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## **Disclaimers**



#### **Forward-Looking Statements**

This presentation contains forward-looking statements regarding our plans, objectives, goals, strategies, investments, capital deployment, risk profile, program activity, backlog information, returns, capital requirements, future events, future financial performance, future demand expectations and other information that is not historical. When used in this presentation, the words "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes," "forecasts," "targets" or future or conditional verbs such as "will," "should," "could" or "may," and variations of such words or similar expressions are intended to identify forward-looking statements. Because forward-looking statements relate to the future, they are subject to inherent risks, uncertainties and other factors that are difficult to predict, and which could cause actual results to differ materially from the forward-looking statements contained in this presentation. Our most recently filed Annual Report on Form 10-K, along with any subsequent Form 10-Qs and 8-Ks and other U.S. Securities and Exchange Commission filings, which can be found at www.sec.gov or on our website at investors.kbr.com, discuss some of the important risk factors, trends and uncertainties that the company has identified that may cause the forward-looking statements in this presentation to differ from actual future results, and that may generally affect its business, results of operations and financial condition.

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#### **Non-GAAP Financial Information**

This presentation includes certain non-GAAP financial measures. Because not all companies calculate non-GAAP financial measures identically (or at all), the presentations herein may not be comparable to other similarly titled measures used by other companies. Further, such non-GAAP financial information should not be considered superior to, as a substitute for or as an alternative to the historical financial information of the company, if any, prepared in accordance with GAAP. Refer to the most recent earnings materials and periodic filings for a description of the non-GAAP financial measures that we use, along with reconciliations of such non-GAAP financial measures to the nearest GAAP measures.

#### **Segment Realignment**

To streamline and optimize our processes, we realigned our segments effective for fiscal 2025. As part of this realignment, our Government Solutions reportable segment has been renamed Mission Technology Solutions, while Sustainable Technology Solutions has retained its name. The international business contained within Government Solutions has been integrated into both Mission Technology Solutions and Sustainable Technology Solutions. The Company began reporting the new segment information in the first fiscal quarter of 2025. Segment level financial information in this presentation is presented in accordance with the realigned organizational structure. Refer to the investor supplement at investors.KBR.com for further details.

#### **Discontinued Operations**

Results herein are reported on a continuing operations basis and reflect HomeSafe Alliance JV ("HomeSafe") as discontinued operations. Refer to Note 17 "Discontinued Operations" in our Form 10-Q for the quarter ended July 4, 2025, for further details.



Delivering Advanced Solutions to Government and Commercial Clients Globally

**KBR Overview** 



## **KBR Investment Thesis**



- Multi-year transformation into a **leading provider of differentiated, innovative, up-market** science, technology, and engineering **solutions** with **large scale, global reach**
- 2 Serving diverse, attractive end markets aligned with secular growth trends including global national and energy security, sustainability, and digitalization
- Top talent combining deep domain expertise, proprietary technologies, and an unwavering focus on execution, with a specialization in complex, mission-critical work
  - **Excellent partners** operating on dynamic teams to **solve our customers' most complex challenges,** resulting in recurring, long-term engagements and \$20.6B+ in backlog and options<sup>1</sup>
    - Diversification, low capital intensity, and disciplined capital allocation generate stable, **predictable** cash flows and long-term shareholder returns, with growth and margin expansion plans in flight

<sup>&</sup>lt;sup>1</sup> As of fiscal year end, January 3, 2025.

## **KBR At a Glance**



KBR delivers science, technology, and engineering solutions to government and commercial clients globally

### 2024 KEY HIGHLIGHTS<sup>1</sup>

\$7.7B
Revenues

\$450M
Operating Cash Flows

\$868M Adj. EBITDA

\$20.6B
Ending Backlog & Options

11.3%

Adj. EBITDA Margin

38K+
Employees

\$3.33

Adj. EPS

**1.0**x

TTM Book-to-Bill<sup>2</sup>

### **DIVERSIFIED MIX<sup>1</sup>**

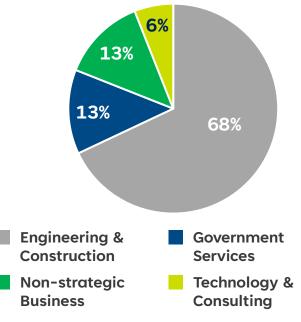


<sup>&</sup>lt;sup>1</sup> As of fiscal year end, January 3, 2025. <sup>2</sup> Book-to-Bill (BTB) excludes long-term UK PFIs and the Plaquemines LNG project. <sup>3</sup> Reflects realigned organization (MTS/STS).

