

**Growth-focused.**  
**Resilient.**  
**Sustainable.**

Crombie REIT Investor Presentation  
Q4 2023



# Cautionary statements

## **Forward-looking Information:**

*This presentation contains forward-looking statements that reflect the current expectations of management of Crombie about Crombie's future results, performance, achievements, prospects and opportunities. Wherever possible, words such as "continue", "may", "will", "estimate", "anticipate", "believe", "expect", "intend" and similar expressions have been used to identify these forward-looking statements. These statements, including statements regarding the development potential of Crombie's development sites, expected timing of developments, estimated cost to complete and estimated yield on cost, anticipated achievement of NOI stabilization at The Village at Bronte Harbour, anticipated community reception of The Marlstone development, Crombie's plan to achieve a credit rating upgrade, future NOI growth due to committed occupancy and Crombie's Net Zero commitment, reflect current beliefs and are based on information currently available to management of Crombie. Forward-looking statements necessarily involve known and unknown risks and uncertainties, including real estate market cycles, general economic conditions, the availability of financing opportunities and labour, uncertainties in obtaining required municipal zoning and development approvals, concluding successful agreements with existing tenants, and, where applicable, successful delivery of development activities undertaken by related parties not under the direct control of Crombie, unforeseen changes to the operating costs associated with Crombie's properties and unforeseen changes to the operating costs associated with Crombie's properties, infrastructure and technology limitations, participation of major tenants, and other factors not under the direct control of Crombie.*

*A number of additional factors, including the risks discussed in our Annual Information Form, could cause actual results, performance, achievements, prospects or opportunities to differ materially from the results discussed or implied in the forward-looking statements.*

*These factors should be considered carefully, and a reader should not place undue reliance on the forward-looking statements. There can be no assurance that the expectations of management of Crombie will prove to be correct.*

*Readers are cautioned that such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from these statements. Crombie can give no assurance that actual results will be consistent with these forward-looking statements.*

## **Non-GAAP Measures:**

*Certain terms used in this presentation, such as AFFO, FFO, NAV, SANOI, debt to trailing 12 months adjusted EBITDA, D/GFV and interest coverage ratio are not measures defined under Generally Accepted Accounting Principles ("GAAP") and do not have standardized meanings prescribed by GAAP. AFFO, FFO, NAV, SANOI, debt to trailing 12 months adjusted EBITDA, debt to gross fair value, and interest coverage ratio should not be construed as an alternative to net earnings or cash flow from operating activities as determined by GAAP. AFFO, FFO, NAV, SANOI, debt to trailing 12 months adjusted EBITDA, D/GFV, and interest coverage ratio as presented, may not be comparable to similar measures presented by other issuers. Crombie believes that AFFO, FFO, NAV, SANOI, debt to trailing 12 months adjusted EBITDA, D/GFV and interest coverage ratio are useful in the assessment of its operating performance and that these measures are also useful for valuation purposes and are relevant and meaningful measures of its ability to earn and distribute cash to Unitholders. See the section titled "Non-GAAP Financial Measures" in Crombie's Management's Discussion and Analysis for the quarter and year ended December 31, 2023 ("Q4'23 MD&A") and the reconciliations referenced in that section, all of which are incorporated into this presentation by this reference, for a discussion of these non-GAAP measures. A copy of the Q4'23 MD&A is available under Crombie's profile on SEDAR at [www.sedarplus.com](http://www.sedarplus.com).*

# A leader in Canadian real estate

Strong, stable portfolio with opportunity for growth

High-quality portfolio driving strong, predictable cash flow growth

**304 properties**

including 4 properties owned in joint ventures



**\$5.6B**

fair value of investment properties<sup>1,2</sup>

**81%**

annual minimum rent (AMR) from grocery-anchored properties, inclusive of retail-related industrial



**59%**

AMR from Empire, strategic partner and grocery retailer

Robust value-enhancing development pipeline

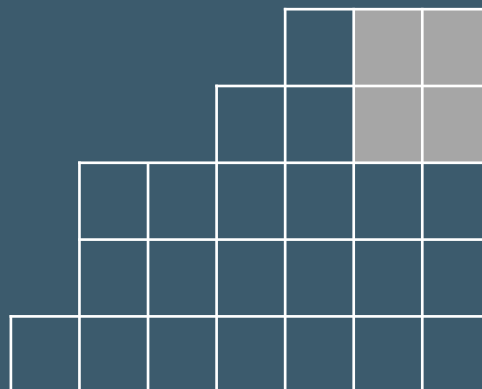
**7** completed projects<sup>3</sup>

**4** zoning applications submitted



**26 Pipeline Projects**

73% located in VECTOM<sup>4</sup>



Strong financial position with access to multiple sources of capital

**\$2.6B**

unencumbered assets



**8.03x**

debt to adjusted EBITDA<sup>2</sup>

**45.2%**

debt to Gross Book Value



**43.0%**

debt to Gross Fair Value<sup>2</sup>



**BBB (low)**

stable trend rating by DBRS

1. Includes partially-owned properties held in joint operations and joint ventures.

2. Non-GAAP measures used by management to evaluate Crombie's business performance. See Q4'23 MD&A for additional information and comparable GAAP measures.

3. Davie Street considered one project completed in two phases (retail and residential).

4. Vancouver, Edmonton, Calgary, Toronto, Ottawa, Montreal.

# Near-term priorities

Deliver strong risk-adjusted returns and accelerate AFFO and NAV growth per unit



## Operational Excellence

- Own and operate our portfolio of **grocery-anchored retail, retail-related industrial, and residential** with a focus on elevating portfolio quality and tenant mix

**Short to medium term targets<sup>1,2</sup>**

SANOI growth + **2-3%**



## Portfolio Optimization

- Focus on entitlement, development, and reinvestment in our properties

**Short to medium term targets<sup>1,2,3</sup>**

Focus on advancing entitlements

Achieve substantial completion at our **active major development – The Marlstone**

Unlock value through non-major developments including land-use intensifications, redevelopment and modernizations



## Financial Strength

- Maintain strong balance sheet, ample liquidity, and multiple sources of capital
- Disciplined capital allocation

