



**DACOTAH BANKS, INC.
FIRST QUARTER REPORT**

MARCH 31, 2025

DACOTAH BANKS, INC.

FINANCIAL HIGHLIGHTS

(Dollar and share amounts in thousands, except per share data)

	Three months ended March 31		
	2025	2024	% change
PERFORMANCE			
Net interest income	\$37,628	29,772	26.4%
Non-interest income	9,163	5,550	65.1
Non-interest expenses	31,065	29,783	4.3
Net income	12,829	4,977	157.8
Per share	1.15	0.45	155.6
Cash dividends declared	3,335	3,355	(0.6)
Per share	0.30	0.30	-
Net interest margin	3.53 %	3.09 %	14.2
Return on average assets	1.14 %	0.48 %	137.5)
Return on average equity	12.42 %	5.13 %	142.1

AT MARCH 31

Total assets	\$4,609,739	4,176,261	10.4%
Investment securities and deposits with banks ..	566,911	628,376	(9.8)
Loans, net.....	3,582,689	3,147,653	13.8
Deposits.....	4,133,259	3,739,960	10.5
Stockholders' equity.....	428,433	386,113	11.0
Book value per share.....	38.47	34.51	11.5
Shares of common stock outstanding	11,137	11,190	(0.5)
Tier I leverage	9.88%	10.16%	(2.8)
Tier I capital	11.46%	12.05%	(4.9)
Total capital.....	12.46%	13.15%	(5.2)

DACOTAH BANKS, INC. BOARD OF DIRECTORS

ROBERT J. FOUBERG (2020) Chairman and Chief Executive Officer Aberdeen, SD
DARYL A. EBACH (2023) President Aberdeen, SD
ARTHUR R. RUSSO (1985) Partner RhodesAnderson Insurance Aberdeen, SD
BRADFORD J. WHEELER (1997) Vice President Wheeler Manufacturing, Inc. Lemmon, SD
RICHARD L. WESTRA (2005) Retired Chairman and CEO Aberdeen, SD
CATHERINE O. SMITH (2012) Businesswoman Sioux Falls, SD
ELIZABETH A. LEWIS (2014) Attorney Woods, Fuller, Shultz & Smith P.C. Sioux Falls, SD
JOSEPH A. SENGER (2015) Retired President and CEO Aberdeen, SD
LORI LAMONT LANGE (2016) Meeting, Event and Travel Planner HelmsBriscoe Rapid City, SD
FREDERICK M. LAMONT (2020) Private Investor Santa Fe, NM
PAULA KAY CARLSON (2021) Retired Chief Loan Program and Services Officer Great Lakes Educational Loan Services, Inc. Aberdeen, SD
JOANN R. HOOPER (2021) Certified Public Accountant Valley City, ND
JOSHUA J. PAULI (2021) Department Head and Professor University of Arizona Sioux Falls, SD
Corporate Secretary DIANA L. PFISTER Senior Vice President and General Counsel Aberdeen, SD

() Year First Elected

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF INCOME

(Dollar and share amounts in thousands, except per share data)

	Three months ended March 31	
	2025	2024
INTEREST INCOME		
Loans.....	\$55,701	45,891
Securities:		
Taxable.....	3,505	3,505
Exempt from federal income taxes.....	213	214
Deposits in banks.....	49	54
Federal funds sold.....	1,453	1,886
	<u>60,921</u>	<u>51,550</u>
INTEREST EXPENSE		
Deposits.....	23,271	21,778
Borrowings.....	22	-
	<u>23,293</u>	<u>21,778</u>
NET INTEREST INCOME	37,628	29,772
CREDIT LOSS EXPENSE	-	-
NET INTERST INCOME AFTER CREDIT LOSS EXPENSE	37,628	29,772
NON-INTEREST INCOME		
Income from fiduciary activities.....	910	715
Service charges on deposit accounts.....	832	723
Insurance commissions.....	2,160	1,619
Fees on sale of residential mortgages	449	276
Servicing fees on residential mortgages.....	474	123
Other income.....	4,338	2,094
	<u>9,163</u>	<u>5,550</u>
NON-INTEREST EXPENSES		
Salaries and employee benefits	20,557	20,016
Occupancy, net.....	1,601	1,579
Software.....	1,534	1,435
Marketing.....	662	724
Furniture and equipment.....	582	676
FDIC assessment.....	777	661
Other expenses.....	5,352	4,692
	<u>31,065</u>	<u>29,783</u>
INCOME BEFORE INCOME TAXES	15,726	5,539
Applicable income taxes:		
Current.....	2,601	653
Deferred (credit).....	296	(91)
	<u>2,897</u>	<u>562</u>
NET INCOME	\$ 12,829	4,977
PER SHARE OF COMMON STOCK		
Net income - basic	\$ 1.15	0.45
Cash dividends declared	0.30	0.30

