



**DACOTAH BANKS, INC.
THIRD QUARTER REPORT**

SEPTEMBER 30, 2025

DACOTAH BANKS, INC.

FINANCIAL HIGHLIGHTS

(Dollar and share amounts in thousands, except per share data)

DACOTAH BANKS, INC. BOARD OF DIRECTORS

ROBERT J. FOUBERG (2020) Chairman and Chief Executive Officer Aberdeen, SD
DARYL A. EBACH (2023) President and Chief Revenue Officer Aberdeen, SD
ARTHUR R. RUSSO (1985) Partner RhodesAnderson Insurance Aberdeen, SD
BRADFORD J. WHEELER (1997) Vice President Wheeler Manufacturing, Inc. Lemmon, SD
RICHARD L. WESTRA (2005) Retired Chairman and CEO Aberdeen, SD
CATHERINE O. SMITH (2012) Businesswoman Sioux Falls, SD
ELIZABETH A. LEWIS (2014) Attorney Woods, Fuller, Shultz & Smith P.C. Sioux Falls, SD
JOSEPH A. SENGER (2015) Retired President and CEO Aberdeen, SD
LORI LAMONT LANGE (2016) Meeting, Event and Travel Planner HelmsBriscoe Rapid City, SD
FREDERICK M. LAMONT (2020) Private Investor Santa Fe, NM
PAULA KAY CARLSON (2021) Retired Chief Loan Program and Services Officer Great Lakes Educational Loan Services Inc. Aberdeen, SD
JOANN R. HOOPER (2021) Certified Public Accountant Valley City, ND
JOSHUA J. PAULI (2021) Department Head and Professor University of Arizona Sioux Falls, SD
Corporate Secretary DIANA L. PFISTER Executive Vice President and General Counsel Aberdeen, SD

() Year First Elected

	Nine months ended September 30		
	2025	2024	% change
PERFORMANCE			
Net interest income	\$117,333	95,089	23.4%
Credit loss expense.....	3,150	2,100	50.0
Non-interest income	25,774	19,124	34.8
Non-interest expenses	95,454	89,755	6.3
Net income	36,321	19,031	90.9
Per share	3.26	1.70	91.8
Cash dividends declared	6,895	6,714	2.7
Per share	0.62	0.60	3.3
Net interest margin	3.59%	3.18%	12.9
Return on average assets	1.06%	0.60%	76.7
Return on average equity	11.16%	6.48%	72.2

AT SEPTEMBER 30

Total assets	\$4,797,407	4,384,911	9.4%
Investment securities and deposits with banks ..	572,169	609,740	(6.2)
Loans, net.....	3,825,996	3,469,710	10.3
Deposits.....	4,289,456	3,876,833	10.6
Overnight borrowings	-	44,800	(100.0)
Stockholders' equity.....	456,339	411,076	11.0
Book value per share.....	40.98	36.82	11.3
Shares of common stock outstanding	11,136	11,163	(0.2)
Tier I leverage	10.08%	9.96%	1.2
Tier I capital	11.27%	11.27%	-
Total capital.....	12.26%	12.34%	(0.6)

DACOTA BANKS, INC.

CONSOLIDATED STATEMENTS OF INCOME

(Dollar and share amounts in thousands, except per share data)

	Three months ended September 30		Nine months ended September 30	
	<u>2025</u>	<u>2024</u>	<u>2025</u>	<u>2024</u>
INTEREST INCOME				
Loans.....	\$59,892	54,887	173,177	151,677
Securities:				
Taxable.....	3,744	3,537	10,862	10,594
Exempt from federal income taxes.....	229	227	657	652
Deposits in banks.....	39	54	131	160
Federal funds sold.....	459	22	2,669	2,082
	<u>64,363</u>	<u>58,727</u>	<u>187,496</u>	<u>165,165</u>
INTEREST EXPENSE				
Deposits.....	23,845	23,951	69,915	68,394
Borrowings.....	82	1,314	248	1,682
	<u>23,927</u>	<u>25,265</u>	<u>70,163</u>	<u>70,076</u>
NET INTEREST INCOME	40,436	33,462	117,333	95,089
CREDIT LOSS EXPENSE	1,650	1,200	3,150	2,100
NET INTEREST INCOME AFTER CREDIT LOSS EXPENSE	38,786	32,262	114,183	92,989
NON-INTEREST INCOME				
Income from fiduciary activities.....	704	635	2,360	2,140
Service charges on deposit accounts.....	993	799	2,714	2,276
Insurance commissions.....	1,693	1,660	5,510	4,737
Fees on sale of residential mortgages.....	826	830	1,857	1,536
Servicing fees on residential mortgages.....	219	344	934	570
Other income.....	3,940	2,878	12,399	7,865
	<u>8,375</u>	<u>7,146</u>	<u>25,774</u>	<u>19,124</u>
NON-INTEREST EXPENSES				
Salaries and employee benefits.....	21,168	19,579	62,524	59,148
Occupancy, net.....	1,571	1,381	4,755	4,462
Software.....	1,571	1,333	4,622	4,111
Marketing.....	843	785	2,453	2,242
Furniture and equipment.....	574	689	1,787	2,043
FDIC assessment.....	832	811	2,438	2,093
Other expenses.....	5,841	5,574	16,875	15,656
	<u>32,400</u>	<u>30,152</u>	<u>95,454</u>	<u>89,755</u>
INCOME BEFORE INCOME TAXES	14,761	9,256	44,503	22,358
Applicable income taxes:				
Current.....	3,317	1,860	9,124	4,307
Deferred (credit).....	(579)	(255)	(942)	(980)
	<u>2,738</u>	<u>1,605</u>	<u>8,182</u>	<u>3,327</u>
NET INCOME	\$ 12,023	7,651	36,321	19,031
PER SHARE OF COMMON STOCK				
Net income - basic.....	\$ 1.08	0.69	3.26	1.70
Cash dividends declared.....	0.32	0.30	0.62	0.60

