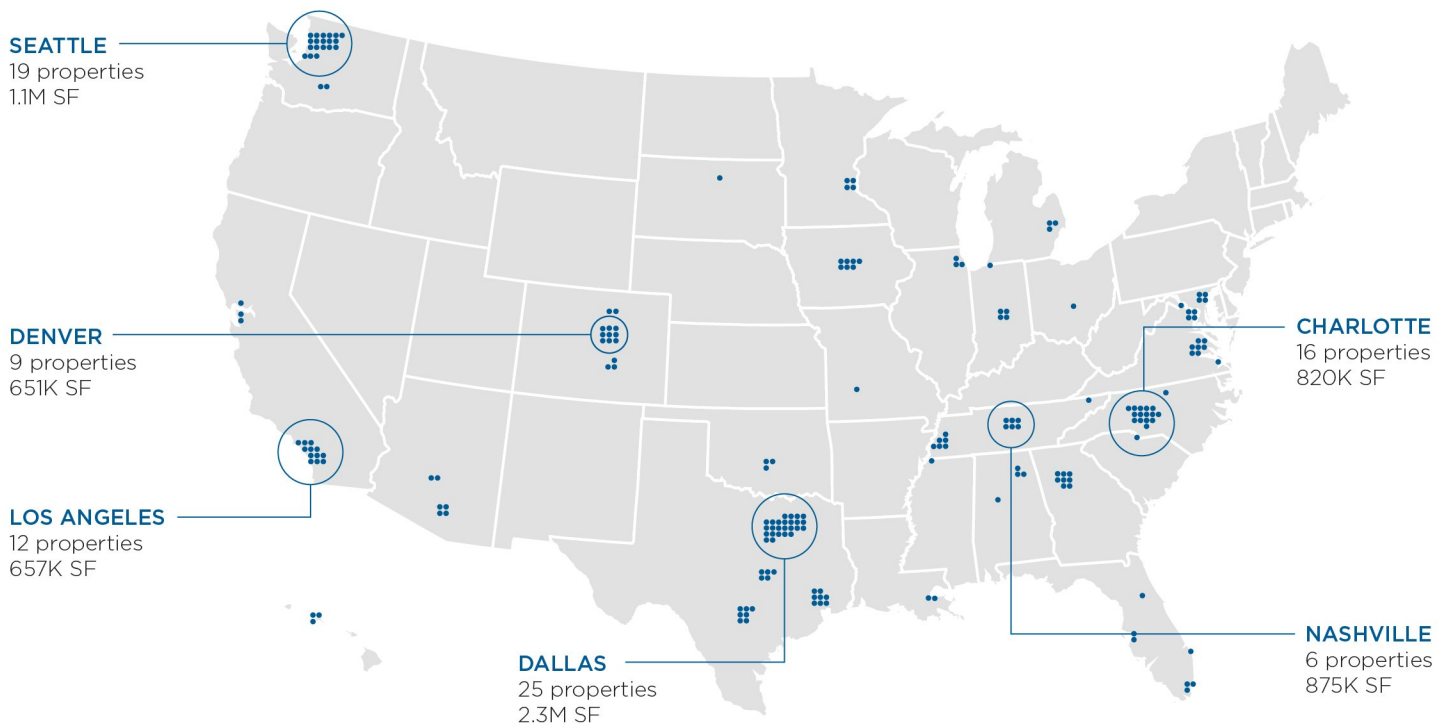
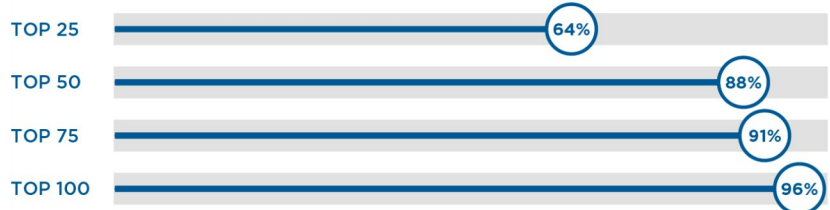
### PROXIMITY TO HOSPITAL CAMPUS (% of MOB SF)



### ASSOCIATED HEALTH SYSTEM BY RANK (% of MOB SF)



### MSA BY RANK (% of MOB SF)



# Corporate Information

Healthcare Realty Trust is a real estate investment trust that integrates owning, managing, financing and developing income-producing real estate properties associated primarily with the delivery of outpatient healthcare services throughout the United States. As of March 31, 2019, the Company owned 201 real estate properties in 26 states totaling 15.0 million square feet and was valued at approximately \$5.5 billion. The Company provided leasing and property management services to 11.3 million square feet nationwide.

## CORPORATE HEADQUARTERS

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### Healthcare Realty Trust Incorporated

3310 West End Avenue, Suite 700  
Nashville, Tennessee 37203  
Phone 615.269.8175 Fax 615.269.8461  
communications@healthcarerealty.com  
www.healthcarerealty.com

## EXECUTIVE OFFICERS

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### David R. Emery

Executive Chairman of the Board

### Todd J. Meredith

President and Chief Executive Officer

### John M. Bryant, Jr.

Executive Vice President and General Counsel

### J. Christopher Douglas

Executive Vice President and Chief Financial Officer

### Robert E. Hull

Executive Vice President - Investments

## ANALYST COVERAGE

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BMO Capital Markets  
BTIG, LLC  
CapitalOne Securities, Inc.  
Green Street Advisors, Inc.  
J.P. Morgan Securities LLC  
Jefferies LLC  
JMP Securities LLC  
KeyBanc Capital Markets Inc.  
Mizuho Securities USA Inc  
Morgan Stanley  
Raymond James & Associates  
SMBC Nikko Securities America, Inc.  
Stifel, Nicolaus & Company, Inc.  
SunTrust Robinson Humphrey, Inc.  
Wells Fargo Securities, LLC

## BOARD OF DIRECTORS

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### David R. Emery

Executive Chairman of the Board  
Healthcare Realty Trust Incorporated

### Nancy H. Agee

President and Chief Executive Officer  
Carilion Clinic

### Edward H. Braman

Retired Audit Partner  
Ernst & Young LLP

### Peter F. Lyle

Vice President  
Medical Management Associates, Inc.

### Todd J. Meredith

President and Chief Executive Officer  
Healthcare Realty Trust Incorporated

### Edwin B. Morris III

Retired Managing Director  
Morris & Morse Company, Inc.

### J. Knox Singleton

Retired Chief Executive Officer  
Inova Health System

### Bruce D. Sullivan

Retired Audit Partner  
Ernst & Young LLP

### Christann M. Vasquez

President  
Dell Seton Medical Center at University of Texas  
Seton Medical Center Austin  
Seton Shoal Creek Hospital

# Balance Sheet

DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA

## ASSETS

|                                                  | 1Q 2019            | 4Q 2018            | 3Q 2018            | 2Q 2018            | 1Q 2018            |
|--------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <b>Real estate properties</b>                    |                    |                    |                    |                    |                    |
| Land                                             | \$230,206          | \$230,206          | \$217,322          | \$214,755          | \$201,090          |
| Buildings, improvements and lease intangibles    | 3,757,260          | 3,675,415          | 3,669,852          | 3,668,938          | 3,600,826          |
| Personal property                                | 10,739             | 10,696             | 10,454             | 10,355             | 10,205             |
| Construction in progress                         | 40,326             | 33,107             | 26,960             | 23,102             | 14,990             |
| Land held for development                        | 24,647             | 24,647             | 24,645             | 24,633             | 20,123             |
| <b>Total real estate properties</b>              | <b>4,063,178</b>   | <b>3,974,071</b>   | <b>3,949,233</b>   | <b>3,941,783</b>   | <b>3,847,234</b>   |
| Less accumulated depreciation and amortization   | (1,035,800)        | (1,015,174)        | (989,585)          | (959,732)          | (924,304)          |
| <b>Total real estate properties, net</b>         | <b>3,027,378</b>   | <b>2,958,897</b>   | <b>2,959,648</b>   | <b>2,982,051</b>   | <b>2,922,930</b>   |
| Cash and cash equivalents                        | 11,313             | 8,381              | 10,027             | 7,414              | 3,796              |
| Assets held for sale, net                        | 10,568             | 9,272              | 8,826              | 8,788              | 36,118             |
| Operating lease right-of-use assets <sup>1</sup> | 128,141            | —                  | —                  | —                  | —                  |
| Financing lease right-of-use assets <sup>1</sup> | 9,259              | —                  | —                  | —                  | —                  |
| Other assets                                     | 175,864            | 214,697            | 222,582            | 216,437            | 220,576            |
| <b>Total assets</b>                              | <b>\$3,362,523</b> | <b>\$3,191,247</b> | <b>\$3,201,083</b> | <b>\$3,214,690</b> | <b>\$3,183,420</b> |

## LIABILITIES AND STOCKHOLDERS' EQUITY

|                                                            | 1Q 2019            | 4Q 2018            | 3Q 2018            | 2Q 2018            | 1Q 2018            |
|------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| <b>Liabilities</b>                                         |                    |                    |                    |                    |                    |
| Notes and bonds payable                                    | \$1,343,110        | \$1,345,984        | \$1,344,759        | \$1,335,732        | \$1,306,951        |
| Accounts payable and accrued liabilities                   | 61,519             | 80,411             | 72,927             | 66,490             | 62,318             |
| Liabilities of properties held for sale                    | 633                | 587                | 141                | 340                | 201                |
| Operating lease liabilities <sup>1</sup>                   | 91,044             | —                  | —                  | —                  | —                  |
| Financing lease liabilities <sup>1</sup>                   | 14,294             | —                  | —                  | —                  | —                  |
| Other liabilities                                          | 46,144             | 47,623             | 43,004             | 44,072             | 49,402             |
| <b>Total liabilities</b>                                   | <b>1,556,744</b>   | <b>1,474,605</b>   | <b>1,460,831</b>   | <b>1,446,634</b>   | <b>1,418,872</b>   |
| Commitments and contingencies                              |                    |                    |                    |                    |                    |
| <b>Stockholders' equity</b>                                |                    |                    |                    |                    |                    |
| Preferred stock, \$.01 par value; 50,000 shares authorized | —                  | —                  | —                  | —                  | —                  |
| Common stock, \$.01 par value; 300,000 shares authorized   | 1,292              | 1,253              | 1,252              | 1,252              | 1,252              |
| Additional paid-in capital                                 | 3,302,814          | 3,180,284          | 3,181,263          | 3,178,514          | 3,175,809          |
| Accumulated other comprehensive income (loss)              | (1,611)            | (902)              | 473                | 5                  | (639)              |
| Cumulative net income attributable to common stockholders  | 1,093,010          | 1,088,119          | 1,071,804          | 1,065,256          | 1,027,528          |
| Cumulative dividends                                       | (2,589,726)        | (2,552,112)        | (2,514,540)        | (2,476,971)        | (2,439,402)        |
| <b>Total stockholders' equity</b>                          | <b>1,805,779</b>   | <b>1,716,642</b>   | <b>1,740,252</b>   | <b>1,768,056</b>   | <b>1,764,548</b>   |
| <b>Total liabilities and stockholders' equity</b>          | <b>\$3,362,523</b> | <b>\$3,191,247</b> | <b>\$3,201,083</b> | <b>\$3,214,690</b> | <b>\$3,183,420</b> |

<sup>1</sup> Beginning in the first quarter of 2019 with the adoption of Accounting Standards Codification Topic 842, the Company recorded the present value of future lease payments on the Condensed Consolidated Balance Sheet. This amount was recorded as a right-of-use asset with a corresponding lease liability. The right-of-use asset also includes prepaid leases and acquisition market rate intangibles. The Company's leases where it is the lessee are primarily ground leases. All of the Company's ground leases that were in-place as of December 31, 2018 were recorded as operating leases. The Company assumed two ground leases in connection with an acquisition in the first quarter that were classified as finance leases.

