



#### **Forward looking statements**

This presentation contains forward-looking statements regarding our plans, objectives, goals, strategies, future events, future financial performance and backlog information and other information that is not historical. When used in this presentation, the words "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes," "forecasts" or future or conditional verbs such as "will," "should," "could," or "may," and variations of such words or similar expressions are intended to identify forward-looking statements. Such statements are based upon our current expectations and various assumptions, which are made in good faith, and we believe there is a reasonable basis for them. However, because forward-looking statements relate to the future, they are subject to inherent risks, uncertainties and other factors that are difficult to predict and which could cause actual results to differ materially from the forward-looking statements contained in this presentation. These risks and uncertainties include, but are not limited to: the significant adverse impacts on economic and market conditions of the COVID-19 pandemic; the company's ability to respond to the challenges and business disruption presented by the COVID-19 pandemic; the recent dislocation of the global energy market; the company's ability to realize cost savings and efficiencies relating to the streamlining of its Energy Solutions business; the company's ability to manage its liquidity; the company's ability to continue to generate anticipated levels of revenue, profits and cash flow from operations during the COVID-19 pandemic and any resulting economic downturn; the outcome of and the publicity surrounding audits and investigations by domestic and foreign government agencies and legislative bodies; potential adverse proceedings by such agencies and potential adverse results and consequences from such proceedings; the scope and enforceability of the company's indemnities from its former parent; changes in capital spending by the company's customers, including as a result of the COVID-19 pandemic; the company's ability to obtain contracts from existing and new customers and perform under those contracts; structural changes in the industries in which the company operates; escalating costs associated with and the performance of fixed-fee projects and the company's ability to control its cost under its contracts; claims negotiations and contract disputes with the company's customers; changes in the demand for or price of oil and/or natural gas; protection of intellectual property rights; compliance with environmental laws; changes in government regulations and regulatory requirements; compliance with laws related to income taxes; unsettled political conditions, war and the effects of terrorism; foreign operations and foreign exchange rates and controls; the development and installation of financial systems; increased competition for employees; the ability to successfully complete and integrate acquisitions; and operations of joint ventures, including joint ventures that are not controlled by the company. Additional information about potential risk factors that could affect our business and financial results is included in our Form 10-K filed on February 24, 2020 and any subsequent Forms 10-Q and 8-K.We caution you not to place undue reliance on the forward-looking statements included in this presentation, which speak only as of the date hereof. We disclaim any intent or obligation, except as required by law, to revise or update this information to reflect new information or future events or circumstances. This presentation contains the financial measures "Adjusted EBITDA" and "Adjusted Operating Cash Flow," which are not calculated in accordance with U.S. GAAP. A reconciliation of the non-GAAP financial measures Adjusted EBITDA and Adjusted Operating Cash Flow to the most directly comparable GAAP financial measure has been provided in the presentation footnotes or appendix



(<del>4</del>)

**HEALTH SAFETY** & SECURITY

**EFFICIENT ENERGY** 



**SUSTAINABLE TRAVEL** 



**SUPPLY PARTNERS** 



CLIMATE **CHANGE** 





COURAGE TO CARE



**HUMAN RIGHTS** 



**INCLUSION DIVERSITY** 



**COMMUNITY ENGAGEMENT** 



**RISK MANAGEMENT** 



# Advancing climate change research globally

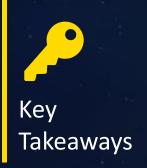














KBR is predominantly a *government solutions company* and the announcement today pertaining to E&C risk coming off the table reinforces this fact!



Myth buster — KBR is a high-end solutions provider with access to multiple customers and balanced funding sources.



Multiple funding sources – International is a clear differentiator; great margins and cash flow.



**Strategically positioned** in growth vectors.



**Tip of the Spear** – applied technology in critical operational domains. **Customer stickiness. Minimal budget risk**.



Demonstrated *best in class BD machine* enabling *superior visibility*.



A true team and *high-performance culture*.

