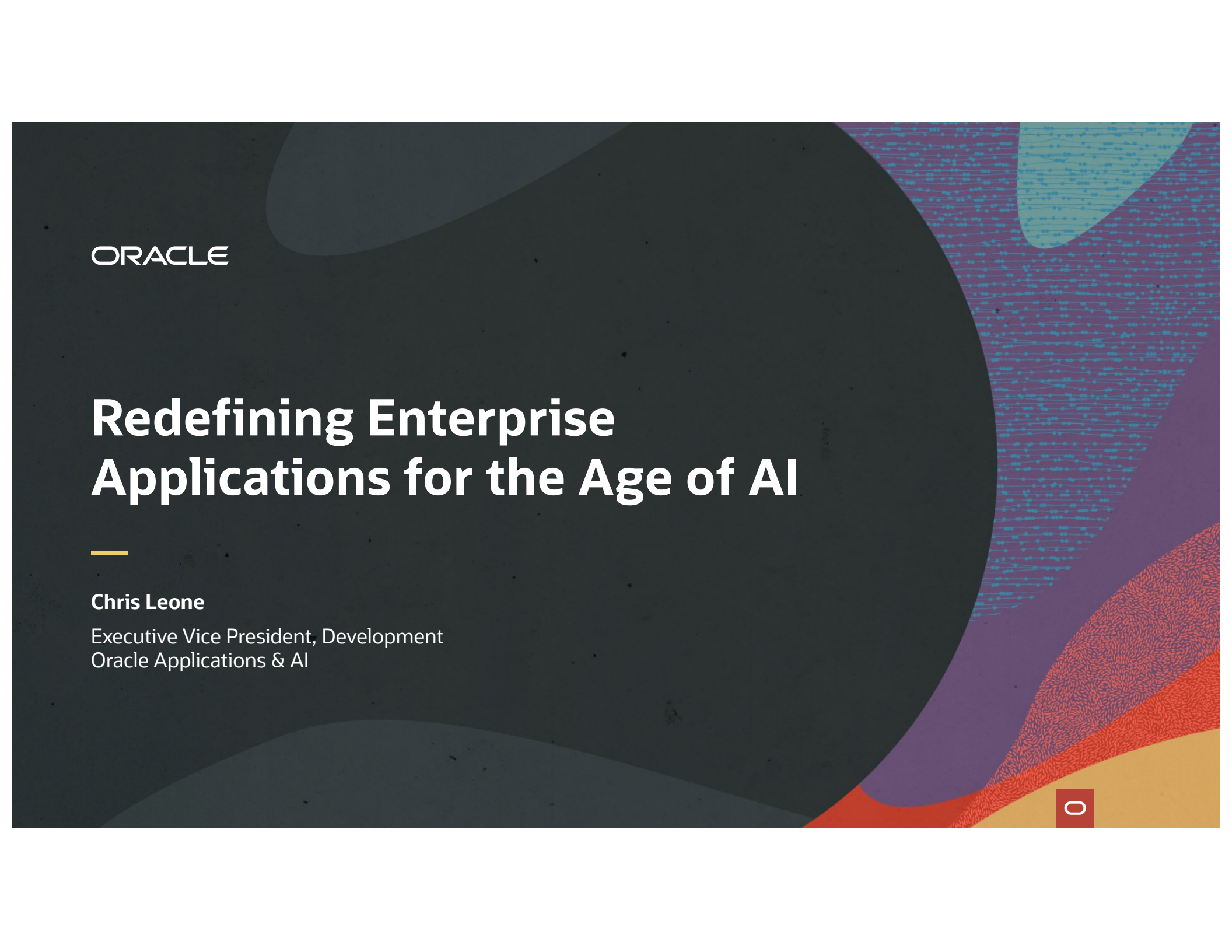




ORACLE

Redefining Enterprise Applications for the Age of AI

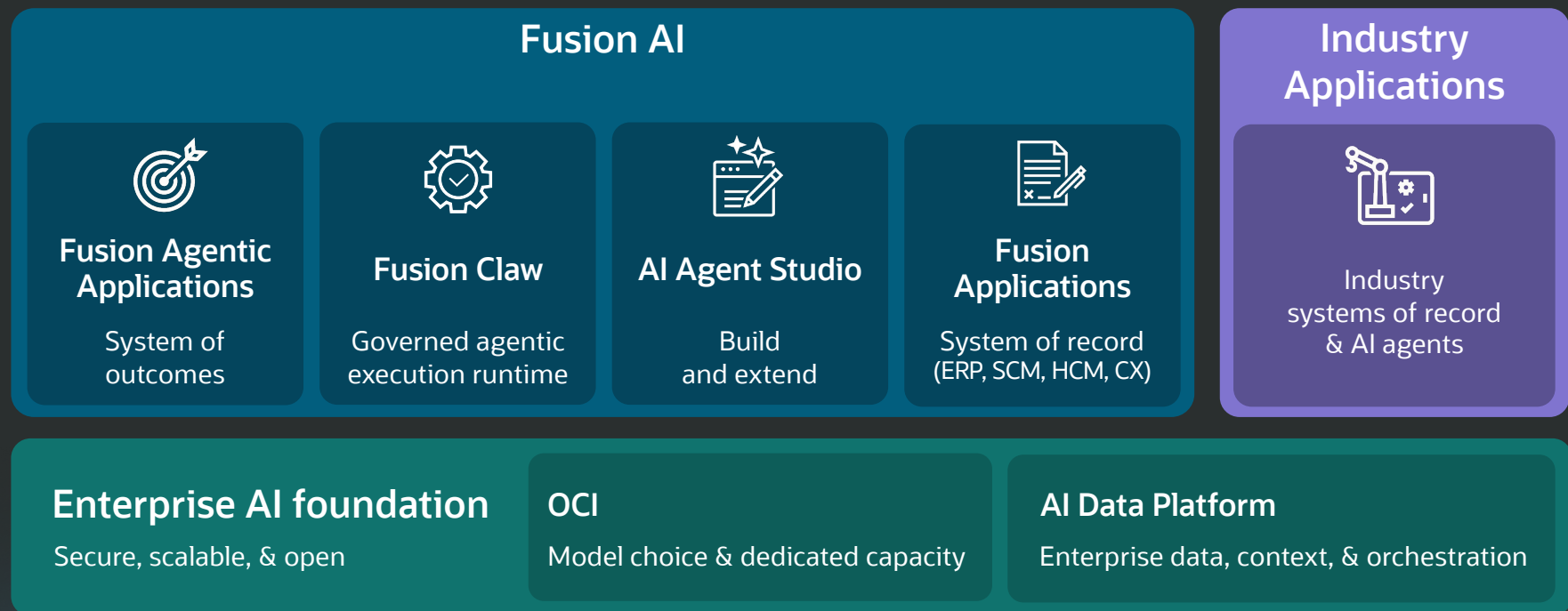
Chris Leone

Executive Vice President, Development
Oracle Applications & AI



The Oracle advantage: complete stack for enterprise AI

One platform. Across the business. Real outcomes.



Fusion AI changes how enterprise applications work

Announcing...

NEW

Fusion Agentic Apps with Fusion Claw

You define the outcome.
AI does the work.

Consumption
revenue/AI Units

Third-party tools
replacement

NEW

Fusion Companion with Fusion Agentic Home

You define the goal.
AI gets it done.

Consumption
revenue/AI Units

NEW

Fusion Setup & Configuration Registry

You define the requirements.
AI configures Fusion for you.