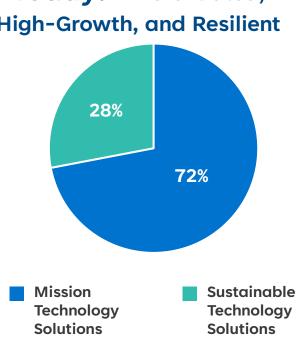
# **Executed Significant Portfolio Transformation**







## **Today:** Differentiated, High-Growth, and Resilient



- ✓ Acquired 13 businesses and divested 4 non-core, lower margin cyclical businesses
- ✓ Exited commoditized services (including construction)
- ✓ Strategically shifted away from lump sum turnkey-type contracts
- ✓ Shifted to lower-risk profile with more stable and predictable cash flow

2015 Revenue: \$5.1B 2015 Adj. EBITDA: \$0.3B Adj. EBITDA Margin: ~7%



2024 Revenue: \$7.7B 2024 Adj. EBITDA: \$0.9B Adj. EBITDA Margin: ~11%



**2024** Revenue CAGR: +5% EBITDA CAGR: +11%

Adj. EBITDA Margin: +450bps

Focused Portfolio Consisting of Differentiated, Critical Technologies Serving High-Growth End Markets

# Since 2015, KBR Divested Non-Core Businesses While Adding **Differentiated High-Margin Businesses**































- Through acquisitions, repositioned portfolio and helped drive structurally higher growth and enhanced earnings stability
- Strategically positions KBR as a differentiated, best-in-class provider of services and solutions

**Divestitures** 

**EPIC Joint** Venture

Infrastructure **Americas** 

**KBR Building** Group

- Exited non-strategic businesses, enabling a shift to priority markets and enhanced portfolio cohesion
- Divestitures provided capital for reinvestment in growth

# **KBR Today: A Diversified Global Industry Leader**



Focused on attractive global markets with scale and diversification

Lower concentration risk, low commercial risk, and low capital intensity

Up-market and differentiated: IP, domain expertise, digital innovation

More efficient cost base supports continued profitable growth and scale

Capabilities and talent tailored to customers and end markets

Robust opportunity pipeline enabled by strong cross-business connectivity

Aim to drive stable, predictable profit, and cash flow growth





Driving Value Creation through Strategy Implementation

**Strategy Overview** 



# **Executing on Strategic Framework to Drive Next-Level Value Creation**





# THRIVE and EXPAND in Core Markets and New Geographies Capture Breakout Growth

#### **Key Priorities**

- Improve go-to-market approach / commercial excellence; increase bid output and win recompetes to expand addressable market
- Penetrate emerging markets and build scale in underutilized geographies
- Capitalize on secular growth trends: global security, sustainability, digitalization



#### **DELIVER**

Technical, Digital, Process Innovation Create Customer Intimacy

- Leverage domain expertise and digital accelerators to support customer integrations of new and disruptive tech at scale
- Develop portfolio of world class process technologies addressing energy security and energy transition needs
- Leverage Centers of Excellence in Cyber, Operational Technology (OT), and Model Based System Engineering (MBSE)



#### **DRIVE**

Operational Excellence Globally
Achieve Industry-leading Margins

- Leverage Global Technology Centers
- Drive continuous ERP system improvements
- Foster diverse business models balancing risk and return while maintaining continuous improvement mindset



#### **DEPLOY**

Capital Effectively

**Generate Strong Returns** 

- Reinvest in technologies, digital capabilities, expanded service offerings
- Maintain low capital intensity and generate strong operating cashflow to fund strategic M&A and buybacks
- Pay an industry-competitive dividend