# KBR GOVERNMENT SOLUTIONS A DAY IN THE LIFE















18,000

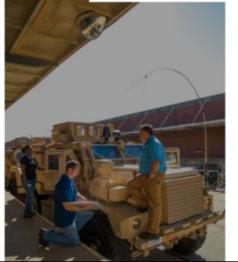
employees

















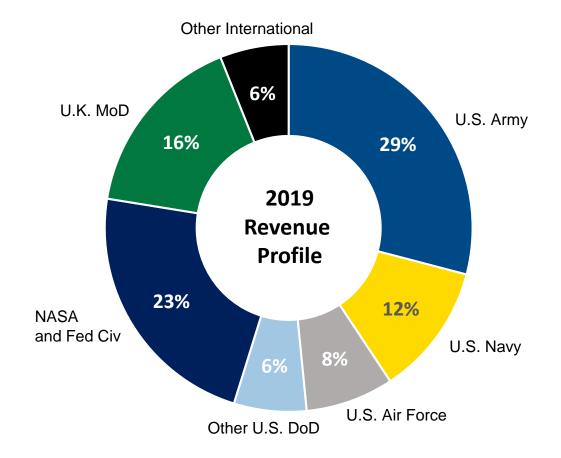














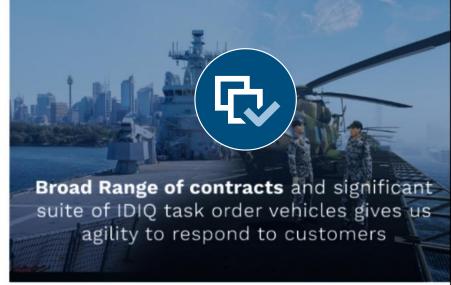


KBR – A Compelling Investment Opportunity













High-Impact Differentiators



KBR maintains a diverse set of capabilities aligned to customers' priorities		US Dept of Defense	International Governments	NASA	Civilian Agencies
Engineering Services	Systems Engineering & Integrations Hardware & Software Development Test & Evaluation Lifecycle Engineering & Sustainment Digital Engineering	***	***	****	**
Scientific Research	Human Heath & Performance Human Space Exploration Modeling & Simulation Earth & Space Science	<b>√</b>	<b>√</b>	<b>* * * *</b>	<b>*</b>
Operational Support	Lifecycle Logistics Supply Chain Modernization Training & Operational Support Space Situational Awareness	***	**	* * *	✓
Program Management	Project Controls Financial Management Acquisition Support Process Automation	***	**	*	***
Information Operations	Offensive & Defensive Cyber Cloud Modernization Enterprise Architecture Support Machine Learning & Al	4	4	**	**











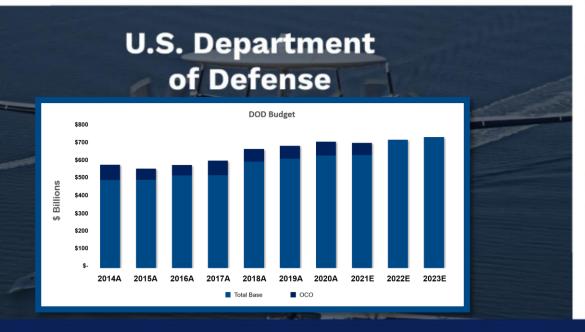
**Customer Markets** 

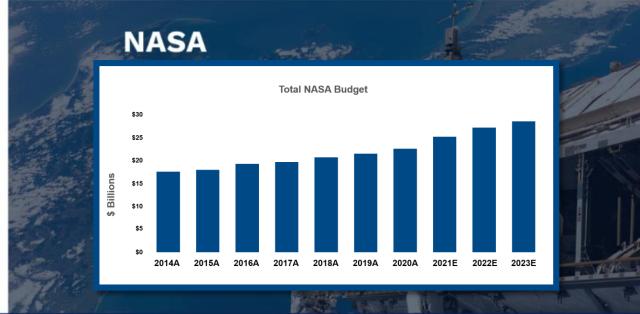




Stable, growing budgetary environments







**Customer Markets** 



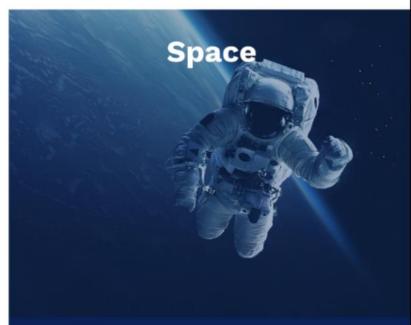












External National Priorities Ensure strong market spending



Alignment of current customers and capabilities built on strong book of business

Adds new customers, new programs, and new capabilities

# PLATFORM FOR GROWTH

Increase market share

- Stellar Current Performance / Trust
- Progressive Engagement
- Commercially-Focused Sales Team
- Task Order Center of Excellence
- Competitive Rate Structure
- Enterprise Proposal Execution

Leverages
synergies, shared
past performance,
and industry
expertise into
larger strategic
pursuits

Suite of IDIQ vehicles targeting specific customers, technologies and capabilities



#### **CORE CAPABILITIES**

**MAJOR CUSTOMERS** 

Engineering Services

Scientific Research Operational Support

Program Management

Information Operations



Alignment of current customers and capabilities built on strong book of business



Governments





U.S. National Security Agencies



NASA



U.S. Department
Of Defense



Increase market share

- Takeaways
- Contractor-initiated proposals
- On-contract growth
- Sole source extensions
- Advantaged recompetes

\$1+ Billion

Program takeaways in 2019



Suite of IDIQ
vehicles targeting
specific customers,
technologies and
capabilities

24 different IDIQ contracts, such as:

- DTIC IAC-MAC
- GSA OASIS
- Army RS3
- Army AMCOM Express
- National Institute of Health CIO-SP3
- UK DIO NTSP Framework



\$69 Billion

Lead

\$35B

**Positioning & Pursuit Approval** 

\$22B

**Proposal & Negotiation** 

\$12B

120 Pursuits > \$100 Million 10+ Pursuits > \$1 Billion Leverages
synergies, shared
past performance,
and industry
expertise into
larger strategic
pursuits