Accelerating on-prem
to cloud conversions

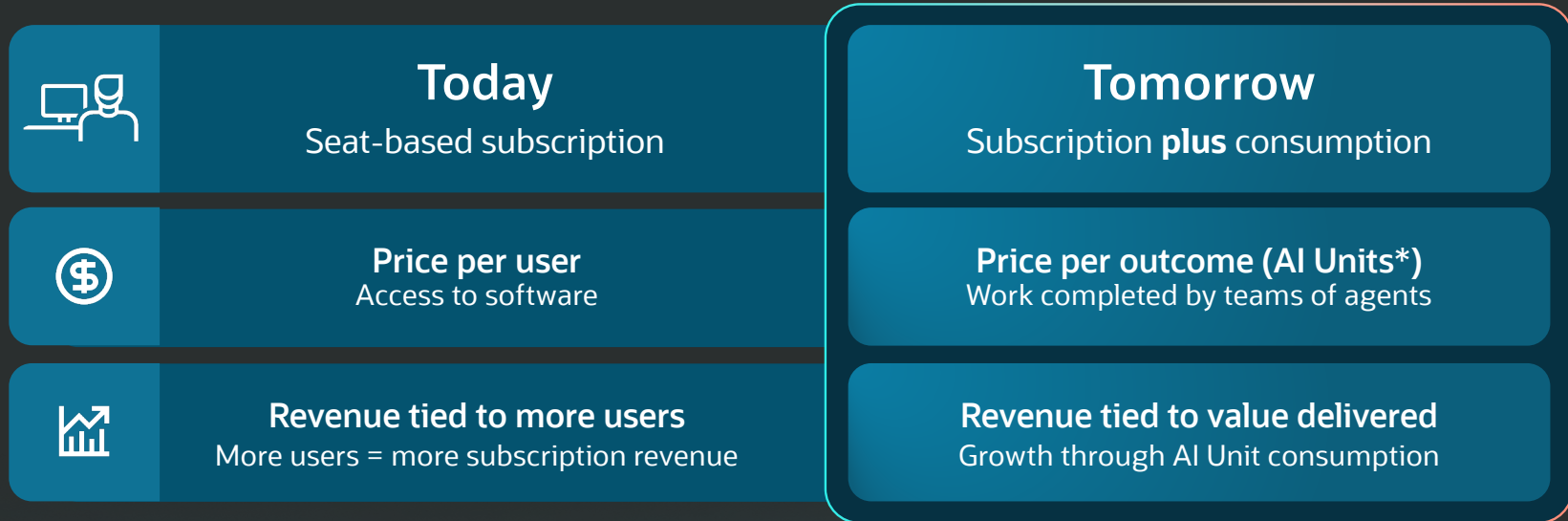
EBS, PeopleSoft,
JDE to Fusion

You define. AI delivers.