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF CONDITION

(Dollars in thousands)

	September 30 2025	December 31 2024	September 30 2024
ASSETS			
Cash and due from banks.....	\$ 60,261	67,374	67,595
Interest-bearing deposits in banks.....	103,300	-	-
Time deposits in banks.....	4,436	6,180	6,430
Securities:			
Taxable.....	534,314	529,943	569,427
Tax exempt.....	37,855	36,192	40,313
Total securities.....	572,169	566,135	609,740
Loans held for sale.....	846	802	1,733
Loans.....	3,867,258	3,618,345	3,510,210
Allowance for credit losses.....	(41,262)	(39,954)	(40,500)
Net loans.....	3,825,996	3,578,391	3,469,710
Interest receivable.....	44,194	43,370	43,273
Premises and equipment, net.....	54,800	54,069	54,339
Foreclosed assets.....	111	118	126
Investment in life insurance contracts.....	72,210	72,287	71,419
Deferred income tax asset.....	14,774	19,014	15,592
Goodwill.....	10,248	10,248	10,248
Intangible assets.....	365	413	433
Mortgage servicing rights.....	4,779	4,668	4,914
Other assets.....	28,918	28,866	29,359
Total assets.....	\$ 4,797,407	4,451,935	4,384,911
LIABILITIES AND STOCKHOLDERS' EQUITY			
Deposits:			
Noninterest-bearing.....	\$ 788,253	786,353	750,579
Interest-bearing.....	3,501,203	3,149,184	3,126,254
Total deposits.....	4,289,456	3,935,537	3,876,833
Federal funds purchased.....	-	48,100	44,800
Interest payable.....	9,946	15,775	11,036
Accrued expenses and other liabilities.....	41,666	41,116	41,166
Total liabilities.....	4,341,068	4,040,528	3,973,835
Stockholders' equity:			
Common stock, \$4 par value; 30,000,000 shares authorized, 14,285,980 shares issued, and 11,135,885 outstanding.....	57,144	57,144	57,144
Capital surplus.....	27,406	26,826	26,726
Retained earnings.....	423,876	394,451	383,754
Unrealized gain on securities available for sale, net.....	(23,000)	(38,542)	(28,981)
Treasury stock, 3,150,095 shares at September 30, 2025, 3,146,172 shares at December 31, 2024, and 3,122,883 shares at September 30, 2024, at cost.....	(29,087)	(28,472)	(27,567)
Total stockholders' equity.....	456,339	411,407	411,076
Total liabilities and stockholders' equity.....	\$ 4,797,407	4,451,935	4,384,911

DACOTAH BANKS, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands)

	Nine months ended September 30	
	2025	2024
Operating Activities:		
Net income	\$ 36,321	19,031
Adjustments to reconcile net income to net cash flows from operating activities:		
Allowance for credit losses	3,150	2,100
Depreciation and amortization	3,601	3,993
Benefit from deferred income taxes	(942)	(980)
Decrease (increase) in investment in life insurance contracts	77	(5,211)
Increase in loans held for sale	(44)	(933)
Decrease in interest receivable	(824)	(7,017)
Decrease in other assets, net	894	1,735
Decrease in interest payable	(5,829)	(392)
Decrease in other accrued expenses and liabilities, net	550	2,350
Net cash from operating activities	<u>36,954</u>	<u>14,676</u>
Investing Activities:		
Proceeds from maturities and calls of securities available for sale, interest-bearing deposits with banks and federal funds sold	90,239	110,121
Purchases of securities available for sale and interest-bearing deposits with banks	(74,455)	(105,010)
Net increase in loans	(250,755)	(377,125)
Purchases of premises and equipment	(4,691)	(2,177)
Sale (purchase) of foreclosed assets, net	7	(13)
Net cash used by investing activities	<u>(239,655)</u>	<u>(374,204)</u>
Financing Activities:		
Increase (decrease) in noninterest-bearing deposits, net	1,900	(82,108)
Increase in interest-bearing deposits, net	321,453	90,335
Increase in certificates of deposit, net	30,566	142,241
Net change in federal funds purchased	(48,100)	44,800
Purchase of treasury stock, net	(36)	(572)
Dividends paid to stockholders	(6,895)	(6,714)
Net cash from financing activities	<u>298,888</u>	<u>187,982</u>
Net change in cash and cash equivalents	96,187	(171,546)
Cash and cash equivalents, beginning of year	67,374	239,141
Cash and cash equivalents, end of year	<u>\$ 163,561</u>	<u>67,595</u>

