

# **KEYCORP REPORTS FIRST QUARTER 2023 NET INCOME OF \$275 MILLION. OR \$.30 PER DILUTED COMMON SHARE**

Net income includes \$126 million, or \$.14 per share from allowance build and expense actions

Durable, relationship-based business model provides stability and positions the company to perform well throughout the business cycle

Strong liquidity and funding, supported by diverse, core deposits

Solid credit quality and disciplined underwriting with net charge-offs to average loans of 15 basis points Capital remains strong, with Common Equity Tier 1 of 9.1%<sup>(a)</sup>

CLEVELAND, April 20, 2023 - KeyCorp (NYSE; KEY) today announced net income from continuing operations attributable to Key common shareholders of \$275 million, or \$.30 per diluted common share for the first quarter of 2023. This compared to \$356 million, or \$.38 per diluted common share, for the fourth quarter of 2022 and \$420 million, or \$.45 per diluted common share, for the first guarter of 2022.

## Comments from Chairman and CEO, Chris Gorman

"Key's durable business model continues to provide stability while driving sound, profitable growth through all market conditions. Our strong balance sheet and our focus on relationship banking yields a diverse, stable deposit base and high-quality lending opportunities. Importantly, our long-standing commitment to primacy continues to serve us well, resulting in an increase in period-end deposits on a linked quarter basis. As a strong, core-funded institution, we are well positioned to continue to serve and support our clients and prospects.

The successful de-risking of our loan portfolios over the last decade positions Key to outperform, from a credit perspective. In the first quarter, we added to our allowance for credit losses to reflect changes in our economic outlook, with our allowance now representing over 7 years of annualized net charge-offs. Additionally, we delivered another quarter of strong credit performance, with net charge-offs of 15 basis points.

I remain confident in Key and the long-term outlook for our business. We have a relationship-based business model that will continue to serve our clients and our prospects and deliver value to our shareholders."

# **Selected Financial Highlights**

Dollars in millions, except per share data						Ch	ange 1	Q23 vs.
	 1Q23		4Q22		1Q22	4Q	22	1Q22
Income (loss) from continuing operations attributable to Key common shareholders	\$ 275	\$	356	\$	420	(2:	2.8)%	(34.5)%
Income (loss) from continuing operations attributable to Key common shareholders per common share — assuming dilution	.30		.38		.45	(2	1.1)	(33.3)
Return on average tangible common equity from continuing operations (a)	13.16 %	, 0	18.07 %	)	14.12 %		N/A	N/A
Return on average total assets from continuing operations	.66		.83		.99		N/A	N/A
Common Equity Tier 1 ratio (b)	9.1		9.1		9.4		N/A	N/A
Book value at period end	\$ 12.70	\$	11.79	\$	14.43		7.7	(12.0)
Net interest margin (TE) from continuing operations	2.47 %	, 0	2.73 %	)	2.46 %		N/A	N/A

<sup>(</sup>a) The table entitled "GAAP to Non-GAAP Reconciliations" in the attached financial supplement presents the computations of certain financial measures related to "Return on average tangible common equity from continuing operations." The table reconciles the GAAP performance measures to the corresponding non-GAAP measures, which provides a basis for period-to-period comparisons.

#### INCOME STATEMENT HIGHLIGHTS

#### Revenue

Dollars in millions				Change 1	Q23 vs.
	1Q23	4Q22	1Q22	4Q22	1Q22
Net interest income (TE)	\$ 1,106	\$ 1,227	\$ 1,020	(9.9)%	8.4 %
Noninterest income	608	671	676	(9.4)	(10.1)
Total revenue	\$ 1,714	\$ 1,898	\$ 1,696	(9.7)%	1.1 %

TE = Taxable Equivalent

Taxable-equivalent net interest income was \$1.1 billion for the first quarter of 2023 and the net interest margin was 2.47%. Compared to the first quarter of 2022, net interest income increased \$86 million and the net interest margin increased by one basis point. Net interest income and the net interest margin benefited from higher earning asset balances and higher interest rates, partly offset by higher interest-bearing deposit costs and a shift in funding mix.

Compared to the fourth quarter of 2022, taxable-equivalent net interest income decreased by \$121 million, while the net interest margin decreased by 26 basis points. Net interest income and the net interest margin reflect higher interest-bearing deposit costs and a change in funding mix, partly offset by higher earning asset balances and a benefit from higher interest rates. Additionally, net interest income was lower reflecting two fewer days in the first quarter of 2023.

#### Noninterest Income

Dollars in millions	·	·				Change 10	Q23 vs.
	1	Q23	4Q22	1	IQ22	4Q22	1Q22
Trust and investment services income	\$	128	\$ 126	\$	136	1.6 %	(5.9)%
Investment banking and debt placement fees		145	172		163	(15.7)	(11.0)
Cards and payments income		81	85		80	(4.7)	1.3
Service charges on deposit accounts		67	71		91	(5.6)	(26.4)
Corporate services income		76	89		91	(14.6)	(16.5)
Commercial mortgage servicing fees		46	42		36	9.5	27.8
Corporate-owned life insurance income		29	33		31	(12.1)	(6.5)
Consumer mortgage income		11	9		21	22.2	(47.6)
Operating lease income and other leasing gains		25	24		32	4.2	(21.9)
Other income		_	20		(5)	(100.0)	100.0
Total noninterest income	\$	608	\$ 671	\$	676	(9.4)%	(10.1)%

<sup>(</sup>b) March 31, 2023 ratio is estimated.

TE = Taxable Equivalent, N/A = Not Applicable

Compared to the first quarter of 2022, noninterest income decreased by \$68 million. The decrease was driven by a \$24 million decline in service charges on deposit accounts, reflecting a planned reduction in overdraft and non-sufficient funds fees and lower account analysis fees related to the interest rate environment, as well as an \$18 million decline in investment banking and debt placement fees. Additionally, corporate services income decreased \$15 million, due to lower loan fees and market-related adjustments in the prior period. Consumer mortgage income decreased \$10 million, reflecting lower saleable volume and lower gain on sale margins. Partially offsetting the decrease was a \$10 million increase in commercial mortgage servicing fees.

Compared to the fourth quarter of 2022, noninterest income decreased by \$63 million, reflecting a \$27 million decline in investment banking and debt placement fees. Other income decreased by \$20 million, driven by market-related valuation adjustments and a Visa litigation adjustment. Corporate services income decreased \$13 million, reflecting lower derivatives income associated with customer derivatives, partially offset by growth in commercial mortgage servicing fees and trust and investment services income, up \$4 million and \$2 million, respectively.

### **Noninterest Expense**

Dollars in millions				Change 1	Q23 vs.
	1Q23	4Q22	1Q22	4Q22	1Q22
Personnel expense	\$ 701	\$ 674	\$ 630	4.0 %	11.3 %
Nonpersonnel expense	475	482	440	(1.5)	8.0
Total noninterest expense	\$ 1,176	\$ 1,156	\$ 1,070	1.7 %	9.9 %

Compared to the first quarter of 2022, noninterest expense increased by \$106 million. The increase was driven by personnel expense, up \$71 million, reflecting \$36 million of severance and other costs related to expense actions, as well as higher salaries. Nonpersonnel expense increased \$35 million, driven by a \$47 million increase in other expense, reflecting \$28 million related to our expense actions and an increase in the base Federal Deposit Insurance Corporation ("FDIC") assessment rate of \$9 million. Additionally, computer processing expense increased \$15 million. Partially offsetting the increase in nonpersonnel expense was an \$8 million decline in business services and professional fees, an \$8 million decline in operating lease expense and a \$7 million decline in marketing expense.

Compared to the fourth quarter of 2022, noninterest expense increased \$20 million. The increase was driven by a \$27 million increase in personnel expense, reflecting \$36 million of severance and other costs related to expense actions, partly offset by a decline in incentive compensation. Nonpersonnel expense declined \$7 million, reflecting a \$15 million decline in business services and professional fees and a \$10 million decline in marketing expense, partly offset by a \$10 million increase in other expense. The increase in other expense reflects \$28 million related to expense actions, as well as an increase in the base FDIC assessment rate of \$9 million, partly offset by a reduction of a charitable contribution in the prior period.

