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Oracle Announces Fiscal 2021 First Quarter Financial Results

- GAAP EPS up 16% year-over-year to \$0.72, non-GAAP EPS up 15% to \$0.93
- Fusion ERP cloud revenue up 33%, NetSuite ERP cloud revenue up 23%

REDWOOD SHORES, Calif., September 10, 2020 -- Oracle Corporation (NYSE: ORCL) today announced fiscal 2021 Q1 results. Total quarterly revenues were up 2% year-over-year in USD and in constant currency to \$9.4 billion compared to Q1 last year. Cloud services and license support revenues were up 2% in USD and in constant currency to \$6.9 billion. Cloud license and on-premise license revenues were up 9% in USD and 8% in constant currency to \$886 million.

Q1 GAAP operating income was up 12% to \$3.2 billion and GAAP operating margin was 34%. Non-GAAP operating income was up 9% to \$4.2 billion and non-GAAP operating margin was 45%. GAAP net income was up 5% to \$2.3 billion, and non-GAAP net income was up 4% to \$2.9 billion. GAAP earnings per share was up 16% to \$0.72, while non-GAAP earnings per share was up 15% to \$0.93.

Short-term deferred revenues were \$9.9 billion. Operating cash flow was \$13.1 billion during the trailing twelve months.

“Q1 was fantastic with total revenue beating guidance by more than \$150 million, and non-GAAP earnings per share beating guidance by \$0.07,” said Oracle CEO, Safra Catz. “Our cloud applications businesses continued their rapid revenue growth with Fusion ERP up 33% and NetSuite ERP up 23%. We now have 7,300 Fusion ERP customers and 23,000 NetSuite ERP customers in the Oracle Cloud. Our infrastructure businesses are also growing rapidly as revenue from Zoom more than doubled from Q4 last year to Q1 in this year. I have a high level of confidence that our revenue will accelerate as we move on past COVID-19.”

“I believe that the Oracle Cloud offers better Infrastructure-as-a-Service (IaaS) technology than any other cloud vendor,” said Oracle Chairman and CTO, Larry Ellison. “The really good news here is that I’m not the only one who thinks that’s true. Here is an approved quote from IDC.”

*“In the 2020 Industry CloudPath survey that IDC recently released where it surveyed 935 IaaS customers on their satisfaction with top IaaS vendors including Oracle, Amazon Web Services, Microsoft, IBM, Google Cloud . . . Oracle IaaS (OCI) received the highest satisfaction score **AND** the biggest year-over-year score increase of all IaaS vendors. In addition, 86% of those surveyed said they expect their spend on Oracle IaaS (OCI) to increase in the future.”*

The board of directors declared a quarterly cash dividend of \$0.24 per share of outstanding common stock. This dividend will be paid to stockholders of record as of the close of business on October 8, 2020, with a payment date of October 22, 2020.

A complete list of customers mentioned on the earnings conference call and more, which have purchased Oracle Cloud services, or went live on Oracle Cloud during the quarter will be available at www.oracle.com/customers/earnings.

Q1 Fiscal 2021 Earnings Conference Call and Webcast

Oracle will hold a conference call and webcast today to discuss these results at 2:00 p.m. Pacific. A live and replay webcast will be available on the Oracle Investor Relations website at <http://www.oracle.com/investor>. In addition, Oracle’s Q1 results and financial tables are available on the Oracle Investor Relations website.

A replay of the conference call will also be available by dialing (855) 859-2056 or (404) 537-3406, Passcode: 3270019.

About Oracle

The Oracle Cloud offers a complete suite of integrated applications for Sales, Service, Marketing, Human Resources, Finance, Supply Chain and Manufacturing, plus Highly-Automated and Secure Generation 2 Infrastructure featuring the Oracle Autonomous Database. For more information about Oracle (NYSE:ORCL), visit us at www.oracle.com or contact Investor Relations at investor_us@oracle.com or (650) 506-4073.

