Earnings Presentation

Q2 2026

August 6, 2026

Safe Harbor Statement

Certain statements in this presentation are “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Words such as “outlook,” “guidance,” “expects,” “intends,” “projects,” “plans,” “believes,” “estimates,” “targets,” “anticipates,” and similar expressions may identify these forward-looking statements. Examples of forward-looking statements include, but are not limited to, statements regarding expected revenues, gross margin, and Adjusted EBITDA, our business strategy and ongoing supply chain disruptions, as well as any other statement that does not directly relate to any historical or current fact. Forward-looking statements are based on our current expectations and assumptions, which may not prove to be accurate. These statements are not guarantees and are subject to risks, uncertainties and changes in circumstances that are difficult to predict. Many factors could cause actual results to differ materially and adversely from these forward-looking statements, including but not limited to our ability to compete successfully in the markets for our products; changes in the markets we serve or in the global economy; our ability to increase our volumes and decrease our costs to offset potential declines in the average selling prices of our products; rapid technological changes in the markets that we participate in; our ability to develop and maintain products that can achieve market acceptance; our ability to generate sufficient revenues to achieve or maintain profitability in the future; our high levels of fixed costs and inventory and their effect on our gross profits and results of operations if demand for our products declines or we maintain excess inventory levels; our ability to manage growth and spending during economic downturns; our manufacturing capacity and operations and their suitability for future levels of demand; our reliance on third parties to manufacture certain of our products and product components; our reliance on a small number of customers for a significant portion of our revenues; our ability to manage risks associated with international customers and operations; the effect of government export and import controls on our ability to compete in international markets; our ability to protect our proprietary technology and intellectual property rights; fluctuations in our quarterly results of operations and other operating measures; and the effect on our business of claims, lawsuits, government investigations, other legal or regulatory proceedings, or commercial or contractual disputes that we are or may become involved in. Additional information concerning these and other factors can be found in nLIGHT's filings with the Securities and Exchange Commission (the “SEC”), including other risks, relevant factors and uncertainties identified in the “Risk Factors” section of nLIGHT's most recent Annual Report on Form 10-K and subsequent filings with the SEC. nLIGHT undertakes no obligation to update publicly or revise any forward-looking statements contained herein to reflect future events or developments, except as required by law.

This presentation includes certain non-GAAP financial measures as defined by the SEC rules, including non-GAAP operating expense, Adjusted EBITDA, non-GAAP net income (loss) and non-GAAP net income (loss) per share (basic and diluted). These non-GAAP financial measures are provided in addition to, and not as a substitute for or superior to measures of financial performance prepared in accordance with U.S. GAAP. There are a number of limitations related to the use of these non-GAAP financial measures versus their nearest GAAP equivalents. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of our non-GAAP financial measures as tools for comparison. As required by Regulation G, we have provided a reconciliation of those measures to the most directly comparable GAAP measures, which is available in the appendix.

This presentation may also contain estimates, projections and other statistical data made by independent parties and by us relating to market size and growth and other data about our industry and our business. These data involve a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. We have not independently verified the accuracy and completeness of the information obtained by third parties included in this presentation. In addition, projections, assumptions and estimates of our future performance and the future performance of the markets in which we operate are necessarily subject to a high degree of uncertainty and risk.

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Second Quarter 2026 | Key Messages

A&D Drives Strong Growth

Q2'26 Aerospace & Defense revenue increased 41% year-over-year driven by **record A&D product revenue**

Margins & Adj. EBITDA

Q2'26 gross margin and Adjusted EBITDA above / at the high-end of guidance on record revenue, healthy product margins, and strong operational execution

Strength in Directed Energy

Execution against existing programs drove near-term product growth while pipeline of new opportunities continues to build

LT Outlook Remains Positive

New Directed Energy awards significantly increase pipeline of long-term growth opportunities

Q2 2026 Summary | Record Product Revenue and Strong Margins

- **Q2 revenue above the high-end of guidance**
  - $82.6M of total revenue | +34% year-over-year, +3% quarter-over-quarter
  - Total A&D revenue of $57.3 million | +41% year-over-year, +4% quarter-over-quarter
    - Record A&D products revenue of $34.1 million | +72% year-over-year, +3% quarter-over-quarter
    - Development revenue of $23.2 million | +11% year-over-year, +5% quarter-over-quarter

- **Gross margins & Adjusted EBITDA remain strong**
  - GAAP GM 31.1% | GAAP Products GM 41.2%
    - Non-GAAP GM 32.6% | Non-GAAP Products GM 42.4%
  - Adjusted EBITDA | $10.7 million driven by better revenue, strong gross margin flow-through, partially offset by increased OpEx

- **Strong balance sheet with $331M of cash and marketable securities**
  - Positive operating and free cash flow
  - Includes impact of repayment of line of credit in the quarter

- **Strong growth in aerospace & defense; commercial stable**
  - **A&D |** record revenue in A&D products driven by growth in defense products and solid execution in Directed Energy
  - **Microfabrication |** Order patterns remain healthy
  - **Industrial |** Strong demand in additive manufacturing