#### **BALANCE SHEET HIGHLIGHTS**

#### Average Loans

Dollars in millions				Change 10	Q23 vs.
	1Q23	4Q22	1Q22	4Q22	1Q22
Commercial and industrial (a)	\$ 60,281	\$ 58,212	\$ 51,574	3.6 %	16.9 %
Other commercial loans	22,778	22,720	20,556	.3	10.8
Total consumer loans	36,778	36,770	31,632	_	16.3
Total loans	\$ 119,837	\$ 117,702	\$ 103,762	1.8 %	15.5 %

<sup>(</sup>a) Commercial and industrial average loan balances include \$178 million, \$171 million, and \$141 million of assets from commercial credit cards at March 31, 2023, December 31, 2022, and March 31, 2022, respectively.

Average loans were \$119.8 billion for the first quarter of 2023, an increase of \$16.1 billion compared to the first quarter of 2022. Commercial loans increased by \$10.9 billion, largely reflecting growth in commercial and industrial loans, as well as an increase in commercial mortgage real estate loans. Consumer loans increased \$5.1 billion, largely driven by Key's residential mortgage business.

Compared to the fourth quarter of 2022, average loans increased by \$2.1 billion. The increase was driven by commercial loans, up \$2.1 billion, reflecting growth in commercial and industrial loans.

#### **Average Deposits**

Dollars in millions				Change 1	Q23 vs.
	1Q23	4Q22	1Q22	4Q22	1Q22
Non-time deposits	\$132,907	\$139,558	\$146,426	(4.8)%	(9.2)%
Certificates of deposit (\$100,000 or more)	2,392	1,351	1,639	77.1	45.9
Other time deposits	8,106	4,757	2,098	70.4	286.4
Total deposits	\$143,405	\$145,666	\$150,163	(1.6)%	(4.5)%
Cost of total deposits	.99 '	<b>%</b> .51 %	.04 %	N/A	N/A

N/A = Not Applicable

Average deposits totaled \$143.4 billion for the first quarter of 2023, a decrease of \$6.8 billion compared to the year-ago quarter. The decline reflects elevated inflation-related spend, the normalization of pandemic-related deposits, and changing client behavior due to higher interest rates.

Compared to the fourth quarter of 2022, average deposits decreased by \$2.3 billion. The decline was driven by the normalization of pandemic-related balances, changing client behavior due to higher interest rates, and normal seasonal deposit outflows in commercial deposits.

#### **ASSET QUALITY**

Dollars in millions	·						Change 1	Q23 vs.
		1Q23		4Q22		1Q22	4Q22	1Q22
Net loan charge-offs	\$	45	\$	41	\$	33	9.8 %	36.4 %
Net loan charge-offs to average total loans		.15 %	6	.14 %	6	.13 %	N/A	N/A
Nonperforming loans at period end	\$	416	\$	387	\$	439	7.5	(5.2)
Nonperforming assets at period end		447		420		467	6.4	(4.3)
Allowance for loan and lease losses		1,380		1,337		1,105	3.2	24.9
Allowance for credit losses		1,656		1,562		1,271	6.0	30.3
Provision for credit losses		139		265		83	(47.5)	67.5
Allowance for loan and lease losses to nonperforming loans		332 %	6	346 %	, 0	252 %	N/A	N/A
Allowance for credit losses to nonperforming loans		398		404		290	N/A	N/A

N/A = Not Applicable

Key's provision for credit losses was \$139 million, compared to \$83 million in the first quarter of 2022 and provision of \$265 million in the fourth quarter of 2022. The increase from the year-ago period reflects changes in the economic outlook, in addition to higher net loan charge-offs. The decrease from the prior quarter is primarily driven by economic conditions and slowing loan growth.

Net loan charge-offs for the first quarter of 2023 totaled \$45 million, or 0.15% of average total loans. These results compare to \$33 million, or 0.13%, for the first quarter of 2022 and \$41 million, or 0.14%, for the fourth quarter of 2022. Key's allowance for credit losses was \$1.7 billion, or 1.38% of total period-end loans at March 31, 2023, compared to 1.19% at March 31, 2022, and 1.31% at December 31, 2022.

At March 31, 2023, Key's nonperforming loans totaled \$416 million, which represented 0.35% of period-end portfolio loans. These results compare to 0.41% at March 31, 2022, and 0.32% at December 31, 2022. Nonperforming assets at March 31, 2023, totaled \$447 million, and represented 0.37% of period-end portfolio loans and OREO and other nonperforming assets. These results compare to 0.44% at March 31, 2022, and 0.35% at December 31, 2022.

#### **CAPITAL**

Key's estimated risk-based capital ratios included in the following table continued to exceed all "well-capitalized" regulatory benchmarks at March 31, 2023.

#### **Capital Ratios**

	3/31/2023	12/31/2022	3/31/2022
Common Equity Tier 1 (a)	9.1 %	9.1 %	9.4 %
Tier 1 risk-based capital (a)	10.6	10.6	10.7
Total risk-based capital (a)	12.8	12.8	12.4
Tangible common equity to tangible assets (b)	4.6	4.4	6.0
Leverage (a)	8.8	8.9	8.6

- a) March 31, 2023 ratio is estimated and reflects Key's election to adopt the CECL optional transition provision.
- (b) The table entitled "GAAP to Non-GAAP Reconciliations" in the attached financial supplement presents the computations of certain financial measures related to "tangible common equity." The table reconciles the GAAP performance measures to the corresponding non-GAAP measures, which provides a basis for period-to-period comparisons.

Key's capital position remained strong in the first quarter of 2023. As shown in the preceding table, at March 31, 2023, Key's estimated Common Equity Tier 1 and Tier 1 risk-based capital ratios stood at 9.1% and 10.6%, respectively. Key's tangible common equity ratio was 4.6% at March 31, 2023.

Key elected the CECL phase-in option provided by regulatory guidance which delayed for two years the estimated impact of CECL on regulatory capital and phases it in over three years beginning in 2022. Effective for the first quarter 2022, Key is now in the three-year transition period. On a fully phased-in basis, Key's Common Equity Tier 1 ratio would be reduced by eight basis points.

# **Summary of Changes in Common Shares Outstanding**

In thousands				Change 10	Q23 vs.
	1Q23	4Q22	1Q22	4Q22	1Q22
Shares outstanding at beginning of period	933,325	932,938	928,850	— %	.5 %
Open market repurchases and return of shares under employee compensation plans	(4,333)	(2)	(1,707)	N/M	153.8
Shares issued under employee compensation plans (net of cancellations)	6,237	389	5,255	N/M	18.7
Shares outstanding at end of period	935,229	933,325	932,398	.2 %	.3 %

N/M = Not Meaningful

During the first quarter of 2023, Key declared a dividend of \$.205 per common share. Additionally, we have \$752 million remaining in our share repurchase authorization through the third quarter of 2023.

#### **LINE OF BUSINESS RESULTS**

The following table shows the contribution made by each major business segment to Key's taxable-equivalent revenue from continuing operations and income (loss) from continuing operations attributable to Key for the periods presented. For more detailed financial information pertaining to each business segment, see the tables at the end of this release.

# **Major Business Segments**

Dollars in millions				Change 10	Q23 vs.
	1Q23	4Q22	1Q22	4Q22	1Q22
Revenue from continuing operations (TE)					
Consumer Bank	\$ 842	\$ 900	\$ 799	(6.4)%	5.4 %
Commercial Bank	841	928	808	(9.4)	4.1
Other (a)	31	70	89	(55.7)	(65.2)
Total	\$ 1,714	\$ 1,898	\$ 1,696	(9.7)%	1.1 %
Income (loss) from continuing operations attributable to Key					
Consumer Bank	\$ 81	\$ 74	\$ 71	9.5 %	14.1 %
Commercial Bank	264	250	284	5.6	(7.0)
Other (a)	(34)	70	92	(148.6)	(137.0)
Total	\$ 311	\$ 394	\$ 447	(21.1)%	(30.4)%

Other includes other segments that consists of corporate treasury, our principal investing unit, and various exit portfolios as well as reconciling items which primarily represents the unallocated portion of nonearning assets of corporate support functions. Charges related to the funding of these assets are part of net interest income and are allocated to the business segments through noninterest expense. Reconciling items also includes intercompany eliminations and certain items that are not allocated to the business segments because they do not reflect their normal operations.

