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**DACOTAH BANKS, INC.
FIRST QUARTER REPORT**

MARCH 31, 2016

DACOTAH BANKS, INC.

FINANCIAL HIGHLIGHTS

(Dollar and share amounts in thousands, except per share data)

	Three months ended March 31		
	2016	2015	% change
PERFORMANCE			
Net interest income	\$20,421	19,640	4.0 %
Provision for loan and lease losses	600	900	(33.3)
Non-interest income	3,972	4,270	(7.0)
Non-interest expenses	16,029	15,200	5.5
Net income	4,970	4,995	(0.5)
Per share	4.49	4.51	(0.4)
Cash dividends declared	2,104	1,938	8.6
Per share	1.90	1.75	8.6
Net interest margin	3.99 %	3.97 %	0.5
Return on average assets	0.91	0.94	(3.2)
Return on average equity	8.27	8.96	(7.7)

AT MARCH 31

Total assets	\$2,237,268	2,165,931	3.3 %
Investment securities and deposits with banks ..	315,019	305,614	3.1
Loans, net.....	1,720,848	1,626,434	5.8
Deposits.....	1,923,893	1,874,345	2.6
Borrowings.....	44,000	37,000	18.9
Stockholders' equity.....	244,954	227,862	7.5
Book value per share.....	221.28	205.65	7.6
Shares of common stock outstanding	1,107	1,108	(0.1)
Tier I leverage.	10.75%	10.19%	5.5
Tier I capital.	12.40%	12.15%	2.1
Total capital.....	13.65%	13.40%	1.9

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF INCOME

(Dollar and share amounts in thousands, except per share data)

	Three months ended March 31	
	2016	2015
INTEREST INCOME		
Loans	\$ 20,989	20,154
Securities:		
Taxable	912	897
Exempt from federal income taxes	285	248
Deposits in banks	43	25
Federal funds sold	59	41
	<u>22,288</u>	<u>21,365</u>
INTEREST EXPENSE		
Deposits	1,643	1,512
Borrowings	224	213
	<u>1,867</u>	<u>1,725</u>
NET INTEREST INCOME	20,421	19,640
PROVISION FOR LOAN AND LEASE LOSSES	600	900
NET INTEREST INCOME AFTER PROVISION FOR LOAN AND LEASE LOSSES	19,821	18,740
NON-INTEREST INCOME		
Income from fiduciary activities	530	471
Service charges on deposit accounts	839	829
Insurance commissions	1,062	1,013
Fees on sale of residential mortgages	226	201
Other income	1,315	1,756
	<u>3,972</u>	<u>4,270</u>
NON-INTEREST EXPENSES		
Salaries and employee benefits	10,764	9,891
Occupancy, net	1,179	1,247
Furniture and equipment	513	500
FDIC assessment	317	314
Other expenses	3,256	3,248
	<u>16,029</u>	<u>15,200</u>
INCOME BEFORE INCOME TAXES	7,764	7,810
Applicable income taxes:		
Current	2,962	3,438
Deferred (credit)	(168)	(623)
	<u>2,794</u>	<u>2,815</u>
NET INCOME	\$ 4,970	4,995
PER SHARE OF COMMON STOCK		
Net income - basic	<u>\$ 4.49</u>	<u>4.51</u>
Cash dividends declared	<u>\$ 1.90</u>	<u>1.75</u>

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF CONDITION

(Dollar amount in thousands)

	March 31 2016	December 31 2015	March 31 2015
ASSETS			
Cash and due from banks	32,754	57,047	38,659
Interest-bearing deposits in banks	20,200	25,700	60,450
Time deposits in banks	22,424	11,184	8,133
Securities:			
Taxable	255,485	228,797	255,586
Tax exempt	59,534	61,326	50,028
Total securities	315,019	290,123	305,614
Loans held for sale	—	1,093	563
Loans	1,747,445	1,747,589	1,650,915
Allowance for loan and lease losses	(26,597)	(26,667)	(25,044)
Net loans	1,720,848	1,720,922	1,625,871
Interest receivable	18,911	20,952	16,670
Premises and equipment, net	46,106	46,152	46,772
Foreclosed assets	1,338	1,048	582
Investment in life insurance contracts	37,059	36,923	36,830
Deferred income tax asset	12,566	13,158	11,218
Goodwill	6,415	6,415	6,415
Intangible assets	1,892	1,985	2,378
Other assets	1,736	1,588	5,776
Total assets	<u>\$ 2,237,268</u>	<u>2,234,290</u>	<u>2,165,931</u>
LIABILITIES AND STOCKHOLDERS' EQUITY			
Deposits:			
Noninterest-bearing	\$ 511,575	541,891	471,582
Interest-bearing	1,412,318	1,384,999	1,402,763
Total deposits	1,923,893	1,926,890	1,874,345
Borrowings	44,000	44,000	37,000
Interest payable	2,046	2,452	1,860
Accrued expenses and other liabilities	22,375	19,940	24,864
Total liabilities	1,992,314	1,993,282	1,938,069
Stockholders' equity:			
Common stock, \$4 par value; 5,000,000 shares authorized; 1,428,598 shares issued	5,714	5,714	5,714
Capital surplus	12,540	12,540	12,016
Retained earnings	242,068	239,202	225,002
Unrealized gain (loss) on securities available for sale, net	871	(224)	757
Treasury stock, 321,274 shares at March 31, 2016, 321,206 shares at December 31, 2015 and 320,896 shares at March 31, 2015, at cost	(16,239)	(16,224)	(15,627)
Total stockholders' equity	244,954	241,008	227,862
Total liabilities and stockholders' equity	<u>\$ 2,237,268</u>	<u>2,234,290</u>	<u>2,165,931</u>