#### **NEW CUSTOMERS**

- Missile Defense Agency
- Intelligence Agencies
- Army Human Performance
- U.S. National Cyber Range Complex
- European Space Agency
- Saudi Defence and Critical Infrastructure

#### **NEW CAPABILITIES**

- Space Systems and Structures
- Deep Space Advanced Radars
- Cloud Computing and AI
- Digitalization and Transformation
- Infrastructure Data Analytics

65%+

Total win rate in 2019

#### **NEW PROGRAMS**

- NASA Artemis
- Space Domain Awareness
- Hypersonics and Missile Defense
- Military Space Training Range
- Navy Test Range
- F-35 Joint Program Office
- Management of Nuclear Deterrent
- MoD Whole Force by Design
- UK Space Launch Capability

Adds new customers, new programs, and new capabilities



Alignment of current customers and capabilities built on strong book of business

Adds new customers, new programs, and new capabilities

# PLATFORM FOR GROWTH

Increase market share

- Stellar Current Performance / Trust
- Progressive Engagement
- Commercially-Focused Sales Team
- Task Order Center of Excellence
- Competitive Rate Structure
- Enterprise Proposal Execution

Leverages
synergies, shared
past performance,
and industry
expertise into
larger strategic
pursuits

Suite of IDIQ vehicles targeting specific customers, technologies and capabilities











Vernon McDonald, Senior Vice President. Strategic Solutions





Pete Green, Senior Vice President. Government Solutions U.S. - Engineering









**Todd May,** Senior Vice President. Government Solutions U.S. - Space & Mission Solutions





Ella Studer, Senior Vice President. Government Solutions U.S. - Logistics











**Andrew Barrie,** President, Government Solutions **EMEA** 



# Business Leaders Roundtable





## **KBR Government Solutions**



# **Business Description**

KBR Government Solutions ensures mission success for customers globally with capabilities supporting defense, space, aviation, and other government programs and missions. KBR Government Solutions creates value and drives innovation by combining engineering, technical and scientific expertise with its full life cycle capabilities, mission knowledge and future-focused technologies from research and development, test and evaluation, and systems engineering to program management, operations, maintenance and field logistics. Known for excelling in complex and extreme environments, KBR Government Solutions is trusted to help our clients meet their most pressing challenges today and into the future.

## Core Capabilities

#### OPERATIONAL SUPPORT

- Human Spaceflight and Satellite Ops
- Integrated Supply Chain & Logistics
- Technical Training Services
- Military Aviation Support
- Equipment Maintenance

#### INFORMATION OPERATIONS

- Data Analytics
- M Offensive and Defensive Cyber
- Mission Planning Systems
- Machine Learning

#### PROGRAM MANAGEMENT

- Portfolio Management
- Advisory Services
- Analysis of Alternatives

#### **ENGINEERING SERVICES**

- Systems and Platform Integration
- Test and Evaluation
- Sustainment Engineering
- Aerospace Acquisition Support

#### SCIENTIFIC RESEARCH

- Health and Human Performance
- Life Science Research
- Earth Sciences
- Robotic Space Systems

# **Key Factors**





>90% 2020 WUC

\$3.9B

\$13.5B1 Backlog and Options

2019 Revenue

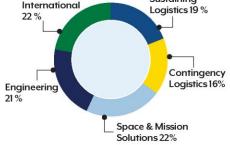
## Competitive Differentiators

- Deep domain expertise in technical disciplines creating highly defensible market positions
- Solid base of contracts provides stability to pursue future growth opportunities
- Global franchise positions with marquee customers
- Experienced management team and highly skilled employee base
- Top-tier organic revenue growth with significant cash flow generation

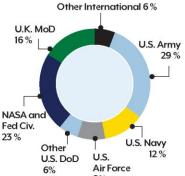
#### 2019 Revenue Profile

LINES OF BUSINESS

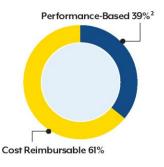
# Sustaining



#### MAJOR CUSTOMERS



#### CONTRACT TYPE



<sup>1</sup> As of March 31, 2020: <sup>2</sup> Performance-based includes T&M, Fixed Price, PFI and Cost Plus Award Fee based contracts

# **Engineering**



## **Business Description**

The Engineering Business Unit (EBU) provides full spectrum engineering and technical solutions across the life cycle of DoD military systems on land, at sea, in the air and in space. Areas of expertise include acquisition, systems engineering and integration, Al/big data applications, cyber, R&D, test and evaluation, C4ISR and sustainment engineering. The outstanding people within EBU are scientists, engineers, aircrew and technical experts. In EBU, 40% are veterans or reservists and 80% hold security clearances.

# **Key Factors**





**90%** 2020 WUC



**\$1.6B**<sup>1</sup>
Backlog and Options

**\$782M** 2019 Revenue

## Core Capabilities



#### MILITARY AVIATION

Domain expertise spanning more than 40 years in support of more than 35 Navy, Army and Air Force programs including the F-35, the Army Utility Helicopter program, and various unmanned aerial systems. Highlights include delivering full life cycle support to the Navy F/A-18 program and providing program office support to every U.S. Army aircraft and system.