TE = Taxable Equivalent

# **Consumer Bank**

Dollars in millions					Change 1	Q23 vs.
		1Q23	4Q22	1Q22	4Q22	1Q22
Summary of operations						
Net interest income (TE)	\$	614	\$ 674	\$ 54	3 (8.9)%	13.1 %
Noninterest income		228	226	25	6 .9	(10.9)
Total revenue (TE)	_	842	900	79	9 (6.4)	5.4
Provision for credit losses		60	105	4	3 (42.9)	39.5
Noninterest expense		675	698	66	3 (3.3)	1.8
Income (loss) before income taxes (TE)		107	97	9	3 10.3	15.1
Allocated income taxes (benefit) and TE adjustments		26	23	2	2 13.0	18.2
Net income (loss) attributable to Key	\$	81	\$ 74	\$ 7	9.5 %	14.1 %
Average balances						
Loans and leases	\$	43,086	\$ 43,149	\$ 38,65	4 (.1)%	11.5 %
Total assets		45,911	46,214	41,78	6 (.7)	9.9
Deposits		84,492	87,243	91,51	6 (3.2)	(7.7)
Assets under management at period end	\$	53,689	\$ 51,282	\$ 53,70	7 4.7 %	— %

TE = Taxable Equivalent

#### **Additional Consumer Bank Data**

Dollars in millions						Change 1	Q23 vs.
		1Q23		4Q22	1Q22	4Q22	1Q22
Noninterest income							
Trust and investment services income	\$	101	\$	97	\$ 106	4.1 %	(4.7)%
Service charges on deposit accounts		38		40	54	(5.0)	(29.6)
Cards and payments income		61		62	57	(1.6)	7.0
Consumer mortgage income		11		9	21	22.2	(47.6)
Other noninterest income		17		18	18	(5.6)	(5.6)
Total noninterest income	\$	228	\$	226	\$ 256	.9 %	(10.9)%
Average deposit balances							
Money market deposits	\$ :	28,127	\$ :	29,695	\$ 32,013	(5.3)%	(12.1)%
Demand deposits	:	24,829	:	24,956	26,632	(.5)	(6.8)
Savings deposits		7,025		7,439	7,233	(5.6)	(2.9)
Certificates of deposit (\$100,000 or more)		2,182		1,227	1,520	77.8	43.6
Other time deposits		2,169		1,762	2,089	23.1	3.8
Noninterest-bearing deposits		20,160	:	22,164	22,029	(9.0)	(8.5)
Total deposits	\$	34,492	\$	87,243	\$ 91,516	(3.2)%	(7.7)%
Other data							
Branches		971		972	993		
Automated teller machines		1,263		1,265	1,308		

# Consumer Bank Summary of Operations (1Q23 vs. 1Q22)

- Key's Consumer Bank recorded net income attributable to Key of \$81 million for the first quarter of 2023, compared to \$71 million for the year-ago quarter
- Taxable-equivalent net interest income increased by \$71 million, or 13.1%, compared to the first quarter of 2022, driven by higher interest rates and balance sheet mix
- Average loans and leases increased \$4.4 billion, or 11.5%, from the first quarter of 2022, driven by loan growth in consumer mortgage
- Average deposits decreased \$7.0 billion, or 7.7%, from the first quarter of 2022, driven by elevated inflation-related spend, the normalization of pandemic-related deposits, and changing client behavior due to higher interest rates
- Provision for credit losses increased \$17 million compared to the first quarter of 2022, driven by changes in the economic outlook
- Noninterest income decreased \$28 million from the year-ago quarter, driven by a decline in service charges on deposit accounts, reflecting a planned reduction in overdraft and non-sufficient funds fees, and lower consumer mortgage income, reflecting lower saleable volume and gain on sale margins
- Noninterest expense increased \$12 million, or 1.8%, from the year-ago quarter, primarily driven by an increase in salaries

#### **Commercial Bank**

Dollars in millions			•		Change 1	Q23 vs.
		1Q23	4Q22	1Q22	4Q22	1Q22
Summary of operations	_					
Net interest income (TE)	\$	475	\$ 521	\$ 414	(8.8)%	14.7 %
Noninterest income		366	407	394	(10.1)	(7.1)
Total revenue (TE)	_	841	928	808	(9.4)	4.1
Provision for credit losses		80	165	41	(51.5)	95.1
Noninterest expense		428	461	414	(7.2)	3.4
Income (loss) before income taxes (TE)		333	302	353	10.3	(5.7)
Allocated income taxes and TE adjustments		69	52	69	32.7	_
Net income (loss) attributable to Key	\$	264	\$ 250	\$ 284	5.6 %	(7.0)%
Average balances						
Loans and leases	\$	76,306	\$ 74,100	\$ 64,684	3.0 %	18.0 %
Loans held for sale		876	1,377	1,323	3 (36.4)	(33.8)
Total assets		85,852	84,615	74,816	1.5	14.8
Deposits		52,185	54,385	57,241	(4.0)%	(8.8)%

TE = Taxable Equivalent

#### **Additional Commercial Bank Data**

Dollars in millions				Change 1	Q23 vs.
	1Q23	4Q22	1Q22	4Q22	1Q22
Noninterest income					
Trust and investment services income	\$ 27	\$ 29	\$ 31	(6.9)%	(12.9)%
Investment banking and debt placement fees	145	172	162	(15.7)	(10.5)
Cards and payments income	20	19	22	5.3	(9.1)
Service charges on deposit accounts	27	30	36	(10.0)	(25.0)
Corporate services income	69	81	82	(14.8)	(15.9)
Commercial mortgage servicing fees	46	42	36	9.5	27.8
Operating lease income and other leasing gains	24	23	32	4.3	(25.0)
Other noninterest income	8	11	(7)	(27.3)	214.3
Total noninterest income	\$ 366	\$ 407	\$ 394	(10.1)%	(7.1)%

# Commercial Bank Summary of Operations (1Q23 vs. 1Q22)

- Key's Commercial Bank recorded net income attributable to Key of \$264 million for the first quarter of 2023 compared to \$284 million for the year-ago quarter
- Taxable-equivalent net interest income increased by \$61 million, or 14.7%, compared to the first quarter of 2022, reflecting higher interest rates and balance sheet mix
- Average loan and lease balances increased \$11.6 billion, or 18.0%, compared to the first quarter of 2022, reflecting growth in commercial and industrial loans and an increase in commercial mortgage real estate loans
- Average deposit balances decreased \$5.1 billion compared to the first quarter of 2022, reflecting
  elevated inflation-related spend, the normalization of pandemic-related deposits, and changing client
  behavior due to higher interest rates
- Provision for credit losses increased \$39 million compared to the first quarter of 2022, as we prepare for more challenging economic conditions
- Noninterest income decreased \$28 million from the year-ago quarter, primarily driven by a decline in corporate services income and lower investment banking and debt placement fees
- Noninterest expense increased \$14 million from the first quarter of 2022, primarily driven by an increase in salaries and incentive compensation

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KeyCorp's roots trace back nearly 200 years to Albany, New York. Headquartered in Cleveland, Ohio, Key is one of the nation's largest bank-based financial services companies, with assets of approximately \$198 billion at March 31, 2023.

Key provides deposit, lending, cash management, and investment services to individuals and businesses in 15 states under the name KeyBank National Association through a network of approximately 1,000 branches and approximately 1,300 ATMs. Key also provides a broad range of sophisticated corporate and investment banking products, such as merger and acquisition advice, public and private debt and equity, syndications and derivatives to middle market companies in selected industries throughout the United States under the KeyBanc Capital Markets trade name. For more information, visit https://www.key.com/. KeyBank is Member FDIC.