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"Safe Harbor" Statement: Statements in this press release relating to Oracle's future plans, expectations, beliefs, intentions and prospects, including statements regarding our future revenue acceleration and increased customer purchases, are "forward-looking statements" and are subject to material risks and uncertainties. Many factors could affect our current expectations and our actual results, and could cause actual results to differ materially. We presently consider the following to be among the important factors that could cause actual results to differ materially from expectations: (1) The COVID-19 pandemic has affected how we and our customers are operating our respective businesses, and the duration and extent to which this will impact our future results of operations and our overall financial performance remains uncertain. (2) Our success depends upon our ability to develop new products and services, integrate acquired products and services and enhance our existing products and services. (3) Our cloud strategy, including our Oracle Cloud Software-as-a-Service and Infrastructure-as-a-Service offerings, may adversely affect our revenues and profitability. (4) We might experience significant coding, manufacturing or configuration errors in our cloud, license and hardware offerings. (5) If the security measures for our products and services are compromised and as a result, our data, our customers' data or our IT systems are accessed improperly, made unavailable, or improperly modified, our products and services may be perceived as vulnerable, our brand and reputation could be damaged, the IT services we provide to our customers could be disrupted, and customers may stop using our products and services, all of which could reduce our revenue and earnings, increase our expenses and expose us to legal claims and regulatory actions. (6) Our business practices with respect to data could give rise to operational interruption, liabilities or reputational harm as a result of governmental regulation, legal requirements or industry standards relating to privacy and data protection. (7) Economic, political and market conditions can adversely affect our business, results of operations and financial condition, including our revenue growth and profitability, which in turn could adversely affect our stock price. (8) If we are unable to compete effectively, the results of operations and prospects for our business could be harmed. (9) Our international sales and operations subject us to additional risks that can adversely affect our operating results. (10) Acquisitions present many risks and we may not achieve the financial and strategic goals that were contemplated at the time of a transaction. A detailed discussion of these factors and other risks that affect our business is contained in our SEC filings, including our most recent reports on Form 10-K and Form 10-Q, particularly under the heading "Risk Factors." Copies of these filings are available online from the SEC or by contacting Oracle Corporation's Investor Relations Department at (650) 506-4073 or by clicking on SEC Filings on Oracle's Investor Relations website at <http://www.oracle.com/investor>. All information set forth in this press release is current as of September 10, 2020. Oracle undertakes no duty to update any statement in light of new information or future events.

ORACLE CORPORATION
Q1 FISCAL 2021 FINANCIAL RESULTS
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(\$ in millions, except per share data)

| | Three Months Ended August 31, | | | | % Increase (Decrease) in US \$ | % Increase (Decrease) in Constant Currency (1) |
|--|-------------------------------|------------------|-----------------|------------------|--------------------------------------|---|
| | 2020 | % of Revenues | 2019 | % of Revenues | | |
| REVENUES | | | | | | |
| Cloud services and license support | \$ 6,947 | 74% | \$ 6,805 | 74% | 2% | 2% |
| Cloud license and on-premise license | 886 | 9% | 812 | 9% | 9% | 8% |
| Hardware | 814 | 9% | 815 | 9% | 0% | 0% |
| Services | 720 | 8% | 786 | 8% | (8%) | (8%) |
| Total revenues | 9,367 | 100% | 9,218 | 100% | 2% | 2% |
| OPERATING EXPENSES | | | | | | |
| Cloud services and license support | 1,011 | 11% | 982 | 11% | 3% | 3% |
| Hardware | 246 | 2% | 272 | 3% | (9%) | (9%) |
| Services | 623 | 7% | 703 | 8% | (11%) | (11%) |
| Sales and marketing | 1,854 | 20% | 2,018 | 22% | (8%) | (8%) |
| Research and development | 1,589 | 17% | 1,557 | 17% | 2% | 3% |
| General and administrative | 295 | 3% | 292 | 3% | 1% | 2% |
| Amortization of intangible assets | 345 | 4% | 414 | 4% | (17%) | (17%) |
| Acquisition related and other | 19 | 0% | 25 | 0% | (23%) | (22%) |
| Restructuring | 174 | 2% | 78 | 1% | 123% | 122% |
| Total operating expenses | 6,156 | 66% | 6,341 | 69% | (3%) | (3%) |
| OPERATING INCOME | 3,211 | 34% | 2,877 | 31% | 12% | 11% |
| Interest expense | (614) | (6%) | (494) | (5%) | 24% | 24% |
| Non-operating (expenses) income, net | (2) | 0% | 99 | 1% | 102% | 99% |
| INCOME BEFORE PROVISION FOR INCOME TAXES | 2,595 | 28% | 2,482 | 27% | 5% | 4% |
| Provision for income taxes | 344 | 4% | 345 | 4% | 0% | (1%) |
| NET INCOME | \$ 2,251 | 24% | \$ 2,137 | 23% | 5% | 4% |
| EARNINGS PER SHARE: | | | | | | |
| Basic | \$ 0.74 | | \$ 0.64 | | | |
| Diluted | \$ 0.72 | | \$ 0.63 | | | |
| WEIGHTED AVERAGE COMMON SHARES OUTSTANDING: | | | | | | |
| Basic | 3,041 | | 3,317 | | | |
| Diluted | 3,107 | | 3,410 | | | |