# **Positioned in Key Growth Geographies**



■ KBR Corporate Headquarters – Houston, Texas USA

KBR Operations

KBR Global Hub

Customers in

**80+** 

Countries

Operations in

**29** 

Countries

3

Global Hubs



# Aligned with Attractive Markets Underpinned by Strong Secular Growth Trends







U.S. Defense

- Space domain emergence, transformed intelligence, navigation, interoperability needs
- Digital decision models to execute "at speed"
- Increasing investment in space exploration



- Geopolitical tensions increase defense spending
- Nations strive for unique sovereign defense capabilities and independence
- Increasing collaboration between defense, civil, and commercial stakeholders



- Geopolitical dynamics impact need for energy security
- Resurgence of energy investment in U.S.
- Increasing LNG demand
- Ongoing ammonia demand
- Sustainable (lowcarbon) technologies, such as hydrogen and circular economies



- Middle East, oil-centric economies need to diversify
- Middle East broadening its industrial base
- Transformation of the energy grid
- Population growth and urbanization driving strong public sector funding for infrastructure

## Secular growth trends

# Leveraging our Strengths and Competitive Advantages



## **Competitive Advantages**

Scale and diversification in attractive global markets

Combined services and technology / IP portfolio with large installed base

Strong relationships with the world's most sophisticated customers

World-class talent with deep domain expertise 10K+ Engineers 1K+ Scientists 7K+ Clearance (S/TS)

## **Foundational Strengths**

Engineering and digital innovation capabilities

Risk management
/ multiple
business model
capabilities

Complex program
execution
capabilities in
harsh environments

International capabilities with local knowledge

Commitment to Zero Harm and sustainability

KBR's Strengths and Competitive Advantages Enable it to Win in its Targeted Markets

## **KBR Offers a Differentiated Business Model**



## **Agile Enterprise Leadership**

Multiple paths to market provide **portfolio resilience**Leverage synergies and shared services to apply **best practices** 

#### **Thematic Focus Areas**

#### **Customer-centric National Ops**

Geographies

- Leverage leadership values and local empowerment to become a trusted partner
- Build customer intimacy to **expand addressable market**

#### **Elevated Technology Positioning**

Capabilities

- Apply domain expertise to unlock **technology innovation**
- Technological step changes driven by strategic customer investment

#### **Business Segments**





Capital light, **strong cash flows**Cost discipline supports **margin expansion JV partnerships** provide higher returns with lower risk

Unique Low Risk, Low Capital Intensity Access to Attractive National and Energy Security Markets with Proven Track Record in Earnings and Cash Flow

# **Experienced Executive Leadership Team Implementing KBR's Winning Strategy**





President and Chief Executive Officer: Chair



Years Average 25 Industry Experience

Years Average Tenure at KBR





**Mark Sopp Chief Financial Officer** 



**Jay Ibrahim** President, STS



Jenni Myles **Chief People Officer** 



Mark Kavanaugh President, Defense, Intel and Space



**Sonia Galindo General Counsel** 



**Greg Conlon** Chief Digital and **Development Officer** 



**Douglas Hill** President, Readiness and Sustainment

# **Experienced Board of Directors with Diverse Experience**





Stuart Bradie
Chief Executive Officer,
Chair
2014



Masiello, USAF (Ret.) Lead, Independent Director, Retired Three-Star General of the U.S.

Air Force **2017** 



Joseph Dominguez
President and Chief
Executive Officer,
Constellation Energy
2024



Eynn Dugle
Former Chairman,
President and Chief
Executive Officer, Engility
Holdings
2020



Nchacha Etta

Executive Vice President and Chief Financial Officer, Omnicell 2024



KCB
Former British Senior
Civil Servant and
Business Executive

2022

Sir John Manzoni



Jack Moore
Former Chairman of the Board for Cameron International Corporation 2012



Ann Pickard
Former Executive
Vice President, Shell Arctic
2015



Former Senior Global Partner, Deloitte Touche Tohmatsu Limited 2021



President and Chief Executive Officer, Batelle; Former Chief Executive Officer at DynCorp International 2025

**Lewis Von Thaer** 

## Skills and Experience

Risk Management / Oversight 100% **Audit / Financial** 90% CEO / CFO 70% Sustainability 60% **Technology** 60% Cybersecurity 50% Veteran 10%