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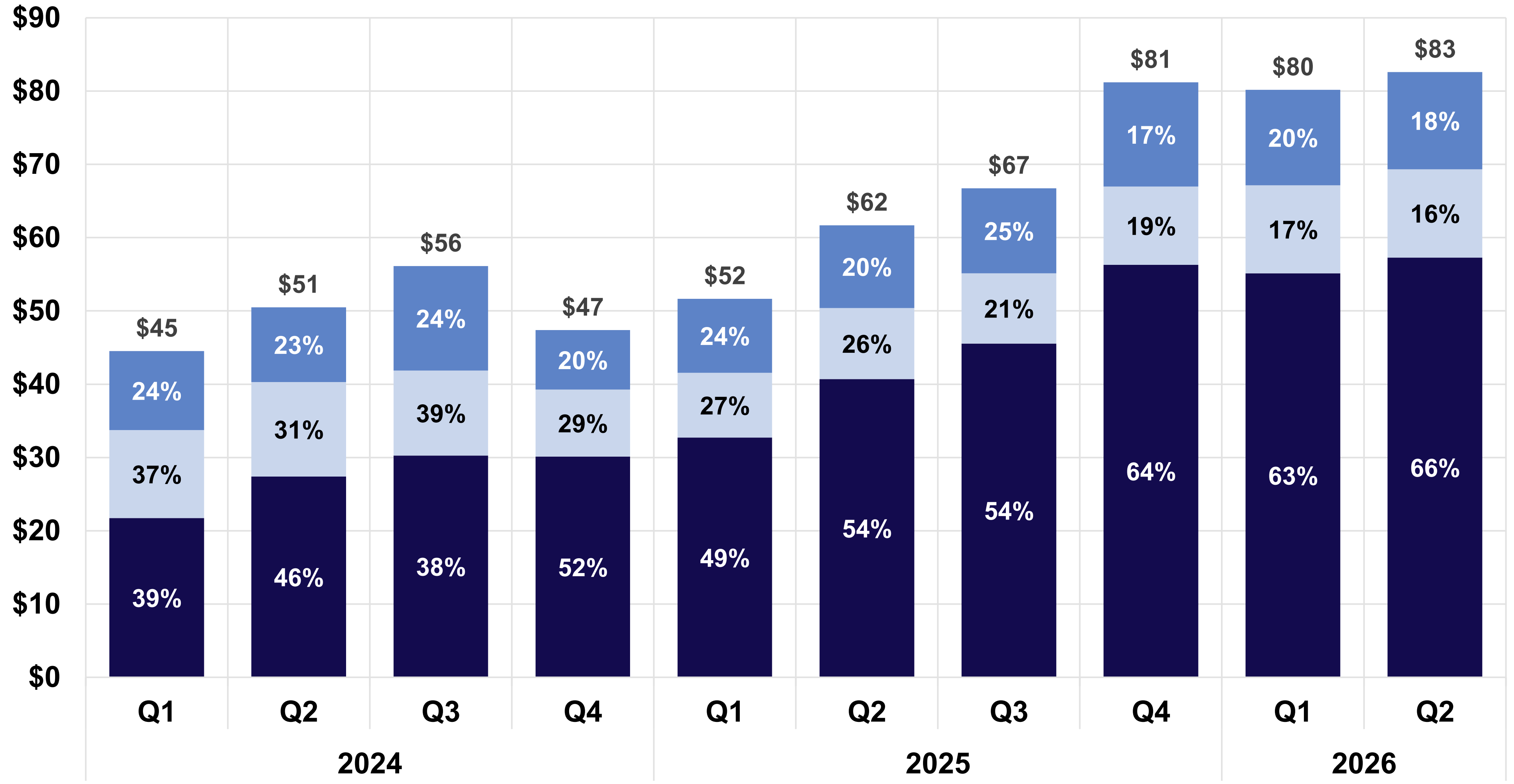
Revenue by Market | A&D Drove Growth

Quarterly Revenue
$ Millions



Q2 ’26 Total Revenue
- $82.6 million
- +34% y/y
- +3% q/q

Q2 ’26 Microfab Revenue
- $13.3 million
- +17% y/y
- +2% q/q

Q2 ’26 Industrial Revenue
- $12.0 million
- +24% y/y
- flat q/q

Q2 ’26 A&D Revenue
- $57.3 million
- +41% y/y
- +4% q/q

Percentages may not total to 100% due to rounding

Q2 2026 Financial Update

Q2 2026 Summary Financial Results | Strong Execution Drove Solid Results

	Q2 2026	Q2 2025	Q1 2026
Total Revenue ($ in millions)	**$82.6**	**$61.7**	**$80.2**
Products Revenue	$59.4	$40.8	$58.2
Development Revenue	$23.2	$20.9	$22.0
Total Gross Margin (GAAP)	**31.1%**	**29.9%**	**33.1%**
Products Gross Margin (GAAP)	41.2%	38.5%	43.6%
Development Gross Margin (GAAP)	5.6%	13.1%	5.1%
Total Gross Margin (non-GAAP)	**32.6%**	**30.9%**	**34.4%**
Products Gross Margin (non-GAAP)	42.4%	40.0%	44.6%
Development Gross Margin (non-GAAP)	7.5%	13.1%	7.2%
Net Income (Loss)	($1.3)	($3.6)	$0.6
Non-GAAP Net Income*	$9.6	$2.9	$11.8
Net Income (Loss) per Share (diluted)	($0.02)	($0.07)	$0.01
Non-GAAP Net Income per Share (diluted)*	$0.15	$0.06	$0.20
Adjusted EBITDA*	$10.7	$5.6	$13.8
Cash and investments	$330.8	$114.0	$332.9
Cash Flow from (used in) Operations	$20.7	($1.4)	$9.7
Capital Expenditures	($4.9)	($2.0)	($2.1)

- **Q2 ’26 Revenue grew 34% Y/Y**
  - Product revenue +45% Y/Y
  - Development revenue +11% Y/Y
- **Gross Margin remains healthy**
  - Strong product margin
    - Favorable mix
    - Higher volumes
- **Solid Adjusted EBITDA**
  - Better revenue & gross margin
    - Partially offset by higher operating expenses
- **Positive operating cash flow**
  - While investing in working capital
  - Capex in-line