(1) We compare the percent change in the results from one period to another period using constant currency disclosure. We present constant currency information to provide a framework for assessing how our underlying businesses performed excluding the effect of foreign currency rate fluctuations. To present this information, current and comparative prior period results for entities reporting in currencies other than United States dollars are converted into United States dollars at the exchange rates in effect on May 31, 2020, which was the last day of our prior fiscal year, rather than the actual exchange rates in effect during the respective periods. Movements in international currencies relative to the United States dollar during the three months ended August 31, 2020 compared with the corresponding prior year period increased our operating income by 1 percentage point.

ORACLE CORPORATION
Q1 FISCAL 2021 FINANCIAL RESULTS
RECONCILIATION OF SELECTED GAAP MEASURES TO NON-GAAP MEASURES (1)
(\$ in millions, except per share data)

| | Three Months Ended August 31, | | | | | | % Increase (Decrease) in US \$ | | % Increase (Decrease) in Constant Currency (2) | |
|---|-------------------------------|----------|----------|----------|----------|----------|--------------------------------|----------|--|----------|
| | 2020 | | 2020 | | 2019 | | 2019 | | | |
| | GAAP | Adj. | Non-GAAP | GAAP | Adj. | Non-GAAP | GAAP | Non-GAAP | GAAP | Non-GAAP |
| TOTAL REVENUES | \$ 9,367 | \$ 1 | \$ 9,368 | \$ 9,218 | \$ 2 | \$ 9,220 | 2% | 2% | 2% | 2% |
| Cloud services and license support | 6,947 | 1 | 6,948 | 6,805 | 2 | 6,807 | 2% | 2% | 2% | 2% |
| TOTAL OPERATING EXPENSES | \$ 6,156 | \$ (966) | \$ 5,190 | \$ 6,341 | \$ (963) | \$ 5,378 | (3%) | (4%) | (3%) | (3%) |
| Stock-based compensation (3) | 428 | (428) | - | 446 | (446) | - | (4%) | * | (4%) | * |
| Amortization of intangible assets (4) | 345 | (345) | - | 414 | (414) | - | (17%) | * | (17%) | * |
| Acquisition related and other | 19 | (19) | - | 25 | (25) | - | (23%) | * | (22%) | * |
| Restructuring | 174 | (174) | - | 78 | (78) | - | 123% | * | 122% | * |
| OPERATING INCOME | \$ 3,211 | \$ 967 | \$ 4,178 | \$ 2,877 | \$ 965 | \$ 3,842 | 12% | 9% | 11% | 8% |
| OPERATING MARGIN % | 34% | | 45% | 31% | | 42% | 307 bp. | 293 bp. | 283 bp. | 268 bp. |
| INCOME TAX EFFECTS (5) | \$ 344 | \$ 336 | \$ 680 | \$ 345 | \$ 339 | \$ 684 | 0% | (1%) | (1%) | (1%) |
| NET INCOME | \$ 2,251 | \$ 631 | \$ 2,882 | \$ 2,137 | \$ 626 | \$ 2,763 | 5% | 4% | 4% | 4% |
| DILUTED EARNINGS PER SHARE | \$ 0.72 | | \$ 0.93 | \$ 0.63 | | \$ 0.81 | 16% | 15% | 15% | 14% |
| DILUTED WEIGHTED AVERAGE COMMON SHARES OUTSTANDING | 3,107 | - | 3,107 | 3,410 | - | 3,410 | (9%) | (9%) | (9%) | (9%) |

(1) This presentation includes non-GAAP measures. Our non-GAAP measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures, and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP. For a detailed explanation of the adjustments made to comparable GAAP measures, the reasons why management uses these measures, the usefulness of these measures and the material limitations on the usefulness of these measures, please see Appendix A.