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF CONDITION

(Dollar amount in thousands)

	March 31 2025	December 31 2024	March 31 2024
ASSETS			
Cash and due from banks	\$ 64,745	67,374	46,955
Interest-bearing deposits in banks	158,200	-	117,500
Time deposits in banks	5,933	6,180	6,435
Securities:			
Taxable	530,799	529,943	587,103
Tax exempt	36,112	36,192	41,273
Total securities	566,911	566,135	628,376
Loans held for sale	1,040	802	642
Loans	3,621,980	3,618,345	3,186,023
Allowance for credit losses	(39,291)	(39,954)	(38,370)
Net loans	3,582,689	3,578,391	3,147,653
Interest receivable	43,291	43,370	36,183
Premises and equipment, net	53,240	54,069	55,960
Foreclosed assets	74	118	128
Investment in life insurance contracts	71,798	72,287	70,412
Deferred income tax asset	16,838	19,014	19,396
Goodwill	10,248	10,248	10,248
Intangible assets	396	413	475
Mortgage servicing rights	4,876	4,668	4,984
Other assets	29,460	28,866	30,914
Total assets	<u>\$ 4,609,739</u>	<u>4,451,935</u>	<u>4,176,261</u>
LIABILITIES AND STOCKHOLDERS' EQUITY			
Deposits:			
Noninterest-bearing	\$ 798,906	786,353	771,834
Interest-bearing	3,334,353	3,149,184	2,968,126
Total deposits	4,133,259	3,935,537	3,739,960
Borrowings	-	48,100	-
Interest payable	9,775	15,775	14,751
Accrued expenses and other liabilities	38,272	41,116	35,437
Total liabilities	4,181,306	4,040,528	3,790,148
Stockholders' equity:			
Common stock, \$4 par value; 30,000,000 shares authorized, 14,285,980 shares issued and outstanding	57,144	57,144	57,144
Capital surplus	26,944	26,826	26,294
Retained earnings	403,945	394,451	373,058
Unrealized loss on securities available for sale, net	(30,941)	(38,542)	(44,058)
Treasury stock, 3,148,719 shares at March 31, 2025, 3,146,172 shares at December 31, 2024 and 3,095,792 shares at March 31, 2024, at cost	(28,659)	(28,472)	(26,325)
Total stockholders' equity	428,433	411,407	386,113
Total liabilities and stockholders' equity	<u>\$ 4,609,739</u>	<u>4,451,935</u>	<u>4,176,261</u>

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollar amounts in thousands)

	Three months ended March 31	
	2025	2024
Operating Activities:		
Net income	\$ 12,829	4,977
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation and amortization	1,211	1,485
Expense (benefit) from deferred income taxes	296	(91)
Decrease (increase) in investment in life insurance contracts	489	(4,204)
(Increase) decrease in loans held for sale	(238)	158
Decrease in interest receivable.....	79	73
Increase in other assets, net.....	(944)	(576)
(Decrease) increase in interest payable.....	(6,000)	3,323
Decrease in other accrued expenses and liabilities, net.....	(2,844)	(3,379)
Net cash from operating activities	4,878	1,766
Investing Activities:		
Proceeds from maturities and calls of securities available for sale, interest-bearing deposits with banks and federal funds sold	22,178	16,134
Purchases of securities available for sale and interest-bearing deposits with banks.....	(12,960)	(48,833)
Net increase in loans	(4,298)	(52,968)
Purchases of premises and equipment	(490)	(1,248)
Sale (purchase) of foreclosed assets	44	(15)
Net cash used by investing activities	4,474	(86,930)
Financing Activities:		
Increase (decrease) in non-interest-bearing deposits, net	12,553	(60,853)
Increase in interest-bearing deposits, net	178,503	25,919
Increase in certificates of deposit, net.....	6,666	48,529
Net change in federal funds purchased	(48,100)	-
(Purchase) sale of treasury stock, net.....	(69)	238
Dividends paid to stockholders.....	(3,334)	(3,355)
Net cash from financing activities.....	146,219	10,478
Net change in cash and cash equivalents	155,571	(74,686)
Cash and cash equivalents, beginning of year	67,374	239,141
Cash and cash equivalents, end of year	\$ 222,945	164,455