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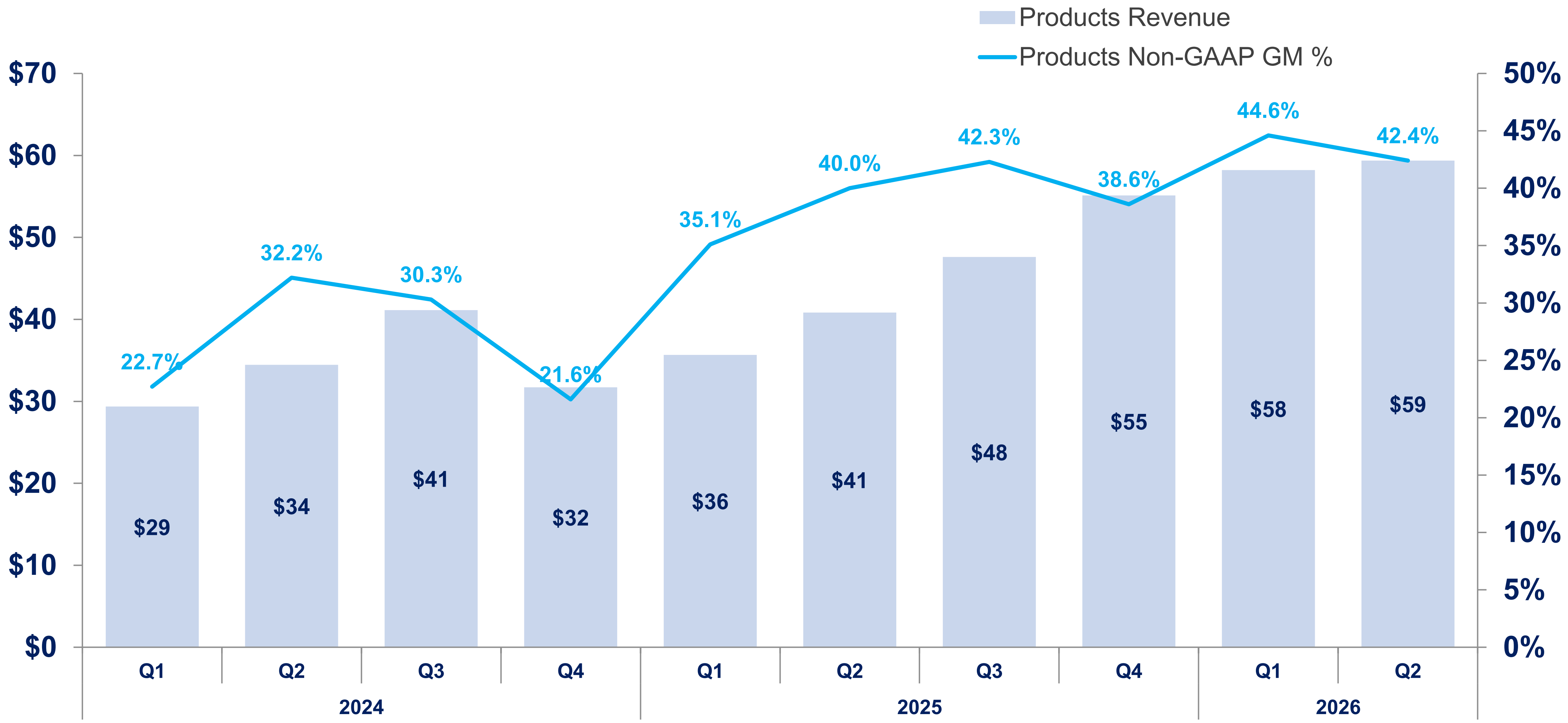
* See Appendix for reconciliation to most directly comparable GAAP measure

Gross Margin | Products Gross Margin Trends

Products Revenue & Non-GAAP Product Gross Margin – Quarterly

$ Millions; % of Revenue



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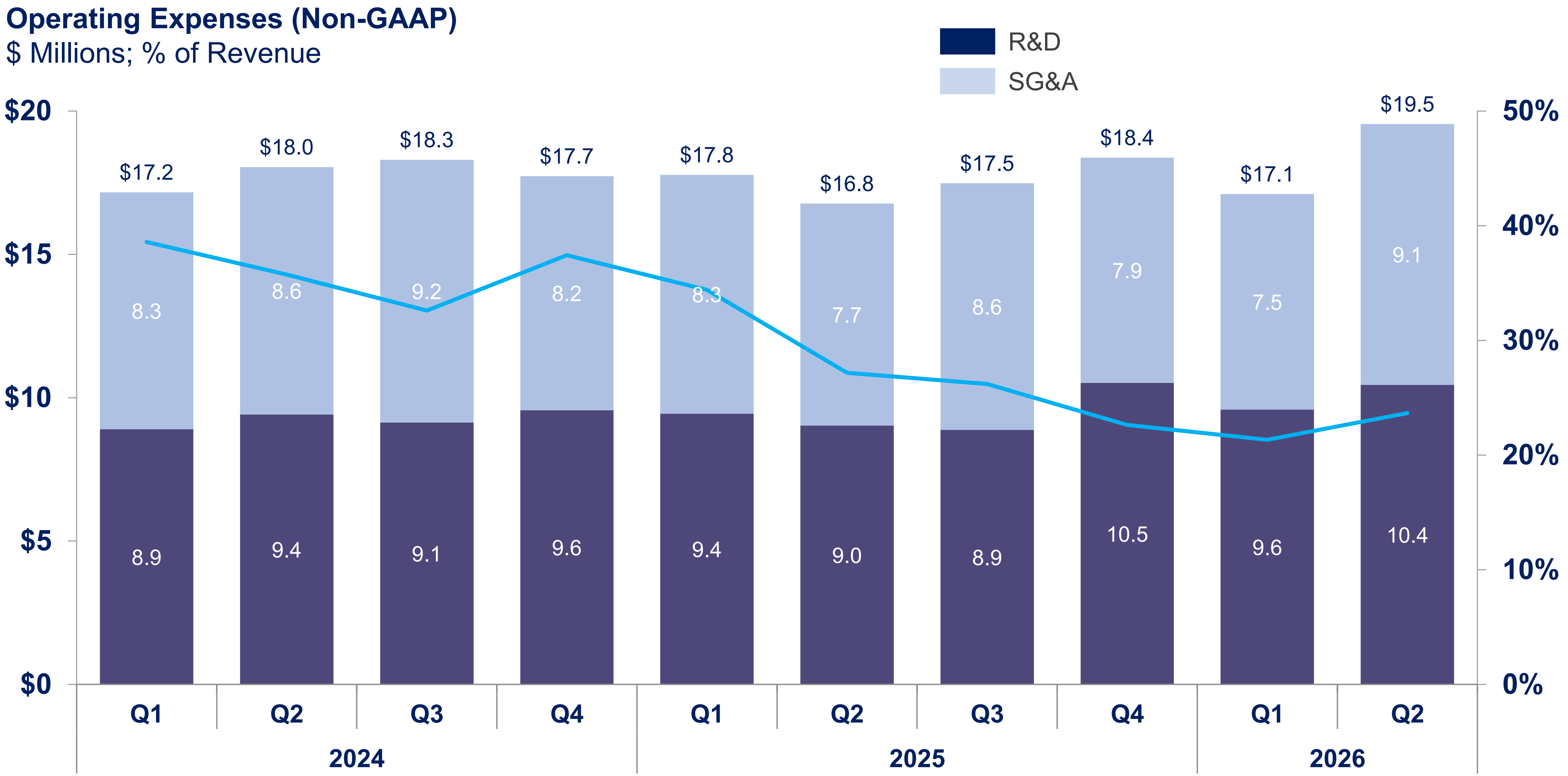
Operating Expenses | Operating Expense Trends



