



Q2 Fiscal 2023

Updates and highlights



Q2 Fiscal 2023 Financial Highlights

(unaudited)

9%

Revenue growth to \$4.4 billion

8%

Employer Services revenue growth

11%

PEO Services revenue growth

19%

Adj. Diluted EPS¹ growth to \$1.96 per share

15%

Adjusted EBIT¹ growth

24.3%

Adjusted EBIT margin¹

Business highlights

- ✓ Strong Q2 growth in Employer Services new business bookings
- ✓ Continued healthy employment trends within ADP client base
- ✓ Employer Services client retention remains near record levels
- ✓ Maintaining outlook for 15 to 17% growth in adjusted diluted EPS¹

Fiscal 2023 Financial Outlook

as of January 25, 2023



6 to 9%

ES new business bookings growth



8 to 9%

Consolidated revenue growth



15 to 17%

Adjusted diluted EPS¹ growth

Industry-leading scale and financial strength



1 Million+ clients worldwide



40M+ workers paid across over 140 countries



1 in 6 US workers paid



AA credit rating AA- S&P, Aa3 Moody's, AA- Fitch



\$2.7 trillion annual payroll/tax processed



48 consecutive years of dividend increases

1. Adjusted EBIT, adjusted EBIT margin, and adjusted diluted earnings per share are all non-GAAP financial measures. Please refer to the Q2 fiscal 2023 earnings release available at investors.adp.com for a discussion of why ADP believes these measures are important and for a reconciliation of non-GAAP financial measures to their closest comparable GAAP financial measures.

This presentation is a supplement to our Q2 fiscal 2023 earnings release; it is intended to be read in conjunction with, not as a substitute for, or in isolation from, the earnings release. This document and other written or oral statements made from time to time by ADP may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Statements that are not historical in nature and which may be identified by the use of words like "outlook," "expects," "assumes," "projects," "anticipates," "estimates," "we believe," "could," "is designed to" and other words of similar meaning, are forward-looking statements. These statements are based on management's expectations and assumptions and depend upon or refer to future events or conditions and are subject to risks and uncertainties that may cause actual results to differ materially from those expressed, including those set forth in our most recent Annual Report on Form 10-K filed with the SEC.