CONSOLIDATED STATEMENTS OF CHANGES IN THE ALLOWANCE FOR CREDIT LOSSES

Balance, January 1	\$ 39,954	38,296
Provision for credit losses	-	-
Recoveries	94	215
Loans charged off.....	(757)	(141)
Balance, March 31	\$ 39,291	38,370
As of % of loans.....	1.08%	1.20%

DACOTAH BANK STEERING COMMITTEE

DAVID W. BANGASSER

Senior Vice President and Chief Banking Officer

PAIGE E. BJORNSON

Northern Region President

KIMBERLY R. BOWMAN

Senior Vice President and Chief Talent Officer

KEVIN J. BURCKHARD

Senior Vice President and Chief Retail Officer

DARYL A. EBACH

Presidet

KRISTEN N. FAUTH

Executive Vice President and Chief Operating Officer

ROBERT J. FOUBERG

Chairman and Chief Executive Officer

TRAVIS L. GEPPERT

Senior Vice President Insurance Services

KIP J. HANSEN

Mid-Dakota Region President

CHAD B. JAGER

Western Region President

ROBERT D. KEIL

Senior Vice President and Chief Credit Officer

ALEX C. KING

Senior Vice President Trust and Wealth Management

ALAN L. KJENSTAD

Executive Vice President and Chief Financial Officer

McHELLE L. LANG

Senior Vice President Mortgage Banking

DAVE W. MILLER

Senior Vice President Technology Services

DIANA L. PFISTER

Senior Vice President and General Counsel

DAVID J. SANDVIG

Senior Vice President and Chief Strategy Officer

TODD J. SENGER

Senior Vice President and Chief Revenue Officer

JERRY L. TVEIDT

Southern Region President

DACOTAH BANK LOCATIONS AND MANAGEMENT

MID-DAKOTA REGION

KIP J. HANSEN, Regional President

KELLY L. HANSON, Market President, Sisseton

KELLY L. HANSON, Market President, Webster, Groton,
Langford and Roslyn

MICHAEL J. MAHONEY, Market President, Morris

KRISTIE M. MARTIN, Market President, Aberdeen

BRANDON R. SPANIER, Market President, Faulkton

NORTHERN REGION

PAIGE E. BJORNSON, Regional President

DAWN L. FITZGERALD, Market President, Rolla and
Belcourt

PATRICK R. ERICKSON, Market President, Fargo

CASEY L. HENDERSON, Market President, Jamestown

TYLER S. MARTHALER, Market President, Valley City

ANDREW T. STEINWAND, Market President, Bismarck

SOUTHERN REGION

JERRY L. TVEIDT, Regional President

OLAF P. HANSON, Market President, Brookings

TOM D. WEAVER, Market President, Rapid City and Custer

BRANDON S. HERR, Market President, Clark and
Willow Lake

MATTHEW J. SMITH, Market President, Sioux Falls

TROY J. ZEBROSKI, Market President, Watertown

WESTERN REGION

CHAD B. JAGER, Regional President

RYAN J. HERTZ, Market President, Minot and Bowbells

GARRETT M. SCHWEITZER, Market President, Lemmon,
Bison and Dickinson

SETH J. SKOGEN, Market President, Hettinger

KEVIN T. WIENTJES, Market President, Mobridge

CORPORATE BANKING DIVISION

TODD J. SENGER, Senior Vice President and
Chief Revenue Officer, Minneapolis

DACOTAH TERRITORY



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