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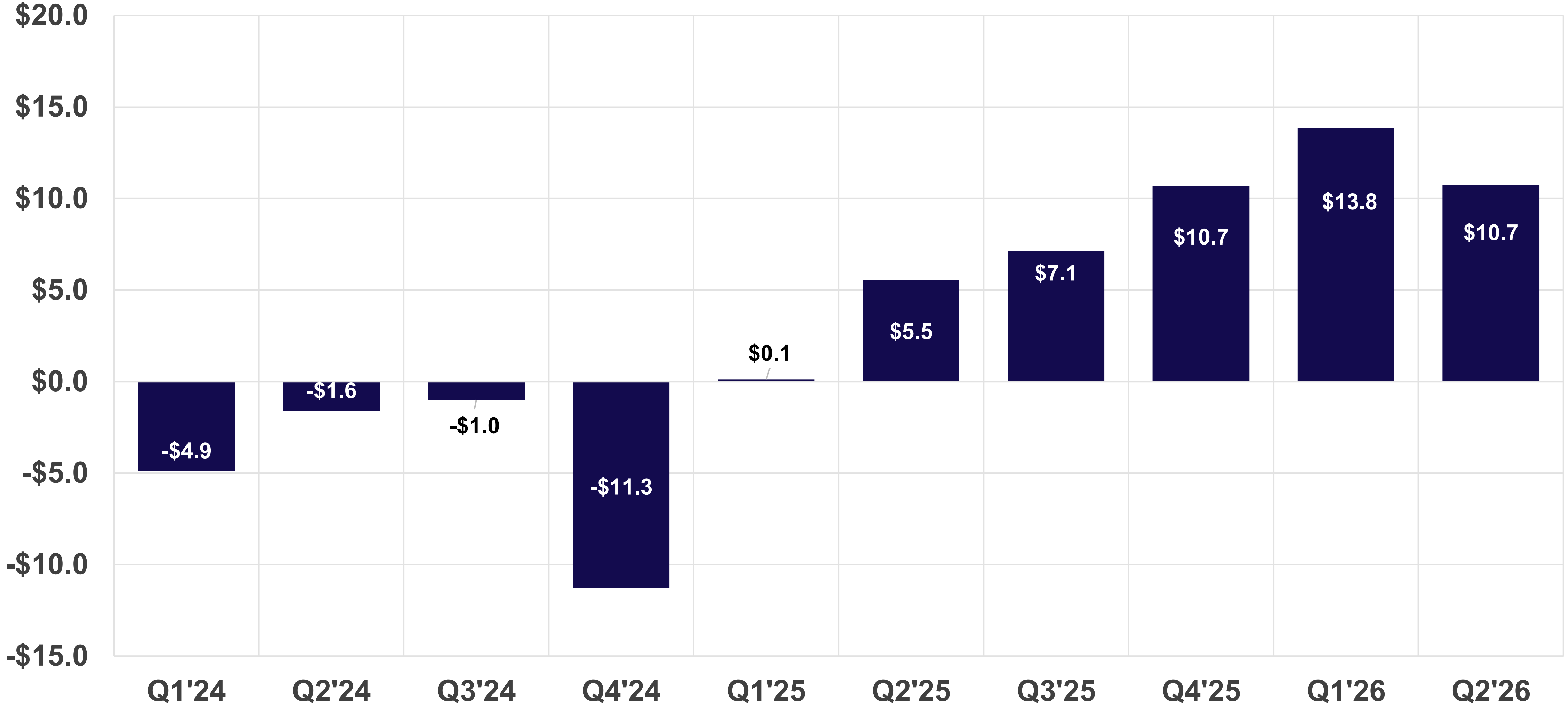
Note: Excluding stock-based compensation expense, amortization of purchased intangibles and acquisition and integration-related costs. See Appendix for a reconciliation to GAAP operating expenses.