#### MISSILE DEFENSE

Over 40 years of continuous critical air and missile defense support to include 24/7 network support for the Patriot Program, which protects the interests of the United States and its allies.



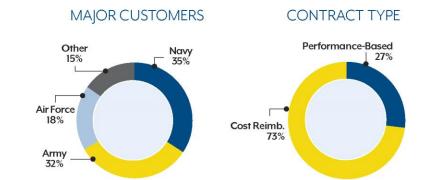
#### CYBERSECURITY

Delivering cybersecurity support for Defense Health Agency facilities globally. Full life cycle cyber capabilities include assessments, certification and verification, information assurance, and developing and deploying state-of-the-art proprietary tools.

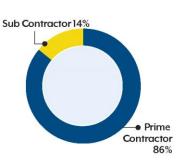
# Competitive Differentiators

- Defense Technical Information Center IAC MAC contract award and top-tier recipient of tasking among the 15 IAC primes
- The largest independent flight test organization in the world
- Structured systems engineering methodology recognized by INCOSE
- Quality focused with ISO9001:2015, AS9100D and CMMI Level 3 certifications

#### 2019 Revenue Profile



#### PRIME/SUB MIX



# **Asia-Pacific Region (APAC)**



## **Business Description**

An international business delivering program and technical solutions to government, military and defense organizations across the full program life cycle of defense equipment, systems and capabilities. APAC manages complex acquisition and sustainment programs, military technical training and classified mission planning systems.

# **Key Factors**





**76%** 2020 WUC



\$105M<sup>1</sup>
Backlog

**\$93M** 2019 Revenue

#### Core Capabilities



#### MAJOR GOVERNMENT & MILITARY SERVICE PROVIDER

Designing and tailoring mission planning systems and IT integration solutions for Australian Defence Force operational environments, as well as project management, engineering and technical support to the Australian Department of Defence maritime, air, land and joint domains.



#### TECHNICAL TRAINING SUPPORT SERVICES

Development and delivery of accredited technical/trade training to the Royal Australian Navy technical workforce.



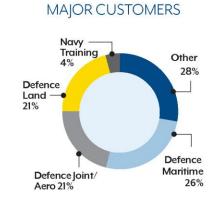
#### NAVAL SHIPBUILDING COLLEGE

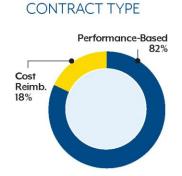
Partnering with shipbuilders, education and training providers to identify and grow Australia's naval shipbuilding workforce.

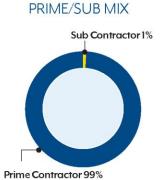
## Competitive Differentiators

- Asset management and applied integrated logistic support techniques (proprietary tools)
- Solving workforce challenges through modelling, simulation and training technologies that accelerate military workforce job competency and expertise
- Agile processes used to develop and integrate software and hardware systems
- Nationally accredited registered training organization (RTO)

#### 2019 Revenue Profile







# **Europe, Middle East and Africa (EMEA)**



## **Business Description**

Operating primarily in the United Kingdom (U.K.) and the Middle East, EMEA provides technology-enabled solutions across the defense, nuclear, space and critical national infrastructure spectrum. As a key partner to the U.K. Government supporting strategic, long-term programs, such as army basing and operation, nuclear decommissioning, military flight training and overseas contingency support, EMEA acts as a delivery partner integrating technologies and designing systems into solutions to meet client needs, from crime scene forensics to alternative energy and fuels.

## **Key Factors**





**90%** 2020 WUC



\$7.3B<sup>1</sup>
Backlog

**\$780M** 2019 Revenue

### Core Capabilities



#### **P3M**

Providing Portfolio, Program and Project Management (P3M) services as part of turnkey solutions or as discrete services to customers to deliver complex or large-scale, integrated solutions for infrastructure or services.

# Competitive Differentiators

- Technology and equipment agnostic, able to integrate the right solution for our clients
- Unparalleled experience in operating in remote, complex and challenging locations
- Proven collaborative behavioral approach with agile resourcing model
- Demonstrated experience integrating delivery of large scale U.K. Government projects and initiatives with program financing

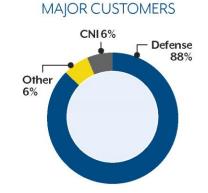
CONTRACT TYPE

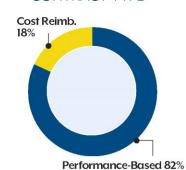


#### CONTINGENCY AND INTEGRATED LOGISTIC SUPPORT

Supporting military and civilian personnel in operational environments with complete life sustainment services, as well as designing, integrating and supporting key deployable operational infrastructure for the armed forces.

#### 2019 Revenue Profile







#### ADVISORY SERVICES

Trusted advisors principally acting as a delivery partner to provide transformational change and utilizing technology to improve performance and reduce cost.