CONSOLIDATED STATEMENTS OF CHANGES IN THE ALLOWANCE FOR CREDIT LOSSES

Balance, January 1	\$ 39,954	38,296
Provision for credit losses	3,483	2,100
Recoveries	585	520
Loans charged off	(2,760)	(416)
Balance, September 30	<u>\$ 41,262</u>	<u>40,500</u>
As a % of loans	<u>1.07%</u>	<u>1.15%</u>

DACOTA BANK STEERING COMMITTEE

DAVID W. BANGASSER
Senior Vice President and Chief Banking Officer

PAIGE E. BJORNSON
Regional President

KIMBERLY R. BOWMAN
Senior Vice President and Chief Talent Officer

KEVIN J. BURCKHARD
Senior Vice President and Chief Retail Officer

DARYL A. EBACH
President

JORDAN A. EGGESTEIN
Senior Vice President and Chief Deposit Officer

KRISTEN N. FAUTH
Executive Vice President and Chief Operating Officer

ROBERT J. FOUBERG
Chairman and Chief Executive Officer

TRAVIS L. GEPPERT
Senior Vice President Insurance Services

ALEXANDRA L. GRIEBEN
Senior Vice President and Chief Risk Officer

KIP J. HANSEN
Regional President

CHAD B. JAGER
Regional President

ROBERT D. KEIL
Executive Vice President and Chief Credit Officer

CURRY C. KUEHL
Senior Vice President Credit Administration

ALEX C. KING
Senior Vice President Trust and Wealth Management

ALAN L. KJENSTAD
Executive Vice President and Chief Financial Officer

McHELLE L. LANG
Senior Vice President Mortgage Banking

DAVE W. MILLER
Senior Vice President Technology Services

DIANA L. PFISTER
Executive Vice President and General Counsel

DAVID J. SANDVIG
Senior Vice President and Chief Marketing and Innovative Officer

KRISTINA M. SCHAEFER
Senior Vice President, Associate General Counsel and
Director of Government Relations

TODD J. SENDER
Executive Vice President and Chief Revenue Officer

MATTHEW J. SMITH
Regional President

JERRY L. TVEIDT
Senior Vice President Community Banking

DACOTA BANK LOCATION MANAGEMENT

TODD J. SENDER
Executive Vice President and Chief Revenue Officer
Minneapolis

REGIONAL PRESIDENTS

PAIGE E. BJORNSON
KIP J. HANSEN
CHAD B. JAGER
MATTHEW J. SMITH

MARKET PRESIDENTS

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Fargo

DAWN L. FITZGERALD
Rolla and Belcourt

KELLY L. HANSON
Sisseton

KELLY L. HANSON
Webster, Groton, Langford and Roslyn

OLAF P. HANSON
Brookings

CASEY L. HENDERSON
Jamestown

BRANDON S. HERR
Clark and Willow Lake

RYAN J. HERTZ
Minot and Bowbells

MICHAEL J. MAHONEY
Morris

TYLER S. MARTHALER
Valley City

KRISTIE M. MARTIN
Aberdeen

GARRETT M. SCHWEITZER
Lemmon, Bison and Dickinson

SETH J. SGOGEN
Hettinger

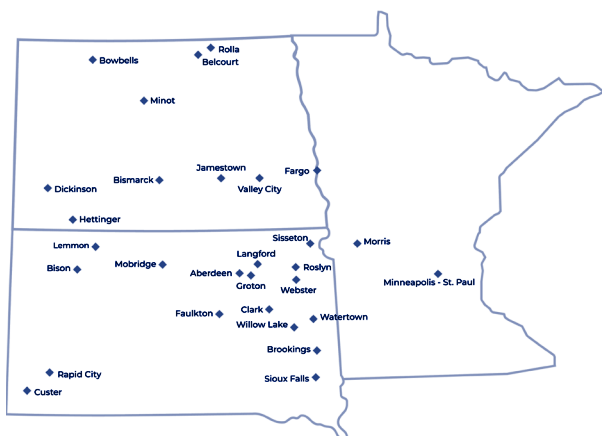
BRANDON R. SPANIER
Faulkton

ANDREW T. STEINWAND
Bismarck

TOM D. WEAVER
Rapid City and Custer

TROY J. ZEBROSKI
Watertown

DACOTAH TERRITORY



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