Adjusted EBITDA | Quarterly Trends

Adjusted EBITDA
$ millions



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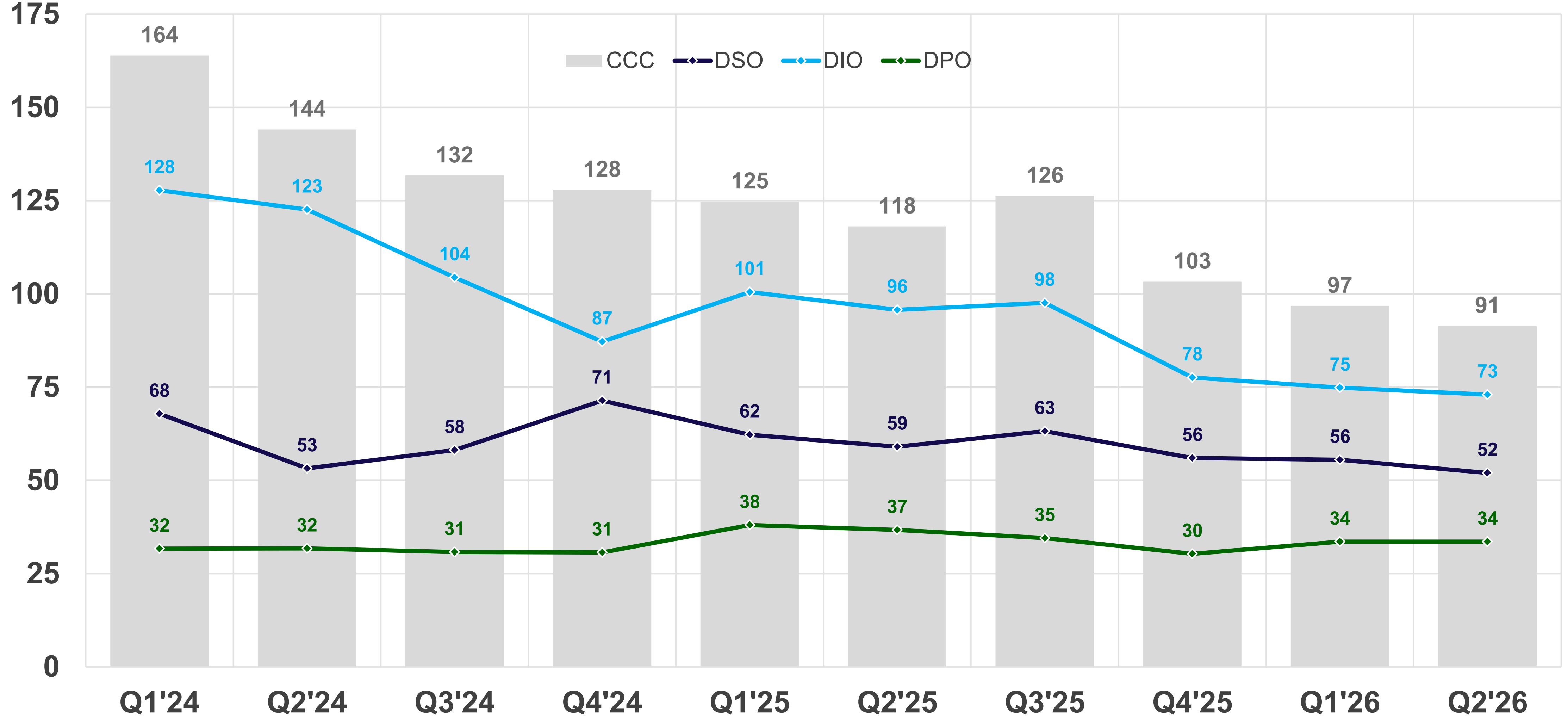
Note: Excluding stock-based compensation expense, amortization of purchased intangibles and acquisition and integration-related costs. See Appendix for a reconciliation to GAAP operating expenses.

Cash Flow Conversion | Continued Improvement in Working Capital

Working Capital Metrics

Days

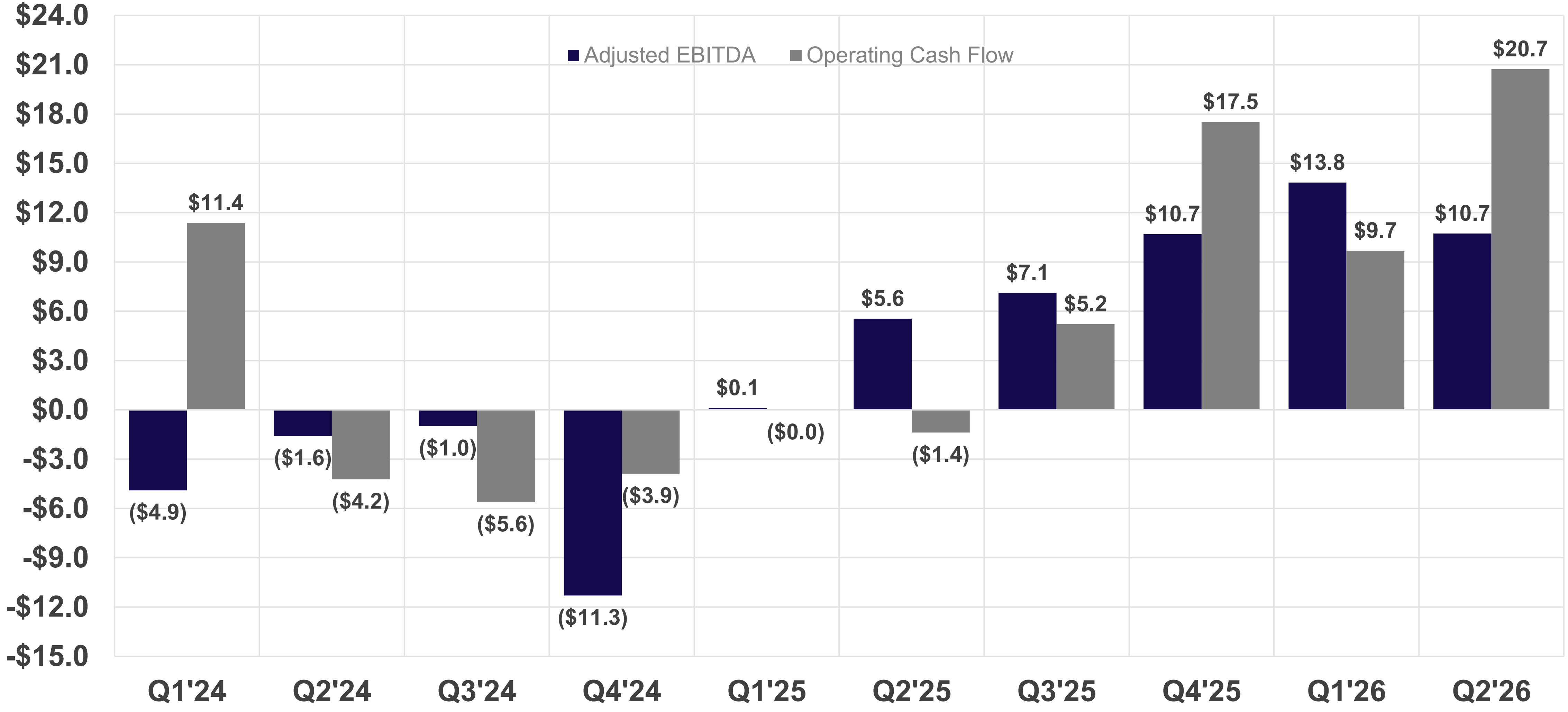


Note: Excluding stock-based compensation expense, amortization of purchased intangibles and acquisition and integration-related costs. See Appendix for a reconciliation to GAAP operating expenses.

