RECONCILIATIONS OF FINANCIAL RESULTS

Fiscal 2013

COTY INC.
Reconciliation of Reported to Adjusted Results for the Consolidated Statements of Operations

	Year Ended June 30, 2013		
(in millions)	Reported (GAAP)	Adjustments[a]	Adjusted (Non-GAAP)
Net revenues	**$ 4,649.1**	**$ -**	**$ 4,649.1**
Cost of sales	1,860.3	-	1,860.3
Gross Profit	**2,788.8**	**-**	**2,788.8**
as % of Net revenues	*60.0%*		*60.0%*
Selling, general and administrative expenses	2,283.7	157.9	2,125.8
as % of Net revenues	*49.1%*		*45.7%*
Amortization expense	90.2	-	90.2
Restructuring costs	29.4	29.4	-
Acquisition-related costs	8.9	8.9	-
Asset impairment charges	1.5	1.5	-
Gain on sale of asset	(19.3)	(19.3)	-
Operating income	**394.4**	**178.4**	**572.8**
as % of Net revenues	*8.5%*		*12.3%*
Interest expense, net	76.5	-	76.5
Other (income), net	(0.8)	-	(0.8)
Income before income taxes	**318.7**	**178.4**	**497.1**
Provision for income taxes	116.8	(23.2)	140.0
Net income	**201.9**	**155.2**	**357.1**
Net income attributable to noncontrolling interests	15.7	-	15.7
Net income attributable to redeemable noncontrolling interests	18.2	-	18.2
Net income attributable to Coty Inc.	**$ 168.0**	**$ 155.2**	**$ 323.2**
as % of Net revenues	*3.6%*		*7.0%*
EPS (diluted)	**0.42**		**0.82**

(a) See "Reconciliation of Reported Operating Income to Adjusted Operated Income" and "Reconciliation of Reported Net Income to Adjusted Net Income" for a detailed description of adjusted items.

COTY INC.
Reconciliation of Reported to Adjusted Results for the Consolidated Statements of Operations

(in millions)	Three Months Ended June 30, 2013 Reported (GAAP)	Adjustments[a]	Adjusted (Non-GAAP)
Net revenues	**$ 1,058.8**	**$ -**	**$ 1,058.8**
Cost of sales	438.4	-	438.4
Gross Profit	**620.4**	**-**	**620.4**
as % of Net revenues	*58.6%*		*58.6%*
Selling, general and administrative expenses	594.0	42.8	551.2
as % of Net revenues	*56.1%*		*52.1%*
Amortization expense	23.8	-	23.8
Restructuring costs	26.3	26.3	-
Acquisition-related costs	0.2	0.2	-
Operating (loss) income	**(23.9)**	**69.3**	**45.4**
as % of Net revenues	*(2.3%)*		*4.3%*
Interest expense, net	21.0	-	21.0
Other (income), net	(0.2)	-	(0.2)
(Loss) income before income taxes	**(44.7)**	**69.3**	**24.6**
Provision for income taxes	11.5	2.9	8.6
Net (loss) income	**(56.2)**	**72.2**	**16.0**
Net income attributable to noncontrolling interests	2.9	-	2.9
Net income attributable to redeemable noncontrolling interests	3.2	-	3.2
Net (loss) income attributable to Coty Inc.	**$ (62.3)**	**$ 72.2**	**$ 9.9**
as % of Net revenues	*(5.9%)*		*0.9%*
EPS (diluted)	**(0.16)**		**0.03**

(a) See “Reconciliation of Reported Operating Income to Adjusted Operated Income” and “Reconciliation of Reported Net Income to Adjusted Net Income” for a detailed description of adjusted items.

Fiscal 2012

COTY INC.
Reconciliation of Reported to Adjusted Results for the Consolidated Statements of Operations