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This earnings release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements do not relate strictly to historical or current facts. Forward-looking statements usually can be identified by the use of words such as "goal," "objective," "flan," "expect," "assume," "anticipate," "intend," "project," "believe," "estimate," or other words of similar meaning. Forward-looking statements provide our current expectations or forecasts of future events, circumstances, results, or aspirations. Forward-looking statements, by their nature, are subject to assumptions, risks and uncertainties, many of which are outside of our control. Our actual results may differ materially from those set forth in our forward-looking statements. There is no assurance that any list of risks and uncertainties or risk factors is complete. Factors that could cause Key's actual results to differ from those described in the forward-looking statements can be found in KeyCorp's Form 10-K for the year ended December 31, 2022, as well as in KeyCorp's subsequent SEC filings, all of which have been or will be filed with the Securities and Exchange Commission (the "SEC") and are or will be available on Key's website (www.key.com/ir) and on the SEC's website (www.sec.gov). These factors may include, among others, deterioration of commercial real estate market fundamentals, adverse changes in credit quality trends, declining asset prices, a worsening of the U.S. economy due to financial, political, or other shocks, the extensive regulation of the U.S. financial services industry, the soundness of other financial institutions and the impact of changes in the interest rate environment. Any forward-looking statements made by us or on our behalf speak only as of the date they are made and we do not undertake any obligation to update any forward-looking statement to reflect the impact of subsequent events or circumstances.

#### Notes to Editors:

A live Internet broadcast of KeyCorp's conference call to discuss quarterly results and currently anticipated earnings trends and to answer analysts' questions can be accessed through the Investor Relations section at <a href="https://www.key.com/ir">https://www.key.com/ir</a> at 10:00 a.m. ET, on April 20, 2023. A replay of the call will be available through April 30, 2023.

For up-to-date company information, media contacts, and facts and figures about Key's lines of business, visit our Media Newsroom at <a href="https://www.key.com/newsroom">https://www.key.com/newsroom</a>.

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Financial Highlights
(Dollars in millions, except per share amounts)

					onths ended		
Common of analytical	3	/31/2023	12	2/31/2022	3	/31/2022	
Summary of operations  Net interest income (TE)	\$	1,106	\$	1,227	\$	1,020	
Noninterest income	Ψ	608	Ψ	671	Ψ	676	
Total revenue (TE)		1,714		1,898		1,696	
Provision for credit losses		139		265		83	
Noninterest expense		1,176		1,156		1,070	
Income (loss) from continuing operations attributable to Key		311		394		447	
Income (loss) from discontinued operations, net of taxes		1		_		1	
Net income (loss) attributable to Key		312		394		448	
Income (loss) from continuing operations attributable to Key common shareholders		275		356		420	
Income (loss) from discontinued operations, net of taxes		1		-		1	
Net income (loss) attributable to Key common shareholders		276		356		421	
Per common share							
Income (loss) from continuing operations attributable to Key common shareholders	\$	.30	\$	.38	\$	.45	
Income (loss) from discontinued operations, net of taxes		_		_		_	
Net income (loss) attributable to Key common shareholders (a)		.30		.38		.46	
						4-	
Income (loss) from continuing operations attributable to Key common shareholders — assuming dilution		.30		.38		.45	
Income (loss) from discontinued operations, net of taxes — assuming dilution		_		_			
Net income (loss) attributable to Key common shareholders — assuming dilution (a)		.30		.38		.45	
Cash dividends declared		.205		.205		.195	
Book value at period end		12.70		11.79		14.43	
Tangible book value at period end		9.67		8.75		11.41	
		12.52		17.42		22.38	
Market price at period end		12.32		17.42		22.30	
Performance ratios							
From continuing operations:							
Return on average total assets		.66 %	Ó	.83 %	6	.99 (	
Return on average common equity		9.85		13.24		11.45	
Return on average tangible common equity (b)		13.16		18.07		14.12	
Net interest margin (TE)		2.47		2.73		2.46	
Cash efficiency ratio (b)		68.0		60.3		62.4	
From consolidated operations:							
Return on average total assets		.66 %	0	.82 %	6	.99 (	
Return on average common equity		9.89		13.24		11.47	
Return on average tangible common equity (b)		13.21		18.07		14.15	
Net interest margin (TE)		2.47		2.73		2.46	
Loan to deposit (c)		84.4		84.7		72.9	
Capital ratios at period end							
Key shareholders' equity to assets		7.3 %	<u>'</u>	7.1 %	6	8.5	
Key common shareholders' equity to assets		6.0	•	5.8	U	7.4	
Tangible common equity to tangible assets (b)		4.6		4.4		6.0	
Common Equity Tier 1 (d)		9.1		9.1		9.4	
Tier 1 risk-based capital (d)		10.6		10.6		10.7	
Total risk-based capital <sup>(d)</sup>		12.8		12.8		12.4	
Leverage (d)		8.8		8.9		8.6	
		0.0		0.5		0.0	
Asset quality — from continuing operations			_				
Net loan charge-offs	\$	45	\$	41	\$	33	
		.15 %		.14 %		.13	
Net loan charge-offs to average loans			\$	1,337	\$	1,105	
Allowance for loan and lease losses	\$	1,380		1,562		1,271	
Allowance for loan and lease losses Allowance for credit losses	\$	1,656					
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans	\$	1,656 1.15 %	, o	1.12 %	6		
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans Allowance for credit losses to period-end loans	\$	1,656 1.15 % 1.38	6	1.12 % 1.31	6	1.19	
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans Allowance for credit losses to period-end loans Allowance for loan and lease losses to nonperforming loans	\$	1,656 1.15 % 1.38 332	0	1.12 % 1.31 346	6	1.19 252	
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans Allowance for credit losses to period-end loans Allowance for loan and lease losses to nonperforming loans Allowance for credit losses to nonperforming loans		1,656 1.15 % 1.38 332 398		1.12 % 1.31 346 404		1.19 252 290	
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans Allowance for credit losses to period-end loans Allowance for loan and lease losses to nonperforming loans Allowance for credit losses to nonperforming loans Nonperforming loans at period-end	\$	1,656 1.15 % 1.38 332 398 416	\$	1.12 % 1.31 346 404 387	\$	1.19 252 290 439	
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans Allowance for credit losses to period-end loans Allowance for loan and lease losses to nonperforming loans Allowance for credit losses to nonperforming loans Nonperforming loans at period-end Nonperforming assets at period-end		1,656 1.15 % 1.38 332 398 416 447	\$	1.12 % 1.31 346 404 387 420	\$	1.19 252 290 439 467	
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans Allowance for credit losses to period-end loans Allowance for loan and lease losses to nonperforming loans Allowance for credit losses to nonperforming loans Nonperforming loans at period-end Nonperforming loans to period-end Nonperforming loans to period-end		1,656 1.15 % 1.38 332 398 416 447 .35 %	\$	1.12 % 1.31 346 404 387 420	\$	1.19 252 290 439 467 .41	
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans Allowance for credit losses to period-end loans Allowance for loan and lease losses to nonperforming loans Allowance for credit losses to nonperforming loans Nonperforming loans at period-end Nonperforming assets at period-end		1,656 1.15 % 1.38 332 398 416 447	\$	1.12 % 1.31 346 404 387 420	\$	1.19 252 290 439 467	
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans Allowance for credit losses to period-end loans Allowance for loan and lease losses to nonperforming loans Allowance for credit losses to nonperforming loans Nonperforming loans at period-end Nonperforming assets at period-end Nonperforming loans to period-end portfolio loans		1,656 1.15 % 1.38 332 398 416 447 .35 %	\$	1.12 % 1.31 346 404 387 420	\$	252 290 439 467 .41 <sup>9</sup>	
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans Allowance for credit losses to period-end loans Allowance for loan and lease losses to nonperforming loans Allowance for credit losses to nonperforming loans Allowance for credit losses to nonperforming loans Nonperforming loans at period-end Nonperforming assets at period-end Nonperforming loans to period-end portfolio loans Nonperforming assets to period-end portfolio loans plus OREO and other nonperforming assets		1,656 1.15 % 1.38 332 398 416 447 .35 %	\$	1.12 % 1.31 346 404 387 420	\$	1.19 252 290 439 467 .41	
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans Allowance for credit losses to period-end loans Allowance for loan and lease losses to nonperforming loans Allowance for credit losses to nonperforming loans Allowance for credit losses to nonperforming loans Nonperforming loans at period-end Nonperforming assets at period-end Nonperforming loans to period-end portfolio loans Nonperforming assets to period-end portfolio loans plus OREO and other nonperforming assets  Trust assets	\$	1,656 1.15 % 1.38 332 398 416 447 .35 %	\$	1.12 9 1.31 346 404 387 420 .32 9 .35	\$	1.19 252 290 439 467 .41	
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans Allowance for credit losses to period-end loans Allowance for credit losses to nonperforming loans Allowance for credit losses to nonperforming loans Allowance for credit losses to nonperforming loans Nonperforming loans at period-end Nonperforming assets at period-end Nonperforming loans to period-end portfolio loans Nonperforming assets to period-end portfolio loans plus OREO and other nonperforming assets  Trust assets Assets under management	\$	1,656 1.15 % 1.38 332 398 416 447 .35 %	\$	1.12 9 1.31 346 404 387 420 .32 9 .35	\$	1.19 252 290 439 467 .41	
Allowance for loan and lease losses Allowance for credit losses Allowance for loan and lease losses to period-end loans Allowance for credit losses to period-end loans Allowance for loan and lease losses to nonperforming loans Allowance for credit losses to nonperforming loans Nonperforming loans at period-end Nonperforming loans at period-end Nonperforming loans to period-end portfolio loans Nonperforming assets at period-end portfolio loans Nonperforming assets to period-end portfolio loans plus OREO and other nonperforming assets  Trust assets Assets under management Other data	\$	1,656 1.15 % 1.38 332 398 416 447 .35 % .37	\$	1.12 9 1.31 346 404 387 420 .32 9 .35	\$	1.19 252 290 439 467 .41 .44 53,707	