(2) We compare the percent change in the results from one period to another period using constant currency disclosure. We present constant currency information to provide a framework for assessing how our underlying businesses performed excluding the effect of foreign currency rate fluctuations. To present this information, current and comparative prior period results for entities reporting in currencies other than United States dollars are converted into United States dollars at the exchange rates in effect on May 31, 2020, which was the last day of our prior fiscal year, rather than the actual exchange rates in effect during the respective periods.

(3) Stock-based compensation was included in the following GAAP operating expense categories:

| | Three Months Ended August 31, 2020 | | | Three Months Ended August 31, 2019 | | |
|------------------------------------|------------------------------------|----------|----------|------------------------------------|----------|----------|
| | GAAP | Adj. | Non-GAAP | GAAP | Adj. | Non-GAAP |
| Cloud services and license support | \$ 30 | \$ (30) | \$ - | \$ 31 | \$ (31) | \$ - |
| Hardware | 3 | (3) | - | 3 | (3) | - |
| Services | 12 | (12) | - | 14 | (14) | - |
| Sales and marketing | 71 | (71) | - | 88 | (88) | - |
| Research and development | 276 | (276) | - | 271 | (271) | - |
| General and administrative | 36 | (36) | - | 39 | (39) | - |
| Total stock-based compensation | \$ 428 | \$ (428) | \$ - | \$ 446 | \$ (446) | \$ - |

(4) Estimated future annual amortization expense related to intangible assets as of August 31, 2020 was as follows:

| | |
|------------------------------|----------|
| Remainder of fiscal 2021 | \$ 1,012 |
| Fiscal 2022 | 1,106 |
| Fiscal 2023 | 682 |
| Fiscal 2024 | 445 |
| Fiscal 2025 | 126 |
| Fiscal 2026 | 24 |
| Thereafter | 10 |
| Total intangible assets, net | \$ 3,405 |

(5) Income tax effects were calculated reflecting an effective GAAP tax rate of 13.3% and 13.9% in the first quarter of fiscal 2021 and 2020, respectively, and an effective non-GAAP tax rate of 19.1% and 19.8% in the first quarter of fiscal 2021 and 2020, respectively. The differences in our GAAP and non-GAAP tax rates in the periods presented were primarily due to the net tax effects on stock-based compensation expense and acquisition related items, including the tax effects of amortization of intangible assets.

* Not meaningful

ORACLE CORPORATION
Q1 FISCAL 2021 FINANCIAL RESULTS
CONDENSED CONSOLIDATED BALANCE SHEETS
(\$ in millions)

| | August 31, 2020 | May 31, 2020 |
|---|--------------------|-------------------|
| ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 27,276 | \$ 37,239 |
| Marketable securities | 15,003 | 5,818 |
| Trade receivables, net | 4,576 | 5,551 |
| Prepaid expenses and other current assets | 3,084 | 3,532 |
| Total Current Assets | 49,939 | 52,140 |
| Non-Current Assets: | | |
| Property, plant and equipment, net | 6,401 | 6,244 |
| Intangible assets, net | 3,405 | 3,738 |
| Goodwill, net | 43,867 | 43,769 |
| Deferred tax assets | 3,152 | 3,252 |
| Other non-current assets | 6,782 | 6,295 |
| Total Non-Current Assets | 63,607 | 63,298 |
| TOTAL ASSETS | \$ 113,546 | \$ 115,438 |
| LIABILITIES AND EQUITY | | |
| Current Liabilities: | | |
| Notes payable, current | \$ 2,997 | \$ 2,371 |
| Accounts payable | 534 | 637 |
| Accrued compensation and related benefits | 1,390 | 1,453 |
| Deferred revenues | 9,875 | 8,002 |
| Other current liabilities | 3,952 | 4,737 |
| Total Current Liabilities | 18,748 | 17,200 |
| Non-Current Liabilities: | | |
| Notes payable and other borrowings, non-current | 67,769 | 69,226 |
| Income taxes payable | 12,690 | 12,463 |
| Other non-current liabilities | 4,199 | 3,832 |
| Total Non-Current Liabilities | 84,658 | 85,521 |
| Equity | 10,140 | 12,717 |
| TOTAL LIABILITIES AND EQUITY | \$ 113,546 | \$ 115,438 |