# Statements of Income

DOLLARS IN THOUSANDS

|                                            | 1Q 2019         | 4Q 2018         | 3Q 2018         | 2Q 2018         | 1Q 2018         | 4Q 2017           | 3Q 2017         | 2Q 2017         |
|--------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-------------------|-----------------|-----------------|
| <b>Revenues</b>                            |                 |                 |                 |                 |                 |                   |                 |                 |
| Rental income                              | \$110,696       | \$111,149       | \$111,452       | \$109,566       | \$110,229       | \$105,806         | \$105,078       | \$103,384       |
| Other operating                            | 1,961           | 2,019           | 2,010           | 2,068           | 1,895           | 1,943             | 1,947           | 1,934           |
|                                            | <b>112,657</b>  | <b>113,168</b>  | <b>113,462</b>  | <b>111,634</b>  | <b>112,124</b>  | <b>107,749</b>    | <b>107,025</b>  | <b>105,318</b>  |
| <b>Expenses</b>                            |                 |                 |                 |                 |                 |                   |                 |                 |
| Property operating                         | 42,725          | 42,815          | 44,135          | 41,737          | 41,818          | 40,590            | 40,628          | 38,184          |
| General and administrative                 | 8,510           | 8,534           | 8,504           | 8,373           | 9,101           | 8,272             | 8,021           | 8,005           |
| Acquisition and pursuit costs <sup>1</sup> | 305             | 200             | 141             | 120             | 277             | 302               | 507             | 785             |
| Depreciation and amortization              | 42,662          | 42,437          | 42,061          | 40,130          | 39,573          | 37,324            | 35,873          | 34,823          |
| Bad debts, net of recoveries <sup>2</sup>  | —               | 18              | (62)            | 104             | —               | (17)              | 4               | 105             |
|                                            | <b>94,202</b>   | <b>94,004</b>   | <b>94,779</b>   | <b>90,464</b>   | <b>90,769</b>   | <b>86,471</b>     | <b>85,033</b>   | <b>81,902</b>   |
| <b>Other income (expense)</b>              |                 |                 |                 |                 |                 |                   |                 |                 |
| Gain on sales of real estate properties    | 15              | 10,787          | 1,288           | 29,590          | —               | —                 | (7)             | 16,124          |
| Interest expense                           | (13,588)        | (13,602)        | (13,464)        | (13,069)        | (12,668)        | (13,707)          | (14,107)        | (14,315)        |
| Loss on extinguishment of debt             | —               | —               | —               | —               | —               | (44,985)          | —               | —               |
| Impairment of real estate assets           | —               | —               | —               | —               | —               | 2                 | (5,059)         | (5)             |
| Interest and other income, net             | 9               | (35)            | 41              | 38              | 493             | 261               | 354             | 4               |
|                                            | <b>(13,564)</b> | <b>(2,850)</b>  | <b>(12,135)</b> | <b>16,559</b>   | <b>(12,175)</b> | <b>(58,429)</b>   | <b>(18,819)</b> | <b>1,808</b>    |
| <b>Net income (loss)</b>                   | <b>\$4,891</b>  | <b>\$16,314</b> | <b>\$6,548</b>  | <b>\$37,729</b> | <b>\$9,180</b>  | <b>(\$37,151)</b> | <b>\$3,173</b>  | <b>\$25,224</b> |

<sup>1</sup> Includes third party and travel costs related to the pursuit of acquisitions and developments.

<sup>2</sup> Beginning in the first quarter of 2019 with the adoption of Accounting Standards Codification Topic 842, bad debts, net of recoveries associated with lease revenue was recorded within rental income.

# FFO, Normalized FFO, & FAD<sup>1, 2</sup>

DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA

|                                                                       | 1Q 2019         | 4Q 2018         | 3Q 2018         | 2Q 2018         | 1Q 2018         | 4Q 2017         | 3Q 2017         | 2Q 2017         |
|-----------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Net income (loss)                                                     | \$4,891         | \$16,314        | \$6,548         | \$37,729        | \$9,180         | (\$37,151)      | \$3,173         | \$25,224        |
| Gain on sales of real estate assets                                   | (15)            | (10,787)        | (1,288)         | (29,590)        | —               | —               | 7               | (16,124)        |
| Impairments of real estate assets                                     | —               | —               | —               | —               | —               | (2)             | 5,059           | 5               |
| Real estate depreciation and amortization                             | 43,383          | 43,380          | 42,723          | 40,747          | 40,003          | 37,869          | 36,478          | 35,421          |
| <b>FFO</b>                                                            | <b>\$48,259</b> | <b>\$48,907</b> | <b>\$47,983</b> | <b>\$48,886</b> | <b>\$49,183</b> | <b>\$716</b>    | <b>\$44,717</b> | <b>\$44,526</b> |
| Acquisition and pursuit costs <sup>3</sup>                            | 305             | 200             | 141             | 120             | 277             | 302             | 507             | 785             |
| Lease intangible amortization <sup>4</sup>                            | 84              | —               | —               | —               | —               | —               | —               | —               |
| Revaluation of awards upon retirement                                 | —               | —               | 70              | —               | —               | —               | —               | —               |
| Forfeited earnest money received                                      | —               | —               | —               | —               | (466)           | —               | —               | —               |
| Debt financing costs                                                  | —               | —               | —               | —               | —               | 45,773          | —               | —               |
| <b>Normalized FFO</b>                                                 | <b>\$48,648</b> | <b>\$49,107</b> | <b>\$48,194</b> | <b>\$49,006</b> | <b>\$48,994</b> | <b>\$46,791</b> | <b>\$45,224</b> | <b>\$45,311</b> |
| Non-real estate depreciation and amortization                         | 1,465           | 1,439           | 1,506           | 1,481           | 1,466           | 1,439           | 1,388           | 1,369           |
| Provision for bad debt, net                                           | (75)            | 18              | (62)            | 104             | —               | (17)            | 4               | 105             |
| Straight-line rent income, net                                        | (270)           | (302)           | (413)           | (683)           | (1,330)         | (201)           | (1,156)         | (1,623)         |
| Stock-based compensation                                              | 2,639           | 2,601           | 2,605           | 2,593           | 2,822           | 2,531           | 2,429           | 2,453           |
| Normalized FFO adjusted for non-cash items                            | 52,407          | 52,863          | 51,830          | 52,501          | 51,952          | 50,543          | 47,889          | 47,615          |
| 2nd generation TI                                                     | (4,326)         | (10,367)        | (6,950)         | (7,755)         | (5,867)         | (6,929)         | (4,481)         | (3,680)         |
| Leasing commissions paid                                              | (1,483)         | (2,182)         | (1,139)         | (1,947)         | (1,851)         | (2,705)         | (1,826)         | (984)           |
| Capital expenditures                                                  | (3,462)         | (2,817)         | (6,229)         | (7,117)         | (4,184)         | (6,400)         | (4,203)         | (5,667)         |
| <b>FAD</b>                                                            | <b>\$43,136</b> | <b>\$37,497</b> | <b>\$37,512</b> | <b>\$35,682</b> | <b>\$40,050</b> | <b>\$34,509</b> | <b>\$37,379</b> | <b>\$37,284</b> |
| Dividends paid                                                        | \$37,614        | \$37,571        | \$37,570        | \$37,569        | \$37,556        | \$37,467        | \$34,964        | \$34,961        |
| FFO per common share - diluted                                        | \$0.39          | \$0.39          | \$0.39          | \$0.39          | \$0.40          | \$0.01          | \$0.37          | \$0.38          |
| <b>Normalized FFO per common share - diluted</b>                      | <b>\$0.39</b>   | <b>\$0.40</b>   | <b>\$0.39</b>   | <b>\$0.40</b>   | <b>\$0.40</b>   | <b>\$0.38</b>   | <b>\$0.38</b>   | <b>\$0.39</b>   |
| FFO weighted average common shares outstanding - diluted <sup>5</sup> | 124,928         | 124,240         | 124,192         | 123,983         | 123,984         | 124,125         | 120,081         | 115,674         |

- 1 Funds from operations ("FFO") and FFO per share are operating performance measures adopted by the National Association of Real Estate Investment Trusts, Inc. ("NAREIT"). NAREIT defines FFO as "net income (computed in accordance with GAAP) excluding depreciation and amortization related to real estate, gains and losses from the sale of certain real estate assets, gains and losses from change in control, and impairment write-downs of certain real assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity."
- 2 FFO, Normalized FFO and Funds Available for Distribution ("FAD") do not represent cash generated from operating activities determined in accordance with accounting principles generally accepted in the United States of America and is not necessarily indicative of cash available to fund cash needs. FFO, Normalized FFO and FAD should not be considered alternatives to net income attributable to common stockholders as indicators of the Company's operating performance or as alternatives to cash flow as measures of liquidity.
- 3 Acquisition and pursuit costs include third party and travel costs related to the pursuit of acquisitions and developments.
- 4 The Company adopted the 2018 NAREIT FFO White Paper Restatement during the first quarter of 2019. This amended definition specifically includes the impact of acquisition related market lease intangible amortization in the calculation of NAREIT FFO. The Company historically included this amortization in the real estate depreciation and amortization line item which is added back in the calculation of NAREIT FFO. Prior periods were not restated for the adoption.
- 5 Diluted weighted average common shares outstanding for the three months ended March 31, 2019 includes the dilutive effect of nonvested share-based awards outstanding of 696,432.

# Capital Funding & Commitments

DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA

## ACQUISITION AND RE/DEVELOPMENT FUNDING

|                                          | 1Q 2019  | 4Q 2018  | 3Q 2018 | 2Q 2018  | 1Q 2018 |
|------------------------------------------|----------|----------|---------|----------|---------|
| Acquisitions                             | \$93,000 | \$36,950 | \$4,150 | \$70,350 | \$—     |
| Re/development                           | 7,281    | 6,895    | 5,016   | 10,998   | 12,658  |
| 1st gen. TI & acq. cap. ex. <sup>1</sup> | 2,752    | 3,394    | 3,866   | 4,668    | 1,194   |

## MAINTENANCE CAPITAL EXPENDITURES

|                          | 1Q 2019        | 4Q 2018         | 3Q 2018         | 2Q 2018         | 1Q 2018         |
|--------------------------|----------------|-----------------|-----------------|-----------------|-----------------|
| <b>\$ Spent</b>          |                |                 |                 |                 |                 |
| 2nd generation TI        | \$4,326        | \$10,367        | \$6,950         | \$7,755         | \$5,867         |
| Leasing commissions paid | 1,483          | 2,182           | 1,139           | 1,947           | 1,851           |
| Capital expenditures     | 3,462          | 2,817           | 6,229           | 7,117           | 4,184           |
|                          | <b>\$9,271</b> | <b>\$15,366</b> | <b>\$14,318</b> | <b>\$16,819</b> | <b>\$11,902</b> |
| <b>% of NOI</b>          |                |                 |                 |                 |                 |
| 2nd generation TI        | 6.2%           | 14.8%           | 10.1%           | 11.2%           | 8.5%            |
| Leasing commissions paid | 2.1%           | 3.1%            | 1.6%            | 2.8%            | 2.7%            |
| Capital expenditures     | 5.0%           | 4.0%            | 9.0%            | 10.3%           | 6.1%            |
|                          | <b>13.3%</b>   | <b>21.9%</b>    | <b>20.7%</b>    | <b>24.3%</b>    | <b>17.3%</b>    |

## LEASING COMMITMENTS

|                                               | 1Q 2019 | 4Q 2018 | 3Q 2018 | 2Q 2018 | 1Q 2018 |
|-----------------------------------------------|---------|---------|---------|---------|---------|
| <b>Renewals</b>                               |         |         |         |         |         |
| Square feet                                   | 575,195 | 341,032 | 572,554 | 346,539 | 309,665 |
| 2nd generation TI/square foot/lease year      | \$2.12  | \$1.69  | \$1.50  | \$2.48  | \$1.86  |
| Leasing commissions/square foot/lease year    | \$0.60  | \$0.49  | \$0.75  | \$0.57  | \$0.56  |
| WALT (in months) <sup>2</sup>                 | 46.3    | 51.4    | 34.0    | 75.6    | 51.8    |
| <b>New leases</b>                             |         |         |         |         |         |
| Square feet                                   | 78,947  | 104,248 | 79,545  | 95,542  | 140,884 |
| 2nd generation TI/square foot/lease year      | \$5.06  | \$4.72  | \$4.28  | \$4.04  | \$5.42  |
| Leasing commissions/square foot/lease year    | \$0.91  | \$1.23  | \$1.14  | \$0.84  | \$1.06  |
| WALT (in months) <sup>2</sup>                 | 59.6    | 72.8    | 58.5    | 63.8    | 93.8    |
| <b>All</b>                                    |         |         |         |         |         |
| Square feet                                   | 654,142 | 445,280 | 652,099 | 442,081 | 450,549 |
| 2nd generation TI/square foot/lease year      | \$2.56  | \$2.60  | \$2.03  | \$2.77  | \$3.47  |
| Leasing commissions/square foot/lease year    | \$0.64  | \$0.72  | \$0.82  | \$0.62  | \$0.79  |
| Leasing commitments as a % of annual net rent | 14.4%   | 16.0%   | 12.0%   | 15.8%   | 20.7%   |
| WALT (in months) <sup>2</sup>                 | 47.9    | 56.4    | 37.0    | 73.0    | 64.9    |

<sup>1</sup> Planned capital expenditures for acquisitions include expected near-term fundings that were contemplated as part of the acquisition.