Operating Cash Flow | Converting Adjusted EBITDA to Cash

Operating Cash Flow and Adjusted EBITDA Conversion

$ in millions



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Note: Excluding stock-based compensation expense, amortization of purchased intangibles and acquisition and integration-related costs. See Appendix for a reconciliation to GAAP operating expenses.

Outlook | Q3 2026

- **Q3 2026 Revenues of $63 million to $73 million; midpoint of $68 million**
  - Products: $43 million at midpoint
    - Due to supply chain challenges, Q3 2026 product revenue guidance EXCLUDES approximately $17 million that nLIGHT would have expected to ship in the 3rd quarter of 2026 but is now expected to be delivered in future quarters
  - Advanced Development: $25 million at midpoint

- **Q3 2026 Gross Margin of 24% to 30%**
  - Products: 34% to 40%
  - Advanced Development: ~8%

- **Q3 2026 Adjusted EBITDA of $1 million to $7 million**

* We have not reconciled our outlook for Adjusted EBITDA because unrealized and realized foreign exchange gains and losses cannot be reasonably calculated or predicted nor can the probable significance be determined at this time. Accordingly, a reconciliation is not available without unreasonable effort.

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Appendix

Supplemental Information | Revenue & Gross Margin

nLight, Inc. (in thousands, except per share data)	2024 Q1	2024 Q2	2024 Q3	2024 Q4	2024 Total	2025 Q1	2025 Q2	2025 Q3	2025 Q4	2025 Total	2026 Q1	2026 Q2	2026 6mo.
Revenue:													
Products	$ 29,370	$ 34,458	$ 41,132	$ 31,699	**$ 136,659**	$ 35,678	$ 40,824	$ 47,608	$ 55,126	**$ 179,236**	$ 58,202	$ 59,363	**$ 117,565**
Development	15,157	16,053	14,997	15,682	**61,889**	15,990	20,911	19,134	26,059	**82,094**	21,979	21,979	**21,979**
Total revenue	44,527	50,511	56,129	47,381	**198,548**	51,668	61,735	66,742	81,185	**261,330**	80,181	81,342	**139,544**
Cost of revenue:													
Products	23,231	24,011	29,286	31,475	**108,003**	23,724	25,105	28,086	34,539	**111,454**	32,810	34,929	**67,739**
Development	13,808	14,650	14,293	14,775	**57,526**	14,145	18,173	17,903	21,692	**71,913**	20,858	21,937	**42,795**
Total cost of revenue	37,039	38,661	43,579	46,250	**165,529**	37,869	43,278	45,989	56,231	**183,367**	53,668	56,866	**110,534**
Gross profit:													
Products	6,139	10,447	11,846	224	**28,656**	11,954	15,719	19,522	20,587	**67,782**	25,392	24,434	**49,826**
Development	1,349	1,403	704	907	**4,363**	1,845	2,738	1,231	4,367	**10,181**	1,121	42	**(20,816)**
Total gross profit	7,488	11,850	12,550	1,131	**33,019**	13,799	18,457	20,753	24,954	**77,963**	26,513	24,476	**29,010**
Gross margin:													
Products	20.9 %	30.3 %	28.8 %	0.7 %	**21.0 %**	33.5 %	38.5 %	41.0 %	37.3 %	**37.8 %**	43.6 %	41.2 %	**42.4 %**
Development	8.9 %	8.7 %	4.7 %	5.8 %	**7.0 %**	11.5 %	13.1 %	6.4 %	16.8 %	**12.4 %**	5.1 %	0.2 %	**(94.7)%**
Total gross margin	16.8 %	23.5 %	22.4 %	2.4 %	**16.6 %**	26.7 %	29.9 %	31.1 %	30.7 %	**29.8 %**	33.1 %	30.1 %	**20.8 %**

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GAAP to Non-GAAP Reconciliation | Gross Margin

nLight, Inc. (in thousands, except per share data)	2026								
	Q1			Q2			6mo. Ending 6/30/2026		
	Products	Development	Total	Products	Development	Total	Products	Development	Total
Revenue	$ 58,202	$ 21,979	$ 80,181	$ 59,363	$ 23,228	$ 82,591	$ 117,565	$ 45,207	$ 162,772
Cost of revenue	(32,810)	(20,858)	(53,668)	(34,929)	(21,937)	(56,866)	(67,739)	(42,795)	(110,534)
Gross profit	25,392	1,121	26,513	24,434	1,291	25,725	49,826	2,412	52,238
Non-GAAP adjustments:									
Share-based compensation	590	464	1,054	762	455	1,217	1,352	919	2,271
Non-GAAP gross profit	25,982	1,585	27,567	25,196	1,746	26,942	51,178	3,331	54,509
Gross margin	43.6%	5.1%	33.1%	41.2%	5.6%	31.1%	42.4%	5.3%	32.1%
Non-GAAP gross margin	44.6%	7.2%	34.4%	42.4%	7.5%	32.6%	43.5%	7.4%	33.5%

nLight, Inc. (in thousands, except per share data)	2025														
	Q1			Q2			Q3			Q4			Total		
	Products	Development	Total	Products	Development	Total	Products	Development	Total	Products	Development	Total	Products	Development	Total
Revenue	$ 35,678	$ 15,990	$ 51,668	$ 40,824	$ 20,911	$ 61,735	$ 47,608	$ 19,134	$ 66,742	$ 55,126	$ 26,059	$ 81,185	$ 179,236	$ 82,094	$ 261,330
Cost of revenue	(23,724)	(14,145)	(37,869)	(25,105)	(18,173)	(43,278)	(28,086)	(17,903)	(45,989)	(34,539)	(21,692)	(56,231)	(111,454)	(71,913)	(183,367)
Gross profit	11,954	1,845	13,799	15,719	2,738	18,457	19,522	1,231	20,753	20,587	4,367	24,954	67,782	10,181	77,963
Non-GAAP adjustments:															
Share-based compensation	570	-	570	598	-	598	615	-	615	687	-	687	2,470	-	2,470
Non-GAAP gross profit	12,524	1,845	14,369	16,317	2,738	19,055	20,137	1,231	21,368	21,274	4,367	25,641	70,252	10,181	80,433
Gross margin	33.5%	11.5%	26.7%	38.5%	13.1%	29.9%	41.0%	6.4%	31.1%	37.3%	16.8%	30.7%	37.8%	12.4%	29.8%
Non-GAAP gross margin	35.1%	11.5%	27.8%	40.0%	13.1%	30.9%	42.3%	6.4%	32.0%	38.6%	16.8%	31.6%	39.2%	12.4%	30.8%

