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**DACOTAH BANKS, INC.
FIRST QUARTER REPORT**

MARCH 31, 2023

DACOTAH BANKS, INC.

FINANCIAL HIGHLIGHTS

(Dollar and share amounts in thousands, except per share data)

	Three months ended March 31		
	2023	2022	% change
PERFORMANCE			
Net interest income	\$28,020	25,316	10.7%
Reduction in provision for loan and lease losses	-	2,000	(100.0)
Non-interest income	5,506	6,788	(18.9)
Non-interest expenses	26,219	22,281	17.7
Net income	6,171	9,261	(33.4)
Per share	0.55	0.83	(33.7)
Cash dividends declared	3,932	3,466	13.4
Per share	0.35	0.31	12.9
Net interest margin	3.33 %	3.10 %	7.4
Return on average assets	0.69 %	1.07 %	(35.5)
Return on average equity	6.93 %	9.86 %	(29.7)

AT MARCH 31

Total assets	\$3,670,522	3,584,344	2.4%
Investment securities and deposits with banks ..	611,060	633,375	(3.5)
Loans, net.....	2,714,370	2,266,730	19.7
Deposits.....	3,257,859	3,180,838	2.4
Borrowings.....	4,000	9,000	(55.6)
Stockholders' equity.....	367,289	357,875	2.6
Book value per share.....	32.69	32.04	2.0
Shares of common stock outstanding	11,237	11,169	0.6
Tier I leverage.	11.15%	10.60%	5.2
Tier I capital.	13.23%	14.47%	(8.6)
Total capital.....	14.45%	15.72%	(8.1)

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF INCOME

(Dollar and share amounts in thousands, except per share data)

	Three months ended March 31	
	2023	2022
INTEREST INCOME		
Loans.....	\$33,214	24,112
Securities:		
Taxable.....	2,839	2,083
Exempt from federal income taxes.....	253	249
Deposits in banks.....	70	61
Federal funds sold.....	801	175
	<u>37,177</u>	<u>26,680</u>
INTEREST EXPENSE		
Deposits.....	8,966	1,237
Borrowings.....	191	127
	<u>9,157</u>	<u>1,364</u>
NET INTEREST INCOME	28,020	25,316
REDUCTION IN PROVISION FOR LOAN AND LEASE LOSSES	-	2,000
NET INTEREST INCOME AFTER PROVISION FOR LOAN AND LEASE LOSSES	28,020	27,316
NON-INTEREST INCOME		
Income from fiduciary activities.....	702	705
Service charges on deposit accounts.....	606	630
Insurance commissions.....	1,119	1,180
Fees on sale of residential mortgages	224	521
Servicing fees on residential mortgages	216	493
Other income.....	2,639	3,259
	<u>5,506</u>	<u>6,788</u>
NON-INTEREST EXPENSES		
Salaries and employee benefits.....	18,111	15,070
Occupancy, net.....	1,680	1,460
Furniture and equipment.....	682	634
FDIC assessment.....	238	232
Other expenses.....	5,508	4,885
	<u>26,219</u>	<u>22,281</u>
INCOME BEFORE INCOME TAXES	7,307	11,823
Applicable income taxes:		
Current.....	1,136	2,084
Deferred	-	478
	<u>1,136</u>	<u>2,562</u>
NET INCOME	\$ 6,171	9,261
PER SHARE OF COMMON STOCK		
Net income - basic	\$ 0.55	0.83
Cash dividends declared	0.35	0.31

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF CONDITION

(Dollar amount in thousands)

	March 31 2023	December 31 2022	March 31 2022
ASSETS			
Cash and due from banks.....	\$ 48,523	80,854	69,500
Interest-bearing deposits in banks.....	85,500	-	424,700
Time deposits in banks.....	9,669	10,168	9,679
Securities:			
Taxable.....	561,426	567,917	578,904
Tax exempt.....	49,634	50,948	54,471
Total securities.....	611,060	618,865	633,375
Loans held for sale.....	248	447	2,483
Loans.....	2,751,784	2,737,017	2,303,631
Allowance for loan and lease losses.....	(37,414)	(37,398)	(36,901)
Net loans.....	2,714,370	2,699,619	2,266,730
Interest receivable.....	26,669	26,544	20,698
Premises and equipment, net.....	55,621	55,397	53,668
Foreclosed assets.....	376	170	310
Investment in life insurance contracts.....	64,624	59,892	58,622
Net deferred income tax.....	21,995	23,869	16,947
Goodwill.....	10,248	10,248	10,248
Intangible assets.....	600	636	751
Mortgage servicing rights.....	4,567	4,595	3,256
Other assets.....	16,452	15,632	13,377
Total assets.....	<u>\$ 3,670,522</u>	<u>3,606,936</u>	<u>3,584,344</u>
LIABILITIES AND STOCKHOLDERS' EQUITY			
Deposits:			
Noninterest-bearing.....	\$ 949,291	1,010,949	973,633
Interest-bearing.....	2,308,568	2,109,186	2,207,205
Total deposits.....	3,257,859	3,120,135	3,180,838
Federal funds purchased.....	-	85,300	-
Borrowings.....	4,000	4,000	9,000
Interest payable.....	5,215	2,401	1,352
Accrued expenses and other liabilities.....	36,159	36,918	35,279
Total liabilities.....	3,306,233	3,248,754	3,226,469
Stockholders' equity:			
Common stock, \$4 par value; 30,000,000 shares authorized, 14,285,980 shares issued and outstanding.....	57,144	57,144	57,144
Capital surplus.....	25,014	24,863	21,541
Retained earnings.....	355,363	353,124	326,843
Unrealized (loss) gain on securities available for sale, net.....	(46,602)	(53,363)	(24,804)
Treasury stock, 3,049,319 shares at March 31, 2023, 3,051,985 shares at December 31, 2022 and 3,116,647 shares at March 31, 2022, at cost.....	(23,630)	(23,586)	(22,849)
Total stockholders' equity.....	367,289	358,182	357,875
Total liabilities and stockholders' equity.....	<u>\$ 3,670,522</u>	<u>3,606,936</u>	<u>3,584,344</u>

