Technology’s next wonder is out there, somewhere. It may just be scribbles on a napkin right now, a possibility on paper, but tomorrow, it could change the world — with a little help from Avnet. As a leading global technology solutions provider, we’re a single partner who can design, make, supply and deliver for customers of every size in every corner of the world. We’re turning ideas no one’s heard of into products everyone knows.

For nearly a century, Avnet has been adapting to wave after wave of technological development to help customers reach further...

**AVNET EXECUTIVE LEADERSHIP TEAM**
- **Philip Gallagher**
  Chief Executive Officer
- **Ken Arnold**
  Chief People Officer
- **Dayna Badhorn**
  Global Vice President, Strategic Planning and Corporate Marketing
- **Max Chan**
  Chief Information Officer
- **Thomas Liguori**
  Chief Financial Officer
- **Michael McCoy**
  General Counsel and Chief Legal Officer
- **Beth McMullen**
  Global Vice President, Operations

**AVNET’S ONLINE COMMUNITIES**
- **Element14**: ~740k
- **Hackster**: ~1.5M
- **Website**: [www.avnet.com](http://www.avnet.com)
- **Newsroom**: [www.news.avnet.com](http://www.news.avnet.com)
- **IR**: [www.ir.avnet.com](http://www.ir.avnet.com)

**AVNET FINANCIALS**

**FY20 Sales**
- **Electronic Components**: $16.3B
- **Farnell**: $1.3B

**FY20 Regional Sales**
- **Americas**: $4.8B (27%)
- **Asia Pacific**: $7.1B (40%)
- **EMEA**: $5.8B (33%)

**FY20 Products**
- **Semiconductors**: $13.4B
- **Interconnect, passive, electromechanical**: $3.2B
- **Other**: $1B

* In Products, “other” contains “other” and “computer products,” which are separate reporting segments in Avnet’s 10k.

**MARKETS SERVED**
- Aerospace & Defense
- Automotive & Transportation
- Communications
- Embedded Vision
- Energy
- Healthcare
- Home & Building Automation
- Industrial
- Lighting
- Security
- Wearables

**AVNET LINKS**
- Website: [www.avnet.com](http://www.avnet.com)
- Newsroom: [www.news.avnet.com](http://www.news.avnet.com)
- IR: [www.ir.avnet.com](http://www.ir.avnet.com)
Your ideas. Our Ecosystem.

Bring us your theories, your visions, your bold new ideas. We can make them a reality. No matter where you are in your product journey, we’ve got the solutions and know-how you need to get to market…fast.

AVNET CAPABILITIES

Research & Concept (Communities)
When you have an idea, you can turn to the largest engineering community in the world to get product reviews, tech specs and even engineering support — from over one million community members and counting!

Design & Prototype (Design Services)
We provide the small order quantity sourcing you need during prototyping, plus full design support to ensure you source the best components and everything is validated and tested.

New Product Introduction (Manufacturing Support)
When you’re ready to manufacture, we’ll help you source the right parts, find a suitable factory, get your designs to the assembly line in time, and navigate the compliance and security challenges required to scale intellectual property.

Production (Supply Chain)
To scale products globally, we offer best-in-class, customized supply chain services that provide global reach and scale to forecast and position materials on your behalf while ensuring you have visibility across your product lifecycle.

Service (Logistics)
Finally, Avnet helps you capture demand with expertise in customized distribution solutions, trade compliance and transportation solutions. We also offer cost-effective post-sales, maintenance and end-of-life support to keep things running smoothly.

AVNET SOLUTIONS

Internet of Things (IoT)
Avnet can help you realize your IoT potential from the start, collaborating with you to create a strong business case. We can help design the devices and infrastructure needed to connect, collect and transfer data securely.

Artificial Intelligence
Supercharge your IoT solution with artificial intelligence that can harvest your data for the most telling insights — giving you an edge over your competition. From predictive maintenance to vehicle automation and beyond, Avnet can help make your product smarter than ever before.

Components & Devices
For almost a century, Avnet has been at the cutting edge of bringing innovators the best electronic components to power their unique designs. From microcontrollers, capacitors and antennas to processors, sensors and interconnects, we’ve got the pieces to your puzzle.

Hardware & Software
Whether you specialize in hardware, software or neither, the key benefit of an end-to-end partner is our ability to fill the gaps and bring your vision to life. Avnet has world-class experts in every critical discipline to help you focus on your passion while also getting to market.

Integration
Avnet can support you with design, configuration, manufacturing and installation. A global network of manufacturing and integration centers supports your business by building all or part of your product, from simple modified off-the-shelf OEM products to custom manufactured modules.