90% Independent Directors **30%**Gender
Diversity





# Complementary Segments Offer High-End, Diversified Solutions at Scale



### Leveraging core strengths across both segments



Geographic diversification



Diversified range of offerings



Highly focused domain expertise



Digital differentiation



Strong secular growth trends



High free cash flow



\$5.6B Revenues

\$544M

Adj. EBITDA

\$2.2B

Revenues

\$439M

Adj. EBITDA

\$16.6B Ending Backlog & Options

9.8%

Adj. EBITDA Margin

\$4.0B

**Ending Backlog** 

20.4%

Adj. EBITDA Marain

- At-scale, global government services provider
- Operations-focused technology applications leveraging physical and digital sciences
- Strong alignment to national security and space priorities and enduring customer relationships

- 85+ Technologies; scalable with high margin IP
- Global capabilities with multi product line diversification
- Cycle-resistant with CapEx and OpEx funding streams

<sup>&</sup>lt;sup>1</sup> Data as of year end 2024; Reflects realigned organization (MTS/STS).

# MTS: Wide Range of Up-Market Offerings Provide Multiple Growth Pathways



### MISSION TECHNOLOGY SOLUTIONS (MTS)

Customer-aligned portfolios aligned to secular national security and space priorities with growing customer budgets

#### **BUSINESS UNITS**

#### Science & Space

- Mission IT
- Health & Human Performance
- Space Operations
- Digital Solutions for Federal Civilian agencies



Human spaceflight support

#### **Readiness & Sustainment**

- Base Operations and Global Logistics
- AI/ML Enabled Asset Management
- Supply Chain Management



Management of land based and afloat prepositioned stock

#### Defense & Intel

- National Security Space
- Connected Battlespace
- Defense Modernization
- Electronic Warfare & Prototyping
- Next Gen Consulting (Frazer-Nash)
- UK and AUS Defense



Advanced intelligence, surveillance, reconnaissance

# **Mission Tech's Diversified Contracts Provide Stability**



NASA HEALTH & HUMAN PERFORMANCE 2025

NASA MISSION SYSTEMS OPS 2025

USAF TENCAP HOPE 2025

SPECIAL OPS HEALTH & HUMAN PERFORMANCE 2026

ARMY DE M-SHORAD 2026

NASA GROUND SYSTEMS MISSIONS OPS 2027

IAC-MAC 2028

USAF INTERNATIONAL BASE OPS 2029

LOGCAP V 2030

NASA INTEGRATED MISSION OPS 2033

#### → Diversified

- → Long duration
- → Predictable cash flows
- → Global government customers

# ~7 Yrs.

Remaining weighted average term of these programs

#### **Selected customers**

















#### **ASPIRE DEFENSE LIMITED**

Defense & Intel Science & Space Readiness & Sustainment

2041

# STS: Wide Range of Up-Market Offerings Provide Multiple Growth Pathways



## SUSTAINABLE TECHNOLOGY SOLUTIONS (STS)

Delivering technology and services to bring sustainable solutions to our customers

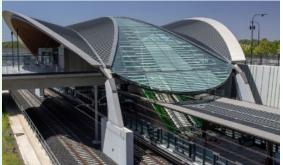
#### **BUSINESS UNITS**

#### Sustainable Solutions

- Strategic Planning & Advisory
- Design & Engineering Solutions
- Project Management Consultancy (PMC)
- Complex Program Development
- Machine Learning (ML) Enhanced Schedule Operations
- Procurement & Construction Management (PCM)
- Critical Infrastructure



Consulting



Infrastructure Services

#### Sustainable Technologies

- Concept & Feasibility Studies
- Proprietary Technology Licensing
- Proprietary Equipment (PEQ) & Catalyst
- Technology Led Industrial Solutions (TLIS)
- Efficiency Improvement & Emission Reductions
- Includes rare, valuable IP portfolio of sustainable process technologies



Clean Ammonia Technology



Catalytic Olefins Technology (K-COT™)