# **KeyCorp Reports First Quarter 2023 Profit** April 20, 2023 Page 13

- Earnings per share may not foot due to rounding.

  The following table entitled "GAAP to Non-GAAP Reconciliations" presents the computations of certain financial measures related to "tangible common equity" and "cash efficiency." The table reconciles the GAAP performance measures to the corresponding non-GAAP measures, which provides a basis for period-to-period comparisons.

  Represents period-end consolidated total loans and loans held for sale divided by period-end consolidated total deposits.

  March 31, 2023, ratio is estimated and reflects Key's election to adopt the CECL optional transition provision.

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#### **GAAP to Non-GAAP Reconciliations**

(Dollars in millions)

The table below presents certain non-GAAP financial measures related to "tangible common equity," "return on average tangible common equity," "pre-provision net revenue," and "cash efficiency ratio."

The tangible common equity ratio and the return on average tangible common equity ratio have been a focus for some investors, and management believes these ratios may assist investors in analyzing Key's capital position without regard to the effects of intangible assets and preferred stock.

The table also shows the computation for pre-provision net revenue, which is not formally defined by GAAP. Management believes that eliminating the effects of the provision for credit losses makes it easier to analyze the results by presenting them on a more comparable basis.

The cash efficiency ratio is a ratio of two non-GAAP performance measures. As such, there is no directly comparable GAAP performance measure. The cash efficiency ratio performance measure removes the impact of Key's intangible asset amortization from the calculation. Management believes this ratio provides greater consistency and comparability between Key's results and those of its peer banks. Additionally, this ratio is used by analysts and investors as they develop earnings forecasts and peer bank analysis.

Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied, and are not audited. Although these non-GAAP financial measures are frequently used by investors to evaluate a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP.

	Three months ended			d		
	3	/31/2023	12	2/31/2022	3	/31/2022
Tangible common equity to tangible assets at period-end						
Key shareholders' equity (GAAP)	\$	14,322	\$	13,454	\$	15,308
Less: Intangible assets (a)		2,836		2,844		2,810
Preferred Stock (b)		2,446		2,446		1,856
Tangible common equity (non-GAAP)	\$	9,040	\$	8,164	\$	10,642
Total assets (GAAP)	\$ 1	197,519	\$ 1	189,813	\$1	181,221
Less: Intangible assets (a)		2,836		2,844		2,810
Tangible assets (non-GAAP)	\$ 1	194,683	\$ 1	186,969	\$1	178,411
Tangible common equity to tangible assets ratio (non-GAAP)		4.64 %	,	4.37 %		5.96 %
Pre-provision net revenue						
Net interest income (GAAP)	\$	1,099	\$	1,220	\$	1,014
Plus: Taxable-equivalent adjustment		7		7		6
Noninterest income		608		671		676
Less: Noninterest expense		1,176		1,156		1,070
Pre-provision net revenue from continuing operations (non-GAAP)	\$	538	\$	742	\$	626
Average tangible common equity						
Average Key shareholders' equity (GAAP)	\$	13,817	\$	13,168	\$	16,780
Less: Intangible assets (average) (c)		2,841		2,851		2,814
Preferred stock (average)		2,500		2,500		1,900
Average tangible common equity (non-GAAP)	\$	8,476	\$	7,817	\$	12,066
Return on average tangible common equity from continuing operations						
Net income (loss) from continuing operations attributable to Key common shareholders (GAAP)	\$	275	\$	356	\$	420
Average tangible common equity (non-GAAP)		8,476		7,817		12,066
Return on average tangible common equity from continuing operations (non-GAAP)		13.16 %	o	18.07 %	)	14.12 %
Return on average tangible common equity consolidated						
Net income (loss) attributable to Key common shareholders (GAAP)	\$	276	\$	356	\$	421
Average tangible common equity (non-GAAP)		8,476		7,817		12,066
Return on average tangible common equity consolidated (non-GAAP)		13.21 %	)	18.07 %	,	14.15 %

#### **GAAP to Non-GAAP Reconciliations (continued)**

		Three months ended			
	3/31/2	2023	12/31/2022	3/31/2022	
Cash efficiency ratio					
Noninterest expense (GAAP)	\$ 1,	176	\$ 1,156	\$ 1,070	
Less: Intangible asset amortization		10	12	11	
Adjusted noninterest expense (non-GAAP)	\$ 1,	166	\$ 1,144	\$ 1,059	
Net interest income (GAAP)	\$ 1,	099	\$ 1,220	\$ 1,014	
Plus: Taxable-equivalent adjustment		7	7	6	
Noninterest income		808	671	676	
Total taxable-equivalent revenue (non-GAAP)	\$ 1,	714	\$ 1,898	\$ 1,696	
Cash efficiency ratio (non-GAAP)	6	8.0 %	60.3 %	62.4 %	

For the three months ended March 31, 2023, December 31, 2022, and March 31, 2022, intangible assets exclude \$1 million, \$2 million, and \$2 million, respectively, of period-(a)

Net of capital surplus.

<sup>(</sup>c) For the three months ended March 31, 2023, December 31, 2022, and March 31, 2022, average intangible assets exclude \$1 million, \$2 million, and \$3 million, respectively, of average purchased credit card receivables.

GAAP = U.S. generally accepted accounting principles

#### **Consolidated Balance Sheets**

	3	/31/2023	12/31/2022	3/31/2022
Assets				
Loans	\$	119,971	119,394	\$ 106,600
Loans held for sale		1,211	963	1,170
Securities available for sale		39,498	39,117	43,681
Held-to-maturity securities		9,561	8,710	6,871
Trading account assets		1,118	829	848
Short-term investments		8,410	2,432	3,881
Other investments		1,587	1,308	722
Total earning assets		181,356	172,753	163,773
Allowance for loan and lease losses		(1,380)	(1,337)	(1,105)
Cash and due from banks		784	887	684
Premises and equipment		628	636	647
Goodwill		2,752	2,752	2,694
Other intangible assets		85	94	118
Corporate-owned life insurance		4,372	4,369	4,340
Accrued income and other assets		8,512	9,223	9,544
Discontinued assets		410	436	526
Total assets	\$	197,519	189,813	\$ 181,221
Liabilities				
Deposits in domestic offices:				
Interest-bearing deposits		106,841	101,761	98,239
Noninterest-bearing deposits		37,307	40,834	50,424
Total deposits		144,148	142,595	148,663
Federal funds purchased and securities sold under repurchase agreements		1,374	4,077	599
Bank notes and other short-term borrowings		10,061	5,386	2,222
Accrued expense and other liabilities		4,861	4,994	3,615
Long-term debt		22,753	19,307	10,814
Total liabilities		183,197	176,359	165,913
Equity				
Preferred stock		2,500	2,500	1,900
Common shares		1,257	1,257	1,257
Capital surplus		6,207	6,286	6,214
Retained earnings		15,700	15,616	14,793
Treasury stock, at cost		(5,868)	(5,910)	(5,927)
Accumulated other comprehensive income (loss)		(5,474)	(6,295)	(2,929)
Key shareholders' equity		14,322	13,454	15,308
Total liabilities and equity	\$	197,519	189,813	\$ 181,221
Common shares outstanding (000)		935,229	933,325	932,398

