OpenText Q3 Fiscal 2021 Update

Record Annual Recurring Revenues (ARR), Record Cloud Revenues

Q3 Fiscal 2021 Highlights

- Operating cash flows were $63.6 million and free cash flows were $50.3 million, which include an IRS settlement payment of $290.0 million
- GAAP-based net income of $91.5 million, up 252.4% Y/Y, margin of 11.0%, up 780 basis points Y/Y
- Adjusted EBITDA of $297.1 million, up 14.5%, margin of 35.7%, up 390 basis points Y/Y
- GAAP-based diluted EPS of $0.33, up 230.0% Y/Y
- Non-GAAP diluted EPS of $0.75, up 23.0%, and $0.71 in constant currency, up 16.4% Y/Y

Total Revenues (in millions)		Annual Recurring Revenues (in millions)		Cloud Revenues (in millions)	
Reported	Constant Currency	Reported	Constant Currency	Reported	Constant Currency
$832.9	$807.9	$691.8	$673.8	$355.8	$350.0
▲ 2.2%	▼ (0.8%)	▲ 4.4%	▲ 1.7%	▲ 4.8%	▲ 3.1%

83% Annual Recurring Revenues

"The shift to modern work, digital customer experiences, supply chain retooling and continued economic stimulus are creating positive demand for OpenText Cloud Editions™ and other services. OpenText delivered a robust quarter with organic revenue growth in Annual Recurring Revenues (ARR) and Cloud services and subscriptions, driving Total Growth and profitability across the organization. We are well positioned to grow and extend our leadership in Information Management as we focus on expanding our global sales initiatives and capturing market share."

Mark J. Barrenechea
OpenText CEO & CTO

"In Q3 we continued on our proven path, achieving excellence in operational performance while investing in initiatives to drive organic growth. We delivered $297.1 million of Adjusted EBITDA and $63.6 million of free cash flows, which include the IRS settlement payment of $290.0 million, and we continue to focus on generating consistent free cash flows."

Madhu Ranganathan
OpenText EVP, CFO