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**DACOTAH BANKS, INC.
FIRST QUARTER REPORT**

MARCH 31, 2022

DACOTAH BANKS, INC.

FINANCIAL HIGHLIGHTS

(Dollar and share amounts in thousands, except per share data)

	Three months ended March 31		
	2022	2021	% change
PERFORMANCE			
Net interest income	\$25,316	24,342	4.0%
Reduction in provision for loan and lease losses	2,000	600	233.3
Non-interest income	6,788	6,690	1.5
Non-interest expenses	22,281	20,765	7.3
Net income	9,261	8,430	9.9
Per share	0.83	0.75	10.7
Cash dividends declared	3,466	3,146	10.2
Per share	0.31	0.28	10.7
Net interest margin	3.10 %	3.32 %	(6.6)
Return on average assets	1.07	1.07	-
Return on average equity	9.86	9.56	3.1

AT MARCH 31

Total assets	\$3,584,344	3,263,781	9.8%
Investment securities and deposits with banks ..	633,375	398,038	59.1
Loans, net.....	2,266,730	2,233,013	1.5
Deposits.....	3,180,838	2,854,418	11.4
Borrowings.....	9,000	17,000	(47.1)
Stockholders' equity.....	357,875	355,038	0.8
Book value per share.....	32.04	31.61	1.4
Shares of common stock outstanding	11,169	11,232	(0.6)
Tier I leverage	10.60%	10.76%	(1.5)
Tier I capital	14.47%	14.58%	(0.8)
Total capital	15.72%	15.83%	(0.7)

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF INCOME

(Dollar and share amounts in thousands, except per share data)

	Three months ended March 31	
	2022	2021
INTEREST INCOME		
Loans.....	\$24,112	24,742
Securities:		
Taxable.....	2,083	1,256
Exempt from federal income taxes.....	249	248
Deposits in banks.....	61	70
Federal funds sold.....	175	92
	<u>26,680</u>	<u>26,408</u>
INTEREST EXPENSE		
Deposits.....	1,237	1,877
Borrowings.....	127	189
	<u>1,364</u>	<u>2,066</u>
NET INTEREST INCOME	25,316	24,342
REDUCTION IN PROVISION FOR LOAN AND LEASE LOSSES	2,000	600
NET INTEREST INCOME AFTER PROVISION FOR LOAN AND LEASE LOSSES	27,316	24,942
NON-INTEREST INCOME		
Income from fiduciary activities.....	705	641
Service charges on deposit accounts.....	630	537
Insurance commissions.....	1,180	1,425
Fees on sale of residential mortgages	521	1,190
Servicing fees on residential mortgages	493	409
Other income.....	3,259	2,488
	<u>6,788</u>	<u>6,690</u>
NON-INTEREST EXPENSES		
Salaries and employee benefits.....	15,070	13,948
Occupancy, net.....	1,460	1,339
Furniture and equipment.....	634	713
FDIC assessment.....	232	207
Other expenses.....	4,885	4,558
	<u>22,281</u>	<u>20,765</u>
INCOME BEFORE INCOME TAXES	11,823	10,867
Applicable income taxes:		
Current.....	2,084	2,267
Deferred	478	170
	<u>2,562</u>	<u>2,437</u>
NET INCOME	\$ 9,261	8,430
PER SHARE OF COMMON STOCK		
Net income - basic	\$ 0.83	0.75
Cash dividends declared	0.31	0.28

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF CONDITION

(Dollar amount in thousands)

	March 31 2022	December 31 2021	March 31 2021
ASSETS			
Cash and due from banks	\$ 69,500	59,920	80,420
Interest-bearing deposits in banks	424,700	307,500	372,000
Time deposits in banks	9,679	10,128	11,467
Securities:			
Taxable	578,904	493,514	344,752
Tax exempt	54,471	55,278	53,286
Total securities	633,375	548,792	398,038
Loans held for sale	2,483	1,621	1,891
Loans	2,303,631	2,333,378	2,271,567
Allowance for loan and lease losses	(36,901)	(38,691)	(38,554)
Net loans	2,266,730	2,294,687	2,233,013
Interest receivable	20,698	21,879	22,219
Premises and equipment, net	53,668	53,806	54,787
Foreclosed assets	310	76	995
Investment in life insurance contracts	58,622	57,890	56,492
Net deferred income tax	16,947	10,814	10,808
Goodwill	10,248	10,248	10,248
Intangible assets	751	791	1,105
Mortgage servicing rights	3,256	3,005	1,957
Other assets	13,377	11,972	8,341
Total assets	<u>\$ 3,584,344</u>	<u>3,393,129</u>	<u>3,263,781</u>
LIABILITIES AND STOCKHOLDERS' EQUITY			
Deposits:			
Noninterest-bearing	\$ 973,633	951,102	850,457
Interest-bearing	2,207,205	2,022,238	2,003,961
Total deposits	3,180,838	2,973,340	2,854,418
Borrowings	9,000	9,000	17,000
Interest payable	1,352	1,837	1,987
Accrued expenses and other liabilities	35,279	32,263	35,338
Total liabilities	3,226,469	3,016,440	2,908,743
Stockholders' equity:			
Common stock, \$4 par value; 30,000,000 shares authorized, 14,285,980 shares issued and outstanding	57,144	57,144	57,144
Capital surplus	21,541	21,467	20,499
Retained earnings	326,843	321,048	295,353
Unrealized (loss) gain on securities available for sale, net	(24,804)	(1,431)	1,592
Treasury stock, 3,116,647 shares at March 31, 2022, 3,083,552 shares at December 31, 2021 and 3,054,305 shares at March 31, 2021, at cost	(22,849)	(21,539)	(19,550)
Total stockholders' equity	357,875	376,689	355,038
Total liabilities and stockholders' equity	<u>\$ 3,584,344</u>	<u>3,393,129</u>	<u>3,263,781</u>