Evolving our business model as AI does more of the work

Creating a new growth engine with
Fusion Agentic Apps & Fusion Claw



Monetizing software access →

Monetizing value through
AI-enabled business outcomes

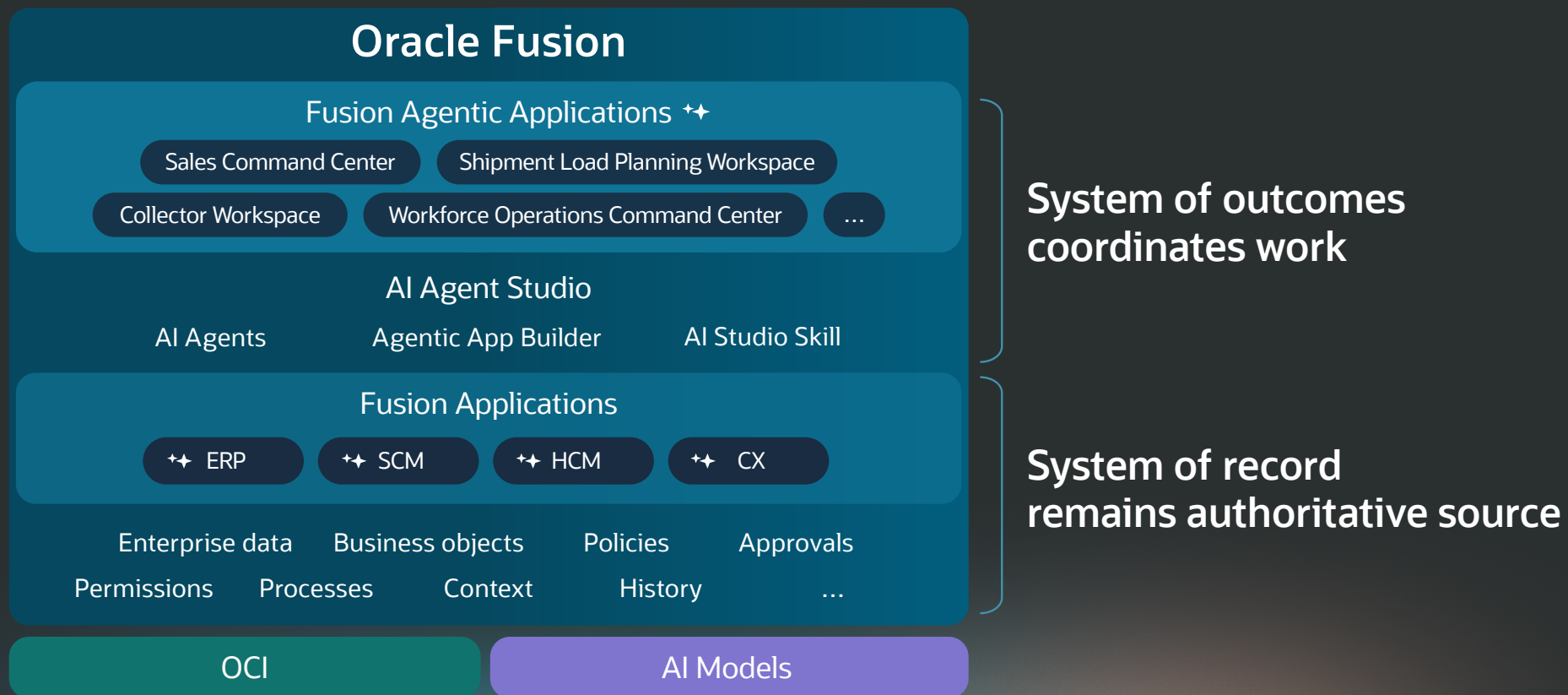
*1 AI Unit = 1 cent

The evolution of enterprise software

Fusion delivers system of record and system of outcomes all-in-one



System of outcomes extends system of record



Introducing Fusion Claw

Governed agentic execution runtime

Oracle Fusion

Fusion Agentic Applications ✨

AI Agent Studio ✨

Fusion Claw ✨

NEW

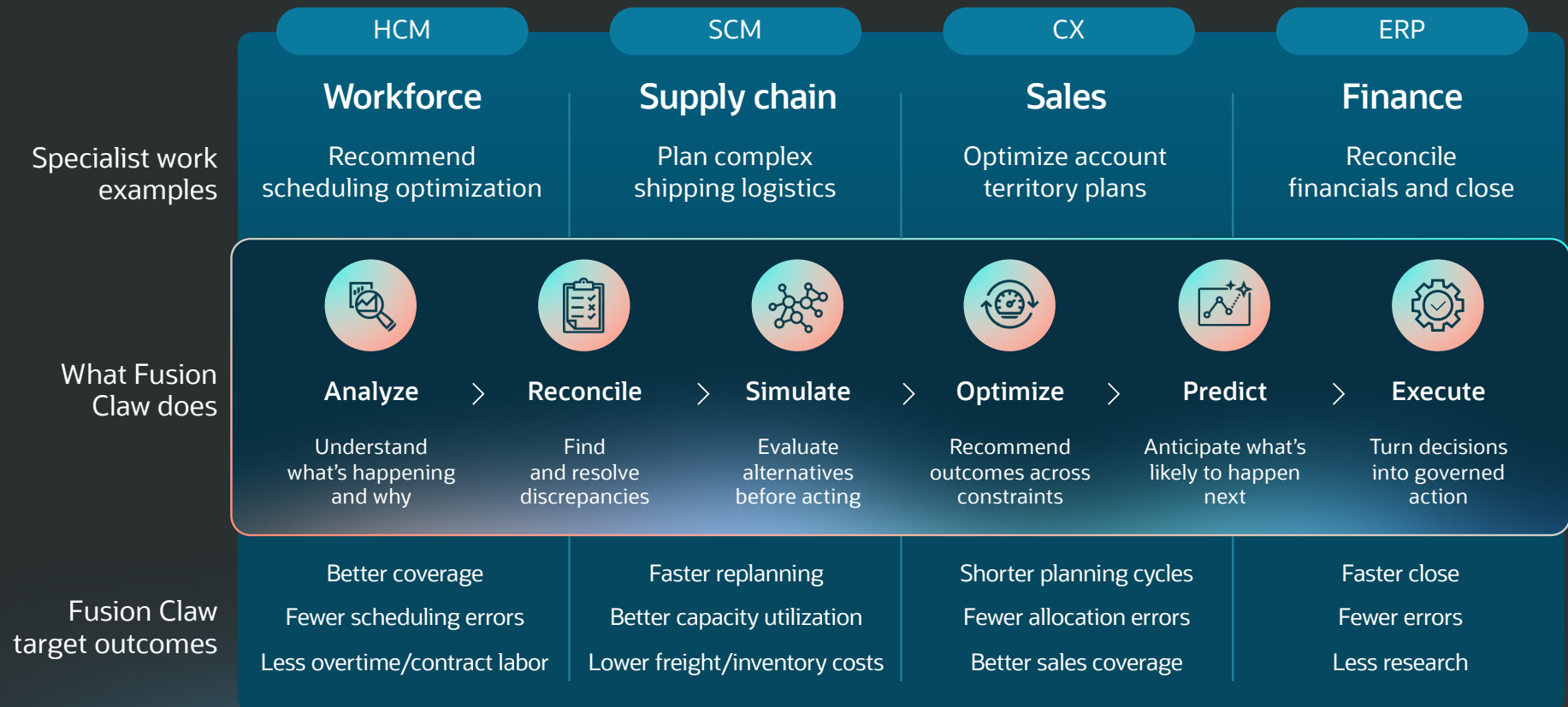
Fusion Applications

Enterprise data	Business objects	Policies	Approvals
Permissions	Processes	Context	History
			...

Directed execution engine for complex, high-value work



Fusion Claw takes on complex work at scale



Fusion Claw: Shipment Load Planning

Demo

75 agentic applications. One governed agentic execution runtime.

Announcing 25 Fusion Claw-powered agentic apps for complex, high-value work **NEW**

Customer Insights Advisor Workforce Compensation Assistant Ledger Service Operations Workspace Recruiting Command Center

Cost Accounting Close Workspace Cross-Sell Program Workspace Payroll Command Center Hiring Workspace for Store Managers

Marketing Program Tactic Workspace Positions Command Center Self-Service Command Center Procurement Spend Command Center

Sourcing Command Center Sales Command Center Candidate Sourcing Workspace Workforce Orchestration Command Center

Renewal Program Workspace Collector Workspace Strategic Field Demand Planning Workspace Opportunity Orchestration Workspace

Shipment Load Planning Workspace Product Readiness Workspace Marketing Command Center Contract Compliance Workspace

Payroll Activity Workspace Supply Planning Allocation Workspace Workforce Operations Command Center Quoting Workspace ...