ORACLE CORPORATION
Q1 FISCAL 2021 FINANCIAL RESULTS
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(\$ in millions)

| | Three Months Ended August 31, | |
|---|-------------------------------|------------------|
| | 2020 | 2019 |
| Cash Flows From Operating Activities: | | |
| Net income | \$ 2,251 | \$ 2,137 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation | 356 | 336 |
| Amortization of intangible assets | 345 | 414 |
| Deferred income taxes | 173 | (14) |
| Stock-based compensation | 428 | 446 |
| Other, net | 78 | 60 |
| Changes in operating assets and liabilities, net of effects from acquisitions: | | |
| Decrease in trade receivables, net | 1,077 | 1,313 |
| Decrease in prepaid expenses and other assets | 380 | 481 |
| Decrease in accounts payable and other liabilities | (294) | (813) |
| Decrease in income taxes payable | (586) | (121) |
| Increase in deferred revenues | 1,745 | 1,761 |
| Net cash provided by operating activities | 5,953 | 6,000 |
| Cash Flows From Investing Activities: | | |
| Purchases of marketable securities and other investments | (10,678) | (216) |
| Proceeds from maturities of marketable securities and other investments | 1,459 | 879 |
| Proceeds from sales of marketable securities | - | 12,111 |
| Acquisitions, net of cash acquired | - | (2) |
| Capital expenditures | (436) | (386) |
| Net cash (used for) provided by investing activities | (9,655) | 12,386 |
| Cash Flows From Financing Activities: | | |
| Payments for repurchases of common stock | (4,945) | (5,005) |
| Proceeds from issuances of common stock | 567 | 316 |
| Shares repurchased for tax withholdings upon vesting of restricted stock-based awards | (478) | (514) |
| Payments of dividends to stockholders | (730) | (795) |
| Repayments of borrowings | (1,000) | (1,750) |
| Other, net | 93 | (54) |
| Net cash used for financing activities | (6,493) | (7,802) |
| Effect of exchange rate changes on cash and cash equivalents | 232 | (15) |
| Net (decrease) increase in cash and cash equivalents | (9,963) | 10,569 |
| Cash and cash equivalents at beginning of period | 37,239 | 20,514 |
| Cash and cash equivalents at end of period | \$ 27,276 | \$ 31,083 |

ORACLE CORPORATION
Q1 FISCAL 2021 FINANCIAL RESULTS
FREE CASH FLOW - TRAILING 4-QUARTERS (1)
(\$ in millions)

| | Fiscal 2020 | | | | Fiscal 2021 | | | |
|--|-------------|-----------|-----------|-----------|-------------|----|----|----|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| GAAP Operating Cash Flow | \$ 13,829 | \$ 13,796 | \$ 13,947 | \$ 13,139 | \$ 13,092 | | | |
| Capital Expenditures | (1,663) | (1,591) | (1,544) | (1,564) | (1,614) | | | |
| Free Cash Flow | \$ 12,166 | \$ 12,205 | \$ 12,403 | \$ 11,575 | \$ 11,478 | | | |
| % Growth over prior year | (12%) | (11%) | (6%) | (10%) | (6%) | | | |
| GAAP Net Income | \$ 10,955 | \$ 10,933 | \$ 10,759 | \$ 10,135 | \$ 10,249 | | | |
| Free Cash Flow as a % of Net Income | 111% | 112% | 115% | 114% | 112% | | | |

(1) To supplement our statements of cash flows presented on a GAAP basis, we use non-GAAP measures of cash flows on a trailing 4-quarter basis to analyze cash flow generated from operations. We believe free cash flow is also useful as one of the bases for comparing our performance with our competitors. The presentation of non-GAAP free cash flow is not meant to be considered in isolation or as an alternative to net income as an indicator of our performance, or as an alternative to cash flows from operating activities as a measure of liquidity.