#### **Consolidated Statements of Income**

(Dollars in millions, except per share amounts)

		hree months en	
	3/31/2023	12/31/2022	3/31/2022
Interest income			
Loans	. ,	<b>6</b> \$ 1,347	
Loans held for sale		3 20	
Securities available for sale	19		
Held-to-maturity securities		<b>4</b> 64	46
Trading account assets		<b>2</b> 10	6
Short-term investments	4	<b>2</b> 48	4
Other investments	1	3 11	2
Total interest income	1,82	<b>4</b> 1,695	1,080
Interest expense			
Deposits	35	0 186	14
Federal funds purchased and securities sold under repurchase agreements	2	<b>2</b> 16	_
Bank notes and other short-term borrowings	7	<b>8</b> 54	3
Long-term debt	27	<b>5</b> 219	49
Total interest expense	72		66
Net interest income	1,09		1,014
Provision for credit losses	13		83
	96		931
Net interest income after provision for credit losses	96	900	931
Noninterest income		0 100	400
Trust and investment services income	12		
Investment banking and debt placement fees	14		
Cards and payments income		1 85	
Service charges on deposit accounts		<b>7</b> 71	91
Corporate services income		<b>6</b> 89	
Commercial mortgage servicing fees	4	6 42	36
Corporate-owned life insurance income	2	9 33	31
Consumer mortgage income	1	1 9	21
Operating lease income and other leasing gains	2	5 24	32
Other income	-	_ 20	(5
Total noninterest income	60	<b>8</b> 671	676
Noninterest expense			
Personnel	70	<b>1</b> 674	630
Net occupancy		0 72	
Computer processing		2 82	
Business services and professional fees		<b>5</b> 60	
Equipment		2 20	
* *		0 22	
Operating lease expense			28
Marketing		<b>1</b> 31	
Other expense	20		158
Total noninterest expense	1,17		1,070
Income (loss) from continuing operations before income taxes	39		
Income taxes		1 76	
Income (loss) from continuing operations	31	1 394	447
Income (loss) from discontinued operations, net of taxes		1 —	1
Net income (loss)	31	<b>2</b> 394	448
Net income (loss) attributable to Key	<u>\$ 31</u>	<b>2</b> \$ 394	\$ 448
Income (loca) from posting in a postion attributable to Koy common aboveholders	\$ 27	<b>5</b> \$ 356	¢ 400
Income (loss) from continuing operations attributable to Key common shareholders			
Net income (loss) attributable to Key common shareholders	27	6 356	421
Per common share			
Income (loss) from continuing operations attributable to Key common shareholders	\$ .3	<b>0</b> \$ .38	
Income (loss) from discontinued operations, net of taxes	-	- –	_
Net income (loss) attributable to Key common shareholders (a)	.3	<b>0</b> .38	.46
Per common share — assuming dilution			
Income (loss) from continuing operations attributable to Key common shareholders	\$ .3	0 \$ .38	\$ .45
Income (loss) from discontinued operations, net of taxes	<u> </u>	- –	_
Net income (loss) attributable to Key common shareholders (a)	.3	0 .38	.45
Cash dividends declared per common share	\$ .20	<b>5</b> \$ .205	\$ .195
Weighted-average common shares outstanding (000)	926,49	0 924,974	922,941
	7,31		
Effect of common share options and other stock awards Weighted-average common shares and potential common shares outstanding (000) (b)	933,80		

Earnings per share may not foot due to rounding.
 Assumes conversion of common share options and other stock awards, as applicable.

### Consolidated Average Balance Sheets, and Net Interest Income and Yields/Rates From Continuing Operations

	Fi	rst Quarter 20	23	F	ourth Quarte	r 2022	First Quarter 2022			
	Average	(-)	Yield/	Average		Yield/	Average	(-)	Yield/	
Accepta	Balance	Interest <sup>(a)</sup>	Rate (a)	Balance	Interest	Rate (a)	Balance	Interest (a)	Rate (a)	
Assets Loans: (b), (c)										
	¢ 60.004	\$ 807	5.42 %	\$ 58,212	n e 7	12 4.85 %	\$ 51,574	\$ 410	3.22	
Commercial and industrial (d)	\$ 60,281	\$ 807 224	5.42 %			12 4.85 % 08 5.01		\$ 410 121	3.22	
Real estate — commercial mortgage	16,470			16,44			14,587			
Real estate — construction	2,525	39	6.30	2,450		35 5.70	2,027	17	3.37	
Commercial lease financing	3,783	27	2.87	3,82		26 2.71	3,942	24	2.41	
Total commercial loans	83,059	1,097	5.35	80,93		81 4.81	72,130	572	3.21	
Real estate — residential mortgage	21,436	172	3.21	21,12		64 3.11	16,309	112	2.75	
Home equity loans	7,879	106	5.47	7,890		03 5.18	8,345	74	3.61	
Consumer direct loans	6,439	75	4.71	6,71		75 4.45	5,954	61	4.16	
Credit cards	983	32	13.37	999		31 12.61	932	24	10.36	
Consumer indirect loans	41	1	1.24	40			92			
Total consumer loans	36,778	386	4.23	36,77		73 4.05	31,632	271	3.45	
Total loans	119,837	1,483	5.01	117,70			103,762	843	3.28	
Loans held for sale	907	13	5.86	1,42		20 5.63	1,485	12	3.32	
Securities available for sale (b), (e)	39,172	194	1.72	39,149		95 1.70	44,923	173	1.50	
Held-to-maturity securities (b)	8,931	74	3.32	8,27	В	64 3.07	7,188	46	2.54	
Trading account assets	1,001	12	4.86	863	3	10 4.57	842	6	2.74	
Short-term investments	3,532	42	4.80	3,15	9	48 6.02	7,323	4	.25	
Other investments (e)	1,309	13	4.01	129	4	11 3.15	651	2	1.26	
Total earning assets	174,689	1,831	4.09	171,860	6 1,7	02 3.79	166,174	1,086	2.62	
Allowance for loan and lease losses	(1,336)			(1,14	5)		(1,056)	)		
Accrued income and other assets	17,498			18,42	1		17,471			
Discontinued assets	419			44	7		539			
Total assets	\$ 191,270			\$ 189,589	9		\$ 183,128	_		
Liabilities										
Money market deposits	\$ 33,853	\$ 78	.94 %	\$ 34,92	1 \$	35 .40 %	\$ 37,233	\$ 4	.04 %	
Demand deposits	52,365	183	1.42	50,87		19 .93	51,282	7	.06	
Savings deposits	7,346	1	.03	7,79		1 .03	7,599		.01	
Certificates of deposit (\$100,000 or more)	2,392	16	2.64	1,35		3 .93	1,639	2	.44	
Other time deposits	8,106	72	3.61	4,75		28 2.33	2,098	1	.15	
Total interest-bearing deposits	104,062	350	1.36	99,70		86 .74	99,851	14	.06	
Federal funds purchased and securities sold	104,002	000	1.00	00,10			00,001	1-7	.00	
under repurchase agreements	2,087	22	4.34	1,75	2	16 3.52	287	_	.13	
Bank notes and other short-term borrowings	6,597	78	4.80	5,420	0	54 3.94	705	3	1.94	
Long-term debt (f), (g)	20,141	275	5.47	18,35	1 2	19 4.77	10,830	49	1.79	
Total interest-bearing liabilities	132,887	725	2.20	125,224	4 4	75 1.50	111,673	66	.24	
Noninterest-bearing deposits	39,343			45,96	5		50,312			
Accrued expense and other liabilities	4,804			4,78			3,824			
Discontinued liabilities (9)	419			44			539			
Total liabilities	\$ 177,453			\$ 176,42	_		\$ 166,348	•		
Equity	,,			*,.=	-		*,			
Key shareholders' equity	\$ 13,817			\$ 13,168	8		\$ 16,780			
Noncontrolling interests	,			Ψ .0,.0	_		0,.00			
Total equity	13,817			13,16	3		16,780	•		
Total liabilities and equity	\$ 191,270			\$ 189,589	_		\$ 183,128			
	Ψ 131,210		1.89 %	ψ 100,300	Ě	0.00.00		=	0.00	
Interest rate spread (TE)			1.89 %			2.28 %	<u> </u>		2.38	
Net interest income (TE) and net interest margin (TE)		\$ 1,106	2.47 %		\$ 1,2			\$ 1,020	2.46	
TE adjustment <sup>(b)</sup>		7				7		6		
Net interest income, GAAP basis		\$ 1,099	_		\$ 1,2	20_		\$ 1,014		