<sup>2</sup> WALT = weighted average lease term.

# Debt Metrics

DOLLARS IN THOUSANDS

## SUMMARY OF INDEBTEDNESS AS OF MARCH 31, 2019

|                                                             | INTEREST<br>EXPENSE | PRINCIPAL<br>BALANCE | BALANCE <sup>1</sup> | MONTHS TO<br>MATURITY | CONTRACTUAL<br>RATE | EFFECTIVE<br>RATE |
|-------------------------------------------------------------|---------------------|----------------------|----------------------|-----------------------|---------------------|-------------------|
| Senior notes due April 2023                                 | \$2,396             | \$250,000            | \$248,223            | 49                    | 3.75%               | 3.95%             |
| Senior notes due May 2025 <sup>2</sup>                      | 2,469               | 250,000              | 248,338              | 73                    | 3.88%               | 4.08%             |
| Senior notes due January 2028                               | 2,773               | 300,000              | 295,309              | 105                   | 3.63%               | 3.84%             |
| <b>Total senior notes outstanding</b>                       | <b>\$7,638</b>      | <b>\$800,000</b>     | <b>\$791,870</b>     | <b>77</b>             | <b>3.74%</b>        | <b>3.95%</b>      |
| \$700 million unsecured credit facility due July 2020       | 2,269               | 260,000              | 260,000              | 16                    | LIBOR + 1.00%       | 3.49%             |
| Unsecured term loan facility due December 2022 <sup>3</sup> | 1,326               | 150,000              | 149,234              | 45                    | LIBOR + 1.10%       | 3.53%             |
| Mortgage notes payable, net                                 | 1,704               | 141,922              | 142,006              | 58                    | 4.96%               | 4.79%             |
| <b>Total outstanding notes and bonds payable</b>            | <b>\$12,937</b>     | <b>\$1,351,922</b>   | <b>\$1,343,110</b>   | <b>60</b>             | <b>3.80%</b>        | <b>3.90%</b>      |
| Interest cost capitalization                                | (307)               |                      |                      |                       |                     |                   |
| Unsecured credit facility fee and deferred financing costs  | 958                 |                      |                      |                       |                     |                   |
| <b>Total quarterly consolidated interest expense</b>        | <b>\$13,588</b>     |                      |                      |                       |                     |                   |

## SELECTED FINANCIAL DEBT COVENANTS TTM ENDED MARCH 31, 2019 <sup>4</sup>

|                                                | CALCULATION                               | REQUIREMENT          | PER DEBT<br>COVENANTS | EXCLUDING <sup>5</sup><br>LEASE<br>ACCOUNTING<br>IMPACT |
|------------------------------------------------|-------------------------------------------|----------------------|-----------------------|---------------------------------------------------------|
| <b>Revolving credit facility and term loan</b> |                                           |                      |                       |                                                         |
| Leverage ratio                                 | Total debt/total capital                  | Not greater than 60% | 33.8%                 | 32.1%                                                   |
| Secured leverage ratio                         | Total secured debt/total capital          | Not greater than 30% | 3.5%                  | 3.4%                                                    |
| Unencumbered leverage ratio                    | Unsecured debt/unsecured real estate      | Not greater than 60% | 35.3%                 | 32.7%                                                   |
| Fixed charge coverage ratio                    | EBITDA/fixed charges                      | Not less than 1.50x  | 4.2x                  | 4.2x                                                    |
| Unsecured coverage ratio                       | Unsecured EBITDA/unsecured interest       | Not less than 1.75x  | 4.8x                  | 4.8x                                                    |
| Construction and development                   | CIP/total assets                          | Not greater than 15% | 1.2%                  | 1.3%                                                    |
| Asset investments                              | Mortgages & unimproved land/total assets  | Not greater than 20% | 1.0%                  | 1.0%                                                    |
| <b>Senior notes <sup>6</sup></b>               |                                           |                      |                       |                                                         |
| Incurrence of total debt                       | Total debt/total assets                   | Not greater than 60% | 33.6%                 | 32.2%                                                   |
| Incurrence of debt secured by any lien         | Secured debt/total assets                 | Not greater than 40% | 3.5%                  | 3.4%                                                    |
| Maintenance of total unsecured assets          | Unencumbered assets/unsecured debt        | Not less than 150%   | 290.9%                | 313.7%                                                  |
| Debt service coverage                          | EBITDA/interest expense                   | Not less than 1.5x   | 4.8x                  | 4.8x                                                    |
| <b>Other</b>                                   |                                           |                      |                       |                                                         |
| Net debt to adjusted EBITDA <sup>7</sup>       | Net debt (debt less cash)/adjusted EBITDA | Not required         | 5.0x                  | 5.0x                                                    |
| Debt to enterprise value <sup>8</sup>          | Debt/enterprise value                     | Not required         | 24.6%                 | 24.6%                                                   |

<sup>1</sup> Balances are reflected net of discounts and deferred financing costs and include premiums.

<sup>2</sup> The effective interest rate includes the impact of the \$1.7 million settlement of a forward-starting interest rate swap that is included in accumulated other comprehensive income on the Company's Condensed Consolidated Balance Sheets.

<sup>3</sup> The effective interest rate includes the impact of interest rate swaps on \$25.0 million and \$50.0 million of the outstanding balance at a rate of 2.18% and 2.46%, respectively (plus the applicable margin rate, currently 110 basis points).

<sup>4</sup> Does not include all financial and non-financial covenants and restrictions that are required by the Company's various debt agreements.

<sup>5</sup> Excludes the impact of the adoption of Topic 842, Leases where lease liabilities are considered debt per the covenant definitions.

<sup>6</sup> The senior note covenants calculations apply to the senior notes due 2025 and 2028. The senior notes due 2023 have similar covenants but contain a less restrictive definition of total assets.

<sup>7</sup> Adjusted EBITDA is based on the current quarter results, annualized. See page 24 for a reconciliation of adjusted EBITDA. Net debt does not include lease liabilities.

<sup>8</sup> Based on the closing price of \$32.11 on March 31, 2019 and 129,214,091 shares outstanding. Debt does not include lease liabilities.

# Acquisition & Disposition Activity

DOLLARS IN THOUSANDS

## ACQUISITION ACTIVITY

| LOCATION                     | TYPE <sup>1</sup> | MILES TO CAMPUS | ASSOCIATED HEALTH SYSTEM  | CLOSING   | PURCHASE PRICE   | SQUARE FEET    | LEASED %   | CAP RATE <sup>2</sup> |
|------------------------------|-------------------|-----------------|---------------------------|-----------|------------------|----------------|------------|-----------------------|
| Washington D.C. <sup>3</sup> | MOB               | 0.00            | Inova Health              | 3/28/2019 | \$46,000         | 158,338        | 75%        | 5.2%                  |
| Indianapolis, IN             | MOB               | 0.00            | Indiana University Health | 3/28/2019 | 47,000           | 143,499        | 100%       | 5.1%                  |
| Atlanta, GA                  | MOB               | 0.14            | Piedmont Healthcare       | 4/2/2019  | 28,000           | 47,963         | 100%       | 5.7%                  |
| <b>Total</b>                 |                   |                 |                           |           | <b>\$121,000</b> | <b>349,800</b> | <b>89%</b> | <b>5.3%</b>           |

## DISPOSITION ACTIVITY

| LOCATION                | TYPE <sup>1</sup> | MILES TO CAMPUS | ASSOCIATED HEALTH SYSTEM | CLOSING  | SALES PRICE     | SQUARE FEET   | LEASED %   | CAP RATE <sup>4</sup> |
|-------------------------|-------------------|-----------------|--------------------------|----------|-----------------|---------------|------------|-----------------------|
| Tucson, AZ <sup>5</sup> | MOB               | Varies          | Tenet <sup>5</sup>       | 4/9/2019 | \$13,000        | 67,345        | 95%        | 6.2%                  |
| <b>Total</b>            |                   |                 |                          |          | <b>\$13,000</b> | <b>67,345</b> | <b>95%</b> | <b>6.2%</b>           |

## HISTORICAL INVESTMENT ACTIVITY

|                     | ACQUISITIONS | RE/DEVELOPMENT FUNDING | TOTAL INVESTMENTS | DISPOSITIONS |
|---------------------|--------------|------------------------|-------------------|--------------|
| 2015                | \$187,216    | \$27,859               | \$215,075         | \$157,975    |
| 2016                | 241,939      | 45,343                 | 287,282           | 94,683       |
| 2017                | 327,167      | 32,305                 | 359,472           | 122,700      |
| 2018                | 111,450      | 35,567                 | 147,017           | 98,691       |
| YTD 2019            | 121,000      | 7,281                  | 128,281           | 12,573       |
| Average (2015-2018) | 216,942      | 35,269                 | 252,212           | 118,512      |
| % of Total          | 86.0%        | 14.0%                  | 100.0%            |              |

<sup>1</sup> MOB = Medical office building

<sup>2</sup> For acquisitions, cap rate represents the forecasted first year NOI / purchase price.

<sup>3</sup> Includes two properties.

<sup>4</sup> For dispositions, cap rate represents the in-place cash NOI / sales price.

<sup>5</sup> Includes three off-campus medical office buildings and one on-campus medical office building sold to a single purchaser. The associated health system is Tenet for three of these buildings.

# Re/Development Activity

DOLLARS IN THOUSANDS

## RE/DEVELOPMENT ACTIVITY

| LOCATION                        | CAMPUS LOCATION | SQUARE FEET    | BUDGET          | FUNDINGS THRU 3/31/2019 | REMAINING FUNDINGS | LEASED %   | EXPECTED CASH NOI AT LEASED % | EXPECTED STABILIZED YIELD |
|---------------------------------|-----------------|----------------|-----------------|-------------------------|--------------------|------------|-------------------------------|---------------------------|
| <b>Same store redevelopment</b> |                 |                |                 |                         |                    |            |                               |                           |
| Charlotte, NC <sup>1</sup>      | ON              | 38,000         | \$12,000        | \$9,684                 | \$2,316            | 81%        | \$159                         | 7.2%                      |
| <b>Development</b>              |                 |                |                 |                         |                    |            |                               |                           |
| Seattle, WA                     | ON              | 151,000        | 64,120          | 30,943                  | 33,177             | 60%        | 617                           | 7.0%                      |
| <b>Total</b>                    |                 | <b>189,000</b> | <b>\$76,120</b> | <b>\$40,627</b>         | <b>\$35,493</b>    | <b>64%</b> | <b>\$776</b>                  |                           |

## RE/DEVELOPMENT EXPECTED CASH NOI AND OCCUPANCY RAMP UP TO LEASED %

| LOCATION                        | INITIAL OCCUPANCY | Q2 2019     | Q3 2019      | Q4 2019     | Q1 2020      | Q2 2020      | Q3 2020      |
|---------------------------------|-------------------|-------------|--------------|-------------|--------------|--------------|--------------|
| <b>Same store redevelopment</b> |                   |             |              |             |              |              |              |
| Charlotte, NC <sup>1</sup>      |                   |             |              |             |              |              |              |
| Cash NOI                        |                   | \$25        | \$159        | \$159       | \$159        | \$160        | \$160        |
| Average Occupancy               | Q2 2019           | 41%         | 81%          | 81%         | 81%          | 81%          | 81%          |
| <b>Development</b>              |                   |             |              |             |              |              |              |
| Seattle, WA                     |                   |             |              |             |              |              |              |
| Cash NOI                        |                   | —           | —            | \$(62)      | \$407        | \$617        | \$617        |
| Average Occupancy               | Q4 2019           | —%          | —%           | 10%         | 40%          | 60%          | 60%          |
| <b>Total Cash NOI</b>           |                   | <b>\$25</b> | <b>\$159</b> | <b>\$97</b> | <b>\$566</b> | <b>\$777</b> | <b>\$777</b> |

<sup>1</sup> Redevelopment project is a 38,000 square foot expansion to an existing medical office building. When complete, the building will be 204,000 square feet.

