TRACTOR SUPPLY CO®

Q1 2022 EARNINGS

"The Tractor Supply team delivered strong results with another quarter of record sales and earnings despite having a difficult comparison from last year's record sales, ongoing supply chain constraints and the Omicron surge. My thanks and appreciation go out to the 46,000 Team Members at Tractor Supply for their dedication to each other and our customers while staying nimble and successfully navigating a wide range of macro challenges. Our Team Members continue to be the key driver of our success."

– Hal Lawton
President & Chief Executive Officer

FINANCIAL HIGHLIGHTS

+8.3%
NET SALES GROWTH

+6.5%
DILUTED EPS GROWTH

+5.2%
COMPARABLE STORE SALES GROWTH

+43.8%
COMPARABLE STORE SALES GROWTH 2-YEAR STACK

+6.7%
TICKET GROWTH

-1.4%
TRANSACTIONS

OPERATIONAL HIGHLIGHTS

NEIGHBOR'S TSC REWARDS CLUB

24.8M
NEIGHBOR'S CLUB MEMBERS

LIFE Out HERE STRATEGY

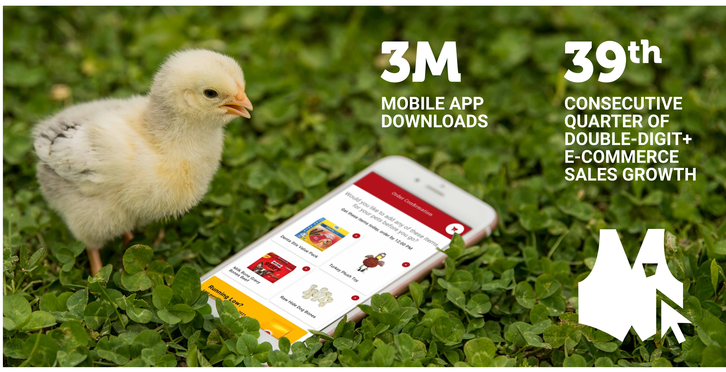
Deliver Legendary Customer Experiences

Advance Our ONETractor Capabilities

Operate the Tractor Way

Go the Country Mile for Our Team

Generate Healthy Shareholder Return



3M
MOBILE APP DOWNLOADS

39th
CONSECUTIVE QUARTER OF DOUBLE-DIGIT+ E-COMMERCE SALES GROWTH

ENVIRONMENTAL, SOCIAL AND GOVERNANCE HIGHLIGHTS

STEWARDS OF LIFE Out HERE

ISSUED OUR 2021 SUSTAINABILITY REPORT

ANNOUNCED NEW WATER CONSERVATION GOAL

Forbes 2022 THE BEST EMPLOYERS FOR DIVERSITY
POWERED BY STATISTA

FOR LIFE OUT HERE℠