# Sustainable Tech's Diversified Contracts Provide Predictable Cash Flows



DUPONT	2025	→ Globally pres
SHELL	2026	<ul><li>→ Differentiate</li><li>→ Scalable high</li></ul>
STANCH FERTILIZERS FZE	2026	→ Global blue-
WOODSIDE	2026	
SEATRIUM	2026	
VENTURE GLOBAL	2026	
KUWAIT NATIONAL PETROLEUM		2028
QATAR FERTILISER COMPANY		2029
QUEENSLAND WATER		2029
ВР		2029
SAUDI ARAMCO		2029

- esent and trusted
- ed IP
- gh-margin solutions
- -chip customers



Remaining weighted average term of these programs

#### **Selected customers**















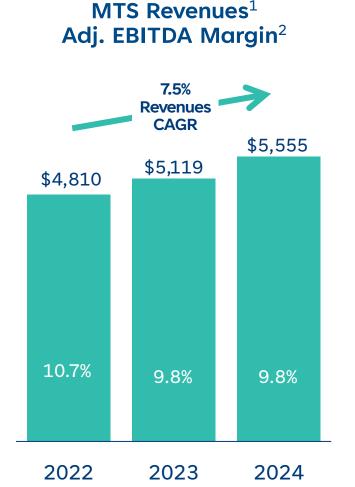
Delivering Results and Deploying Capital

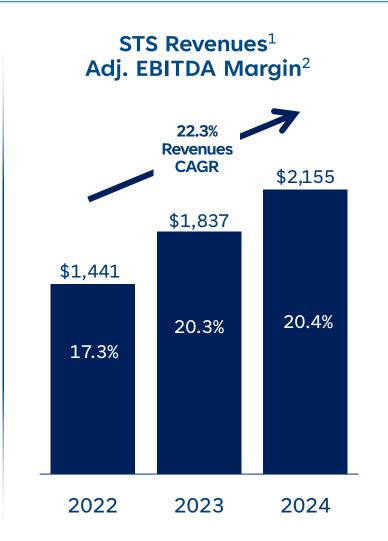
**Finance Overview** 

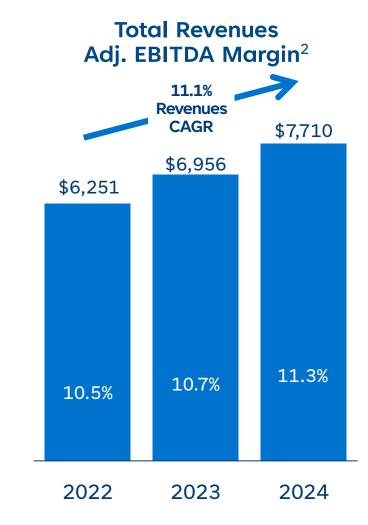


# Strong Revenues Growth with Adj. EBITDA Margin Expansion





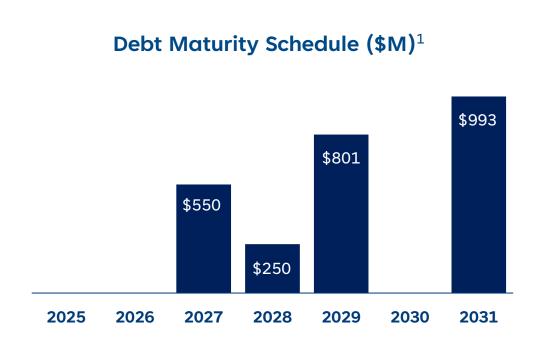




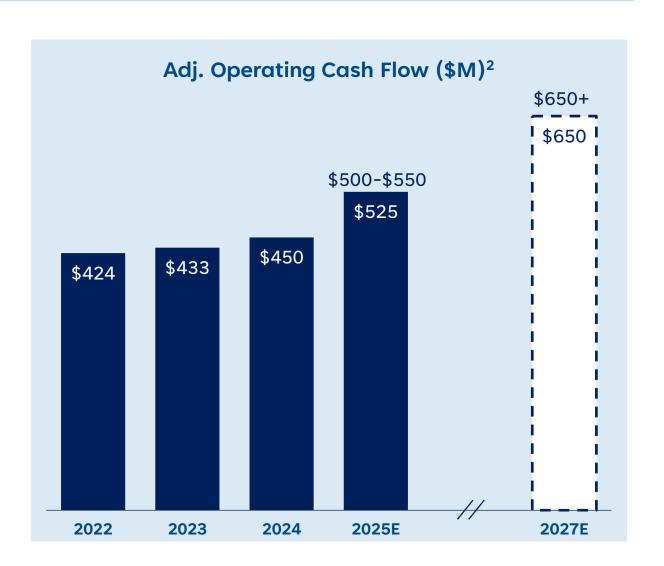
<sup>&</sup>lt;sup>1</sup> Reflects realigned organization (MTS/STS). <sup>2</sup> MTS and KBR Revenues in 2022 are ex-OAW.