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollar amounts in thousands)

	Three months ended March 31	
	2023	2022
Operating Activities:		
Net income	\$ 6,171	9,261
Adjustments to reconcile net income to net cash from operating activities:		
Reduction in provision for loan and lease losses	-	(2,000)
Depreciation and amortization	1,687	1,848
Expense from deferred income taxes	-	478
Increase in investment in life insurance contracts	(4,732)	(732)
Decrease (increase) in loans held for sale	199	(862)
(Increase) decrease in interest receivable	(125)	1,181
Increase in other assets, net	(2,982)	(2,033)
Increase (decrease) in interest payable	2,814	(485)
Increase in other accrued expenses and liabilities, net	1,509	3,016
Net cash from operating activities	4,541	9,672
Investing Activities:		
Proceeds from maturities and calls of securities available for sale, interest-bearing deposits with banks and federal funds sold	17,907	17,302
Purchases of securities available for sale and interest-bearing deposits with banks	(1,245)	(131,463)
Net (increase) decrease in loans	(14,752)	29,957
Purchases of premises and equipment	(1,675)	(1,251)
Purchase of foreclosed assets	(206)	(234)
Net cash used by investing activities	29	(85,689)
Financing Activities:		
(Decrease) increase in non-interest-bearing deposits, net	(61,658)	22,531
Increase in interest-bearing deposits, net	31,902	196,923
Increase (decrease) in certificates of deposit, net	167,480	(11,956)
Repayments of borrowings	(85,300)	-
Sale (purchase) of treasury stock, net	107	(1,235)
Dividends paid to stockholders	(3,932)	(3,466)
Net cash from financing activities	48,599	202,797
Net change in cash and cash equivalents	53,169	126,780
Cash and cash equivalents, beginning of year	80,854	367,420
Cash and cash equivalents, end of year	\$ 134,023	494,200
CONSOLIDATED STATEMENTS OF CHANGES IN THE ALLOWANCE FOR LOAN AND LEASE LOSSES		
Balance, January 1	\$ 37,397	38,691
Reduction in provision for loan and lease losses	-	(2,000)
Recoveries	80	271
Loans charged off	(63)	(61)
Balance, March 31	\$ 37,414	36,901
As of % of loans	1.36%	1.60%

DIRECTORS

RICHARD L. WESTRA

Chairman of the Board
Aberdeen, SD

JOSEPH A. SENDER

Vice Chairman
Aberdeen, SD

ROBERT J. FOUBERG

President and Chief Executive Officer
Aberdeen, SD

ARTHUR R. RUSSO

Partner
RhodesAnderson Insurance
Aberdeen, SD

KENT E. EDSON

Retired President and Chief Financial Officer
Aberdeen, SD

BRADFORD J. WHEELER

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Wheeler Manufacturing, Inc.
Lemmon, SD

CATHERINE O. SMITH

Businesswoman
Sioux Falls, SD

ELIZABETH A. LEWIS

Practicing Attorney
Woods, Fuller, Shultz & Smith P.C.
Sioux Falls, SD

LORI LAMONT LANGE

Meeting, Event and Travel Planner
HelmsBriscoe
St. Cloud, MN

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Private Investor
Santa Fe, NM

PAULA KAY CARLSON

Retired Chief Loan Program and
Services Officer
Great Lakes Educational Loan Services Inc.
Aberdeen, SD

JOANN R. HOOPER

Certified Public Accountant
Valley City, ND

JOSHUA J. PAULI

Department Head and Professor
University of Arizona
Sioux Falls, SD

Corporate Secretary

DIANA L. PFISTER

Senior Vice President and Chief Compliance Officer
Aberdeen, SD

AFFILIATED DACOTAH BANKS

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ABERDEEN

KRISTIE M. MARTIN, Market President

FAULKTON

BRANDON R. SPANIER, Market President

MORRIS

MICHAEL J. MAHONEY, Market President

SISSETON

KELLY L. HANSON, Market President

WEBSTER, ROSLYN, GROTON, LANGFORD

KELLY L. HANSON, Market President

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DACOTAH TERRITORY



DACOTAH BANK

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