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**DACOTAH BANKS, INC.
SECOND QUARTER REPORT**

JUNE 30, 2021

DACOTAH BANKS, INC.

FINANCIAL HIGHLIGHTS

(Dollar and share amounts in thousands, except per share data)

	Six months ended June 30		
	2021	2020	% change
PERFORMANCE			
Net interest income	\$49,971	54,369	(8.1)%
Provision for loan and lease losses	(600)	2,400	(125.0)
Non-interest income	13,762	10,570	30.2
Non-interest expenses	41,391	39,089	5.9
Net income	17,765	18,099	(1.8)
Per share	1.58	1.61	(1.9)
Cash dividends declared	3,146	3,033	3.7
Per share	0.28	0.27	3.7
Net interest margin	3.31%	4.18%	(20.8)
Return on average assets	1.10	1.30	(15.4)
Return on average equity	9.97	10.92	(8.7)

AT JUNE 30

Total assets	\$3,297,388	2,944,054	12.0%
Investment securities and deposits with banks ..	446,844	276,144	61.8
Loans, net	2,287,462	2,321,565	(1.5)
Deposits	2,873,787	2,543,324	13.0
Long term borrowings	17,000	22,000	(22.7)
Stockholders' equity	365,924	346,193	5.7
Book value per share	32.63	30.81	5.9
Shares of common stock outstanding	11,214	11,236	(0.2)
Tier I leverage	10.57%	11.56%	(8.6)
Tier I capital	14.44%	14.04%	2.8
Total capital	15.69%	15.29%	2.6

DACOTA BANKS, INC.

CONSOLIDATED STATEMENTS OF INCOME

(Dollar and share amounts in thousands, except per share data)

	Three months ended June 30		Six months ended June 30	
	<u>2021</u>	<u>2020</u>	<u>2021</u>	<u>2020</u>
INTEREST INCOME				
Loans.....	\$25,424	32,685	50,166	59,290
Securities:				
Taxable.....	1,567	1,287	2,823	2,635
Exempt from federal income taxes.....	264	269	512	528
Deposits in banks.....	71	79	141	155
Federal funds sold.....	91	36	183	554
	<u>27,417</u>	<u>34,356</u>	<u>53,825</u>	<u>63,162</u>
INTEREST EXPENSE				
Deposits.....	1,599	3,644	3,476	8,322
Borrowings.....	189	231	378	471
	<u>1,788</u>	<u>3,875</u>	<u>3,854</u>	<u>8,793</u>
NET INTEREST INCOME	25,629	30,481	49,971	54,369
PROVISION FOR LOAN AND LEASE LOSSES	-	1,800	(600)	2,400
NET INTEREST INCOME AFTER PROVISION FOR LOAN AND LEASE LOSSES	25,629	28,681	50,571	51,969
NON-INTEREST INCOME				
Income from fiduciary activities.....	588	590	1,229	1,231
Service charges on deposit accounts.....	555	494	1,092	1,214
Insurance commissions.....	997	958	2,422	2,053
Fees on sale of residential mortgages.....	1,072	1,287	2,262	1,703
Servicing fees on residential mortgages.....	998	41	1,407	348
Other income.....	2,862	1,982	5,350	4,021
	<u>7,072</u>	<u>5,352</u>	<u>13,762</u>	<u>10,570</u>
NON-INTEREST EXPENSES				
Salaries and employee benefits.....	13,760	13,481	27,708	26,941
Occupancy, net.....	1,212	1,191	2,551	2,418
Furniture and equipment.....	596	517	1,309	1,038
FDIC assessment.....	206	115	413	120
Other expenses.....	4,852	4,080	9,410	8,572
	<u>20,626</u>	<u>19,384</u>	<u>41,391</u>	<u>39,089</u>
INCOME BEFORE INCOME TAXES	12,075	14,649	22,942	23,450
Applicable income taxes:				
Current	3,241	4,060	5,508	5,768
Deferred (credit).....	(501)	(633)	(331)	(417)
	<u>2,740</u>	<u>3,427</u>	<u>5,177</u>	<u>5,351</u>
NET INCOME	\$ 9,335	11,222	17,765	18,099
PER SHARE OF COMMON STOCK				
Net income - basic.....	\$ 0.83	1.00	1.58	1.61
Cash dividends declared.....	-	-	0.28	0.27

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF CONDITION

(Dollars in thousands)