**Short to medium term targets<sup>1,2</sup>**

Weighted average term to maturity of debt of **~5 years**

Minimum of **\$250M** liquidity

Target D/GFV of **45-47%**



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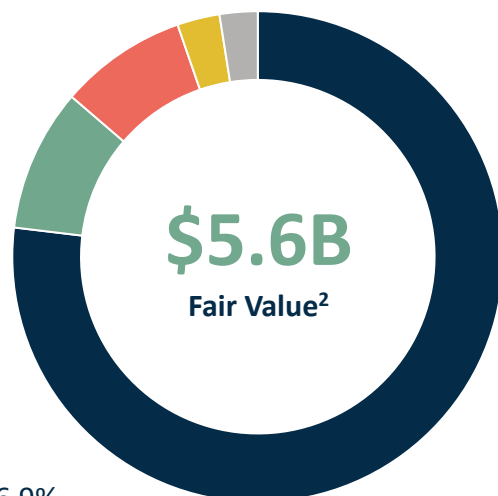
# Own & Operate

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# Intentionally curated, stable portfolio of high-quality properties

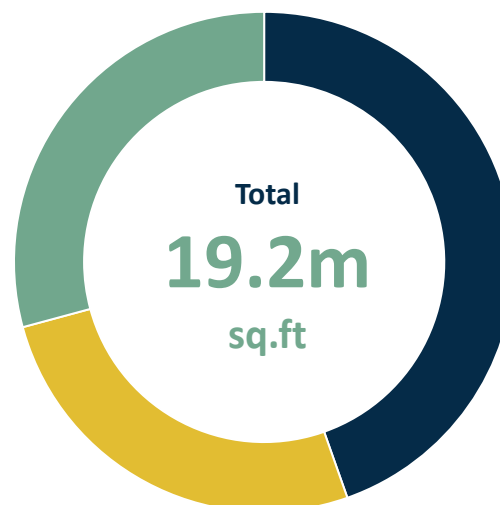
Necessity-based portfolio generates stable cash flow

Portfolio Fair Value  
by Asset Type<sup>1</sup>



- Retail 76.9%
- Retail-related industrial 9.4%
- Mixed-use residential 8.4%
- Office 2.8%
- Other<sup>3</sup> 2.5%

Gross Leasable Area  
by Market Class<sup>1</sup>



- VECTOM 44.6%
- Major Markets<sup>4</sup> 26.2%
- Rest of Canada 29.2%

**81%**

of AMR from necessity-based retailers<sup>5</sup>

**8.8 years**

weighted average lease term

1. Inclusive of joint ventures at Crombie's share.

2. Non-GAAP measures used by management to evaluate Crombie's business performance. See Q4'23 MD&A for additional information and comparable GAAP measures.

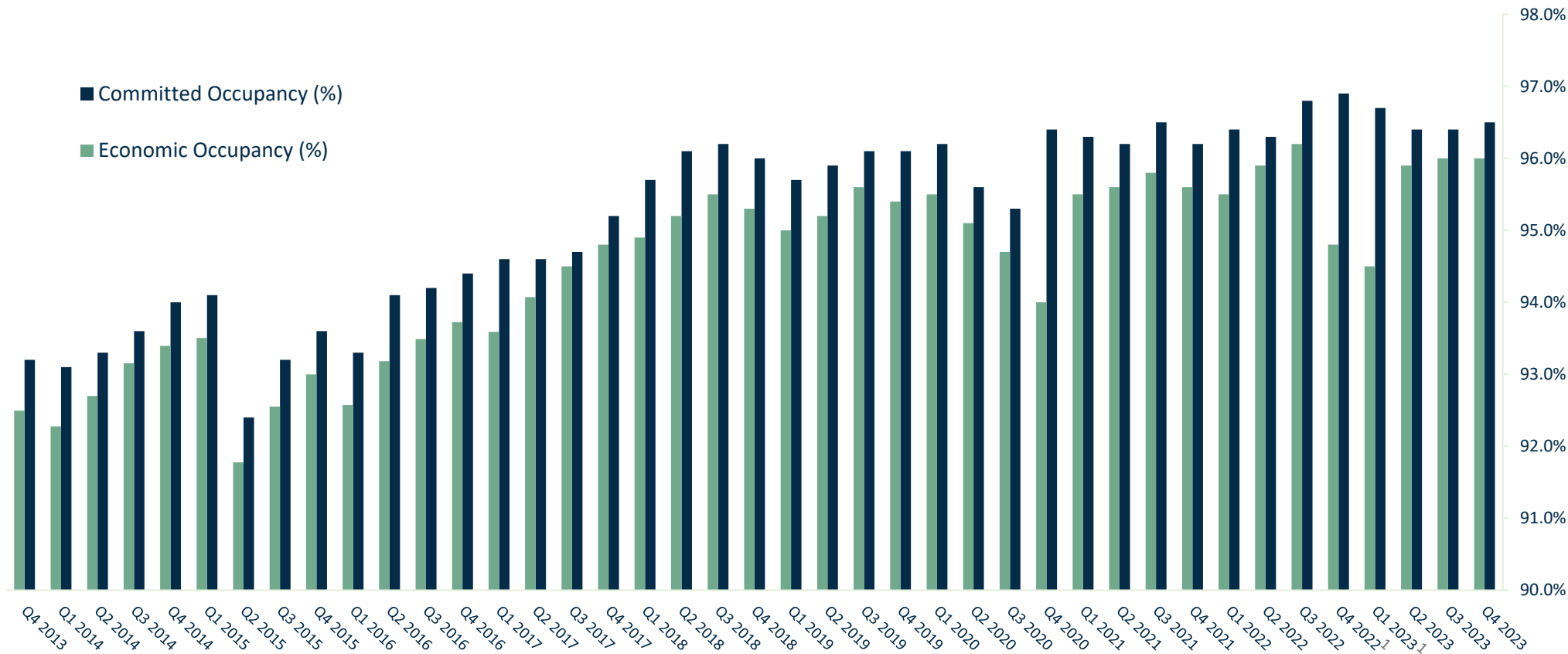
3. Other includes properties under development (PUD) and land.

4. A Crombie-specific definition that includes Abbotsford-Mission, Barrie, Chilliwack, Halifax, Hamilton, Kitchener-Cambridge-Waterloo, Oshawa, Quebec City, Regina, Saskatoon, Victoria, and Winnipeg, as defined by Statistics Canada 2021 CMA/CA boundaries.