<sup>(</sup>a) Results are from continuing operations. Interest excludes the interest associated with the liabilities referred to in (g) below, calculated using a matched funds transfer pricing methodology.

Interest income on tax-exempt securities and loans has been adjusted to a taxable-equivalent basis using the statutory federal income tax rate of 21% for the three months

ended March 31, 2023, December 31, 2022, and March 31, 2022. For purposes of these computations, nonaccrual loans are included in average loan balances.

Commercial and industrial average balances include \$178 million, \$171 million, and \$141 million of assets from commercial credit cards for the three months ended March 31, 2023, December 31, 2022, and March 31, 2022, respectively.

<sup>(</sup>e) Yield is calculated on the basis of amortized cost.

Rate calculation excludes basis adjustments related to fair value hedges.

A portion of long-term debt and the related interest expense is allocated to discontinued liabilities as a result of applying Key's matched funds transfer pricing methodology to discontinued operations.

TE = Taxable Equivalent, GAAP = U.S. generally accepted accounting principles

### Noninterest Expense

(Dollars in millions)

	•	Three months ended			
	3/31/2023	12/31/2022	3/31/2022		
Personnel (a)	\$ 7	<b>)1</b> \$ 674	1 \$ 630		
Net occupancy	•	<b>70</b> 72	2 73		
Computer processing		92 82	2 77		
Business services and professional fees	•	<b>45</b> 60	53		
Equipment		<b>22</b> 20	23		
Operating lease expense	:	20 22	2 28		
Marketing		<b>21</b> 3°	1 28		
Other expense	2	<b>)5</b> 195	5 158		
Total noninterest expense	\$ 1,1	<b>76</b> \$ 1,156	5 \$ 1,070		
Average full-time equivalent employees (b)	18,2	<b>20</b> 18,210	17,110		

#### **Personnel Expense**

		Three months ended					
	3/31	/2023	12/31/2022	3/31/2022			
Salaries and contract labor	\$	419	\$ 407	\$ 348			
Incentive and stock-based compensation		152	171	183			
Employee benefits		99	94	97			
Severance		31	2	2			
Total personnel expense	\$	701	\$ 674	\$ 630			

Additional detail provided in Personnel Expense table below.

The number of average full-time equivalent employees has not been adjusted for discontinued operations.

#### **Loan Composition**

(Dollars in millions)

				Change 3/31	/2023 vs.
	3/31/2023	12/31/2022	3/31/2022	12/31/2022	3/31/2022
Commercial and industrial (a)	\$ 60,565	\$ 59,647	\$ 52,815	1.5 %	14.7 %
Commercial real estate:					
Commercial mortgage	16,348	16,352	15,124	_	8.1
Construction	2,590	2,530	2,065	2.4	25.4
Total commercial real estate loans	18,938	18,882	17,189	.3	10.2
Commercial lease financing (b)	3,763	3,936	3,916	(4.4)	(3.9)
Total commercial loans	83,266	82,465	73,920	1.0	12.6
Residential — prime loans:					
Real estate — residential mortgage	21,632	21,401	17,181	1.1	25.9
Home equity loans	7,706	7,951	8,258	(3.1)	(6.7)
Total residential — prime loans	29,338	29,352	25,439		15.3
Consumer direct loans	6,359	6,508	6,249	(2.3)	1.8
Credit cards	969	1,026	930	(5.6)	4.2
Consumer indirect loans	39	43	62	(9.3)	(37.1)
Total consumer loans	36,705	36,929	32,680	(.6)	12.3
Total loans (c), (d)	\$ 119,971	\$ 119,394	\$ 106,600	.5 %	12.5 %

- Loan balances include \$185 million, \$172 million, and \$147 million of commercial credit card balances at March 31, 2023, December 31, 2022, and March 31, 2022,
- (b) Commercial lease financing includes receivables held as collateral for a secured borrowing of \$6 million, \$8 million, and \$14 million at March 31, 2023, December 31, 2022, and
- March 31, 2022, respectively. Principal reductions are based on the cash payments received from these related receivables.

  Total loans exclude loans of \$407 million at March 31, 2023, \$434 million at December 31, 2022, and \$531 million at March 31, 2022, related to the discontinued operations of the education lending business.
- Accrued interest of \$487 million, \$417 million, and \$192 million at March 31, 2023, December 31, 2022, and March 31, 2022, respectively, presented in "other assets" on the Consolidated Balance Sheets is excluded from the amortized cost basis disclosed in this table.

#### **Loans Held for Sale Composition**

(Dollars in millions)

					Change 3/31	I/2023 vs.
	3/3	1/2023	12/31/2022	3/31/2022	12/31/2022	3/31/2022
Commercial and industrial	\$	351	\$ 477	\$ 216	(26.4)%	62.5 %
Real estate — commercial mortgage		815	427	819	90.9	(0.5)
Commercial lease financing		_	35	_	N/M	N/M
Real estate — residential mortgage		45	24	114	87.5	(60.5)
Total loans held for sale	\$	1,211	\$ 963	\$ 1,170	25.8 %	3.5 %

N/M = Not Meaningful

#### Summary of Changes in Loans Held for Sale

	1Q23	4Q22	3Q22	2Q22	1Q22
Balance at beginning of period	\$ 963 \$	1,048 \$	1,306 \$	1,170 \$	2,729
New originations	1,779	3,158	2,157	2,837	2,724
Transfers from (to) held to maturity, net	(13)	(48)	_	(57)	_
Loan sales	(1,518)	(3,124)	(2,446)	(2,506)	(4,269)
Loan draws (payments), net	_	(71)	26	(133)	(12)
Valuation and other adjustments	 _	_	5	(5)	(2)
Balance at end of period	\$ 1,211 \$	963 \$	1,048 \$	1,306 \$	1,170