	June 30 2021	December 31 2020	June 30 2020
ASSETS			
Cash and due from banks.....	\$ 89,704	75,705	55,537
Interest-bearing deposits in banks.....	294,400	295,000	115,100
Time deposits in banks.....	11,617	11,963	12,953
Securities:			
Taxable.....	395,426	232,584	226,759
Tax exempt.....	51,418	56,829	49,385
Total securities.....	446,844	289,413	276,144
Loans held for sale.....	2,054	1,268	4,872
Loans.....	2,325,770	2,300,594	2,354,638
Allowance for loan and lease losses.....	(38,308)	(39,040)	(33,073)
Net loans.....	2,287,462	2,261,554	2,321,565
Interest receivable.....	18,835	24,489	21,947
Premises and equipment, net.....	54,805	55,111	53,690
Foreclosed assets.....	170	1,400	3,841
Investment in life insurance contracts.....	56,856	56,127	53,720
Deferred income tax asset.....	10,047	9,740	7,803
Goodwill.....	10,248	10,248	6,415
Intangible assets.....	1,031	1,170	463
Mortgage servicing rights.....	2,724	1,806	1,316
Other assets.....	10,591	8,200	8,688
Total assets.....	<u>\$ 3,297,388</u>	<u>3,103,194</u>	<u>2,944,054</u>
LIABILITIES AND STOCKHOLDERS' EQUITY			
Deposits:			
Noninterest-bearing.....	\$ 869,257	786,476	699,040
Interest-bearing.....	2,004,530	1,912,565	1,844,284
Total deposits.....	2,873,787	2,699,041	2,543,324
Borrowings.....	17,000	17,000	22,000
Interest payable.....	2,075	3,696	5,598
Accrued expenses and other liabilities.....	38,602	29,754	26,939
Total liabilities.....	2,931,464	2,749,491	2,597,861
Stockholders' equity:			
Common stock, \$4 par value; 30,000,000 shares authorized, 14,285,980 shares issued and outstanding.....	57,144	57,144	57,144
Capital surplus.....	20,947	19,965	18,841
Retained earnings.....	304,688	290,069	281,599
Unrealized gain on securities available for sale, net.....	3,774	5,756	6,361
Treasury stock, 3,071,746 shares at June 30, 2021, 3,059,862 shares at December 31, 2020, and 3,050,267 shares at June 30, 2020, at cost.....	(20,629)	(19,231)	(17,752)
Total stockholders' equity.....	365,924	353,703	346,193
Total liabilities and stockholders' equity.....	<u>\$ 3,297,388</u>	<u>3,103,194</u>	<u>2,944,054</u>

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands)

	Six months ended June 30	
	2021	2020
Operating Activities:		
Net income	\$ 17,765	18,099
Adjustments to reconcile net income to net cash flows from operating activities:		
Provision for loan and lease losses	(600)	2,400
Depreciation and amortization	3,499	2,556
Benefit from deferred income taxes	(331)	(417)
Increase in investment in life insurance contracts	(729)	(665)
Increase in loans held for sale	(786)	(3,122)
Decrease in interest receivable	5,654	6,811
Increase other assets, net	(2,758)	(2,159)
Decrease in interest payable	(1,621)	(428)
Increase (decrease) in other accrued expenses and liabilities, net	8,848	(977)
Net cash from operating activities	28,941	22,098
Investing Activities:		
Proceeds from maturities and calls of securities available for sale, interest-bearing deposits with banks and federal funds sold	50,028	42,989
Purchases of securities available for sale and interest-bearing deposits with banks	(210,314)	(54,337)
Net increase in loans	(25,308)	(245,087)
Purchases of premises and equipment	(2,362)	(2,717)
Sale (purchase) of foreclosed assets, net	1,230	(3,065)
Net cash used by investing activities	(186,726)	(262,217)
Financing Activities:		
Increase in noninterest-bearing deposits, net	82,781	134,170
Increase increase in interest-bearing deposits, net	176,925	130,280
Decrease in certificates of deposit, net	(84,960)	(40,190)
(Purchase) sale of treasury stock, net	(416)	271
Dividends paid to stockholders	(3,146)	(3,033)
Net cash from financing activities	171,184	221,498
Net change in cash and cash equivalents	13,399	(18,621)
Cash and cash equivalents, beginning of year	370,705	189,258
Cash and cash equivalents, end of year	\$ 384,104	170,637

CONSOLIDATED STATEMENTS OF CHANGES IN THE ALLOWANCE FOR LOAN AND LEASE LOSSES

Balance, January 1	\$ 39,040	32,483
Provision for loan and lease losses	(600)	2,400
Recoveries	371	139
Loans charged off	(503)	(1,949)
Balance, June 30	\$ 38,308	33,073
As a % of loans	1.65%	1.40%

DIRECTORS

RICHARD L. WESTRA

Chairman of the Board
Aberdeen, SD

JOSEPH A. SENGER

Vice Chairman
Aberdeen, SD

ROBERT J. FOUBERG

President and Chief Executive Officer
Aberdeen, SD

ARTHUR R. RUSSO

Partner
RhodesAnderson Insurance
Aberdeen, SD

KENT E. EDSON

Retired President and Chief Financial Officer
Aberdeen, SD

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Lemmon, SD

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Businesswoman
Sioux Falls, SD

ELIZABETH A. LEWIS

Attorney
Woods, Fuller, Shultz & Smith P.C.
Sioux Falls, SD

LORI LAMONT LANGE

Meeting, Event and Travel Planner
HelmsBriscoe
St. Cloud, MN

FREDERICK M. LAMONT

Private Investor
Santa Fe, NM

PAULA KAY CARLSON

President
South Dakota Education Access Foundation
Aberdeen, SD

JOANN R. HOOPER

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Valley City, ND

JOSHUA J. PAULI

Vice President, Research
Dakota State University
Madison, SD

Corporate Secretary

DIANA L. PFISTER

Senior Vice President and Chief Compliance Officer
Aberdeen, SD

AFFILIATED DACOTAH BANKS

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ABERDEEN, GROTON, LANGFORD

KIP J. HANSEN, Market President

FAULKTON

BRANDON R. SPANIER, Market President

MOBRIDGE

CHAD B. JAGER, Market President

MORRIS

MICHAEL J. MAHONEY, Market President

SISSETON

KELLY L. HANSON, Market President

WEBSTER, ROSLYN

KELLY L. HANSON, Market President

NORTHERN REGION

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VALLEY CITY

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BRANDON S. HERR, Market President

RAPID CITY, CUSTER

JASON D. COLLINS, Market President

SIOUX FALLS

MATTHEW J. SMITH, Market President

WATERTOWN

TROY J. ZEBROSKI, Market President

DACOTAH TERRITORY



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