5. Necessity-based retailers include tenants that provide essential products and services, and predominantly fall into the following categories: grocery, pharmacy, liquor, dollar store, cannabis, convenience store, gasoline, pet supplies, grocery distribution centres, restaurants QSR, medical, professional and personal services, bank and financial services.

# Strong economic and committed occupancy

Persistent pursuit of operational excellence



1. Economic occupancy was impacted in Q4 2022 and Q1 2023 by the addition of approximately 304,000 square feet of development GLA for the Voilà CFC 3, in Calgary, Alberta

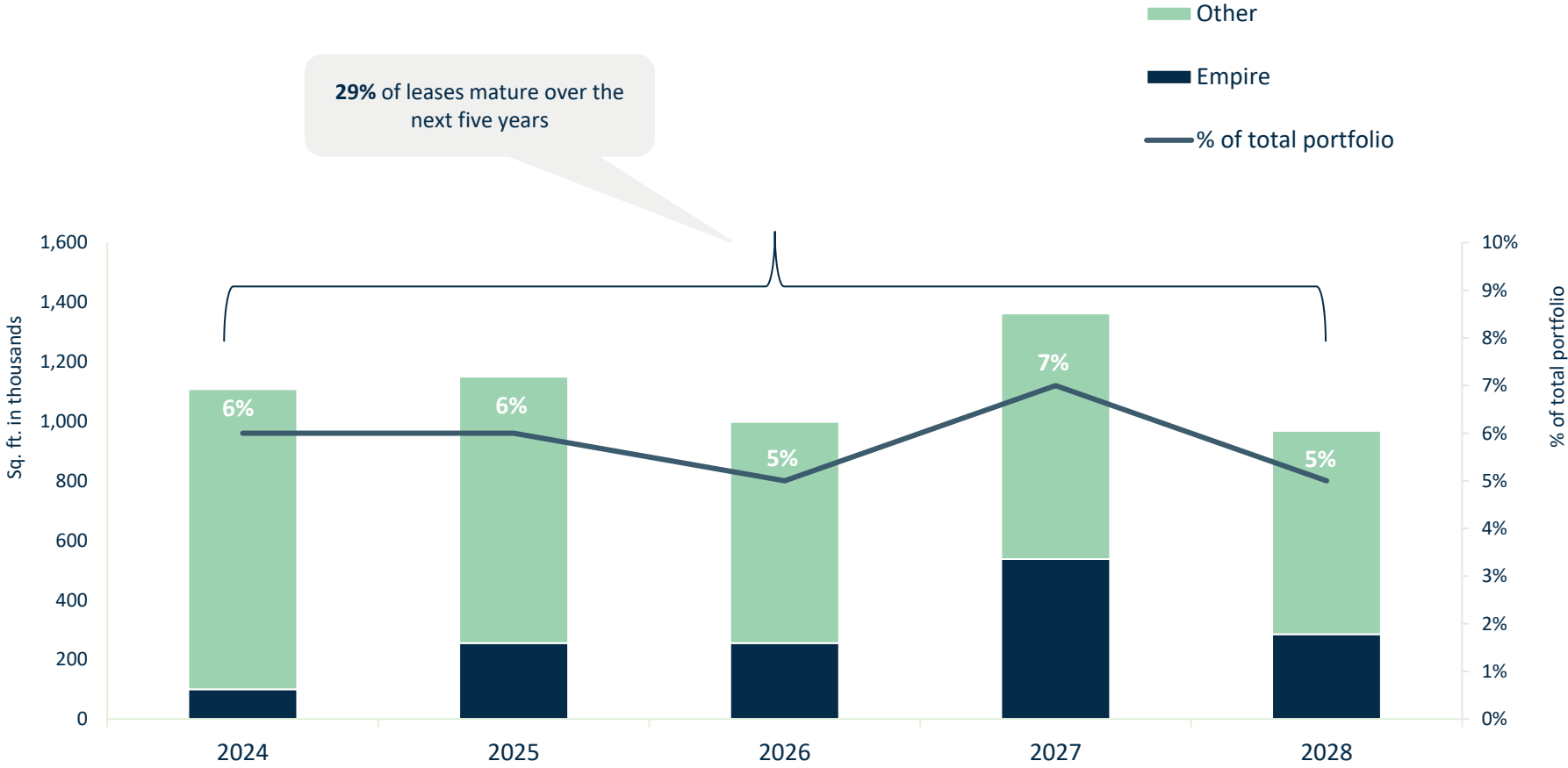
# Retail REIT WALT of 8.8 years

Long-term leases contribute to portfolio stability

Empire  
11.3  
years

Other  
4.5  
years

Total  
8.8  
years





# Well-positioned defensive portfolio

Long-term earnings and cash flow stability

## Property revenue<sup>1</sup>

Q4 2023

**+3.9%**

Q4 2023 \$114.30m | Q4 2022 \$110.06m

## SANOI<sup>2</sup>

Q4 2023

**+4.0%**

Q4 2023 \$77.52m | Q4 2022 \$74.57m

## Renewals

Q4 2023

**246,000** sq. ft.

Q4 2022 374,000 sq. ft.

## Renewals spreads

Q4 2023

**+8.4%**

Q4 2022 +12.9%<sup>3</sup>

1. Consistent with the current year presentation, property revenue for the three months ended December 31, 2022 has been increased by \$2,122 to reflect a change in the presentation of recoverable property taxes for certain properties where a tenant pays the property taxes on Crombie's behalf.
2. Non-GAAP measures used by management to evaluate Crombie's business performance. See Q4'23 MD&A for additional information and comparable GAAP measures.
3. Renewal activity in Q4 2022 included a large office renewal at a significant increase over the expiring rental rate. Excluding this lease, renewal growth for Q4 2022 would be 3.3%.