GAAP to Non-GAAP Reconciliation | Gross Margin (cont'd)

nLight, Inc. (in thousands, except per share data)	2024														
	Q1			Q2			Q3			Q4			Total		
	Products	Development	Total	Products	Development	Total	Products	Development	Total	Products	Development	Total	Products	Development	Total
Revenue	29,370	15,157	44,527	34,458	16,053	50,511	41,132	14,997	56,129	31,699	15,682	47,381	136,659	61,889	198,548
Cost of revenue	(23,231)	(13,808)	(37,039)	(24,011)	(14,650)	(38,661)	(29,286)	(14,293)	(43,579)	(31,475)	(14,775)	(46,250)	(108,003)	(57,526)	(165,529)
Gross profit	6,139	1,349	7,488	10,447	1,403	11,850	11,846	704	12,550	224	907	1,131	28,656	4,363	33,019
Non-GAAP adjustments:															
Share-based compensation	541	-	541	659	-	659	629	-	629	609	-	609	2,438	-	2,438
Non-GAAP gross profit	6,680	1,349	8,029	11,106	1,403	12,509	12,475	704	13,179	833	907	1,740	31,094	4,363	35,457
Gross margin	20.9%	8.9%	16.8%	30.3%	8.7%	23.5%	28.8%	4.7%	22.4%	0.7%	5.8%	2.4%	21.0%	7.0%	16.6%
Non-GAAP gross margin	22.7%	8.9%	18.0%	32.2%	8.7%	24.8%	30.3%	4.7%	23.5%	2.6%	5.8%	3.7%	22.8%	7.0%	17.9%

GAAP to Non-GAAP Reconciliation | Operating Expenses

nLight, Inc.	2024					2025					2026		
(in thousands, except per share data)	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	6mo.
R&D expense (GAAP)	$ 10,659	$ 11,736	$ 11,328	$ 11,384	$ 45,107	$ 11,374	$ 11,012	$ 11,534	$ 14,052	$ 47,972	$ 11,846	$ 13,130	$ 24,976
Non-GAAP adjustments:													
Stock-based compensation in R&D	(1,613)	(2,175)	(2,046)	(1,671)	(7,505)	(1,784)	(1,834)	(2,560)	(3,103)	(9,281)	(2,261)	(2,682)	(4,943)
Amortization of purchased intangibles	(149)	(148)	(149)	(148)	(594)	(149)	(148)	(100)	(436)	(833)	-	-	-
Non-GAAP R&D expense	**$ 8,897**	**$ 9,413**	**$ 9,133**	**$ 9,565**	**$ 37,008**	**$ 9,441**	**$ 9,030**	**$ 8,874**	**$ 10,513**	**$ 37,858**	**$ 9,585**	**$ 10,448**	**$ 20,033**
SG&A expense (GAAP)	11,547	12,804	13,021	11,885	49,257	12,035	11,681	14,785	15,692	54,193	15,091	16,162	31,253
Non-GAAP adjustments:													
Stock-based compensation in SG&A	(3,277)	(4,169)	(3,852)	(3,720)	(15,018)	(3,702)	(3,939)	(6,187)	(7,832)	(21,660)	(7,571)	(7,064)	(14,635)
Non-GAAP SG&A expense	**$ 8,270**	**$ 8,635**	**$ 9,169**	**$ 8,165**	**$ 34,239**	**$ 8,333**	**$ 7,742**	**$ 8,598**	**$ 7,860**	**$ 32,533**	**$ 7,520**	**$ 9,098**	**$ 16,618**

GAAP to Non-GAAP Reconciliation | Adjusted EBITDA, Net Income and EPS

nLight, Inc. (in thousands, except per share data)	2024 Q1	2024 Q2	2024 Q3	2024 Q4	2024 Total	2025 Q1	2025 Q2	2025 Q3	2025 Q4	2025 Total	2026 Q1	2026 Q2	2026 6mo.
Stock-based compensation included in following:													
Cost of revenues	$ 541	$ 659	$ 629	$ 609	**$ 2,438**	$ 570	$ 598	$ 615	$ 687	**$ 2,470**	$ 1,054	$ 1,217	**$ 2,271**
Research and development	1,613	2,175	2,046	1,671	**7,505**	1,784	1,834	2,560	3,103	**9,281**	2,261	2,682	**4,943**
Sales, general, and administrative	3,277	4,169	3,852	3,720	**15,018**	3,702	3,939	6,187	7,832	**21,660**	7,571	7,064	**14,635**
Total stock-based compensation	$ 5,431	$ 7,003	$ 6,527	$ 6,000	**$ 24,961**	$ 6,056	$ 6,371	$ 9,362	$ 11,622	**$ 33,411**	$ 10,886	$ 10,963	**$ 21,849**