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollar amounts in thousands)

	Three months ended March 31	
	2016	2015
Operating Activities:		
Net income	\$ 4,970	4,995
Adjustments to reconcile net income to net cash from operating activities:		
Provision for loan and lease losses	600	900
Depreciation and amortization	1,209	1,475
Benefit from deferred income taxes	(168)	(623)
Increase in investment in life insurance contracts	(136)	(1,469)
Decrease (increase) in loans held for sale	1,093	(563)
Decrease in interest receivable	2,041	2,085
Decrease in other assets, net	22	942
Decrease in interest payable	(406)	(602)
Increase in other accrued expenses and liabilities, net	2,435	2,441
Net cash from operating activities	<u>11,660</u>	<u>9,581</u>
Investing Activities:		
Proceeds from maturities and calls of securities available for sale, interest-bearing deposits with banks and federal funds sold	25,146	27,619
Purchases of securities available for sale and interest-bearing deposits with banks	(59,832)	(38,543)
Net (increase) decrease in loans	(526)	30,973
Purchases of premises and equipment	(835)	(1,157)
(Purchase) sale of foreclosed assets, net	(290)	1,076
Net cash used by investing activities	<u>(36,337)</u>	<u>19,968</u>
Financing Activities:		
Decrease in non-interest-bearing deposits, net	(30,317)	(49,292)
Increase in interest-bearing deposits, net	19,849	36,445
Increase (decrease) in certificates of deposit, net	7,471	(3,147)
Purchase of treasury stock, net	(15)	(314)
Dividends paid to stockholders	(2,104)	(1,938)
Net cash from financing activities	<u>(5,116)</u>	<u>(18,246)</u>
Net change in cash and cash equivalents	(29,793)	11,303
Cash and cash equivalents, beginning of year	82,747	87,806
Cash and cash equivalents, end of year	<u>\$ 52,954</u>	<u>99,109</u>

CONSOLIDATED STATEMENTS OF CHANGES IN THE ALLOWANCE FOR LOAN AND LEASE LOSSES

Balance, January 1	\$ 26,667	24,059
Provision for loan and lease losses	600	900
Recoveries	80	440
Loans charged off	(750)	(355)
Balance, March 31	<u>\$ 26,597</u>	<u>25,044</u>
As of % of loans	<u>1.52%</u>	<u>1.52%</u>

DIRECTORS

RICHARD L. WESTRA
Chairman of the Board
Aberdeen, SD

JOSEPH A. SENDER
President and Chief Executive Officer
Aberdeen, SD

RODNEY W. FOUBERG
Retired Chairman
Aberdeen, SD

ARTHUR R. RUSSO
Partner, RhodesAnderson Insurance
Aberdeen, SD

WILLIAM S. LAMONT
Planning Consultant
Lamont Associates
Aberdeen, SD

KENT E. EDSON
Retired President and Chief Financial Officer
Aberdeen, SD

BRADFORD J. WHEELER
President, Wheeler Manufacturing, Inc.
Lemmon, SD

ROBERT B. LAMONT II
Private Investor
Aberdeen, SD

CATHERINE O. DUTENHOFFER
Co-owner Evolution Powersports
Watertown, SD

ELIZABETH A. LEWIS
Attorney
Woods, Fuller, Shultz & Smith P.C.
Sioux Falls, SD

Corporate Secretary

ROBERT J. FOUBERG
Executive Vice President
Aberdeen, SD

AFFILIATED DACOTAH BANKS

MID-DAKOTA REGION

BRADLEY D. MOORE, Regional President

ABERDEEN

BRADLEY D. MOORE, Regional President

FAULKTON, CRESBARD

DWIGHT D. HOSSLE, Market President

MORRIS, CHOKIO

LARRY D. RINGGENBERG, Market President

SISSETON, NEW EFFINGTON

KEVIN B. WEGEHAUPT, Market President

WEBSTER, ROSLYN

DANIEL N. MENKING, Market President

NORTHERN REGION

DANIEL R. VOLLMER, Regional President

JAMESTOWN

CASEY L. HENDERSON, Market President

MINOT, BOWBELLS

RYAN J. HERTZ, Market President

ROLLA, BELCOURT

KELLY J. BURSINGER, Market President

VALLEY CITY

DICK A. GULMON, Market President

SOUTHEASTERN REGION

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CLARK, HENRY, WILLOW LAKE

THOMAS R. LABRIE, Market President

SIOUX FALLS

MATTHEW J. SMITH, Market President

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KIP J. HANSEN, Market President

WESTERN REGION

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DICKINSON

JEFF C. MOORE, Market President

LEMMON, BISON, HETTINGER, REGENT

TRAVIS J. ELLISON, Market President

MOBRIDGE

DARRELL D. SCHLEPP, Market President

RAPID CITY, CUSTER

RANDY L. SILVER, Market President

DACOTAH TERRITORY



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DACOTAH BANKS, INC.

P. O. BOX 1496

ABERDEEN, SOUTH DAKOTA 57402-1496

www.dacotahbank.com