Montgomery Safeway  
Calgary, Alberta

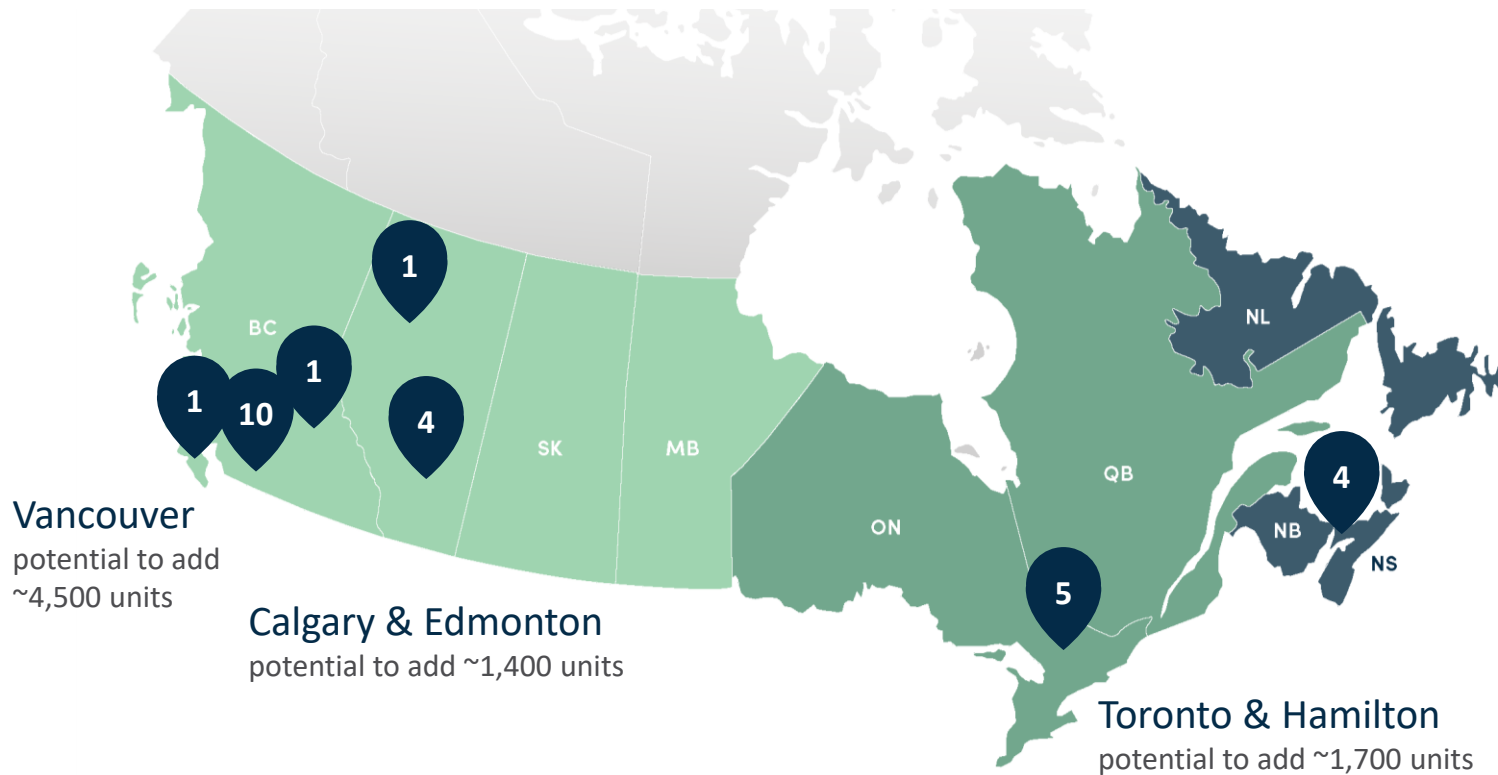


# Optimize

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# Development pipeline drives future value creation

Creating sustainable real estate where people want to live, work, shop, and play



**73%**

Major development pipeline located in VECTOM

**15%**

Pipeline properties with zoning approval

**15%**

Pipeline properties with zoning applications submitted

# Unlocking value with robust development pipeline

26 development pipeline projects

3  
near-term  
projects<sup>1</sup>

105,000 sq.ft commercial GLA  
960,000 sq.ft residential GLA  
1,461 residential units

23  
Medium/long-  
term projects<sup>1</sup>

1,039,000 sq.ft commercial GLA  
8,500,000 sq.ft residential GLA  
9,830 residential units

Value-enhancing development pipeline  
\$10.6-12.4B+



1. Near-term projects indicate that a decision to commit financially is expected to be determined within the next two years. Medium-term projects are two years to five years and long-term projects are expected to be committed within five to 15 years.

2. Medium and long-term projects are assumed to be completed at 100% Crombie interest and no additional acquisitions or dispositions. Projects in near-term are shown at Crombie's share of estimated cost.

3. Please see the development section of the Q4'23 MD&A for additional information on assumptions and risks.



The Village at Bronte Harbour  
Oakville, Ontario



# Substantially completed major developments

Property	CMA	% Ownership	Substantial Completion Date	Commercial GLA	Retail-related industrial GLA	Residential GLA	Residential Units
Belmont Market <sup>1,2</sup>	Victoria	100%	Q1 2020	160,000	-	-	-
Davie Street – Retail <sup>1</sup>	Vancouver	100%	Q2 2020	54,000	-	-	-
Avalon Mall – Phase I	St. John's	100%	Q3 2020	-	-	-	-
Avalon Mall – Phase II	St. John's	100%	Q4 2020	165,000	-	-	-
Voilà CFC 2 <sup>1</sup>	Montreal	50% <sup>3</sup>	Q4 2020	-	310,000	-	-
Davie Street - Residential	Vancouver	50%	Q1 2021	-	-	242,000	330
Le Duke <sup>1</sup>	Montreal	50%	Q3 2021	26,000	-	239,000	387
The Village at Bronte Harbour <sup>1</sup>	Toronto	50%	Q1 2022	54,000	-	466,000	481
Voilà CFC 3 <sup>1</sup>	Calgary	100%	Q4 2022	-	304,000	-	-
<b>Total substantially completed major developments</b>				<b>459,000</b>	<b>614,000</b>	<b>947,000</b>	<b>1,198</b>

**Davie Street**  
Vancouver, British Columbia

1. Anchored by an Empire banner including Thrifty Foods, Safeway, Voilà, IGA and Farm Boy.
2. Timing of remaining development dependent on pre-leasing.
3. Crombie developed this asset and subsequently sold a 50% interest to Nexus REIT in Q4 2021.

