

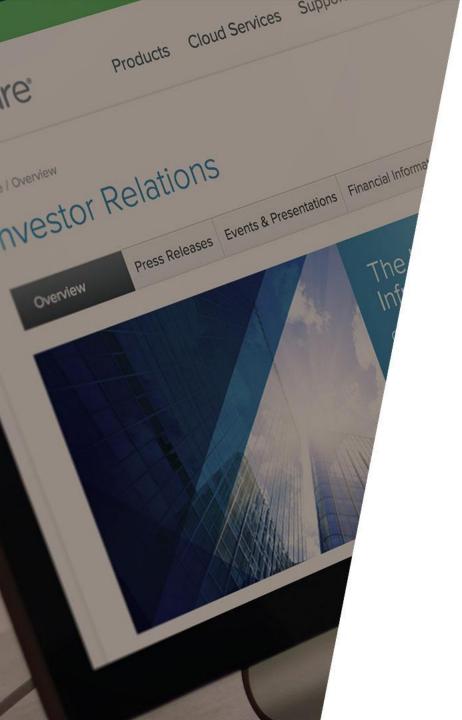
Q4INC.COM



# What is Insider Trading?

It is the restriction against:

- trading on the basis of "material, non-public" information
- disclosing or "tipping" material, to others or recommending the purchase or sale of securities on the basis of such information which Q4 might be privy to
- a possible merger, acquisition or other material development, whether concerning a Q4 client, and <u>obtained in the normal course of employment</u> or through a rumor, tip or just "loose talk" amongst friends and families that is not public information
- assisting someone who is engaged in any of the above activities.



#### Who is an "insider"

Anyone who, by virtue of a special relationship with Q4, possesses **material**, **non-public information** regarding the business of its Clients.

As an example, Q4 has quarterly financial results ready to the client's website ahead of the rest of the world.

## What is Material, Non-Public Information?

Information is generally deemed to be "material" if there is a substantial likelihood a "reasonable investor" would rely on it in deciding to purchase, sell or hold a security to which the information relates.





## Examples of Material, Non-public Information

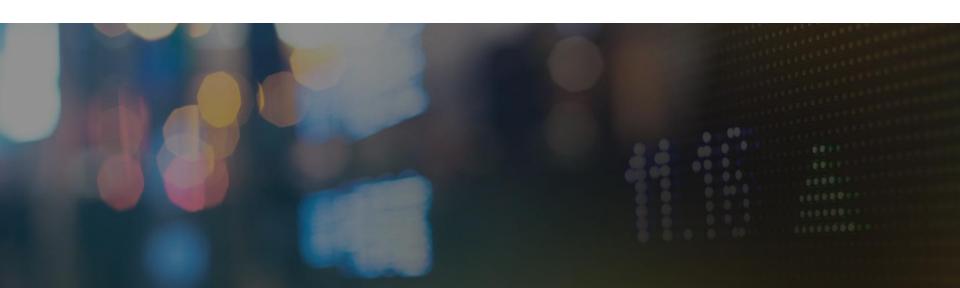
- · Financial results;
- Projections that significantly differ from external expectations;
- Major proposed or pending acquisitions, investments or divestitures;
- · Changes in key personnel;
- · Changes in dividends;
- Stock splits;
- · Trading analytics and stock surveillance;
- Stock buybacks;
- · New equity or debt offerings;
- Events that may result in the creation of a significant reserve or write-off or other

### Outcomes of Insider Trading

Penalties of up to three (3) times the profit gained or loss avoided.

A criminal fine of up to \$5 million and up to twenty (20) years in jail.

Q4 (and its executive officers and directors) could itself face penalties of the greater of \$1 million or three (3) times any profit gained or loss avoided as a result of an employee's violation and/or a criminal penalty of up to \$25 million for failing to take steps to prevent insider trading.



#### Additional Resources



The Employee Handbook will be updated with the new policy



Please see HR, if you have any questions or concerns.