ORACLE CORPORATION
Q1 FISCAL 2021 FINANCIAL RESULTS
SUPPLEMENTAL ANALYSIS OF GAAP REVENUES (1)
(\$ in millions)

| | Fiscal 2020 | | | | | Fiscal 2021 | | | | |
|---|-------------|----------|----------|-----------|-----------|-------------|----|----|----|----------|
| | Q1 | Q2 | Q3 | Q4 | TOTAL | Q1 | Q2 | Q3 | Q4 | TOTAL |
| REVENUES BY OFFERINGS | | | | | | | | | | |
| Cloud services and license support | \$ 6,805 | \$ 6,811 | \$ 6,930 | \$ 6,845 | \$ 27,392 | \$ 6,947 | | | | \$ 6,947 |
| Cloud license and on-premise license | 812 | 1,126 | 1,231 | 1,959 | 5,127 | 886 | | | | 886 |
| Hardware | 815 | 871 | 857 | 901 | 3,443 | 814 | | | | 814 |
| Services | 786 | 806 | 778 | 735 | 3,106 | 720 | | | | 720 |
| Total revenues | \$ 9,218 | \$ 9,614 | \$ 9,796 | \$ 10,440 | \$ 39,068 | \$ 9,367 | | | | \$ 9,367 |
| AS REPORTED REVENUE GROWTH RATES | | | | | | | | | | |
| Cloud services and license support | 3% | 3% | 4% | 1% | 3% | 2% | | | | 2% |
| Cloud license and on-premise license | (6%) | (7%) | (2%) | (22%) | (12%) | 9% | | | | 9% |
| Hardware | (10%) | (2%) | (6%) | (9%) | (7%) | 0% | | | | 0% |
| Services | (3%) | (1%) | (1%) | (11%) | (4%) | (8%) | | | | (8%) |
| Total revenues | 0% | 1% | 2% | (6%) | (1%) | 2% | | | | 2% |
| CONSTANT CURRENCY REVENUE GROWTH RATES (2) | | | | | | | | | | |
| Cloud services and license support | 4% | 4% | 5% | 3% | 4% | 2% | | | | 2% |
| Cloud license and on-premise license | (6%) | (7%) | 0% | (21%) | (11%) | 8% | | | | 8% |
| Hardware | (9%) | (1%) | (5%) | (7%) | (6%) | 0% | | | | 0% |
| Services | (2%) | 0% | 0% | (8%) | (3%) | (8%) | | | | (8%) |
| Total revenues | 2% | 1% | 3% | (4%) | 0% | 2% | | | | 2% |
| CLOUD SERVICES AND LICENSE SUPPORT REVENUES BY ECOSYSTEM | | | | | | | | | | |
| Applications cloud services and license support | \$ 2,704 | \$ 2,753 | \$ 2,809 | \$ 2,749 | \$ 11,015 | \$ 2,816 | | | | \$ 2,816 |
| Infrastructure cloud services and license support | 4,101 | 4,058 | 4,121 | 4,096 | 16,377 | 4,131 | | | | 4,131 |
| Total cloud services and license support revenues | \$ 6,805 | \$ 6,811 | \$ 6,930 | \$ 6,845 | \$ 27,392 | \$ 6,947 | | | | \$ 6,947 |
| AS REPORTED REVENUE GROWTH RATES | | | | | | | | | | |
| Applications cloud services and license support | 5% | 5% | 6% | 1% | 4% | 4% | | | | 4% |
| Infrastructure cloud services and license support | 2% | 1% | 2% | 0% | 1% | 1% | | | | 1% |
| Total cloud services and license support revenues | 3% | 3% | 4% | 1% | 3% | 2% | | | | 2% |
| CONSTANT CURRENCY REVENUE GROWTH RATES (2) | | | | | | | | | | |
| Applications cloud services and license support | 6% | 6% | 7% | 3% | 5% | 4% | | | | 4% |
| Infrastructure cloud services and license support | 3% | 2% | 4% | 3% | 3% | 1% | | | | 1% |
| Total cloud services and license support revenues | 4% | 4% | 5% | 3% | 4% | 2% | | | | 2% |
| GEOGRAPHIC REVENUES | | | | | | | | | | |
| Americas | \$ 5,150 | \$ 5,304 | \$ 5,363 | \$ 5,746 | \$ 21,563 | \$ 5,068 | | | | \$ 5,068 |
| Europe/Middle East/Africa | 2,553 | 2,695 | 2,835 | 2,952 | 11,035 | 2,738 | | | | 2,738 |
| Asia Pacific | 1,515 | 1,615 | 1,598 | 1,742 | 6,470 | 1,561 | | | | 1,561 |
| Total revenues | \$ 9,218 | \$ 9,614 | \$ 9,796 | \$ 10,440 | \$ 39,068 | \$ 9,367 | | | | \$ 9,367 |