## MARKETS (BY SQUARE FEET)

| MARKET                  | MSA RANK | INVESTMENT <sup>1</sup> | COUNT      | MOB 93.1%         |                | NON-MOB 6.9%                 |                    |                | TOTAL             | % OF TOTAL    |
|-------------------------|----------|-------------------------|------------|-------------------|----------------|------------------------------|--------------------|----------------|-------------------|---------------|
|                         |          |                         |            | MULTI-TENANT      | SINGLE-TENANT  | INPATIENT REHAB <sup>2</sup> | INPATIENT SURGICAL | OFFICE         |                   |               |
| Dallas, TX              | 4        | \$482,852               | 25         | 2,004,574         |                |                              | 156,245            | 145,365        | 2,306,184         | 15.4%         |
| Seattle, WA             | 15       | 469,743                 | 19         | 1,049,651         | 67,510         |                              |                    |                | 1,117,161         | 7.4%          |
| Nashville, TN           | 36       | 198,754                 | 6          | 766,523           |                |                              |                    | 108,691        | 875,214           | 5.8%          |
| Charlotte, NC           | 22       | 167,609                 | 16         | 820,457           |                |                              |                    |                | 820,457           | 5.5%          |
| Los Angeles, CA         | 2        | 186,307                 | 12         | 594,163           |                | 63,000                       |                    |                | 657,163           | 4.4%          |
| Denver, CO              | 19       | 148,987                 | 9          | 557,368           |                |                              |                    | 93,869         | 651,237           | 4.3%          |
| Houston, TX             | 5        | 133,093                 | 8          | 533,857           |                |                              |                    | 57,170         | 591,027           | 3.9%          |
| Richmond, VA            | 44       | 148,008                 | 7          | 548,801           |                |                              |                    |                | 548,801           | 3.7%          |
| Des Moines, IA          | 87       | 140,267                 | 7          | 197,994           | 181,961        |                              |                    | 152,655        | 532,610           | 3.5%          |
| Indianapolis, IN        | 33       | 119,360                 | 4          | 526,194           |                |                              |                    |                | 526,194           | 3.5%          |
| Memphis, TN             | 43       | 95,510                  | 7          | 515,876           |                |                              |                    |                | 515,876           | 3.4%          |
| Washington, DC          | 6        | 151,724                 | 6          | 507,336           |                |                              |                    |                | 507,336           | 3.4%          |
| Atlanta, GA             | 9        | 190,613                 | 8          | 476,054           | 19,732         |                              |                    |                | 495,786           | 3.3%          |
| San Antonio, TX         | 24       | 96,330                  | 7          | 483,811           |                |                              |                    |                | 483,811           | 3.2%          |
| Austin, TX              | 30       | 106,443                 | 5          | 375,333           |                |                              |                    |                | 375,333           | 2.5%          |
| Chicago, IL             | 3        | 92,208                  | 3          | 352,800           |                |                              |                    |                | 352,800           | 2.4%          |
| Oklahoma City, OK       | 41       | 121,142                 | 3          | 151,507           | 200,000        |                              |                    |                | 351,507           | 2.3%          |
| Honolulu, HI            | 56       | 142,644                 | 3          | 298,427           |                |                              |                    |                | 298,427           | 2.0%          |
| San Francisco, CA       | 12       | 119,842                 | 3          | 286,270           |                |                              |                    |                | 286,270           | 1.9%          |
| Miami, FL               | 7        | 57,765                  | 4          | 241,980           |                |                              |                    |                | 241,980           | 1.6%          |
| Colorado Springs, CO    | 79       | 53,431                  | 3          | 241,224           |                |                              |                    |                | 241,224           | 1.6%          |
| Other (19 markets)      |          | 570,068                 | 36         | 1,650,463         | 322,482        | 75,000                       | 186,000            | —              | 2,233,945         | 15.0%         |
| <b>Total</b>            |          | <b>\$3,992,700</b>      | <b>201</b> | <b>13,180,663</b> | <b>791,685</b> | <b>138,000</b>               | <b>342,245</b>     | <b>557,750</b> | <b>15,010,343</b> | <b>100.0%</b> |
| Number of properties    |          |                         |            | 181               | 11             | 2                            | 2                  | 5              | 201               |               |
| % of square feet        |          |                         |            | 87.8%             | 5.3%           | 0.9%                         | 2.3%               | 3.7%           | 100.0%            |               |
| Investment <sup>1</sup> |          |                         |            | \$3,387,073       | \$240,386      | \$20,839                     | \$208,725          | \$135,677      | \$3,992,700       |               |
| Quarterly cash NOI      |          |                         |            | \$57,254          | \$4,872        | \$851                        | \$4,767            | \$1,581        | \$69,325          |               |
| % of cash NOI           |          |                         |            | 82.6%             | 7.0%           | 1.2%                         | 6.9%               | 2.3%           | 100.0%            |               |

## BY BUILDING TYPE

|                         | MOB TOTAL   | MULTI-TENANT | SINGLE-TENANT | TOTAL       |
|-------------------------|-------------|--------------|---------------|-------------|
| Number of properties    | 192         | 186          | 15            | 201         |
| Square feet             | 13,972,348  | 13,738,413   | 1,271,930     | 15,010,343  |
| % of square feet        | 93.1%       | 91.5%        | 8.5%          | 100.0%      |
| Occupancy %             | 86.8%       | 86.1%        | 100.0%        | 87.2%       |
| Investment <sup>1</sup> | \$3,627,459 | \$3,522,750  | \$469,950     | \$3,992,700 |
| Quarterly cash NOI      | \$62,126    | \$58,835     | \$10,490      | \$69,325    |
| % of cash NOI           | 89.6%       | 84.9%        | 15.1%         | 100.0%      |

<sup>1</sup> Excludes gross assets held for sale, land held for development, construction in progress and corporate property.

<sup>2</sup> Includes one inpatient rehab facility and one skilled nursing facility.

# Associated Health Systems<sup>1</sup>

## MOB PORTFOLIO (BY SQUARE FEET)

| HEALTH SYSTEM                        | SYSTEM RANK <sup>3</sup> | CREDIT RATING | ASSOCIATED 95.5% <sup>2</sup> |                       |                       | OFF CAMPUS     | TOTAL MOB         | % OF TOTAL MOB |
|--------------------------------------|--------------------------|---------------|-------------------------------|-----------------------|-----------------------|----------------|-------------------|----------------|
|                                      |                          |               | ON                            | ADJACENT <sup>4</sup> | ANCHORED <sup>5</sup> |                |                   |                |
| Baylor Scott & White Health          | 20                       | AA-/Aa3       | 1,834,256                     | 142,759               | 163,188               | —              | 2,140,203         | 15.3%          |
| Ascension Health                     | 4                        | AA+/Aa2       | 1,080,681                     | 156,328               | —                     | —              | 1,237,009         | 8.9%           |
| CommonSpirit Health <sup>6</sup>     | 3                        | BBB+/Baa1     | 807,182                       | 291,201               | 95,486                | —              | 1,193,869         | 8.5%           |
| Atrium Health                        | 29                       | AA-/Aa3       | 353,537                       | 98,066                | 313,513               | —              | 765,116           | 5.5%           |
| Tenet Healthcare Corporation         | 7                        | B/B2          | 583,767                       | 67,790                | 30,096                | —              | 681,653           | 4.9%           |
| Bon Secours Health System            | 78                       | A+/-          | 548,801                       | —                     | —                     | —              | 548,801           | 3.9%           |
| Indiana University Health            | 26                       | AA/Aa2        | 423,628                       | 102,566               | —                     | —              | 526,194           | 3.8%           |
| Wellstar Health System               | 84                       | A/A2          | 476,054                       | —                     | —                     | —              | 476,054           | 3.4%           |
| Baptist Memorial Health Care         | 95                       | BBB+/-        | 424,306                       | —                     | 39,345                | —              | 463,651           | 3.3%           |
| HCA                                  | 2                        | BB+/Ba2       | 177,340                       | 177,155               | 78,305                | —              | 432,800           | 3.1%           |
| University of Colorado Health        | 68                       | AA-/Aa3       | 150,291                       | 161,099               | 33,850                | —              | 345,240           | 2.5%           |
| Trinity Health                       | 6                        | AA-/Aa3       | 267,952                       | 73,331                | —                     | —              | 341,283           | 2.4%           |
| Providence St. Joseph Health         | 5                        | AA-/Aa3       | 176,854                       | 129,181               | —                     | —              | 306,035           | 2.2%           |
| UW Medicine (Seattle)                | 49                       | AA+/Aaa       | 194,536                       | 102,540               | —                     | —              | 297,076           | 2.1%           |
| Inova Health System                  | 76                       | AA+/Aa2       | 262,121                       | —                     | —                     | —              | 262,121           | 1.9%           |
| Medstar Health                       | 39                       | A/A2          | 241,739                       | —                     | —                     | —              | 241,739           | 1.7%           |
| Advocate Aurora Health Care          | 14                       | AA/Aa3        | 142,955                       | 95,436                | —                     | —              | 238,391           | 1.7%           |
| Overlake Health System               | 339                      | A/A2          | 191,051                       | 39,659                | —                     | —              | 230,710           | 1.7%           |
| Memorial Hermann Health              | 43                       | A+/A1         | —                             | 206,090               | —                     | —              | 206,090           | 1.5%           |
| Mercy (St. Louis)                    | 37                       | AA-/Aa3       | —                             | —                     | 200,000               | —              | 200,000           | 1.4%           |
| MultiCare Health System              | 110                      | AA-/Aa3       | 154,452                       | 33,169                | —                     | —              | 187,621           | 1.3%           |
| Sutter Health                        | 12                       | AA-/Aa3       | 175,591                       | —                     | —                     | —              | 175,591           | 1.3%           |
| Other (19 credit rated systems)      |                          |               | 875,329                       | 619,977               | 110,339               | —              | 1,605,645         | 11.5%          |
| Subtotal - credit rated <sup>7</sup> |                          |               | 9,542,423                     | 2,496,347             | 1,064,122             | —              | 13,102,892        | 93.8%          |
| Non-credit rated                     |                          |               | 238,710                       | —                     | —                     | 630,746        | 869,456           | 6.2%           |
| <b>Total</b>                         |                          |               | <b>9,781,133</b>              | <b>2,496,347</b>      | <b>1,064,122</b>      | <b>630,746</b> | <b>13,972,348</b> | <b>100.0%</b>  |
| <b>% of total</b>                    |                          |               | <b>70.0%</b>                  | <b>17.9%</b>          | <b>7.6%</b>           | <b>4.5%</b>    |                   |                |

<sup>1</sup> Excludes construction in progress and assets classified as held for sale.

<sup>2</sup> Includes total square feet of buildings located on-campus, adjacent and off-campus/anchored by healthcare systems.

<sup>3</sup> Ranked by revenue based on Modern Healthcare's Healthcare Systems Financials Database.

<sup>4</sup> The Company defines an adjacent property as being no more than 0.25 miles from a hospital campus.

<sup>5</sup> Includes buildings where health systems lease 40% or more of the property.

<sup>6</sup> Previously Catholic Health Initiatives.

<sup>7</sup> Based on square footage, 84.9% is associated with an investment-grade rated healthcare provider.