# Near-term major development pipeline

Focus on mixed-use developments in Canada's top markets

Property	CMA	% Ownership	Commercial GLA	Residential GLA	Residential Units
The Marlstone	Halifax	100%	-	189,000	291
Belmont Market – Phase II	Victoria	100%	-	145,000	200
1780 East Broadway (Broadway & Commercial)	Vancouver	50% <sup>1</sup>	105,000	626,000	970
Total near-term developments <sup>2</sup>			105,000	960,000	1,461

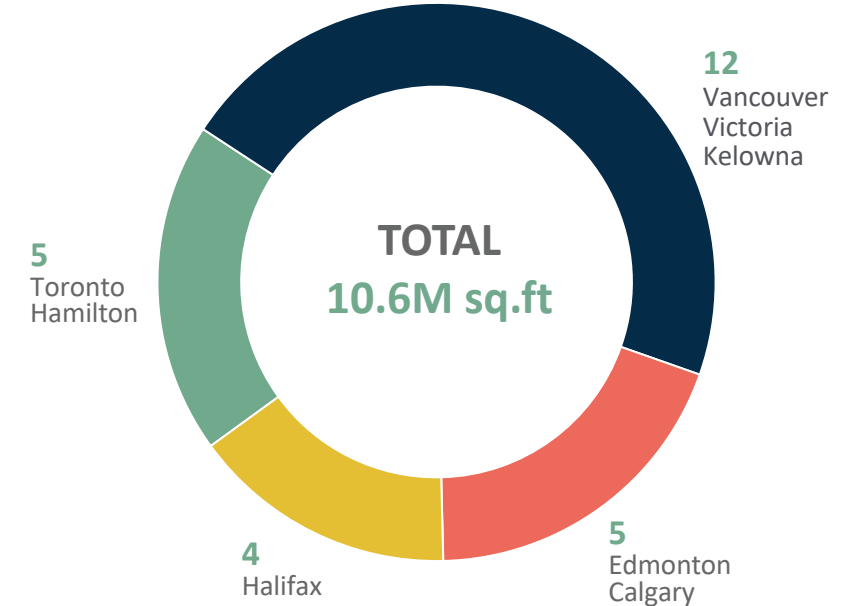
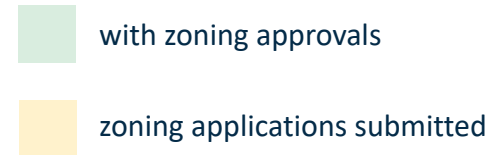
**The Marlstone Rendering**  
Halifax, Nova Scotia

1. Crombie will own 100% of the commercial portion of this development.
2. Please see the development section of the Q4'23 MD&A for additional information on assumptions and risks.



# Major development pipeline

#	Property	CMA	Site Size (acres)	Project Timing
1	The Marlstone	Halifax	1	Near-term
2	Belmont Market - Phase II	Victoria	2	Near-term
3	Broadway & Commercial <sup>1</sup>	Vancouver	2	Near-term
4	Brunswick Place	Halifax	1	Medium-term
5	McCowan & Ellesmere <sup>1</sup>	Toronto	4	Medium-term
6	Lynn Valley <sup>1</sup>	Vancouver	3	Medium-term
7	Park West <sup>1</sup>	Halifax	20	Medium-term
8	Toronto East	Toronto	-	Medium-term
9	Barrington Residential	Halifax	1	Medium-term
10	Fleetwood <sup>1</sup>	Vancouver	4	Medium-term
11	1818 Centre Street <sup>1</sup>	Calgary	2	Long-term
12	Port Coquitlum <sup>1</sup>	Vancouver	5	Long-term
13	3130 Danforth	Toronto	1	Long-term
14	2733 West Broadway <sup>1</sup>	Vancouver	2	Long-term
15	Centennial Parkway	Hamilton	3	Long-term
16	King Edward <sup>1</sup>	Vancouver	2	Long-term
17	Elbow Drive <sup>1</sup>	Calgary	2	Long-term
18	Robson Street <sup>1</sup>	Vancouver	1	Long-term
19	Kensington <sup>1</sup>	Calgary	2	Long-term
20	Beltline <sup>1</sup>	Calgary	3	Long-term
21	Kingsway and Tyne <sup>1</sup>	Vancouver	4	Long-term
22	East Hastings <sup>1</sup>	Vancouver	3	Long-term
23	Bernard Avenue <sup>1</sup>	Kelowna	2	Long-term
24	Whyte Avenue <sup>1</sup>	Edmonton	2	Long-term
25	New Westminster <sup>1</sup>	Vancouver	3	Long-term
26	Brampton Mall	Toronto	9	Long-term
<b>Total</b>			<b>84</b>	



# Focused on accelerating pace of entitlements

	Number of projects	Estimated total sq. ft. <sup>1,2</sup>	Residential units <sup>1,2</sup>
Zoned	4	1,499,000	1,801
Zoning applications submitted	4	3,090,000	3,460
<b>Total</b>	<b>8</b>	<b>4,589,000</b>	<b>5,261</b>

1. Square footage and unit information presented in the table are estimates only and are subject to change. Design, municipal approvals and market conditions may influence estimates provided.

2. Estimated square feet and residential units are shown at 100% Crombie interest.



# Creating value through accretive non-major developments<sup>1,2</sup>



	Under construction		
	GLA on completion	Estimated total cost	Estimated cost to complete
Land-use intensification	28,000	\$20M	\$8M
Modernizations <sup>3</sup> , redevelopment and other	-	30M	2M
<b>Total</b>	<b>28,000</b>	<b>\$50M</b>	<b>\$10M</b>
<b>Yield on cost projections</b>		<b>5.3% - 7.0%</b>	

	Completed GLA in 2023				
Market class	Q1	Q2	Q3	Q4	Total GLA
VECTOM		5,000			5,000
Major Markets			24,000		24,000
Rest of Canada	22,000	5,000	2,000	25,000	54,000
<b>Total</b>	<b>22,000</b>	<b>10,000</b>	<b>26,000</b>	<b>25,000</b>	<b>83,000</b>

1. Non-major developments, including land-use intensification, property redevelopments, and modernizations, include projects with a total estimated cost below \$50 million at Crombie's share.
2. Please see the development section of the Q4'23 MD&A for additional information on assumptions and risks.
3. Modernizations are a capital investment to modernize/renovate Crombie-owned grocery store properties in exchange for a defined return and potential extended lease term. 2023 spend on modernizations totaled \$25,201.