Introducing Fusion Companion NEW

One intelligent layer

Fusion Companion ✨



Understands context

Determines the work

Selects the right Fusion capability

Many ways to engage

Agentic Home

Fusion-native experience

External AI experiences

ChatGPT & other platforms

Other AI experiences

Partners & custom experiences

Fusion Applications

Agentic Applications with Fusion Claw

Complex, outcome-driven work

AI agents

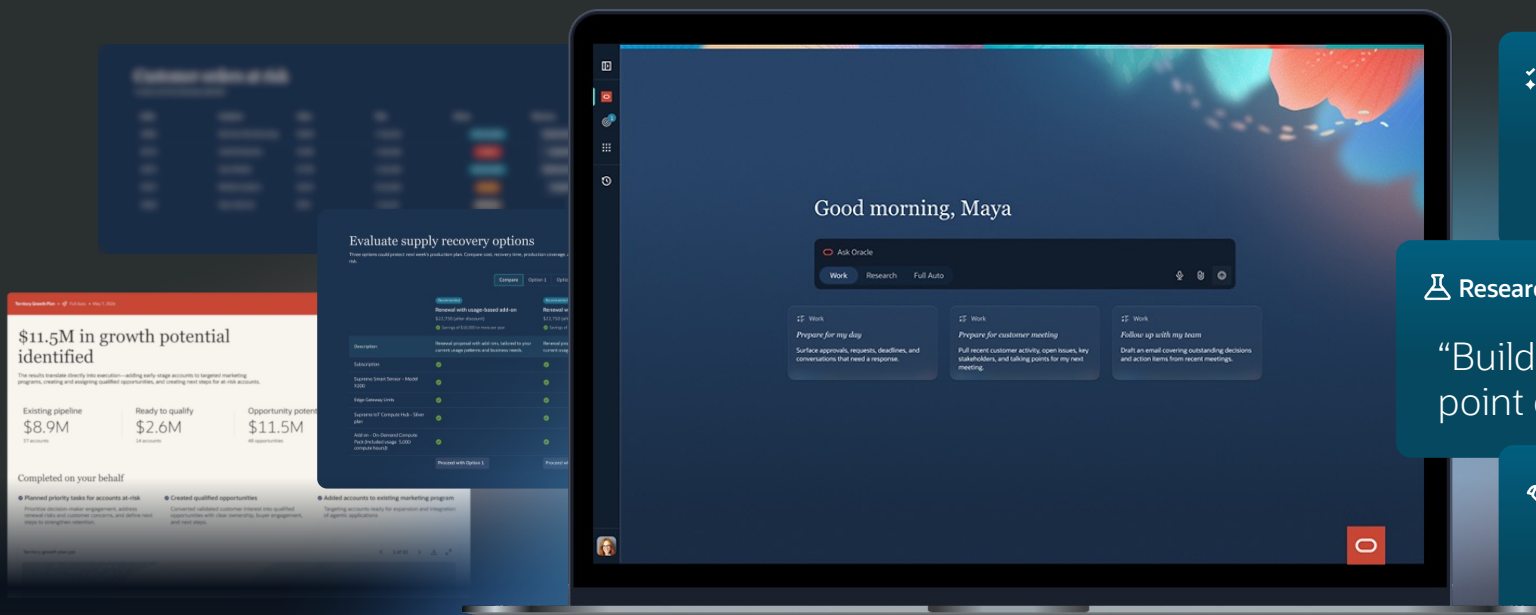
Specialized tasks

Fusion Applications

Business actions & processes

Introducing Fusion Agentic Home NEW

The Fusion-native experience for every worker to get work done



🔧 Work

“Help me get it done.”

🔍 Research

“Build me a trusted point of view.”

🚀 Full Auto

“Do it for me.”

with Fusion Companion ✨

and Fusion Applications



Introducing Fusion Setup & Configuration Registry (FSCR)

Implement and expand Fusion faster, at lower cost

Open-source
registry on GitHub



One authoritative source of Fusion setup & configuration

Built and maintained by Fusion Development

Product knowledge
Machine-readable

Industry-leading practices
Updated every release

Example of what's inside:

Setup object
Accounting calendar



Recommended value
12-period monthly

Dependency
Setup context

Validation rule
Valid date range

Accelerate
time to value

Customers

System
integrators

AI agents 

Fusion AI adoption is moving from pilots to production

5.7M

agent runs



100K+

certified builders



7,000+

customers using AI/agents



3,648

production agents

“When AI removes friction and administrative work, it gives our caregivers back the gift of time.”



“We automated more than 400,000 actions in the recruiting cycle, from background checks to offers.”



“AI is more than an opportunity to automate repetitive work. Even in our early use cases, we’re seeing improvements in quality, consistency, timeliness, and compliance.”



“That vision also aligns with Oracle’s commercial interests. If closer integration allows agents to complete more work, customers may have a stronger reason to consolidate their operations around Fusion.”

Victor Dey

Forbes

“Fusion Claw’s separation of reasoning from deterministic execution could be “critically important” in moving agentic applications from prototype to production; its controls can give enterprises a measure of “safe autonomy.”

Scott Bickley



Fusion AI creates growth opportunities

1

Grow AI consumption revenue

AI Units enable consumption revenue to **grow independently of user counts**, as AI completes more work without requiring additional users.

2

Expand Fusion addressable market

Replace **specialized third-party apps and point solutions** with Fusion Claw-powered specialist applications.

3

Accelerate subscription growth

Reduce implementation time with FSCR, making setup, configuration, validation, and best practices executable by AI.

4

Deliver attractive AI economics

Dramatically reduce AI costs by separating AI reasoning (AI units) from deterministic execution (no AI units) and learning across executions to continuously improve efficiency and reduce token consumption.