# Top Tenants<sup>1</sup>

| TENANT                           | SYSTEM RANK <sup>2</sup> | CREDIT RATING | # OF PROPERTIES | # OF LEASES | LEASED SQUARE FEET |                |                  |                   | % OF TTM REVENUE |
|----------------------------------|--------------------------|---------------|-----------------|-------------|--------------------|----------------|------------------|-------------------|------------------|
|                                  |                          |               |                 |             | MOB                | INPATIENT      | TOTAL            | % OF TOTAL LEASED |                  |
| Baylor Scott & White Health      | 20                       | AA-/Aa3       | 22              | 154         | 937,570            | 156,245        | 1,093,815        | 8.4%              | 9.2%             |
| Atrium Health                    | 29                       | AA-/Aa3       | 16              | 79          | 607,868            | —              | 607,868          | 4.6%              | 4.2%             |
| Mercy (St. Louis)                | 37                       | AA-/Aa3       | 2               | 2           | 200,000            | 186,000        | 386,000          | 2.9%              | 4.1%             |
| CommonSpirit Health <sup>3</sup> | 3                        | BBB+/Baa1     | 16              | 72          | 567,140            | —              | 567,140          | 4.3%              | 3.9%             |
| Ascension Health                 | 4                        | AA+/Aa2       | 11              | 70          | 420,107            | —              | 420,107          | 3.2%              | 2.9%             |
| Bon Secours Health System        | 78                       | A+/-          | 7               | 64          | 298,485            | —              | 298,485          | 2.3%              | 2.2%             |
| Indiana University Health        | 26                       | AA/Aa2        | 4               | 56          | 433,706            | —              | 433,706          | 3.3%              | 2.1%             |
| University of Colorado Health    | 68                       | AA-/Aa3       | 5               | 17          | 254,581            | —              | 254,581          | 1.9%              | 2.0%             |
| WellStar Health System           | 84                       | A/A2          | 7               | 42          | 271,927            | —              | 271,927          | 2.1%              | 1.9%             |
| Tenet Healthcare Corporation     | 7                        | B/B2          | 13              | 41          | 163,010            | 63,000         | 226,010          | 1.7%              | 1.8%             |
| UW Medicine (Seattle)            | 49                       | AA+/Aaa       | 5               | 23          | 177,995            | —              | 177,995          | 1.4%              | 1.7%             |
| Proliance Surgeons               | -                        | -             | 5               | 16          | 126,109            | —              | 126,109          | 1.0%              | 1.5%             |
| Baptist Memorial Health Care     | 95                       | BBB+/-        | 6               | 20          | 159,105            | —              | 159,105          | 1.2%              | 1.4%             |
| Eating Recovery Center           | -                        | B-/B3         | 4               | 7           | 104,193            | —              | 104,193          | 0.8%              | 1.2%             |
| Medstar Health                   | 39                       | A/A2          | 3               | 52          | 150,557            | —              | 150,557          | 1.1%              | 1.2%             |
| Trinity Health                   | 6                        | AA-/Aa3       | 3               | 32          | 168,890            | —              | 168,890          | 1.3%              | 1.2%             |
| Providence St. Joseph Health     | 5                        | AA-/Aa3       | 6               | 22          | 101,039            | —              | 101,039          | 0.8%              | 1.1%             |
| MultiCare Health System          | 110                      | AA-/Aa3       | 3               | 14          | 118,506            | —              | 118,506          | 0.9%              | 0.9%             |
| Hawaii Pacific Health            | 195                      | --/A1         | 3               | 32          | 85,513             | —              | 85,513           | 0.7%              | 0.9%             |
| Labcorp of America               | -                        | BBB/Baa2      | 19              | 22          | 172,589            | —              | 172,589          | 1.3%              | 0.8%             |
| Davita Kidney Care               | -                        | BB/Ba2        | 12              | 14          | 108,651            | —              | 108,651          | 0.8%              | 0.8%             |
| Inova Health System              | 76                       | AA+/Aa2       | 3               | 10          | 90,533             | —              | 90,533           | 0.7%              | 0.8%             |
| HCA                              | 2                        | BB+/Ba2       | 8               | 14          | 88,729             | —              | 88,729           | 0.7%              | 0.7%             |
| Overlake Health System           | 339                      | A/A2          | 3               | 6           | 61,218             | —              | 61,218           | 0.5%              | 0.6%             |
| Advocate Aurora Health Care      | 14                       | AA/Aa3        | 2               | 11          | 63,797             | —              | 63,797           | 0.5%              | 0.6%             |
| <b>Total</b>                     |                          |               |                 | <b>892</b>  | <b>5,931,818</b>   | <b>405,245</b> | <b>6,337,063</b> | <b>48.4%</b>      | <b>49.7%</b>     |

<sup>1</sup> Excludes construction in progress and assets classified as held for sale.

<sup>2</sup> Ranked by revenue based on Modern Healthcare's Healthcare Systems Financials Database.

<sup>3</sup> Previously Catholic Health Initiatives.

# MOB Proximity to Hospital <sup>1, 2</sup>

## MEDICAL OFFICE BUILDINGS BY LOCATION

|                                                     | 1Q2019        | 4Q 2018       | 3Q 2018       | 2Q 2018       | 1Q 2018       | 4Q 2017       |
|-----------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| On campus                                           | 70.0%         | 69.3%         | 69.6%         | 69.3%         | 69.1%         | 69.1%         |
| Adjacent to campus <sup>3</sup>                     | 17.9%         | 18.3%         | 18.1%         | 17.9%         | 17.6%         | 17.6%         |
| <b>Total on/adjacent</b>                            | <b>87.9%</b>  | <b>87.6%</b>  | <b>87.7%</b>  | <b>87.2%</b>  | <b>86.7%</b>  | <b>86.7%</b>  |
| Off campus - anchored by health system <sup>4</sup> | 7.6%          | 7.8%          | 7.7%          | 7.7%          | 7.7%          | 7.7%          |
| Off campus                                          | 4.5%          | 4.6%          | 4.6%          | 5.1%          | 5.6%          | 5.6%          |
|                                                     | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> | <b>100.0%</b> |

## DISTANCE TO HOSPITAL CAMPUS

| GREATER THAN | LESS THAN OR EQUAL TO | # OF PROPERTIES | SQUARE FEET       | % OF TOTAL    | CUMULATIVE % | CAMPUS PROXIMITY      | GROUND LEASE PROPERTIES |               |
|--------------|-----------------------|-----------------|-------------------|---------------|--------------|-----------------------|-------------------------|---------------|
|              |                       |                 |                   |               |              |                       | SQUARE FEET             | % OF TOTAL    |
|              | 0.00                  | 124             | 9,781,133         | 70.0%         | 70.0%        | On campus             | 7,815,616               | 90.0%         |
| 0.00         | 250 yards             | 23              | 1,362,259         | 9.8%          | 79.8%        | Adjacent <sup>3</sup> | 80,525                  | 0.9%          |
| 250 yards    | 0.25 miles            | 20              | 1,134,088         | 8.1%          | 87.9%        |                       | 120,036                 | 1.4%          |
| 0.25 miles   | 0.50                  | 1               | 124,925           | 0.9%          | 88.8%        | Off campus            | 124,925                 | 1.4%          |
| 0.50         | 1.00                  | 2               | 280,873           | 2.0%          | 90.8%        |                       | —                       | —%            |
| 1.00         | 2.00                  | 5               | 519,446           | 3.7%          | 94.5%        |                       | 319,446                 | 3.7%          |
| 2.00         | 5.00                  | 8               | 338,246           | 2.4%          | 96.9%        |                       | 13,818                  | 0.2%          |
| 5.00         | 10.00                 | 5               | 275,189           | 2.0%          | 98.9%        |                       | 205,631                 | 2.4%          |
| 10.00        |                       | 4               | 156,189           | 1.1%          | 100.0%       |                       | —                       | —%            |
| <b>Total</b> |                       | <b>192</b>      | <b>13,972,348</b> | <b>100.0%</b> |              |                       | <b>8,679,997</b>        | <b>100.0%</b> |

<sup>1</sup> Excludes construction in progress and assets classified as held for sale.

<sup>2</sup> Proximity to hospital campus includes acute care hospitals with inpatient beds. The Company does not consider inpatient rehab hospitals (IRFs), skilled nursing facilities (SNFs) or long-term acute care hospitals (LTACHs) to be hospital campuses for distance calculations.

<sup>3</sup> The Company defines an adjacent property as being no more than 0.25 miles from a hospital campus.

<sup>4</sup> Includes buildings where health systems lease 40% or more of the property.

# Lease Maturity, Lease & Building Size<sup>1</sup>

## LEASE MATURITY SCHEDULE

|                             | MULTI-TENANT |                   |                  | SINGLE-TENANT |                  |                  | TOTAL        |                   |                        |                                |
|-----------------------------|--------------|-------------------|------------------|---------------|------------------|------------------|--------------|-------------------|------------------------|--------------------------------|
|                             | # OF LEASES  | SQUARE FEET       | % OF SQUARE FEET | # OF LEASES   | SQUARE FEET      | % OF SQUARE FEET | # OF LEASES  | SQUARE FEET       | % OF TOTAL SQUARE FEET | % OF BASE REVENUE <sup>2</sup> |
| 2019                        | 581          | 2,058,626         | 17.4%            | 1             | 63,000           | 4.9%             | 582          | 2,121,626         | 16.2%                  | 16.0%                          |
| 2020                        | 529          | 1,982,299         | 16.8%            | 1             | 83,318           | 6.6%             | 530          | 2,065,617         | 15.8%                  | 15.4%                          |
| 2021                        | 433          | 1,598,901         | 13.5%            | —             | —                | —%               | 433          | 1,598,901         | 12.2%                  | 11.8%                          |
| 2022                        | 361          | 1,462,190         | 12.4%            | 1             | 58,285           | 4.6%             | 362          | 1,520,475         | 11.6%                  | 11.5%                          |
| 2023                        | 309          | 1,360,788         | 11.5%            | —             | —                | —%               | 309          | 1,360,788         | 10.4%                  | 10.7%                          |
| 2024                        | 209          | 1,149,842         | 9.7%             | —             | —                | —%               | 209          | 1,149,842         | 8.8%                   | 8.1%                           |
| 2025                        | 104          | 667,374           | 5.7%             | 2             | 91,561           | 7.2%             | 106          | 758,935           | 5.8%                   | 5.6%                           |
| 2026                        | 79           | 265,581           | 2.2%             | —             | —                | —%               | 79           | 265,581           | 2.0%                   | 2.0%                           |
| 2027                        | 65           | 324,508           | 2.7%             | 2             | 342,245          | 26.9%            | 67           | 666,753           | 5.1%                   | 7.6%                           |
| 2028                        | 92           | 520,560           | 4.4%             | 2             | 235,419          | 18.5%            | 94           | 755,979           | 5.8%                   | 6.0%                           |
| Thereafter                  | 80           | 431,356           | 3.7%             | 6             | 398,102          | 31.3%            | 86           | 829,458           | 6.3%                   | 5.3%                           |
| <b>Total leased</b>         | <b>2,842</b> | <b>11,822,025</b> | <b>86.1%</b>     | <b>15</b>     | <b>1,271,930</b> | <b>100.0%</b>    | <b>2,857</b> | <b>13,093,955</b> | <b>87.2%</b>           | <b>100.0%</b>                  |
| Total building              |              | 13,738,413        | 100.0%           |               | 1,271,930        | 100.0%           |              | 15,010,343        | 100.0%                 |                                |
| WALTR (months) <sup>3</sup> |              | 41.5              |                  |               | 99.8             |                  |              | 47.2              |                        |                                |
| WALT (months) <sup>3</sup>  |              | 88.0              |                  |               | 169.9            |                  |              | 95.9              |                        |                                |

## # OF LEASES BY SIZE

| LEASED SQUARE FEET  | MULTI-TENANT <sup>4</sup> | SINGLE-TENANT |
|---------------------|---------------------------|---------------|
| 0 - 2,500           | 1,507                     | —             |
| 2,501 - 5,000       | 699                       | —             |
| 5,001 - 7,500       | 224                       | —             |
| 7,501 - 10,000      | 138                       | —             |
| 10,001 +            | 274                       | 15            |
| <b>Total Leases</b> | <b>2,842</b>              | <b>15</b>     |

## BY BUILDING SIZE

| BUILDING SQUARE FEET | % OF TOTAL    | TOTAL SQUARE FOOTAGE | AVERAGE SQUARE FEET | # OF PROPERTIES |
|----------------------|---------------|----------------------|---------------------|-----------------|
| >100,000             | 42.7%         | 6,410,799            | 145,700             | 44              |
| <100,000 and >75,000 | 26.4%         | 3,969,516            | 86,294              | 46              |
| <75,000 and >50,000  | 16.5%         | 2,469,882            | 63,330              | 39              |
| <50,000 and >25,000  | 11.6%         | 1,744,795            | 37,930              | 46              |
| <25,000              | 2.8%          | 415,351              | 15,975              | 26              |
| <b>Total</b>         | <b>100.0%</b> | <b>15,010,343</b>    | <b>74,678</b>       | <b>201</b>      |

<sup>1</sup> Excludes land held for development, construction in progress, corporate property and assets classified as held for sale.

<sup>2</sup> Represents the current annualized minimum rents on in-place leases, excluding the impact of potential lease renewals and sponsor support payments under financial support arrangements and straight-line rent.

<sup>3</sup> WALTR = weighted average lease term remaining; WALT = weighted average lease term.

<sup>4</sup> The average lease size in the multi-tenant properties is 4,160 square feet.