#### Summary of Loan and Lease Loss Experience From Continuing Operations

	Th	ree months e	nded
	3/31/2023	12/31/2022	3/31/2022
Average loans outstanding	\$119,837	\$117,702	\$103,762
Allowance for loan and lease losses at the beginning of the period	1,337	1,144	1,061
Loans charged off:			
Commercial and industrial	35	35	30
Real estate — commercial mortgage	5	13	4
Real estate — construction	_	_	_
Total commercial real estate loans	5	13	4
Commercial lease financing	(1)	_	2
Total commercial loans	39	48	36
Real estate — residential mortgage	_	_	(1)
Home equity loans	1	_	1
Consumer direct loans	11	9	7
Credit cards	9	8	7
Consumer indirect loans	_	2	1
Total consumer loans	21	19	15
Total loans charged off	60	67	51
Recoveries:			
Commercial and industrial	8	18	11
		1	1
Real estate — commercial mortgage	_		
Real estate — construction			
Total commercial real estate loans	_		1
Commercial lease financing	1	21	
Total commercial loans	1		12
Real estate — residential mortgage	1	3	
Home equity loans		_	1
Consumer direct loans	2	1	2
Credit cards	1	1	2
Consumer indirect loans	1		1
Total consumer loans	6	5	6
Total recoveries	15	26	18
Net loan charge-offs	(45)	(41)	(33)
Provision (credit) for loan and lease losses	88	234	77
Allowance for loan and lease losses at end of period	\$ 1,380	\$ 1,337	\$ 1,105
Liability for credit losses on lending-related commitments at beginning of period	225	194	160
Provision (credit) for losses on lending-related commitments	51	31	6
Liability for credit losses on lending-related commitments at end of period (a)	\$ 276	\$ 225	\$ 166
Total allowance for credit losses at end of period	\$ 1,656	\$ 1,562	\$ 1,271
Net loan charge-offs to average total loans	.15 %	6 .14 %	6 .13 %
Allowance for loan and lease losses to period-end loans	1.15	1.12	1.04
Allowance for credit losses to period-end loans	1.38	1.31	1.19
Allowance for loan and lease losses to nonperforming loans	332	345	252
Allowance for credit losses to nonperforming loans	398	404	290
· · · ·	500		203
Discontinued operations — education lending business:	\$ 1	\$ 2	\$ 2
Loans charged off Recoveries	<b>\$</b> 1	φ Z	φ Z
Net loan charge-offs	<u> </u>	\$ (2)	\$ (2)
Net loan unalye-uns	<del>a</del> (1)	φ (Ζ)	ψ (2)

<sup>(</sup>a) Included in "Accrued expense and other liabilities" on the balance sheet.

#### **Asset Quality Statistics From Continuing Operations**

(Dollars in millions)

	1Q23		4Q22		3Q22		2Q22		1Q22
Net loan charge-offs	\$ 45	\$	41	\$	43	\$	44	\$	33
Net loan charge-offs to average total loans	.15 %	6	.14 %	6	.15 %	6	.16 %	0	.13 %
Allowance for loan and lease losses	\$ 1,380	\$	1,337	\$	1,144	\$	1,099	\$	1,105
Allowance for credit losses (a)	1,656		1,562		1,338		1,272		1,271
Allowance for loan and lease losses to period-end loans	1.15 %	6	1.12 %	6	.98 %	6	.98 %	6	1.04 %
Allowance for credit losses to period-end loans	1.38		1.31		1.15		1.13		1.19
Allowance for loan and lease losses to nonperforming loans	332		346		293		256		252
Allowance for credit losses to nonperforming loans	398		404		343		297		290
Nonperforming loans at period end	\$ 416	\$	387	\$	390	\$	429	\$	439
Nonperforming assets at period end	447		420		419		463		467
Nonperforming loans to period-end portfolio loans	.35 %	6	.32 %	6	.34 %	6	.38 %	6	.41 %
Nonperforming assets to period-end portfolio loans plus OREO and other nonperforming assets	.37		.35		.36		.41		.44

<sup>(</sup>a) Includes the allowance for loan and lease losses plus the liability for credit losses on lending-related commitments.

#### Summary of Nonperforming Assets and Past Due Loans From Continuing Operations

(Dollars in millions)

	3/3	1/2023	12/	31/2022	9/3	30/2022	6/3	0/2022	3/3	31/2022
Commercial and industrial	\$	170	\$	174	\$	169	\$	197	\$	186
Real estate — commercial mortgage		59		21		34		35		40
Real estate — construction		_		_		_		_		_
Total commercial real estate loans		59		21		34		35		40
Commercial lease financing		1		1		2		2		3
Total commercial loans		230		196		205		234		229
Real estate — residential mortgage		75		77		66		67		73
Home equity loans		104		107		112		120		129
Consumer direct loans		3		3		3		3		4
Credit cards		3		3		3		3		3
Consumer indirect loans		1		1		1		2		1
Total consumer loans		186		191		185		195		210
Total nonperforming loans (a)		416		387		390		429		439
OREO		13		13		12		9		8
Nonperforming loans held for sale		18		20		17		25		20
Other nonperforming assets		_		_		_		_		_
Total nonperforming assets	\$	447	\$	420	\$	419	\$	463	\$	467
Accruing loans past due 90 days or more		55		60		47		41		55
Accruing loans past due 30 through 89 days		164		180		187		137		122
Nonperforming assets from discontinued operations — education lending business		3		3		3		3		4
Nonperforming loans to period-end portfolio loans		.35 %	•	.32 %		.34 %	ó	.38 %	6	.41 %
Nonperforming assets to period-end portfolio loans plus OREO and other nonperforming assets		.37		.35		.36		.41		.44

<sup>(</sup>a) On January 1, 2023, Key adopted ASU 2022-02 Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures. In connection with the adoption of this guidance, nonperforming loans as of March 31, 2023, includes certain loans which were modified for borrowers experiencing financial difficulty. Prior period amounts included nonperforming troubled debt restructurings (TDRs), for which accounting guidance was eliminated upon adoption of ASU 2022-02 on January 1, 2023. Our first quarter 2023 Form 10-Q will include additional information on our adoption of this ASU.

#### Summary of Changes in Nonperforming Loans From Continuing Operations

	(Bollaro III IIIIIIolio)					
		1Q23	4Q22	3Q22	2Q22	1Q22
Balance at beginning of period	\$	387	\$ 390	\$ 429	\$ 439	\$ 454
Loans placed on nonaccrual status		143	113	80	118	87
Charge-offs		(60)	(67)	) (68)	(59)	(50)
Loans sold		(2)	(4)	) (3)	(8)	_
Payments		(31)	(22)	) (29)	) (35)	(27)
Transfers to OREO		(2)	(1)	) (1)	) (2)	(1)
Loans returned to accrual status		(19)	(22)	) (18)	) (24)	(24)
Balance at end of period	\$	416	\$ 387	\$ 390	\$ 429	\$ 439

#### Line of Business Results

(Dollars in millions)

											Change 1C	23 vs.
		1Q23		4Q22		3Q22		2Q22		1Q22	4Q22	1Q22
Consumer Bank												
Summary of operations												
Total revenue (TE)	\$	842	\$	900	\$	891	\$	824	\$	799	(6.4)%	5.4 %
Provision for credit losses		60		105		37		8		43	(42.9)	39.5
Noninterest expense		675		698		667		675		663	(3.3)	1.8
Net income (loss) attributable to Key		81		74		142		107		71	9.5	14.1
Average loans and leases		43,086		43,149		42,568		40,827		38,654	(.1)	11.5
Average deposits		84,492		87,243		90,044		91,273		91,516	(3.2)	(7.7)
Net loan charge-offs		24		21		17		23		22	14.3	9.1
Net loan charge-offs to average total loans		.23 %	Ď	.19 %	6	.16 %	Ď	.23 %		.23 %	21.1	_
Nonperforming assets at period end	\$	196	\$	202	\$	195	\$	203	\$	217	(3.0)	(9.7)
Return on average allocated equity		8.98 %	0	8.78 %	6	16.20 %	, D	11.66 %		8.02 %	2.3	12.0
Commercial Bank Summary of operations												
Total revenue (TE)	\$	841	\$	928	\$	889	\$	842	\$	808	(9.4)%	4.1 %
Provision for credit losses	Ψ	80	Ψ	165	Ψ	74	Ψ	37	Ψ	41	(51.5)	95.1
Noninterest expense		428		461		451		410		414	(7.2)	3.4
Net income (loss) attributable to Key		264		250		295		317		284	5.6	(7.0)
Average loans and leases		76,306		74,100		71,464		67,825		64,684	3.0	18.0
Average loans held for sale		876		1,377		1,036		1,016		1,323	(36.4)	(33.8)
Average deposits		52,185		54,385		52,272		54,846		57,241	(4.0)	(8.8)
Net loan charge-offs		21		25		27		21		11	(16.0)	90.9
Net loan charge-offs to average total loans		.11 %	ó	.13 %	6	.15 %	Ď	.12 %		.07 %	(15.4)	57.1
Nonperforming assets at period end	\$	251	\$	218	\$	224	\$	260	\$	250	15.1	.4
Return on average allocated equity		10.39 %	ò	10.40 %	6	12.63 %	Ď	14.26 %		13.26 %	(.1)	(21.6)

TE = Taxable Equivalent