Microsoft Technology & Innovation with Open Text in Law Firms

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Microsoft
PROFESSIONAL SERVICES
INDUSTRY SOLUTIONS



Microsoft – Leading with Solutions





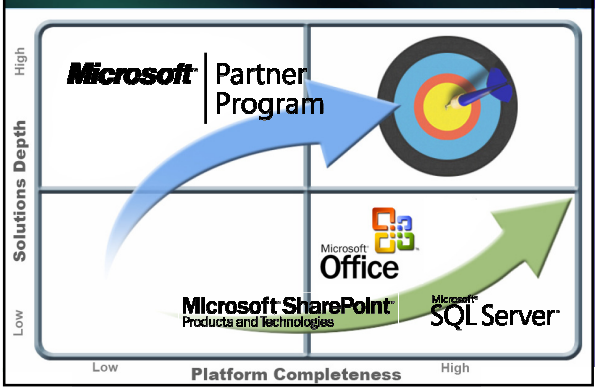
Microsoft Point of View

people ready

Legal Industry Point-of-View

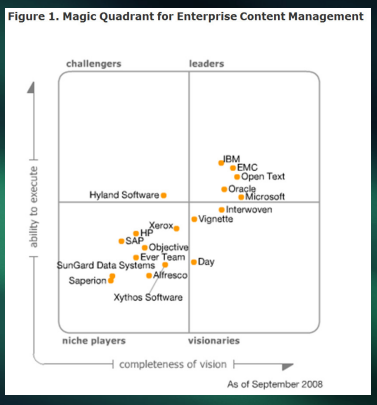
Build thought leadership	Shape client experiences	Improve service delivery	Drive practice performance
Accelerate firm know how by sharing of ideas and developing practitioners	*Identify, attract, and retain high value clients*	*Drive quality and performance with integrated processes and tools*	*Improve financial and practice performance with better business insight*
Enterprise Content Management	Client Extranets	Team Workspace (Matter Management)	Practice Performance
Knowledge Management	Opportunity Management	Service Level Management	Conflict-Checking & Client Acceptance
Talent Management	Proposal Acceleration	Staffing & Assignment	Service Design
	Client Repository Services	Data Input and Exchange	

Solution Depth and Platform Completeness



Why we rely on partners

- Rapidly builds the largest set of capabilities for customer choice
- Enables breadth in the market to achieve the benefits to everyone from economies of scale
- Allows Microsoft sustained focus on core competency: platform software



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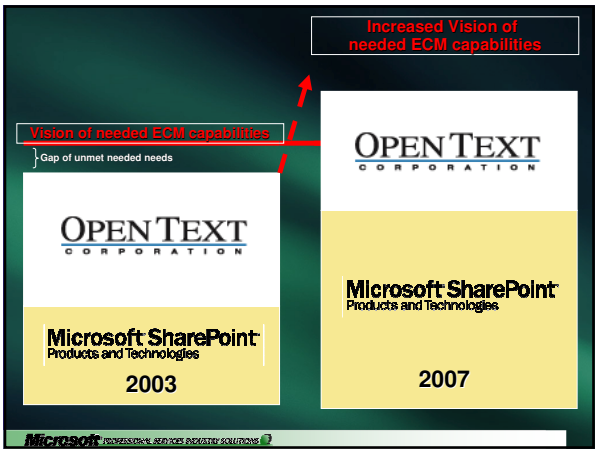



With these solutions legal firms are able to:

- Deliver high-quality legal services while reducing costs
- Capture, store and navigate expanding matter content
- Achieve client satisfaction
- Extend search capabilities
- Demonstrate compliance to clients



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