# Historical Occupancy<sup>1</sup>

DOLLARS IN THOUSANDS

## SAME STORE PROPERTIES

|                                    | 1Q 2019     | 4Q 2018     | 3Q 2018     | 2Q 2018     | 1Q 2018     |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|
| <b>Multi-tenant</b>                |             |             |             |             |             |
| Investment                         | \$2,894,291 | \$2,897,873 | \$2,833,607 | \$2,738,045 | \$2,708,228 |
| Number of properties               | 150         | 151         | 145         | 144         | 143         |
| Total building square feet         | 11,432,246  | 11,490,212  | 11,341,527  | 11,221,175  | 11,236,857  |
| Period end % occupied              | 88.1%       | 88.6%       | 88.5%       | 88.3%       | 87.9%       |
| <b>Single-tenant</b>               |             |             |             |             |             |
| Investment                         | \$463,261   | \$471,319   | \$482,727   | \$481,727   | \$473,636   |
| Number of properties               | 14          | 14          | 15          | 15          | 14          |
| Total building square feet         | 1,252,198   | 1,307,713   | 1,341,781   | 1,341,781   | 1,306,362   |
| Period end % occupied              | 100.0%      | 100.0%      | 100.0%      | 100.0%      | 100.0%      |
| <b>Total same store properties</b> |             |             |             |             |             |
| Investment                         | \$3,357,552 | \$3,369,192 | \$3,316,334 | \$3,219,772 | \$3,181,864 |
| Number of properties               | 164         | 165         | 160         | 159         | 157         |
| Total building square feet         | 12,684,444  | 12,797,925  | 12,683,308  | 12,562,956  | 12,543,219  |
| Period end % occupied              | 89.3%       | 89.8%       | 89.7%       | 89.6%       | 89.2%       |

## PROPERTIES NOT IN SAME STORE

|                                 | 1Q 2019   | 4Q 2018   | 3Q 2018   | 2Q 2018   | 1Q 2018   |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|
| <b>Acquisitions<sup>2</sup></b> |           |           |           |           |           |
| Investment                      | \$520,418 | \$437,835 | \$464,185 | \$557,434 | \$526,129 |
| Number of properties            | 24        | 22        | 26        | 27        | 24        |
| Total building square feet      | 1,648,552 | 1,381,323 | 1,470,154 | 1,644,315 | 1,383,200 |
| Period end % occupied           | 91.0%     | 92.5%     | 91.9%     | 92.7%     | 92.7%     |
| <b>Development completions</b>  |           |           |           |           |           |
| Investment                      | \$29,388  | \$29,375  | \$29,122  | \$28,970  | \$31,929  |
| Number of properties            | 1         | 1         | 1         | 1         | 2         |
| Total building square feet      | 99,957    | 99,957    | 99,957    | 99,957    | 112,837   |
| Period end % occupied           | 41.8%     | 38.4%     | 38.4%     | 29.9%     | 34.9%     |
| % leased                        | 41.8%     | 41.8%     | 41.8%     | 41.8%     | 48.4%     |
| <b>Reposition<sup>3</sup></b>   |           |           |           |           |           |
| Investment                      | \$85,342  | \$74,415  | \$82,354  | \$82,251  | \$66,538  |
| Number of properties            | 12        | 11        | 14        | 14        | 13        |
| Total building square feet      | 577,390   | 519,424   | 574,396   | 574,396   | 471,604   |
| Period end % occupied           | 39.1%     | 35.7%     | 47.0%     | 48.5%     | 47.6%     |

## TOTAL PROPERTIES

|                            | 1Q 2019     | 4Q 2018     | 3Q 2018     | 2Q 2018     | 1Q 2018     |
|----------------------------|-------------|-------------|-------------|-------------|-------------|
| Investment                 | \$3,992,700 | \$3,910,817 | \$3,891,995 | \$3,888,427 | \$3,806,460 |
| Number of properties       | 201         | 199         | 201         | 201         | 196         |
| Total building square feet | 15,010,343  | 14,798,629  | 14,827,815  | 14,881,624  | 14,510,860  |
| Period end % occupied      | 87.2%       | 87.8%       | 87.9%       | 87.9%       | 87.7%       |

<sup>1</sup> Excludes land held for development, construction in progress, corporate property and assets classified as held for sale.

<sup>2</sup> Acquisition includes properties acquired within the last 8 quarters of the period presented and are excluded from same store.

<sup>3</sup> Reposition includes properties that meet any of the Company-defined criteria: properties having less than 60% occupancy that is expected to last at least two quarters; properties that experience a loss of occupancy over 30% in a single quarter; or properties with negative net operating income that is expected to last at least two quarters.

# Occupancy Reconciliation

SQUARE FEET

## SEQUENTIAL

|                                    | PORTFOLIO |            |            |        | SAME STORE |            |            |        |
|------------------------------------|-----------|------------|------------|--------|------------|------------|------------|--------|
|                                    | COUNT     | OCCUPIED   | TOTAL      | %      | COUNT      | OCCUPIED   | TOTAL      | %      |
| <b>Beginning December 31, 2018</b> | 199       | 12,990,403 | 14,798,629 | 87.8%  | 165        | 11,488,129 | 12,797,925 | 89.8%  |
| <b>Portfolio activity</b>          |           |            |            |        |            |            |            |        |
| Acquisitions                       | 3         | 259,138    | 301,837    | 85.9%  | NA         | NA         | NA         | NA     |
| Re/development completions         | —         | —          | —          | —%     | —          | —          | —          | —%     |
| Dispositions <sup>1</sup>          | (1)       | (90,123)   | (90,123)   | 100.0% | (1)        | (90,123)   | (90,123)   | 100.0% |
| Same store reclassifications       |           |            |            |        |            |            |            |        |
| Acquisitions                       | NA        | NA         | NA         | NA     | 1          | 34,608     | 34,608     | 100.0% |
| Development completions            | NA        | NA         | NA         | NA     | —          | —          | —          | —%     |
| Reposition to same store           | NA        | NA         | NA         | NA     | —          | —          | —          | —%     |
| Reposition from same store         | NA        | NA         | NA         | NA     | (1)        | (37,519)   | (57,966)   | 64.7%  |
|                                    | 201       | 13,159,418 | 15,010,343 | 87.7%  | 164        | 11,395,095 | 12,684,444 | 89.8%  |
| <b>Leasing activity</b>            |           |            |            |        |            |            |            |        |
| New leases/expansions              | NA        | 93,722     | NA         | NA     | NA         | 60,756     | NA         | NA     |
| Move-outs/contractions             | NA        | (159,185)  | NA         | NA     | NA         | (130,329)  | NA         | NA     |
| <b>Net absorption</b>              | NA        | (65,463)   | NA         | NA     | NA         | (69,573)   | NA         | NA     |
| <b>Ending March 31, 2019</b>       | 201       | 13,093,955 | 15,010,343 | 87.2%  | 164        | 11,325,522 | 12,684,444 | 89.3%  |

## YEAR-OVER-YEAR

|                                 | PORTFOLIO |            |            |       | SAME STORE |            |            |        |
|---------------------------------|-----------|------------|------------|-------|------------|------------|------------|--------|
|                                 | COUNT     | OCCUPIED   | TOTAL      | %     | COUNT      | OCCUPIED   | TOTAL      | %      |
| <b>Beginning March 31, 2018</b> | 196       | 12,733,020 | 14,510,860 | 87.7% | 157        | 11,186,862 | 12,543,219 | 89.2%  |
| <b>Portfolio activity</b>       |           |            |            |       |            |            |            |        |
| Acquisitions                    | 10        | 698,725    | 813,259    | 85.9% | NA         | NA         | NA         | NA     |
| Re/development completions      | —         | —          | —          | —%    | —          | —          | —          | —%     |
| Dispositions <sup>1</sup>       | (5)       | (281,788)  | (313,776)  | 89.8% | (4)        | (249,476)  | (276,466)  | 90.2%  |
| Same store reclassifications    |           |            |            |       |            |            |            |        |
| Acquisitions                    | NA        | NA         | NA         | NA    | 10         | 490,054    | 547,907    | 89.4%  |
| Development completions         | NA        | NA         | NA         | NA    | 1          | 12,880     | 12,880     | 100.0% |
| Reposition to same store        | NA        | NA         | NA         | NA    | 3          | 64,469     | 82,037     | 78.6%  |
| Reposition from same store      | NA        | NA         | NA         | NA    | (3)        | (151,377)  | (225,133)  | 67.2%  |
|                                 | 201       | 13,149,957 | 15,010,343 | 87.6% | 164        | 11,353,412 | 12,684,444 | 89.5%  |
| <b>Leasing activity</b>         |           |            |            |       |            |            |            |        |
| New leases/expansions           | NA        | 470,695    | NA         | NA    | NA         | 381,469    | NA         | NA     |
| Move-outs/contractions          | NA        | (526,697)  | NA         | NA    | NA         | (409,359)  | NA         | NA     |
| <b>Net absorption</b>           | NA        | (56,002)   | NA         | NA    | NA         | (27,890)   | NA         | NA     |
| <b>Ending March 31, 2019</b>    | 201       | 13,093,955 | 15,010,343 | 87.2% | 164        | 11,325,522 | 12,684,444 | 89.3%  |

<sup>1</sup> Includes properties reclassified as held for sale.

# Same Store Leasing Statistics<sup>1</sup>

|                                               | 1Q 2019      | 4Q 2018       | 3Q 2018      | 2Q 2018      | 1Q 2018      | 4Q 2017      | 3Q 2017      | 2Q 2017      |
|-----------------------------------------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Average in-place contractual increases</b> |              |               |              |              |              |              |              |              |
| Multi-tenant                                  | 2.91%        | 2.91%         | 2.88%        | 2.84%        | 2.81%        | 2.80%        | 2.78%        | 2.74%        |
| Single-tenant                                 | 2.46%        | 2.45%         | 2.42%        | 2.13%        | 2.12%        | 2.12%        | 2.10%        | 2.04%        |
|                                               | <b>2.85%</b> | <b>2.84 %</b> | <b>2.82%</b> | <b>2.73%</b> | <b>2.71%</b> | <b>2.69%</b> | <b>2.65%</b> | <b>2.61%</b> |
| <b>Multi-tenant renewals</b>                  |              |               |              |              |              |              |              |              |
| Cash leasing spreads                          | 3.3%         | (0.5%)        | 3.8%         | 6.4%         | 5.2%         | 3.7%         | 4.6%         | 9.5%         |
| Tenant retention rate                         | 85.5%        | 82.6%         | 87.0%        | 84.4%        | 81.5%        | 81.9%        | 80.5%        | 90.3%        |

## AVERAGE IN-PLACE CONTRACTUAL INCREASES<sup>2</sup>

|                                         | MULTI-TENANT |                | SINGLE-TENANT |                | TOTAL        |                |
|-----------------------------------------|--------------|----------------|---------------|----------------|--------------|----------------|
|                                         | % INCREASE   | % OF BASE RENT | % INCREASE    | % OF BASE RENT | % INCREASE   | % OF BASE RENT |
| <b>Annual increase</b>                  |              |                |               |                |              |                |
| CPI                                     | 2.84%        | 2.13%          | 2.58%         | 53.71%         | 2.63%        | 9.21%          |
| Fixed                                   | 3.01%        | 93.15%         | 2.73%         | 16.51%         | 3.01%        | 82.62%         |
| <b>Non-annual increase (annualized)</b> |              |                |               |                |              |                |
| CPI                                     | 1.67%        | 0.47%          | 0.50%         | 2.63%          | 1.12%        | 0.77%          |
| Fixed                                   | 1.31%        | 2.92%          | 2.25%         | 27.15%         | 1.87%        | 6.25%          |
| <b>No increase</b>                      |              |                |               |                |              |                |
| Term > 1 year                           | —%           | 1.33%          | —%            | —%             | —%           | 1.15%          |
| <b>Total <sup>2</sup></b>               | <b>2.91%</b> | <b>100.00%</b> | <b>2.46%</b>  | <b>100.00%</b> | <b>2.85%</b> | <b>100.00%</b> |

## TYPE AND OWNERSHIP STRUCTURE (% OF SQUARE FEET)

|                           | MULTI-TENANT | SINGLE-TENANT | TOTAL |
|---------------------------|--------------|---------------|-------|
| <b>Tenant type</b>        |              |               |       |
| Hospital                  | 48.7%        | 83.0%         | 52.5% |
| Physician and other       | 51.3%        | 17.0%         | 47.5% |
| <b>Lease structure</b>    |              |               |       |
| Gross                     | 13.6%        | —%            | 12.1% |
| Modified gross            | 28.7%        | —%            | 25.5% |
| Net                       | 57.7%        | —%            | 51.3% |
| Absolute net <sup>3</sup> | —%           | 100.0%        | 11.1% |
| <b>Ownership type</b>     |              |               |       |
| Ground lease              | 63.1%        | 10.1%         | 57.8% |
| Fee simple                | 36.9%        | 89.9%         | 42.2% |

<sup>1</sup> Excludes recently acquired or disposed properties, construction in progress, land held for development, corporate property, reposition properties and assets classified as held for sale.