# Logistics



## **Business Description**

The Logistics Business Unit (LBU) delivers technical, professional solutions across multiple customers within the Department of Defense and commercial entities throughout the life cycle of critical facilities and equipment with diverse and recurring funding streams 24 hours a day, 365 days a year. LBU provides these critical services while delivering operational excellence and prioritizing safety. LBU has set precedence for contractors on the battlefield and, for more than 25 years, has provided advanced logistics and training exercise support to Eastern Europe. Known for excelling in complex and extreme environments, LBU is a trusted partner supporting our clients' missions in meeting some of the world's most pressing challenges.

## Core Capabilities



#### SUSTAINMENT

Long-term sustainment operations in Europe and Africa, expanded into NORTHCOM and INDOPACOM.



#### PREPOSITIONING

Largest provider of prepositioned stocks to the Department of Defense with material on land and afloat around the globe for the U.S. Army and U.S. Marine Corps.



#### CONTINGENCY

Supporting the Department of Defense, Department of State and coalition forces in contingency environments.

# **Key Factors**





>95% 2020 WUC



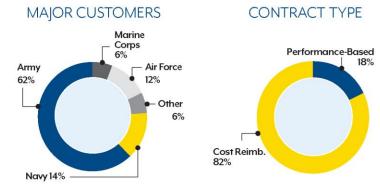
\$2B<sup>1</sup>
Backlog and Options

**\$1,335M** 2019 Revenue

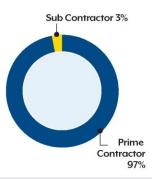
## Competitive Differentiators

- Blue chip supply chain and advanced logistics capabilities
- Ability to mobilize and respond within 24 hours to our customers' combat and disaster recovery needs
- Preeminent provider of theater opening services in contingency operations
- Expert navigation of foreign legal requirements while meeting U.S. government needs
- More than 20 years as a leading provider of expeditionary support services

#### 2019 Revenue Profile



#### PRIME/SUB MIX



# **Space & Mission Solutions**



## **Business Description**

The Space & Mission Solutions (SMS) business unit has worked with every U.S. astronaut since 1968, providing solutions for astronaut training and health, mission and satellite operations, human spaceflight ground control, extravehicular activity support, and more. SMS also monitors seismic activity, biological, chemical and nuclear threats, and provides key ground systems support and mission operations for U.S. Department of Defense and civilian customers.

## Core Capabilities



#### SATELLITE, GROUND SYSTEMS AND SPACE COMMUNICATIONS

Supporting network operations and all phases of the satellite mission life cycle to help enable mission success on groundbreaking projects, such as the James Webb Space Telescope and the Lunar Reconnaissance Orbiter.



#### **HUMAN AND ROBOTIC SPACE SYSTEMS**

World leader in human spaceflight and renowned expertise in human and robotic space system design, development, test, launch, and operations.



#### **HEALTH & HUMAN PERFORMANCE**

Providing long-term baseline of biomedical and aerospace health and human studies, effects and performance information to include lifetime monitoring of all astronaut crew members and in support of U.S. Special Forces.

# **Key Factors**



**3,600** Employees



Global Locations **98%** 2020 WUC

**\$2.5B**<sup>1</sup>
Backlog and Options

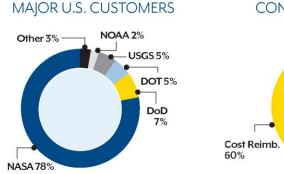


**\$863M** 2019 Revenue

## Competitive Differentiators

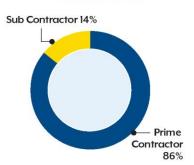
- Experts in health and human performance research and monitoring for NASA astronauts and U.S. Special Forces
- Pure-play service provider with non-conflicted and trusted customer intimacy
- Deep expertise in emerging technologies such as intelligent systems, quantum computing and autonomous transport systems
- Hyper-scale modeling of land change, including machine learning algorithms to automatically classify land use