(1) The sum of the quarterly information presented may vary from the year-to-date information presented due to rounding.

(2) We compare the percent change in the results from one period to another period using constant currency disclosure. We present constant currency information to provide a framework for assessing how our underlying businesses performed excluding the effect of foreign currency rate fluctuations. To present this information, current and comparative prior period results for entities reporting in currencies other than United States dollars are converted into United States dollars at the exchange rates in effect on May 31, 2020 and 2019 for the fiscal 2021 and fiscal 2020 constant currency growth rate calculations presented, respectively, rather than the actual exchange rates in effect during the respective periods.

ORACLE CORPORATION
Q1 FISCAL 2021 FINANCIAL RESULTS
EXPLANATION OF NON-GAAP MEASURES

To supplement our financial results presented on a GAAP basis, we use the non-GAAP measures indicated in the tables, which exclude certain business combination accounting entries and expenses related to acquisitions, as well as other significant expenses including stock-based compensation, that we believe are helpful in understanding our past financial performance and our future results. Our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP. Our management regularly uses our supplemental non-GAAP financial measures internally to understand, manage and evaluate our business and make operating decisions. These non-GAAP measures are among the primary factors management uses in planning for and forecasting future periods. Compensation of our executives is based in part on the performance of our business based on these non-GAAP measures. Our non-GAAP financial measures reflect adjustments based on the following items, as well as the related income tax effects:

- Cloud services and license support revenues: Business combination accounting rules require us to account for the fair values of cloud services and license support contracts assumed in connection with our acquisitions. The non-GAAP adjustments to our cloud services and license support revenues are intended to include, and thus reflect, the full amount of such revenues. We believe the adjustments to these revenues are useful to investors as a measure of the ongoing performance of our business as we generally expect to experience high renewal rates for these contracts at their stated values during the post combination periods.

- Stock-based compensation expenses: We have excluded the effect of stock-based compensation expenses from our non-GAAP operating expenses and net income measures. Although stock-based compensation is a key incentive offered to our employees, and we believe such compensation contributed to the revenues earned during the periods presented and also believe it will contribute to the generation of future period revenues, we continue to evaluate our business performance excluding stock-based compensation expenses. Stock-based compensation expenses will recur in future periods.

- Amortization of intangible assets: We have excluded the effect of amortization of intangible assets from our non-GAAP operating expenses and net income measures. Amortization of intangible assets is inconsistent in amount and frequency and is significantly affected by the timing and size of our acquisitions. Investors should note that the use of intangible assets contributed to our revenues earned during the periods presented and will contribute to our future period revenues as well. Amortization of intangible assets will recur in future periods.

- Acquisition related and other expenses; and restructuring expenses: We have excluded the effect of acquisition related and other expenses and the effect of restructuring expenses from our non-GAAP operating expenses and net income measures. We incurred expenses in connection with our acquisitions and also incurred certain other operating expenses or income, which we generally would not have otherwise incurred in the periods presented as a part of our continuing operations. Acquisition related and other expenses primarily consist of personnel related costs for transitional and certain other employees, certain business combination adjustments including adjustments after the measurement period has ended and certain other operating items, net. Restructuring expenses consist of employee severance and other exit costs. We believe it is useful for investors to understand the effects of these items on our total operating expenses. Although acquisition related and other expenses and restructuring expenses generally diminish over time with respect to past acquisitions and/or strategic initiatives, we generally will incur these expenses in connection with any future acquisitions and/or strategic initiatives.