# Partners

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# Strategic partnership with Empire

Capitalizing on a wide range of strategic transactions with Empire

**88%**

of retail properties  
anchored by  
Empire

**11.3** years

weighted average  
remaining Empire  
lease term

**59%**

of AMR generated  
by Empire

**18**

projects in  
development pipeline  
anchored by Empire



- Developing highly-tailored properties designed to meet Empire's current and future needs
- Relationship unlocks major development opportunities
- Diversified portfolio including both residential and retail-related industrial real estate improve overall portfolio quality and growth
- Strong counterpart: Empire's wholly-owned subsidiary Sobeys Inc. is an investment grade tenant rated BBB (stable) by DBRS, BBB- (stable) by S&P

## Strategic alignment with Empire

- Acquisitions
- Modernizations
- Banner conversions
- Online grocery home delivery service, Voilà
- Land-use intensifications
- Development management services
- Right-to-develop agreements



# Joint venture partners

Leveraging and unlocking value through partnerships



Zephyr – Davie Street  
Vancouver, British Columbia  
50% Joint Venture



The Village at Bronte Harbour  
Oakville (Toronto), Ontario  
50% Joint Venture



Le Duke  
Montreal, Quebec  
50% Joint Venture



# Financial Strength

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# Q4 2023 financial highlights

Property revenue<sup>1</sup>

Q4 2023

**\$114.30M**

Q4 2022 \$ 110.06M +3.9%

Increase in property revenue driven by

- Higher revenue from completed developments, renewals, and new leasing activity
- Offset in part by reduced revenue related to dispositions in 2022

Operating income attributable to Unitholders

Q4 2023

**\$26.30M**

Q4 2022 \$87.72M -70.0%

Reduction in operating income attributable to Unitholders resulted from

- Gain on disposal of investment properties in the fourth quarter of 2022, higher interest expenses on floating rate debt and senior unsecured notes, reduced property revenue related to dispositions in 2022, and increased depreciation and amortization due to completed developments and acquisitions, and accelerated depreciation on properties scheduled for redevelopment
- The decrease was offset in part by growth in property revenue from completed developments, renewals, new leasing activity, reduced mortgage interest from the impact of mortgage repayments, and revenue from management and development services

FFO per unit<sup>2,3</sup>

Q4 2023

**\$0.30**

Q4 2022 \$0.29 +3.4%

Improvement in FFO and AFFO, on a dollar basis, was driven by

- Property revenue from development activity, renewals, and new leasing, reduced mortgage interest expense, and revenue from management and development services
- Offset in part by an increase in interest expense on floating rate debt and senior unsecured notes and reduced property revenue related to dispositions in 2022

AFFO per unit<sup>2,3</sup>

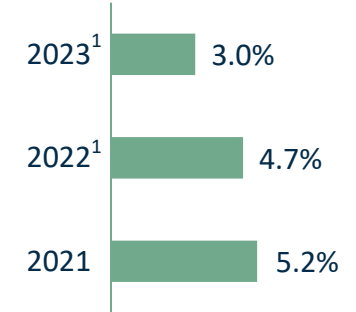
Q4 2023

**\$0.26**

Q4 2022 \$0.25 +4.0%

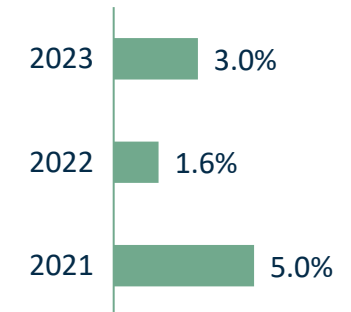
## Property revenue growth

for the year ended



## SANOI growth<sup>2</sup>

for the year ended



1. Consistent with the current year presentation, property revenue for the three months and year ended December 31, 2022 has been increased by \$2,122 and \$8,488, respectively, to reflect a change in the presentation of recoverable property taxes for certain properties where a tenant pays the property taxes on Crombie's behalf.

2. Non-GAAP financial measures used by management to evaluate Crombie's business performance. See Q4'23 MD&A for additional information and comparable GAAP measures.

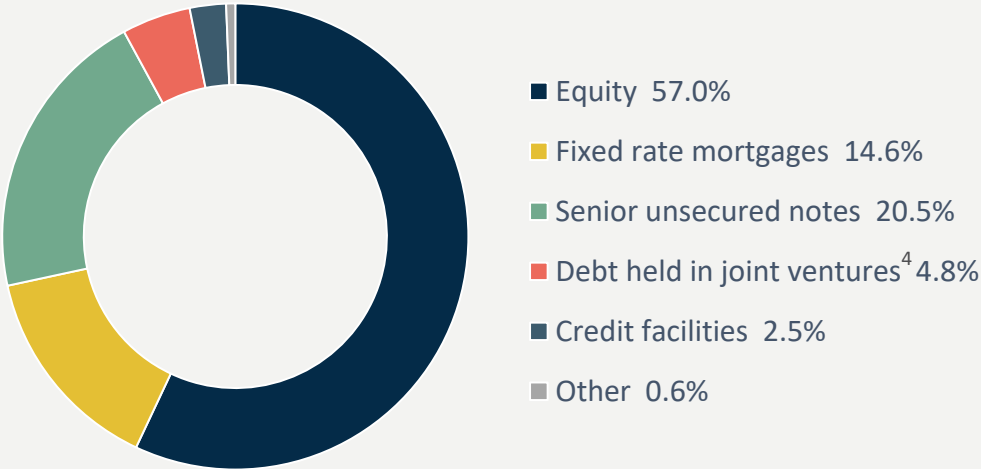
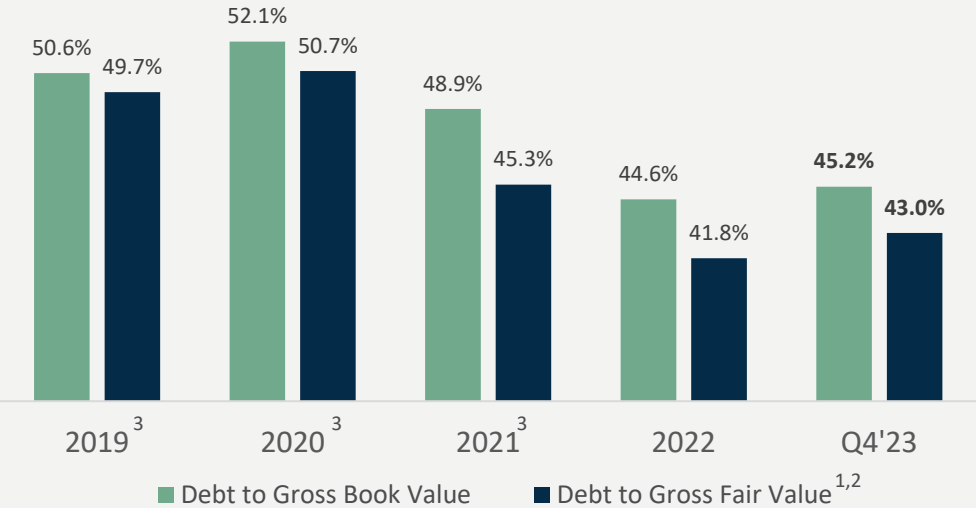
3. Refer to the appendix in this presentation for the calculation of these metrics.

