

# Clark Khayat



Chief Strategy Officer

Clark Khayat is Executive Vice President and Chief Strategy Officer for KeyCorp. In this role he is responsible for corporate strategy, mergers and acquisitions, and strategic investments. Clark is highly engaged in Key's strategic client centricity efforts, working closely with business leaders to enhance Key's relationship-based strategy, while ensuring alignment with enterprise-wide prioritization, investments and success measures and supporting efforts to make it easier to bank with – and to work at – Key.

Mr. Khayat's unique skill set spans business, law, consulting, and investment banking. Previously, Clark was Co-Founder and Managing Director of Occom Ridge Partners, LLC, a consulting and advisory firm focused on counseling businesses on strategic, operating, and transitional opportunities. Clark's hands-on operating experience is from a previous role at key as Group Head of Commercial Payments. In that capacity, he applied his consulting and advisory experience directly into day-to-day management decisions of running a business while redesigning and implementing a new strategic direction for the business. Prior to his role in Commercial Payments, Clark led Corporate Strategy at Key.

Earlier in his career, Mr. Khayat was Senior Controller of Personal Lines for the Progressive Corporation, where he was responsible for all aspects of its \$13.5 billion personal lines (auto, special lines, and home partnership) business performance. During his tenure at Progressive, he also served as business leader for corporate development, capital management, and investor relations activities.

Mr. Khayat has also held several senior leadership roles in strategy and finance, including at National City Corporation (now PNC) where he led Corporate Finance and Strategy and Corporate Planning. Prior to his tenure at National City, Mr. Khayat was an Engagement Manager at McKinsey & Company.

Mr. Khayat is an adjunct professor at Case Western Reserve University and a board member of BuyerQuest, a Cleveland based, SaaS Company in the procure-to-pay space. He has served as a Board Observer at SaaS companies, Avidxchange, a Charlotte-based accounts payable automation provider, and Instamed, a Philadelphia-based provider of healthcare payments solutions and was a board member at the Payment Company ("PayCo") of The Clearinghouse, a financial services consortium comprised of the nation's largest 25 financial institution.

Khayat holds a bachelor's degree in Economics from Dartmouth College and a J.D. from the University of Pennsylvania Law School.