nLight, Inc. (in thousands, except per share data)	2024 Q1	2024 Q2	2024 Q3	2024 Q4	2024 Total	2025 Q1	2025 Q2	2025 Q3	2025 Q4	2025 Total	2026 Q1	2026 Q2	2026 6mo.
Net income (loss)	$ (13,766)	$ (11,729)	$ (10,335)	$ (24,962)	**$ (60,792)**	$ (8,093)	$ (3,591)	$ (6,874)	$ (4,909)	**$ (23,467)**	$ 645	$ (1,339)	**$ (694)**
Adjustments:													
Income tax expense (benefit)	144	120	261	(601)	**(76)**	137	17	273	272	**699**	53	75	**128**
Other (income) expense	(641)	(622)	(1,331)	(506)	**(3,100)**	(14)	58	64	(68)	**40**	(155)	(33)	**(188)**
Interest (income)	(475)	(479)	(421)	(398)	**(1,773)**	(1,688)	(1,108)	(1,079)	(1,031)	**(4,906)**	(1,562)	(2,474)	**(4,036)**
Interest expense	20	20	27	38	**105**	48	388	317	331	**1,084**	300	204	**504**
Depreciation and amortization	4,393	4,088	4,278	4,837	**17,596**	3,670	3,415	3,313	3,859	**14,257**	3,369	3,335	**6,704**
Stock-based compensation	5,431	7,003	6,527	6,000	**24,961**	6,056	6,371	9,362	11,622	**33,411**	10,886	10,963	**21,849**
Restructuring charges	-	-	-	4,291	**4,291**	-	-	1,733	615	**2,348**	295	-	**295**
Adjusted EBITDA	$ (4,894)	$ (1,599)	$ (994)	$ (11,301)	**$ (18,788)**	$ 116	$ 5,550	$ 7,109	$ 10,691	**$ 23,466**	$ 13,831	$ 10,731	**$ 24,562**
Net income (loss)	$ (13,766)	$ (11,729)	$ (10,335)	$ (24,962)	**$ (60,792)**	$ (8,093)	$ (3,591)	$ (6,874)	$ (4,909)	**$ (23,467)**	$ 645	$ (1,339)	**$ (694)**
Add back:													
Stock-based compensation (1)	5,431	7,003	6,527	6,000	**24,961**	6,056	6,371	9,362	11,622	**33,411**	10,886	10,963	**21,849**
Amortization of purchased intangibles	149	148	149	148	**594**	149	148	100	436	**833**	-	-	**-**
Restructuring charges	-	-	-	4,291	**4,291**	-	-	1,733	615	**2,348**	295	-	**295**
Non-GAAP net income (loss)	$ (8,186)	$ (4,578)	$ (3,659)	$ (14,523)	**$ (30,946)**	$ (1,888)	$ 2,928	$ 4,321	$ 7,764	**$ 13,125**	$ 11,826	$ 9,624	**$ 21,450**
GAAP weighted-average shares outstanding	47,242	47,658	48,133	48,557	**47,900**	49,093	49,581	50,288	50,931	**49,979**	54,121	56,983	**55,560**
Dilutive effect of common stock equivalents	-	-	-	-	**-**	-	1,573	4,139	4,587	**3,702**	5,854	5,325	**5,621**
Non-GAAP weighted-average number of shares, diluted	47,242	47,658	48,133	48,557	**47,900**	49,093	51,154	54,427	55,518	**53,681**	59,975	62,308	**61,181**
Non-GAAP net income (loss) per share, basic	$ (0.17)	$ (0.10)	$ (0.08)	$ (0.30)	**$ (0.65)**	$ (0.04)	$ 0.06	$ 0.09	$ 0.15	**$ 0.26**	$ 0.22	$ 0.17	**$ 0.39**
Non-GAAP net income (loss) per share, diluted	(0.17)	(0.10)	(0.08)	(0.30)	**(0.65)**	(0.04)	0.06	0.08	0.14	**0.24**	0.20	0.15	**0.35**

(1) There is no income tax effect related to the stock-based compensation, acquisition and integration-related costs, and amortization of purchased intangibles adjustments due to the full valuation allowance in the U.S.

Supplemental Information | Key Revenue Metrics

nLight, Inc. (in thousands, except per share data)	**2024**					**2025**					**2026**		
	Q1	**Q2**	**Q3**	**Q4**	**FY 2024**	**Q1**	**Q2**	**Q3**	**Q4**	**FY 2025**	**Q1**	**Q2**	**FY 2026**
Revenues by end market													
Aerospace and defense	$ 21,745	$ 27,390	$ 30,278	$ 30,127	**$ 109,540**	$ 32,706	$ 40,695	$ 45,554	$ 56,298	**$ 175,253**	$ 55,127	$ 57,298	**$ 112,425**
Industrial	11,985	12,905	11,588	9,137	**45,615**	8,856	9,746	9,577	10,668	**38,847**	12,025	12,042	**24,067**
Microfabrication	10,797	10,216	14,263	8,117	**43,393**	10,106	11,294	11,611	14,219	**47,230**	13,029	13,251	**26,280**
Total revenues	44,527	50,511	56,129	47,381	**198,548**	51,668	61,735	66,742	81,185	**261,330**	80,181	82,591	**162,772**
Aerospace & defense as % of total	49 %	54 %	54 %	64 %	**55 %**	63 %	66 %	68 %	69 %	**67 %**	69 %	69 %	**69 %**
Industrial as % of total	27 %	26 %	21 %	19 %	**23 %**	17 %	16 %	14 %	13 %	**15 %**	15 %	15 %	**15 %**
Microfabrication as % of total	24 %	20 %	25 %	17 %	**22 %**	20 %	18 %	17 %	18 %	**18 %**	16 %	16 %	**16 %**
Revenues by geography													
North America	$ 28,724	$ 35,640	$ 36,332	$ 32,116	**$ 132,812**	$ 36,085	$ 45,171	$ 46,682	$ 57,682	**$ 185,620**	$ 59,255	$ 59,498	**$ 118,753**
Asia Pacific	10,034	9,077	11,211	7,815	**38,137**	9,128	8,662	9,280	11,352	**38,422**	11,872	9,186	**21,058**
EMEA	5,794	5,794	8,586	7,450	**27,599**	6,455	7,902	10,780	12,151	**37,288**	9,054	13,907	**22,961**
Total revenues	44,552	50,511	56,129	47,381	**198,548**	51,668	61,735	66,742	81,185	**261,330**	80,181	82,591	**162,772**
North America as % of total	64 %	71 %	65 %	68 %	**67 %**	70 %	73 %	70 %	71 %	**71 %**	74 %	72 %	**73 %**
Asia Pacific as % of total	23 %	18 %	20 %	16 %	**19 %**	18 %	14 %	14 %	14 %	**15 %**	15 %	11 %	**13 %**
EMEA as % of total	13 %	11 %	15 %	16 %	**14 %**	12 %	13 %	16 %	15 %	**14 %**	11 %	17 %	**14 %**

Note: Percentages may not total to 100 due to rounding.