# Strong Balance Sheet and Consistent Cash Flow, with Accelerating Growth





	FY 2024
Operating cash flow	450
Capital expenditures (<1% of Revenues)	52
Free cash flow	398



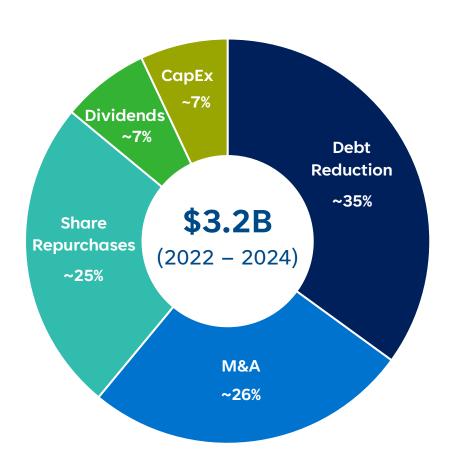
<sup>&</sup>lt;sup>1</sup> As of 2024 year-end, current portion of long-term debt: \$36M.

<sup>&</sup>lt;sup>2</sup> 2025E Adj. OCF is a part of 2025 guidance issued on February 24, 2025; 2027E Adj. OCF is a part of long-term targets updated on July 31, 2025.

# **Disciplined Approach to Capital Allocation**



## **Historical Capital Deployment**



### **Balanced Priorities**

### **Fuel Organic Growth**

Innovation, digital solutions and engineering

## **Acquire Strategically**

 Disciplined approach to accretive, strategic bolt-on acquisitions

## **Prudent Leverage**

 Maintain leverage at 2.5x or below

#### **Return to Shareholders**

- \$750M authorization<sup>1</sup>;
   repurchased ~\$200M YTD
   Q2'25
- Attractive dividend that grows with earnings

<sup>&</sup>lt;sup>1</sup> Authorization as of February 2025.

# **Building Scale and Creating Value Through Strategic M&A**



# Strategic, Disciplined Approach

- Clear strategic fit aligned with KBR growth strategy
- Expands capabilities and technologies and/or broadens customer sets, with synergy potential
- Strong cultural fit with industry-leading talent
- Accretive to earnings within 1 year
- ✓ Asset light



Acquisition Scorecard Since 2020		
Cumulative investment	\$2.0B	
Total sales acquired	\$1.7B	
Avg. EBITDA margins acquired	~11%+	
KBR share price appreciation <sup>3</sup>	73%	

<sup>&</sup>lt;sup>1</sup> Reflects KBR revenue ex-OAW. <sup>2</sup> Reflects next twelve months revenue from acquisitions. <sup>3</sup> December 31, 2019, to April 30, 2025.

# **Strengthening Capabilities with LinQuest Acquisition**



Strengthens KBR's capabilities across **space**, **air dominance**, and **connected battlespace missions** 

Heritage of serving **important U.S. government customers** including the U.S. Space Force, U.S. Air Force and other U.S. Department of Defense and intelligence agencies

- Closed in 3Q'24; enhances capabilities in digital engineering, model-based systems engineering and advanced data analytics
- Integration progressing well with high talent retention;
   going to market with a unified, differentiated team
- Increases KBR's revenue with double-digit margins, delivering cost and revenue synergies
- Expands mission expertise, particularly in the military space domain; adds \$7B+ to pipeline of opportunities