# Financial strength and flexibility



As at December 31, 2023

Optimal low-cost capital structure



1. Non-GAAP financial measures used by management to evaluate Crombie’s business performance. See Q4’23 MD&A for additional information and comparable GAAP measures

2. Refer to the appendix in this presentation for the calculation of these metrics.

3. Calculations have been restated to include Crombie’s share of debt and assets held in joint ventures.

4. Includes Crombie's share of fixed and floating rate mortgages, construction loans, revolving credit facility, and lease liabilities held in joint ventures.

# Financial strength and flexibility

Strategically deploying capital to build long-term value for our stakeholders

For the period ended	2023	2022	2021	2020	2019
Available Liquidity <sup>1</sup> (millions)	<b>\$584</b>	\$583	\$508	\$472	\$449
Unencumbered Assets (billions)	<b>\$2.6</b>	\$2.2	\$1.8	\$1.4	\$1.2
Interest Coverage Ratio <sup>2,3,4</sup>	<b>3.16x</b>	3.28x	3.01x <sup>6</sup>	2.89x <sup>6</sup>	2.94x <sup>6</sup>
WATM <sup>5</sup> (years)	<b>4.9</b>	4.7	5.1	5.3	4.1
Debt to EBITDA <sup>2,3,4</sup>	<b>8.03x</b>	8.02x	8.99x <sup>6,7</sup>	10.32x <sup>6,7</sup>	8.88x <sup>6,7</sup>
D/GFV <sup>2,4</sup>	<b>43.0%</b>	41.8%	45.3% <sup>7</sup>	50.7% <sup>7</sup>	49.7% <sup>7</sup>

1. Excludes restricted cash and joint ventures.

2. Non-GAAP financial measures used by management to evaluate Crombie's business performance. See Q4'23 MD&A for additional information and comparable GAAP measures.

3. Trailing 12 months.

4. Refer to the appendix in this presentation for the calculation of these metrics.

5. Weighted average term to debt maturity.

6. Calculations have been restated to include Crombie's share of revenue and expenses in joint ventures.

7. Calculations have been restated to include Crombie's share of debt and assets held in joint ventures.



# Innovative capital funding

## Strategic capital management priorities

- Maintain multiple sources of both debt and equity financing
- De-risk by pre-funding capital commitments
- Utilize sources of capital with the most efficient cost of capital