<sup>2</sup> Excludes leases with terms of one year or less.

<sup>3</sup> Tenant is typically responsible for operating expenses and capital obligations.

# Same Store Performance<sup>1</sup>

DOLLARS IN THOUSANDS, EXCEPT PER SQUARE FOOT DATA

|                                 | 2019             | 1Q 2019         | 4Q 2018         | 3Q 2018         | 2Q 2018         | 2018             | 1Q 2018         | 4Q 2017         | 3Q 2017         | 2Q 2017         |
|---------------------------------|------------------|-----------------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|-----------------|
| <b>Multi-tenant</b>             |                  |                 |                 |                 |                 |                  |                 |                 |                 |                 |
| Revenues                        | \$352,504        | \$88,291        | \$88,542        | \$88,754        | \$86,917        | \$343,154        | \$85,987        | \$85,577        | \$86,354        | \$85,236        |
| Expenses                        | 142,140          | 35,186          | 35,512          | 36,591          | 34,851          | 139,850          | 35,195          | 34,636          | 35,818          | 34,201          |
| Cash NOI                        | <b>\$210,364</b> | <b>\$53,105</b> | <b>\$53,030</b> | <b>\$52,163</b> | <b>\$52,066</b> | <b>\$203,304</b> | <b>\$50,792</b> | <b>\$50,941</b> | <b>\$50,536</b> | <b>\$51,035</b> |
| Revenue per occ SF <sup>2</sup> | \$34.84          | \$34.94         | \$34.94         | \$35.04         | \$34.34         | \$33.85          | \$33.96         | \$33.78         | \$34.03         | \$33.58         |
| Margin                          | 59.7%            | 60.1%           | 59.9%           | 58.8%           | 59.9%           | 59.2%            | 59.1%           | 59.5%           | 58.5%           | 59.9%           |
| Average occupancy               | 88.5%            | 88.4%           | 88.7%           | 88.6%           | 88.6%           | 88.7%            | 88.6%           | 88.6%           | 88.8%           | 88.8%           |
| Number of properties            | 150              | 150             | 150             | 150             | 150             | 150              | 150             | 150             | 150             | 150             |
| <b>Single-tenant</b>            |                  |                 |                 |                 |                 |                  |                 |                 |                 |                 |
| Revenues                        | \$42,744         | \$10,730        | \$10,693        | \$10,696        | \$10,625        | \$41,750         | \$10,621        | \$10,607        | \$10,437        | \$10,085        |
| Expenses                        | 1,428            | 352             | 329             | 369             | 378             | 1,778            | 439             | 427             | 486             | 426             |
| Cash NOI                        | <b>\$41,316</b>  | <b>\$10,378</b> | <b>\$10,364</b> | <b>\$10,327</b> | <b>\$10,247</b> | <b>\$39,972</b>  | <b>\$10,182</b> | <b>\$10,180</b> | <b>\$9,951</b>  | <b>\$9,659</b>  |
| Revenue per occ SF <sup>2</sup> | \$34.20          | \$34.28         | \$34.16         | \$34.17         | \$34.08         | \$33.64          | \$34.23         | \$34.19         | \$33.64         | \$32.51         |
| Average occupancy               | 99.8%            | 100.0%          | 100.0%          | 100.0%          | 99.6%           | 99.1%            | 99.1%           | 99.1%           | 99.1%           | 99.1%           |
| Number of properties            | 14               | 14              | 14              | 14              | 14              | 14               | 14              | 14              | 14              | 14              |
| <b>Total</b>                    |                  |                 |                 |                 |                 |                  |                 |                 |                 |                 |
| Revenues                        | \$395,248        | \$99,021        | \$99,235        | \$99,450        | \$97,542        | \$384,904        | \$96,608        | \$96,184        | \$96,791        | \$95,321        |
| Expenses                        | 143,568          | 35,538          | 35,841          | 36,960          | 35,229          | 141,628          | 35,634          | 35,063          | 36,304          | 34,627          |
| Cash NOI                        | <b>\$251,680</b> | <b>\$63,483</b> | <b>\$63,394</b> | <b>\$62,490</b> | <b>\$62,313</b> | <b>\$243,276</b> | <b>\$60,974</b> | <b>\$61,121</b> | <b>\$60,487</b> | <b>\$60,694</b> |
| Revenue per occ SF <sup>2</sup> | \$34.77          | \$34.87         | \$34.86         | \$34.94         | \$34.31         | \$33.83          | \$33.99         | \$33.83         | \$33.99         | \$33.46         |
| Margin                          | 63.7%            | 64.1%           | 63.9%           | 62.8%           | 63.9%           | 63.2%            | 63.1%           | 63.5%           | 62.5%           | 63.7%           |
| Average occupancy               | 89.6%            | 89.6%           | 89.8%           | 89.8%           | 89.6%           | 89.7%            | 89.6%           | 89.7%           | 89.8%           | 89.8%           |
| Number of properties            | 164              | 164             | 164             | 164             | 164             | 164              | 164             | 164             | 164             | 164             |

## SAME STORE GROWTH

|                                 | YEAR-OVER-YEAR |         |         |         |         |
|---------------------------------|----------------|---------|---------|---------|---------|
|                                 | 2019           | 1Q 2019 | 4Q 2018 | 3Q 2018 | 2Q 2018 |
| <b>Multi-tenant</b>             |                |         |         |         |         |
| Revenue per occ SF <sup>2</sup> | 2.9%           | 2.9%    | 3.4%    | 3.0%    | 2.3%    |
| Avg occupancy (bps)             | -20            | -20     | 0       | 0       | -30     |
| Revenues                        | 2.7%           | 2.7%    | 3.5%    | 2.8%    | 2.0%    |
| Expenses                        | 1.6%           | 0.0%    | 2.5%    | 2.2%    | 1.9%    |
| Cash NOI                        | 3.5%           | 4.6%    | 4.1%    | 3.2%    | 2.0%    |
| <b>Single-tenant</b>            |                |         |         |         |         |
| Cash NOI                        | 3.4%           | 1.9%    | 1.8%    | 3.8%    | 6.1%    |
| <b>Total</b>                    |                |         |         |         |         |
| Revenues                        | 2.7%           | 2.5%    | 3.2%    | 2.7%    | 2.3%    |
| Cash NOI                        | 3.5%           | 4.1%    | 3.7%    | 3.3%    | 2.7%    |

<sup>1</sup> Excludes recently acquired or disposed properties, development completions, construction in progress, land held for development, corporate property, reposition properties and assets classified as held for sale.

<sup>2</sup> Revenue per occ SF is calculated by dividing revenue by the average of the occupied SF for the period provided. Quarterly revenue per occ SF is annualized.

# Reconciliation of NOI

DOLLARS IN THOUSANDS

## BOTTOM UP RECONCILIATION

|                                       | 1Q 2019         | 4Q 2018         | 3Q 2018         | 2Q 2018         | 1Q 2018         | 4Q 2017         | 3Q 2017         | 2Q 2017         |
|---------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Net income (loss)                     | \$4,891         | \$16,314        | \$6,548         | \$37,729        | \$9,180         | (\$37,151)      | \$3,173         | \$25,224        |
| Other income (expense)                | 13,564          | 2,850           | 12,135          | (16,559)        | 12,175          | 58,429          | 18,819          | (1,808)         |
| General and administrative expense    | 8,510           | 8,534           | 8,504           | 8,373           | 9,101           | 8,272           | 8,021           | 8,005           |
| Depreciation and amortization expense | 42,662          | 42,437          | 42,061          | 40,130          | 39,573          | 37,324          | 35,873          | 34,823          |
| Other expenses <sup>1</sup>           | 1,768           | 1,693           | 1,457           | 1,540           | 1,568           | 1,505           | 1,738           | 2,035           |
| Straight-line rent expense            | 391             | 394             | 398             | 399             | 400             | 1,017           | 184             | 169             |
| Straight-line rent revenue            | (668)           | (682)           | (802)           | (1,074)         | (1,722)         | (1,205)         | (1,332)         | (1,783)         |
| Other revenue <sup>2</sup>            | (1,350)         | (1,409)         | (1,173)         | (1,268)         | (1,438)         | (1,258)         | (1,327)         | (1,196)         |
| <b>Cash NOI</b>                       | <b>\$69,768</b> | <b>\$70,131</b> | <b>\$69,128</b> | <b>\$69,270</b> | <b>\$68,837</b> | <b>\$66,933</b> | <b>\$65,149</b> | <b>\$65,469</b> |
| Acquisitions/development completions  | (5,586)         | (5,376)         | (5,204)         | (4,417)         | (4,072)         | (1,949)         | (757)           | (167)           |
| Reposition                            | (257)           | (217)           | (368)           | (438)           | (525)           | (584)           | (661)           | (705)           |
| Dispositions/other                    | (442)           | (1,144)         | (1,066)         | (2,102)         | (3,266)         | (3,279)         | (3,244)         | (3,903)         |
| <b>Same store cash NOI</b>            | <b>\$63,483</b> | <b>\$63,394</b> | <b>\$62,490</b> | <b>\$62,313</b> | <b>\$60,974</b> | <b>\$61,121</b> | <b>\$60,487</b> | <b>\$60,694</b> |

## TOP DOWN RECONCILIATION

|                                             | 1Q 2019         | 4Q 2018         | 3Q 2018         | 2Q 2018         | 1Q 2018         | 4Q 2017         | 3Q 2017         | 2Q 2017         |
|---------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Property operating before rent concessions  | \$99,607        | \$99,877        | \$99,976        | \$97,185        | \$96,347        | \$92,209        | \$91,590        | \$89,395        |
| Rent concessions                            | (625)           | (700)           | (609)           | (766)           | (1,053)         | (686)           | (655)           | (526)           |
| Property operating                          | 98,982          | 99,177          | 99,367          | 96,419          | 95,294          | 91,523          | 90,935          | 88,869          |
| Single-tenant net lease                     | 11,046          | 11,290          | 11,283          | 12,073          | 13,213          | 13,078          | 12,811          | 12,732          |
| Straight-line rent revenue                  | 668             | 682             | 802             | 1,074           | 1,722           | 1,205           | 1,332           | 1,783           |
| Rental income                               | <b>110,696</b>  | <b>111,149</b>  | <b>111,452</b>  | <b>109,566</b>  | <b>110,229</b>  | <b>105,806</b>  | <b>105,078</b>  | <b>103,384</b>  |
| Property lease guaranty income              | 128             | 187             | 168             | 146             | 175             | 182             | 168             | 153             |
| Parking income                              | 1,734           | 1,733           | 1,752           | 1,819           | 1,626           | 1,705           | 1,669           | 1,669           |
| Exclude straight-line rent revenue          | (668)           | (682)           | (802)           | (1,074)         | (1,722)         | (1,205)         | (1,332)         | (1,783)         |
| Exclude other non-cash revenue <sup>3</sup> | (1,251)         | (1,309)         | (1,083)         | (1,165)         | (1,345)         | (1,201)         | (1,218)         | (1,085)         |
| Revenue                                     | <b>110,639</b>  | <b>111,078</b>  | <b>111,487</b>  | <b>109,292</b>  | <b>108,963</b>  | <b>105,287</b>  | <b>104,365</b>  | <b>102,338</b>  |
| Property operating expense                  | (42,725)        | (42,815)        | (44,135)        | (41,737)        | (41,818)        | (40,590)        | (40,628)        | (38,184)        |
| Exclude non-cash expenses <sup>4</sup>      | 1,854           | 1,868           | 1,776           | 1,715           | 1,692           | 2,236           | 1,412           | 1,315           |
| <b>Cash NOI</b>                             | <b>\$69,768</b> | <b>\$70,131</b> | <b>\$69,128</b> | <b>\$69,270</b> | <b>\$68,837</b> | <b>\$66,933</b> | <b>\$65,149</b> | <b>\$65,469</b> |
| Acquisitions/development completions        | (5,586)         | (5,376)         | (5,204)         | (4,417)         | (4,072)         | (1,949)         | (757)           | (167)           |
| Reposition                                  | (257)           | (217)           | (368)           | (438)           | (525)           | (584)           | (661)           | (705)           |
| Dispositions/other                          | (442)           | (1,144)         | (1,066)         | (2,102)         | (3,266)         | (3,279)         | (3,244)         | (3,903)         |
| <b>Same store cash NOI</b>                  | <b>\$63,483</b> | <b>\$63,394</b> | <b>\$62,490</b> | <b>\$62,313</b> | <b>\$60,974</b> | <b>\$61,121</b> | <b>\$60,487</b> | <b>\$60,694</b> |

<sup>1</sup> Includes acquisition and development expense, bad debt, above and below market ground lease intangible amortization, and leasing commission amortization.