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollar amounts in thousands)

	Three months ended March 31	
	2021	2021
Operating Activities:		
Net income	\$ 9,261	8,430
Adjustments to reconcile net income to net cash from operating activities:		
Reduction in provision for loan and lease losses	(2,000)	(600)
Depreciation and amortization	1,848	1,784
Expense from deferred income taxes	478	170
Increase in investment in life insurance contracts	(732)	(365)
Increase in loans held for sale	(862)	(623)
Decrease in interest receivable	1,181	2,270
Increase in other assets, net	(2,033)	(424)
Decrease in interest payable	(485)	(1,709)
Increase in other accrued expenses and liabilities, net	3,016	5,585
Net cash from operating activities	9,672	14,518
Investing Activities:		
Proceeds from maturities and calls of securities available for sale, interest-bearing deposits with banks and federal funds sold	17,302	24,791
Purchases of securities available for sale and interest-bearing deposits with banks	(131,463)	(138,506)
Net decrease in loans	29,957	29,141
Purchases of premises and equipment	(1,251)	(1,079)
(Purchase) sale of foreclosed assets	(234)	405
Net cash used by investing activities	(85,689)	(85,248)
Financing Activities:		
Increase in non-interest-bearing deposits, net	22,531	63,981
Increase in interest-bearing deposits, net	196,923	154,607
Decrease in certificates of deposit, net	(11,956)	(63,211)
(Purchase) sale of treasury stock, net	(1,235)	214
Dividends paid to stockholders	(3,466)	(3,146)
Net cash from financing activities	202,797	152,445
Net change in cash and cash equivalents	126,780	81,715
Cash and cash equivalents, beginning of year	367,420	370,705
Cash and cash equivalents, end of year	\$ 494,200	452,420

CONSOLIDATED STATEMENTS OF CHANGES IN THE ALLOWANCE FOR LOAN AND LEASE LOSSES

Balance, January 1	\$ 38,691	39,040
Reduction in provision for loan and lease losses	(2,000)	(600)
Recoveries	271	183
Loans charged off	(61)	(69)
Balance, March 31	\$ 36,901	38,554
As of % of loans	1.60%	1.70%

DIRECTORS

RICHARD L. WESTRA

Chairman of the Board
Aberdeen, SD

JOSEPH A. SENGER

Vice Chairman
Aberdeen, SD

ROBERT J. FOUBERG

President and Chief Executive Officer
Aberdeen, SD

ARTHUR R. RUSSO

Partner
RhodesAnderson Insurance
Aberdeen, SD

KENT E. EDSON

Retired President and Chief Financial Officer
Aberdeen, SD

BRADFORD J. WHEELER

President
Wheeler Manufacturing, Inc.
Lemmon, SD

CATHERINE O. SMITH

Businesswoman
Sioux Falls, SD

ELIZABETH A. LEWIS

Attorney
Woods, Fuller, Shultz & Smith P.C.
Sioux Falls, SD

LORI LAMONT LANGE

Meeting, Event and Travel Planner
HelmsBriscoe
St. Cloud, MN

FREDERICK M. LAMONT

Private Investor
Santa Fe, NM

PAULA KAY CARLSON

President
South Dakota Education Access Foundation
Aberdeen, SD

JOANN R. HOOPER

Certified Public Accountant
Valley City, ND

JOSHUA J. PAULI

Department Head and Professor
University of Arizona
Sioux Falls, SD

Corporate Secretary

DIANA L. PFISTER
Senior Vice President and Chief Compliance Officer
Aberdeen, SD

AFFILIATED DACOTAH BANKS

MID-DAKOTA REGION

KIP J. HANSEN, Regional President

ABERDEEN

KRISTIE M. MARTIN, Market President

FAULKTON

BRANDON R. SPANIER, Market President

MOBRIDGE

CHAD B. JAGER, Market President

MORRIS

MICHAEL J. MAHONEY, Market President

SISSETON

KELLY L. HANSON, Market President

WEBSTER, ROSLYN, GROTON, LANGFORD

KELLY L. HANSON, Market President

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ROLLA, BELCOURT

DAWN L. FITZGERALD, Market President

VALLEY CITY

TYLER S. MARTHALER, Market President

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RAPID CITY, CUSTER

JASON D. COLLINS, Market President

SIOUX FALLS

MATTHEW J. SMITH, Market President

WATERTOWN

TROY J. ZEBROSKI, Market President

DACOTAH TERRITORY



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