#### 2019 Revenue Profile



#### CONTRACT TYPE PRIME/SUB MIX

Performance-Based





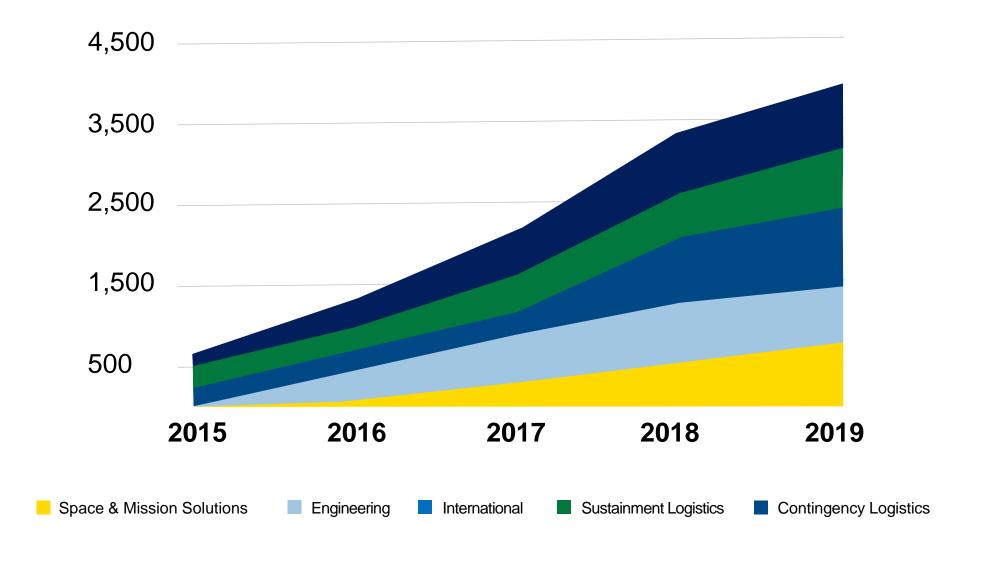






# Building a \$4B+ Diversified & Sustainable Platform



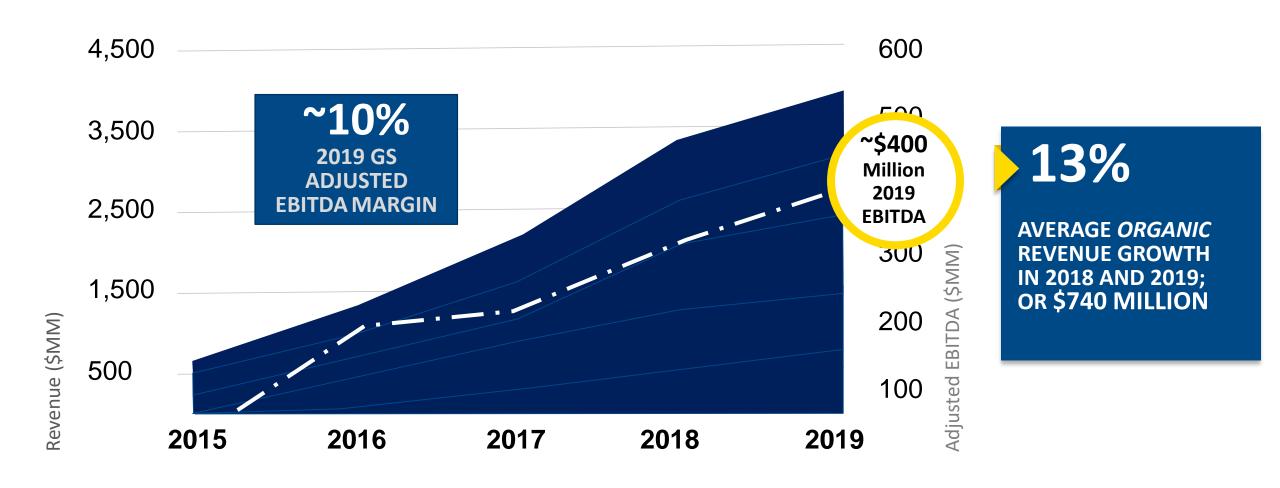


13%

AVERAGE ORGANIC REVENUE GROWTH IN 2018 AND 2019; OR \$740 MILLION

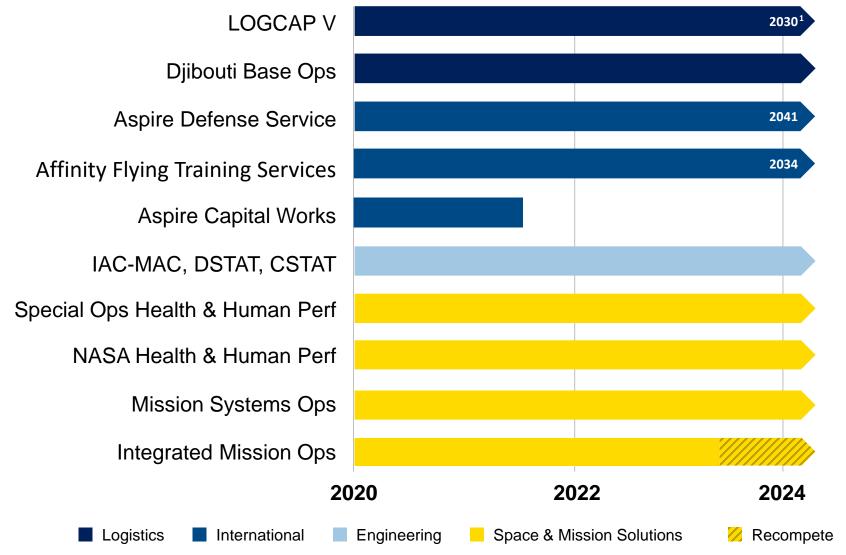
# Building a \$4B+ Diversified & Sustainable Platform