<sup>2</sup> Includes management fee income, interest, above and below market lease intangible amortization, lease inducement amortization, lease terminations and tenant improvement overage amortization.

<sup>3</sup> Includes above and below market lease intangibles, lease inducements, lease terminations and TI amortization.

<sup>4</sup> Includes above and below market ground lease intangible amortization, leasing commission amortization, and ground lease straight-line rent.

# Reconciliations of NOI & EBITDA

DOLLARS IN THOUSANDS

## RECONCILIATION OF TTM ENDED 3/31/2019 - CASH NOI

|                                      | 2019             | 2018             | % CHANGE    |
|--------------------------------------|------------------|------------------|-------------|
| Same store cash NOI                  | \$251,680        | \$243,276        | 3.5%        |
| Reposition                           | 1,280            | 2,475            | (48.3%)     |
|                                      | <b>\$252,960</b> | <b>\$245,751</b> | <b>2.9%</b> |
| Acquisitions/development completions | 20,583           | 6,945            | 196.4%      |
| Dispositions/other                   | 4,754            | 13,692           | (65.3%)     |
| <b>Cash NOI</b>                      | <b>\$278,297</b> | <b>\$266,388</b> | <b>4.5%</b> |

## RECONCILIATION OF EBITDA

|                                         | TTM              | 1Q 2019         | 4Q 2018         | 3Q 2018         | 2Q 2018         |
|-----------------------------------------|------------------|-----------------|-----------------|-----------------|-----------------|
| Net income                              | \$65,482         | \$4,891         | \$16,314        | \$6,548         | \$37,729        |
| Interest expense                        | 53,723           | 13,588          | 13,602          | 13,464          | 13,069          |
| Depreciation and amortization           | 167,290          | 42,662          | 42,437          | 42,061          | 40,130          |
| <b>EBITDA</b>                           | <b>\$286,495</b> | <b>\$61,141</b> | <b>\$72,353</b> | <b>\$62,073</b> | <b>\$90,928</b> |
| Other amortization expense <sup>1</sup> | 8,468            | 2,191           | 2,170           | 2,089           | 2,018           |
| Gain on sales of real estate properties | (41,680)         | (15)            | (10,787)        | (1,288)         | (29,590)        |
| <b>EBITDAre <sup>2</sup></b>            | <b>\$253,283</b> | <b>\$63,317</b> | <b>\$63,736</b> | <b>\$62,874</b> | <b>\$63,356</b> |
|                                         |                  |                 |                 |                 |                 |
| EBITDA                                  | \$286,495        | \$61,141        | \$72,353        | \$62,073        | \$90,928        |
| Acquisition and development expense     | 766              | 305             | 200             | 141             | 120             |
| Gain on sales of real estate properties | (41,680)         | (15)            | (10,787)        | (1,288)         | (29,590)        |
| <b>Debt Covenant EBITDA</b>             | <b>\$245,581</b> | <b>\$61,431</b> | <b>\$61,766</b> | <b>\$60,926</b> | <b>\$61,458</b> |
| Other amortization expense              | 8,468            | 2,191           | 2,170           | 2,089           | 2,018           |
| Timing impact <sup>3</sup>              | 488              | 1,136           | (349)           | (50)            | (249)           |
| Stock based compensation                | 10,438           | 2,639           | 2,601           | 2,605           | 2,593           |
| <b>Adjusted EBITDA</b>                  | <b>\$264,975</b> | <b>\$67,397</b> | <b>\$66,188</b> | <b>\$65,570</b> | <b>\$65,820</b> |

<sup>1</sup> Includes leasing commission amortization, above and below market lease intangible amortization, deferred financing costs amortization and the amortization of discounts and premiums on debt.

<sup>2</sup> Earnings before interest, taxes, depreciation and amortization for real estate ("EBITDAre") is an operating performance measure adopted by NAREIT. NAREIT defines EBITDAre equal to "net income (computed in accordance with GAAP) plus interest expense, income tax expense, depreciation and amortization, impairments and minus gains on the disposition of depreciated property."

<sup>3</sup> Adjusted to reflect quarterly EBITDA from properties acquired or disposed in the quarter.

# Components of Net Asset Value

DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA

## CASH NOI BY PROPERTY TYPE

| ASSET TYPE            | 1Q 2019                 |                                       |                         |                                    |                      | ANNUALIZED<br>ADJUSTED NOI | % OF<br>ADJUSTED NOI |
|-----------------------|-------------------------|---------------------------------------|-------------------------|------------------------------------|----------------------|----------------------------|----------------------|
|                       | SAME STORE <sup>1</sup> | ACQ./DEV.<br>COMPLETIONS <sup>2</sup> | REPOSITION <sup>3</sup> | TIMING<br>ADJUSTMENTS <sup>4</sup> | ADJUSTED<br>CASH NOI |                            |                      |
| MOB/outpatient        | \$56,626                | \$5,243                               | \$460                   | \$1,062                            | \$63,391             | \$253,564                  | 89.8%                |
| Inpatient rehab       | 851                     | —                                     | —                       | —                                  | 851                  | 3,404                      | 1.2%                 |
| Inpatient surgical    | 4,768                   | —                                     | —                       | —                                  | 4,768                | 19,072                     | 6.8%                 |
| Office                | 1,238                   | 343                                   | —                       | —                                  | 1,581                | 6,324                      | 2.2%                 |
| <b>Total Cash NOI</b> | <b>\$63,483</b>         | <b>\$5,586</b>                        | <b>\$460</b>            | <b>\$1,062</b>                     | <b>\$70,591</b>      | <b>\$282,364</b>           | <b>100.0%</b>        |

## DEVELOPMENT PROPERTIES

|                                       |                 |
|---------------------------------------|-----------------|
| Land held for development             | \$24,647        |
| Construction in progress              | 40,326          |
| Unstabilized development <sup>5</sup> | 29,388          |
|                                       | <b>\$94,361</b> |

## TOTAL SHARES OUTSTANDING

|                      |             |
|----------------------|-------------|
| As of April 26, 2019 | 129,214,135 |
|----------------------|-------------|

## OTHER ASSETS

|                                                     |                 |
|-----------------------------------------------------|-----------------|
| Assets held for sale <sup>6</sup>                   | \$10,005        |
| Reposition properties (net book value) <sup>3</sup> | 8,836           |
| Cash and other assets <sup>7</sup>                  | 61,372          |
|                                                     | <b>\$80,213</b> |

## DEBT

|                                |                    |
|--------------------------------|--------------------|
| Unsecured credit facility      | \$260,000          |
| Unsecured term loan            | 150,000            |
| Senior notes                   | 800,000            |
| Mortgage notes payable         | 141,922            |
| Other liabilities <sup>8</sup> | 70,076             |
|                                | <b>\$1,421,998</b> |

## IMPLIED CAP RATE

|               | STOCK<br>PRICE | IMPLIED<br>CAP RATE |
|---------------|----------------|---------------------|
| As of 4/26/19 | \$30.82        | 5.53%               |
| 1Q 2019 high  | \$32.80        | 5.27%               |
| 1Q 2019 low   | \$27.69        | 5.99%               |

- 1 See Same Store Performance schedule on page 23 for details on same store NOI.
- 2 Adjusted to reflect quarterly NOI from properties acquired or stabilized developments completed during the full eight quarter period that are not included in same store NOI. Stabilized developments include developments completed during the full eight quarter period that are not included in same store, but are 90% occupied or greater.
- 3 Reposition properties includes 12 properties which comprise 577,390 square feet. The NOI table above includes 7 of these properties comprising 348,237 square feet that have generated positive NOI totaling approximately \$0.5 million. The remaining 5 properties, comprising 229,153 square feet, have generated negative NOI of approximately \$0.2 million and are reflected at a net book value of \$8.8 million in the other assets table above.
- 4 Timing adjustments related to current quarter acquisitions and the difference between leased and occupied square feet on previous re/developments.
- 5 Unstabilized development includes the gross book value of one property that was completed on June 30, 2017. The building is 42% leased and occupied as of March 31, 2019.
- 6 Assets held for sale includes two real estate properties that are excluded from same store NOI and reflect net book value.
- 7 Includes cash of \$11.3 million and prepaid assets of \$38.9 million that are expected to generate future cash or NOI and assets that are currently causing non-cash reductions to NOI. In addition, includes the Company's leased portion of its corporate headquarters of \$11.2 million.
- 8 Includes only liabilities that are expected to reduce future cash or NOI and that are currently producing non-cash benefits to NOI. Included are accounts payable and accrued liabilities of \$61.8 million, security deposits of \$7.2 million, and deferred operating expense reimbursements of \$1.1 million.

# Components of Expected FFO

DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA

## SAME STORE RANGE OF EXPECTATIONS

|                                             | EXPECTED 2019 |         | ACTUAL  |
|---------------------------------------------|---------------|---------|---------|
|                                             | LOW           | HIGH    | YTD     |
| <b>TTM Average Occupancy</b>                |               |         |         |
| Multi-tenant                                | 88.0%         | 90.0%   | 88.5%   |
| Single-tenant                               | 99.0%         | 100.0%  | 99.8%   |
| <b>TTM revenue per occupied square foot</b> |               |         |         |
| Multi-tenant                                | \$34.50       | \$35.50 | \$34.84 |
| Single-tenant                               | \$34.00       | \$34.50 | \$34.20 |
| <b>TTM Multi-tenant cash NOI margin</b>     | 59.0%         | 60.0%   | 59.7%   |
| <b>Multi-tenant cash leasing spreads</b>    | 3.0%          | 4.0%    | 3.3%    |
| <b>Multi-tenant lease retention rate</b>    | 75.0%         | 90.0%   | 85.5%   |
| <b>TTM cash NOI growth</b>                  |               |         |         |
| Multi-tenant                                | 2.8%          | 3.3%    | 3.5%    |
| Single-tenant                               | 1.5%          | 3.5%    | 3.4%    |
| Total                                       | 2.5%          | 3.3%    | 3.5%    |

## ANNUAL RANGE OF EXPECTATIONS

|                                             | LOW      | HIGH      | YTD      |
|---------------------------------------------|----------|-----------|----------|
| <b>Normalized G&amp;A</b>                   | \$34,000 | \$35,000  | \$8,510  |
| <b>Straight-line rent, net <sup>1</sup></b> | 500      | 1,500     | 270      |
| <b>Funding activity</b>                     |          |           |          |
| Acquisitions                                | 150,000  | 250,000   | 121,000  |
| Dispositions                                | (75,000) | (125,000) | (12,573) |
| Re/development                              | 30,000   | 50,000    | 7,281    |
| 1st generation TI and acq. cap. ex.         | 10,000   | 13,000    | 2,752    |
| 2nd generation TI                           | 24,000   | 30,000    | 4,326    |
| Leasing commissions paid                    | 7,000    | 9,000     | 1,483    |
| Capital expenditures                        | 16,000   | 20,000    | 3,462    |
| <b>Cash yield</b>                           |          |           |          |
| Acquisitions                                | 5.1%     | 5.8%      | 5.3%     |
| Dispositions                                | 6.0%     | 7.5%      | 6.2%     |
| Re/development (stabilized)                 | 6.0%     | 7.5%      | NA       |
| <b>Leverage (debt/cap)</b>                  | 30.0%    | 35.0%     | 33.8%    |
| <b>Net debt to adjusted EBITDA</b>          | 5.0x     | 5.5x      | 5.0x     |

<sup>1</sup> This guidance range is based on current in-place leases. Straight-line rent, net was \$2.7 million for the year ended December 31, 2018, with a quarterly range of \$0.3 million to \$1.3 million.