

**Oracle Corporation**
**Calculation of SaaS, PaaS and IaaS Billings Growth**

May 31, 2017

**Year-to-Date**
**Calculation of Total SaaS, PaaS and IaaS Billings Growth (\$USD, in millions)**

|                                                                                   | Year-to-Date    |                 |                     |            |
|-----------------------------------------------------------------------------------|-----------------|-----------------|---------------------|------------|
|                                                                                   | Q4 FY2017       | Q4 FY2016       | Q4 FY2017<br>Change | Growth     |
| Total SaaS, PaaS and IaaS Revenues                                                | \$ 4,571        | \$ 2,853        | \$ 1,718            |            |
| Add: Change in Gross SaaS, PaaS and IaaS Deferred Revenues (1)                    | 939             | 600             | 339                 |            |
| Less: Acquired SaaS, PaaS and IaaS Deferred Revenues, Current and Non-current (2) | (235)           | -               | (235)               |            |
| Total SaaS, PaaS and IaaS Billings                                                | <u>\$ 5,275</u> | <u>\$ 3,453</u> | <u>\$ 1,822</u>     | <u>53%</u> |

| Calculated as:                                      | Q4 FY2017       | Q4 FY2016       | Q4 FY2017<br>Change | Q4 FY2016       | Q4 FY2015     | Q4 FY2016<br>Change |
|-----------------------------------------------------|-----------------|-----------------|---------------------|-----------------|---------------|---------------------|
| SaaS, PaaS and IaaS Deferred Revenues, Current      | \$ 1,192        | \$ 705          | \$ 487              | \$ 705          | \$ 404        | \$ 301              |
| SaaS, PaaS and IaaS Deferred Revenues, Non-current  | 164             | 89              | 75                  | 89              | 34            | 55                  |
| Total SaaS, PaaS and IaaS Deferred Revenues         | 1,356           | 794             | 562                 | 794             | 438           | 356                 |
| Add: Billed but Unpaid SaaS, PaaS and IaaS Invoices | 1,083           | 706             | 377                 | 706             | 462           | 244                 |
| Gross SaaS, PaaS and IaaS Deferred Revenues         | <u>\$ 2,439</u> | <u>\$ 1,500</u> | <u>\$ 939</u>       | <u>\$ 1,500</u> | <u>\$ 900</u> | <u>\$ 600</u>       |

(2) If material for calculation purposes; the acquired balance presented was adjusted for the acquisition date effects of billed but unpaid SaaS, PaaS and IaaS invoices

**Quarter-to-Date**
**Calculation of Total SaaS, PaaS and IaaS Billings Growth (\$USD, in millions)**

|                                                                | Quarter-to-Date |                 |                     |                 |                 |                     |
|----------------------------------------------------------------|-----------------|-----------------|---------------------|-----------------|-----------------|---------------------|
|                                                                | Q4 FY2017       | Q4 FY2016       | Q4 FY2017<br>Change | Growth          |                 |                     |
| Total SaaS, PaaS and IaaS Revenues                             | \$ 1,360        | \$ 859          | \$ 501              |                 |                 |                     |
| Add: Change in Gross SaaS, PaaS and IaaS Deferred Revenues (1) | 235             | 264             | (29)                |                 |                 |                     |
| Total SaaS, PaaS and IaaS Billings                             | <u>\$ 1,595</u> | <u>\$ 1,123</u> | <u>\$ 472</u>       | <u>42%</u>      |                 |                     |
|                                                                |                 |                 |                     |                 |                 |                     |
| Calculated as:                                                 | Q4 FY2017       | Q3 FY2017       | Q4 FY2017<br>Change | Q4 FY2016       | Q3 FY2016       | Q4 FY2016<br>Change |
| SaaS, PaaS and IaaS Deferred Revenues, Current                 | \$ 1,192        | \$ 1,169        | \$ 23               | \$ 705          | \$ 642          | \$ 63               |
| SaaS, PaaS and IaaS Deferred Revenues, Non-current             | 164             | 140             | 24                  | 89              | 109             | (20)                |
| Total SaaS, PaaS and IaaS Deferred Revenues                    | 1,356           | 1,309           | 47                  | 794             | 751             | 43                  |
| Add: Billed but Unpaid SaaS, PaaS and IaaS Invoices            | 1,083           | 895             | 188                 | 706             | 485             | 221                 |
| Gross SaaS, PaaS and IaaS Deferred Revenues                    | <u>\$ 2,439</u> | <u>\$ 2,204</u> | <u>\$ 235</u>       | <u>\$ 1,500</u> | <u>\$ 1,236</u> | <u>\$ 264</u>       |

**Q4 FY2017 vs Q4 FY2016**
**Calculation of Gross SaaS, PaaS and IaaS Deferred Revenues Growth (\$USD, in millions)**

|                                                     | Q4 FY2017       | Q4 FY2016       | Q4 FY2017<br>Change | Growth     |
|-----------------------------------------------------|-----------------|-----------------|---------------------|------------|
| SaaS, PaaS and IaaS Deferred Revenues, Current      | \$ 1,192        | \$ 705          | \$ 487              |            |
| SaaS, PaaS and IaaS Deferred Revenues, Non-current  | 164             | 89              | 75                  |            |
| Total SaaS, PaaS and IaaS Deferred Revenues         | 1,356           | 794             | 562                 |            |
| Add: Billed but Unpaid SaaS, PaaS and IaaS Invoices | 1,083           | 706             | 377                 |            |
| Gross SaaS, PaaS and IaaS Deferred Revenues         | <u>\$ 2,439</u> | <u>\$ 1,500</u> | <u>\$ 939</u>       | <u>63%</u> |