# Extended Runway and Contract Tenor





~50%+

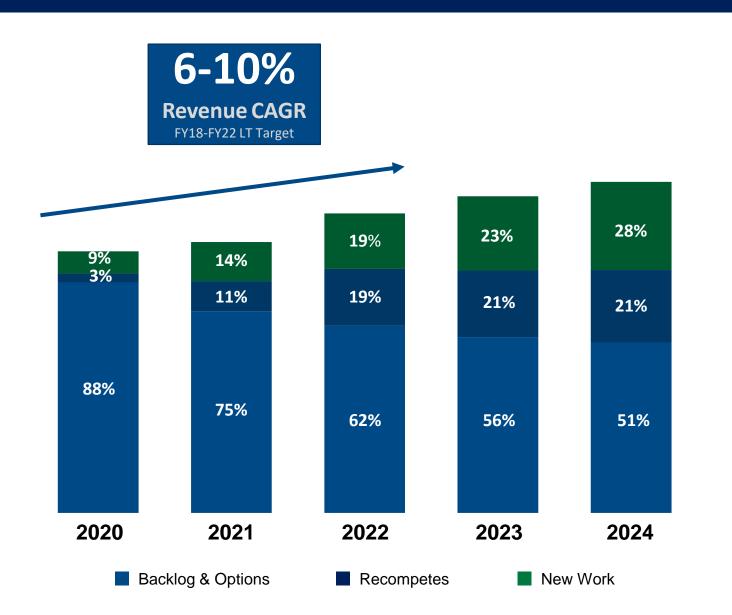
2020 EBITDA FROM TOP 10 PROGRAMS

# 10 Years

WEIGHTED AVERAGE TENOR OF TOP 10 PROGRAMS

# Strong Visibility in our Book of Business





~80%+

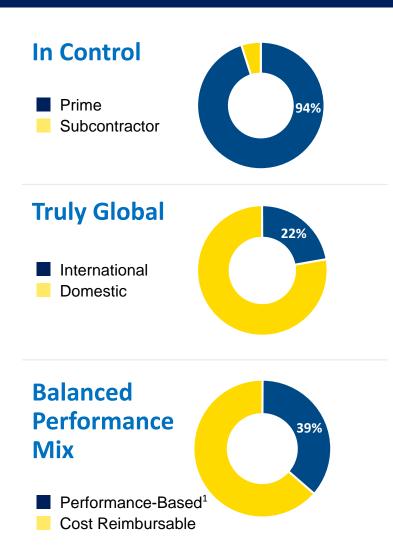
WORK IN BACKLOG,

OPTIONS AND
RECOMPETES
THROUGH 2024

95%+
RECOMPETE
WIN RATE IN
2018 AND 2019

# Favorable Portfolio Mix Delivers Healthy Margins





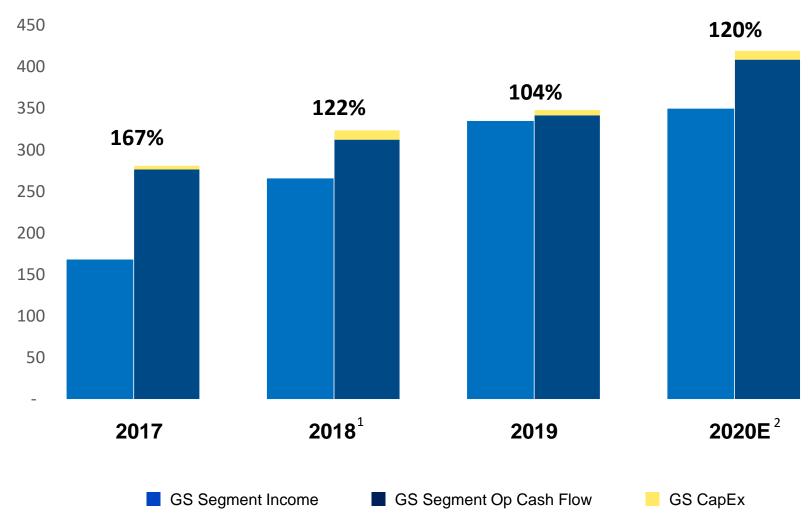


Substantial mix of international and performance-based contracts coupled with strong execution enables attractive margins