### Multiple sources of capital

#### Debt

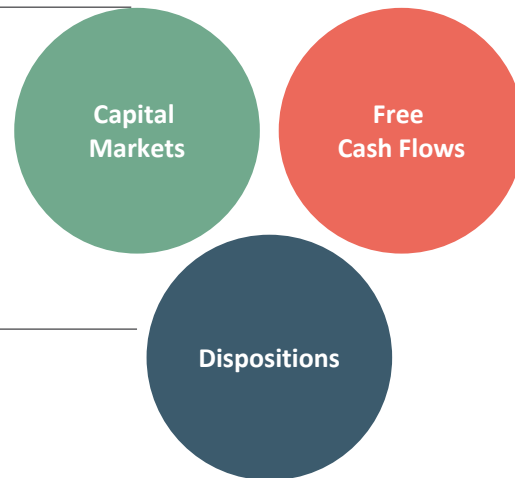
- Mortgages
- Unsecured notes

#### Equity

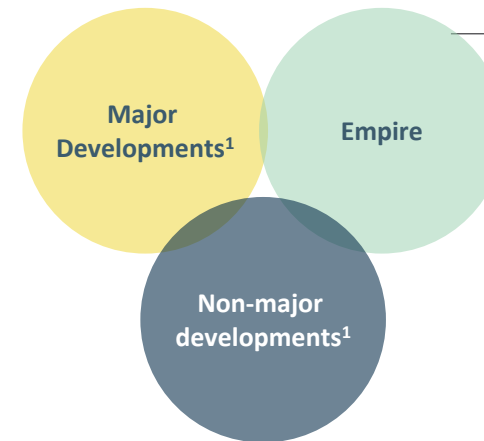
Full or partial interest

Raw land sale

Sale of the property into joint ventures for development



### Capital Deployment

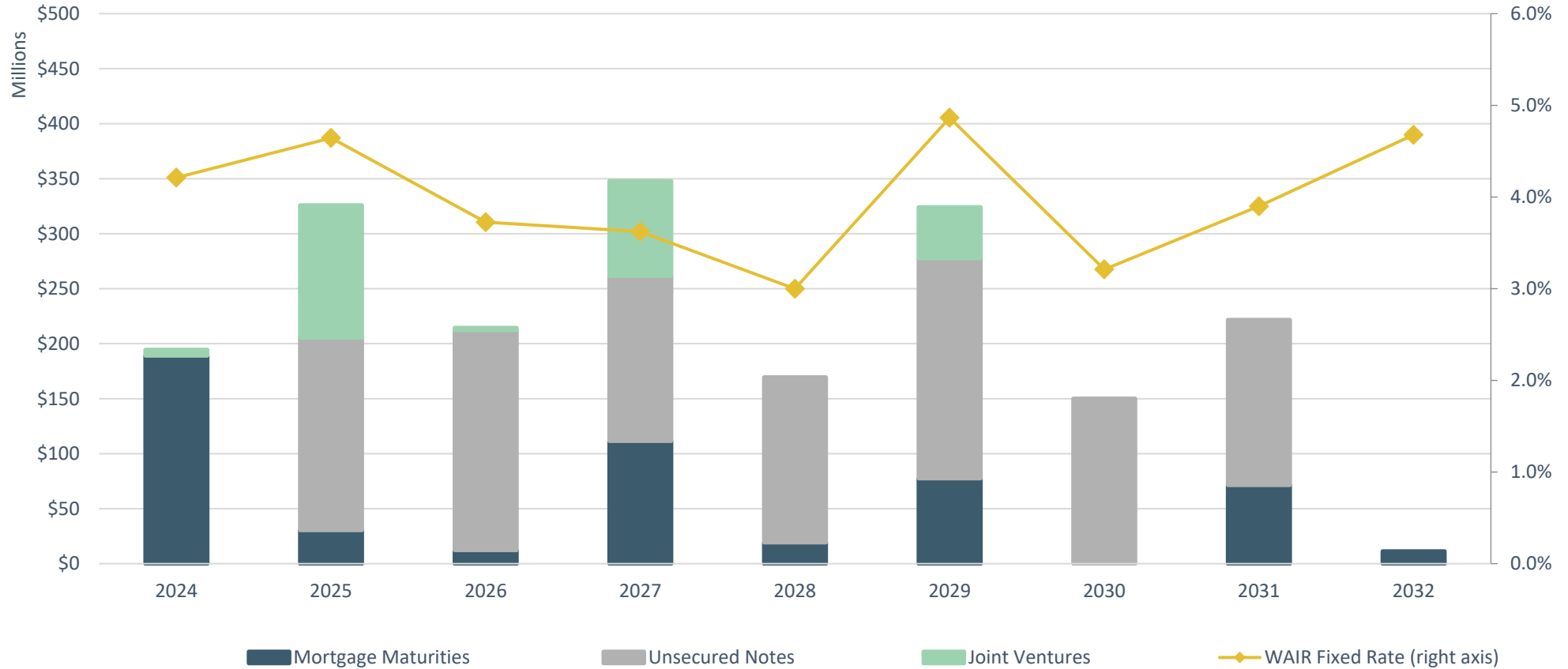


Acquisition  
Modernizations  
Conversions  
Developments<sup>1</sup>

- Major
- Non-major

# Well-laddered debt maturity profile<sup>1</sup>

Strategically deploying capital to build long-term value for our stakeholders





# Environmental, Social, & Governance

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# Environmental, Social, and Governance (ESG) considerations

## Environmental



Climate Action  
Leasing & Operations  
Design & Development

## Social



Diversity, Equity, & Inclusion  
Building and Attracting Talent  
Health, Safety, & Well-being

## Governance



Board Composition & Governance  
Risk Management

# Crombie's commitment to ESG



## **Climate Action Plan - net zero commitment to reduce greenhouse gas emissions was validated and approved by SBTi<sup>1</sup>**

- Net zero by 2050 for scopes 1, 2 and 3
- Near term reducing scope 1 and 2 emissions by a minimum of 50% by 2030



## **2023 GRESB results**

- Received Green Star for excellence in both Standing Investments and Development
- Standing Investments and Development benchmark scores increased 45% and 25% from 2022, respectively



## **Third annual ESG Report published in Q4**



## **Updated Diversity, Equity, and Inclusion policy to expand our goals to align with our vision of the future**



## **Support organizations that are committed to community health and wellness initiatives**

- 6,000+ hours volunteered by employees in 2022 with over 42 charities and non-profits supported





# Appendix

Investor Presentation

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# Calculation of non-GAAP measures<sup>1</sup>

Shown in thousands of Canadian dollars, except per unit amounts and as otherwise noted

Debt to Trailing 12 Months Adjusted EBITDA					
	2023	2022	2021 <sup>2,3</sup>	2020 <sup>2,3</sup>	2019 <sup>2,3</sup>
Debt	\$ 2,468,755	\$ 2,359,458	\$ 2,517,392	\$ 2,649,583	\$ 2,416,898
Adjusted EBITDA	307,356	294,259	280,057	256,689	272,150
Debt to Trailing 12 Months Adjusted EBITDA	<b>8.03x</b>	<b>8.02x</b>	<b>8.99x</b>	<b>10.32x</b>	<b>8.88x</b>

Debt to Gross Book Value					
	2023	2022	2021 <sup>3</sup>	2020 <sup>3</sup>	2019 <sup>3</sup>
Debt	\$ 2,468,755	\$ 2,359,458	\$ 2,517,392	\$ 2,649,583	\$ 2,416,898
Gross Fair Value	5,741,359	5,647,149	5,552,137	5,226,203	4,859,757
Debt to Gross Fair Value	<b>43.0%</b>	<b>41.8%</b>	<b>45.3%</b>	<b>50.7%</b>	<b>49.7%</b>

Interest Coverage Ratio					
	2023	2022	2021 <sup>2</sup>	2020 <sup>2</sup>	2019 <sup>2</sup>
Adjusted EBITDA	\$307,356	\$ 294,259	\$ 280,057	\$ 256,689	\$ 272,150
Adjusted Interest Expense	97,243	89,787	93,022	88,701	92,466
Interest Coverage Ratio	<b>3.16x</b>	<b>3.28x</b>	<b>3.01x</b>	<b>2.89x</b>	<b>2.94x</b>

	FFO	AFFO
Q4 2023	\$ 54,590	\$ 46,111
Units Outstanding	180,728	180,728
Per Unit	<b>\$ 0.30</b>	<b>\$ 0.26</b>

1. Non-GAAP financial measures used by management to evaluate Crombie's business performance. See Q4'23 MD&A for additional information and comparable GAAP measures.
2. Calculations have been restated to include Crombie's share of revenue and expenses in joint ventures.
3. Calculations have been restated to include Crombie's share of debt and assets held in joint ventures.



**Scotia Square Complex**  
Halifax, Nova Scotia

**Growth-focused.**  
**Resilient.**  
**Sustainable.**

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