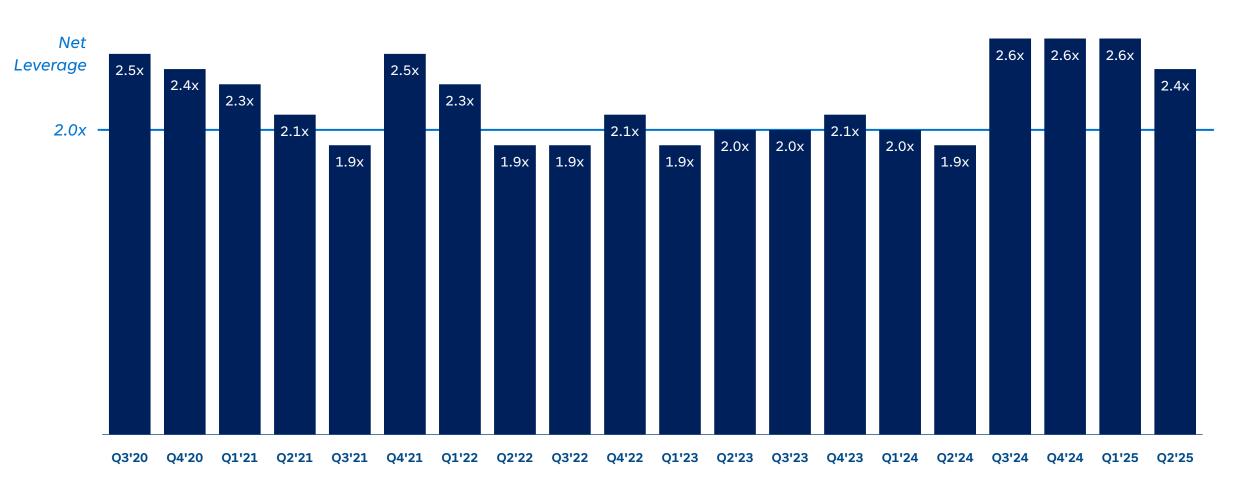
**Double Digit Revenues Growth** Adj. EBITDA<sup>1</sup> from 2023 to 2024 Margin

<sup>&</sup>lt;sup>1</sup> Adj. EBITDA margin calculated as Adj. EBITDA / Revenues.

# Consistently Managing Balance Sheet, Maintaining Net Leverage of 2.0x – 3.0x







# Returning Capital to Shareholders through Dividends and Buybacks





Total Dividends Since 2020: \$400M+

# **Share Repurchases (\$M)** \$218 \$203 ~\$200 \$138 \$82 \$50 2020 2021 2022 2023 2024 Q2'25

Total Share Repurchases Since 2020: \$890M+

2025E based on estimated share count.





	2024	FY 2025 Guidance As of July 31, 2025	FY 2027 Targets Updated on July 31, 2025
Revenues	\$7.7B	\$7.9B - \$8.1B	\$9.0B+
Adj. EBITDA <sup>1</sup>	\$868M	\$960M - \$980M	\$1.15B+
Adj. EBITDA Margin¹	11.3%	_	11%+
Adj. EPS <sup>1</sup>	\$3.33	\$3.78 - \$3.88	_
Operating Cash Flow <sup>2</sup>	\$450M	\$500M - \$550M	\$650M+

<sup>&</sup>lt;sup>1</sup> Adj. EBITDA, Adj. EBITDA Margin and Adj. EPS are non-GAAP financial measures. The company does not provide reconciliations of Adj. EBITDA and Adj. EPS to the most comparable GAAP financial measures on a forward-looking basis because the company is unable to predict with reasonable certainty the ultimate outcome of legal proceedings, unusual gains and losses, and acquisition-related expenses without unreasonable effort, which could be material to the company's results computed in accordance with GAAP.

<sup>&</sup>lt;sup>2</sup> OCF target reflects 27% effective tax rate and interest rates consistent with 2024A.

## **Invest in KBR**





Leading in high-end, critical engineering and technology solutions with low risk, low capital intensity access to attractive national and energy security markets



Partnering with the world's largest, most sophisticated government and commercial customers



Delivering growth and expanding capabilities with advanced digital and AI solutions through disciplined strategy execution



Proven track record of financial performance with accelerating cash flow generation and shareholder returns



Multiple pathways to achieving long term targets



#### For further information, please contact:

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MediaRelations@kbr.com

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