#### Notes:

# Cash Flow Machine





\$1.3B

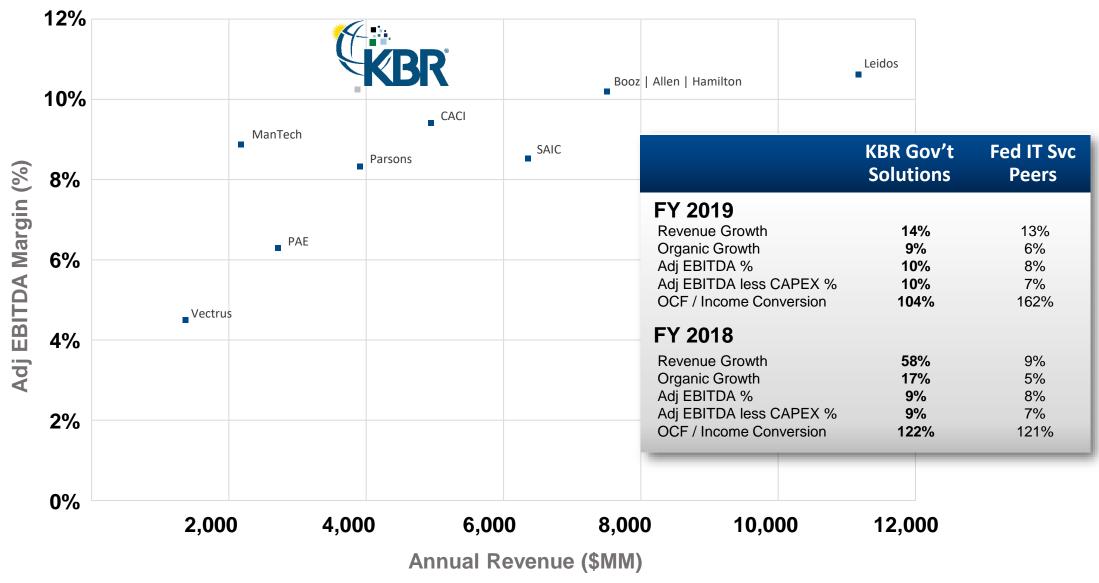
**GS FREE CASH CONTRIBUTION** 2017-2020E

2) 2020E Segment OCF excludes the impact of CARES act temporary tax payment relief of \$36M and Major project advance work-off of \$70M

<sup>1) 2018</sup> Segment Income excludes Aspire Gain on Consolidation

# KBR Delivers Top Tier Financial Performance

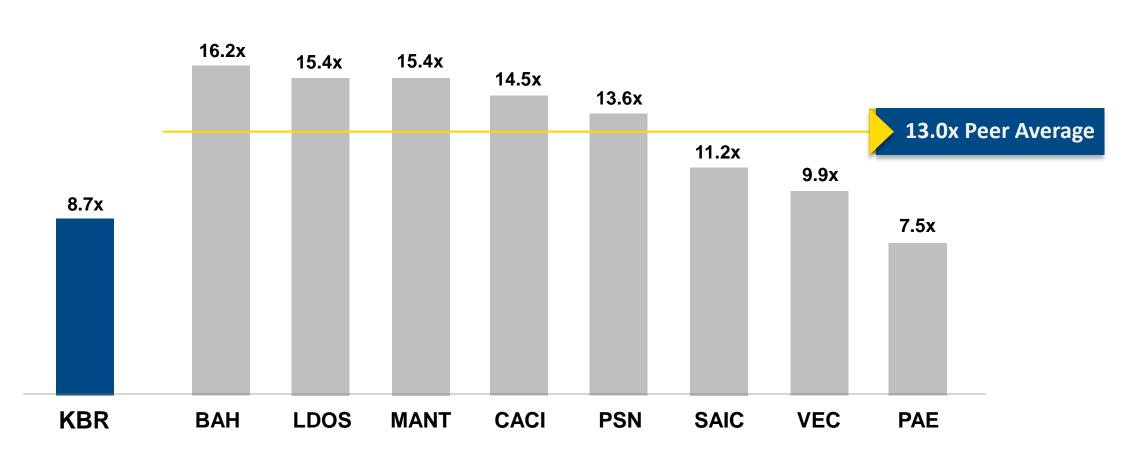




# Compelling Investment Opportunity



### EV/2020E EBITDA





# Sustainable Profit and Cash Outlook



\$4B diversified, sustainable platform



Track record of organic growth and successful M&A



High impact, LT contracts with extended visibility



Attractive margins and cash flow



Attractive Investment Opportunity



Top Tier Financial Performance



Valuation gap/opportunity











KBR is predominantly a **government solutions company** and the announcement today pertaining to E&C risk coming off the table reinforces this fact!



Myth buster – KBR is a high-end solutions provider with access to multiple customers and balanced funding sources.



Multiple funding sources – International is a clear differentiator; great margins and cash flow.



Strategically positioned in growth vectors.



**Tip of the Spear** – applied technology in critical operational domains. **Customer stickiness. Minimal budget risk**.



Demonstrated **best in class BD machine** enabling **superior visibility.** 



A true team and high-performance culture.

# Non-GAAP Recon: FY 2015-2019 GS Adjusted EBITDA



	FY15	FY16	FY17	FY18	FY19
<b>Net Income Attributable To Government</b>					
Solutions	\$ 31	\$ 148	\$ 168	\$ 379	\$ 335
Add Back:					
Interest expense	5	4	4	3	2
Provision for income taxes	0	0	0	0	0
Other non-operating income	(2)	(2)	0	(2)	(5)
Depreciation & amortization	6	16	27	41	58
EBITDA – GS	\$ 40	\$ 166	\$ 199	\$ 421	\$ 390
Add Back:					
Legacy legal fees	12	14	13	11	10
Aspire gain on consolidation	0	0	0	(113)	0
Adjusted EBITDA - GS	\$ 52	\$ 180	\$ 212	\$ 319	\$ 400