(in millions)	Reported (GAAP)	Adjustments[(a)]	Adjusted (Non-GAAP)
	Year Ended June 30, 2012		
Net revenues	**$ 4,611.3**	**$ -**	**$ 4,611.3**
Cost of sales	1,824.0	0.5	1,823.5
Gross Profit	**2,787.3**	**(0.5)**	**2,786.8**
as % of Net revenues	*60.4%*		*60.4%*
Selling, general and administrative expenses	2,299.4	140.8	2,158.6
as % of Net revenues	*49.9%*		*46.8%*
Amortization expense	100.1	6.8	93.3
Restructuring costs	11.1	11.1	-
Acquisition-related costs	10.3	10.3	-
Asset impairment charges	575.9	575.9	-
Operating (loss) income	**(209.5)**	**745.4**	**535.9**
as % of Net revenues	*(4.5%)*		*11.6%*
Interest expense, net	89.6	7.0	82.6
Other expense (income), net	32.0	37.4	(5.4)
(Loss) income before income taxes	**(331.1)**	**789.8**	**458.7**
(Benefit) provision for income taxes	(37.8)	(164.7)	126.9
Net (loss) income	**(293.3)**	**625.1**	**331.8**
Net income attributable to noncontrolling interests	13.7	-	13.7
Net income attributable to redeemable noncontrolling interests	17.4	-	17.4
Net (loss) income attributable to Coty Inc.	**$ (324.4)**	**$ 625.1**	**$ 300.7**
as % of Net revenues	*(7.0%)*		*6.5%*
EPS (diluted)	**(0.87)**		**0.78**

(a) See “Reconciliation of Reported Operating Income to Adjusted Operated Income” and “Reconciliation of Reported Net Income to Adjusted Net Income” for a detailed description of adjusted items.

COTY INC.

Reconciliation of Reported to Adjusted Results for the Consolidated Statements of Operations

(in millions)	Three Months Ended June 30, 2012 Reported (GAAP)	Adjustments[a]	Adjusted (Non-GAAP)
Net revenues	**$ 1,023.4**	**$ -**	**$ 1,023.4**
Cost of sales	400.4	-	400.4
Gross Profit	**623.0**	**-**	**623.0**
as % of Net revenues	*60.9%*		*60.9%*
Selling, general and administrative expenses	602.0	14.0	588.0
as % of Net revenues	*58.8%*		*57.5%*
Amortization expense	23.4	-	23.4
Restructuring costs	7.2	7.2	-
Acquisition-related costs	1.9	1.9	-
Asset impairment charges	473.9	473.9	-
Operating (loss) income	**(485.4)**	**497.0**	**11.6**
as % of Net revenues	*(47.4%)*		*1.1%*
Interest expense, net	16.0	(1.5)	17.5
Other expense, net	2.2	-	2.2
(Loss) before income taxes	**(503.6)**	**495.5**	**(8.1)**
(Benefit) for income taxes	(152.3)	(140.5)	(11.8)
Net (loss) income	**(351.3)**	**355.0**	**3.7**
Net income attributable to noncontrolling interests	2.3	-	2.3
Net income attributable to redeemable noncontrolling interests	3.7	-	3.7
Net (loss) attributable to Coty Inc.	**$ (357.3)**	**$ 355.0**	**$ (2.3)**
as % of Net revenues	*(34.9%)*		*(0.2%)*
EPS (diluted)	**(0.95)**		**(0.01)**

(a) See “Reconciliation of Reported Operating Income to Adjusted Operated Income” and “Reconciliation of Reported Net Income to Adjusted Net Income” for a detailed description of adjusted items.

COTY INC.

Reconciliation of Reported Operating Income to Adjusted Operating Income

	Three Months Ended June 30,			Year Ended June 30,		
(in millions)	**2013**	**2012**	**Change**	**2013**	**2012**	**Change**
Reported Operating (Loss) Income	**$ (23.9)**	**$ (485.4)**	**(95%)**	**$ 394.4**	**$ (209.5)**	**>100%**
% of Net revenues	*(2.3%)*	*(47.4%)*		*8.5%*	*(4.5%)*	
Share-based compensation expense adjustment [a]	31.2	1.3	>100%	120.3	109.9	9%
Reported Operating Income (Loss) adjusted for share-based compensation adjustment	**$ 7.3**	**$ (484.1)**	**>100%**	**$ 514.7**	**$ (99.6)**	**>100%**
% of Net revenues	*0.7%*	*(47.3%)*		*11.1%*	*(2.2%)*	
Other adjustments:						
Restructuring costs [b]	26.3	7.2	>100%	29.4	11.1	>100%
Real estate consolidation program [c]	6.4	5.6	14%	22.5	12.4	81%
Acquisition-related costs [d]	0.2	2.1	(90%)	9.6	18.7	(49%)
Public entity preparedness costs [e]	3.5	3.9	(10%)	7.7	4.5	71%
Business structure realignment programs [f]	1.7	3.0	(43%)	6.7	12.9	(48%)
Asset impairment charges [g]	-	473.9	(100%)	1.5	575.9	(100%)
Gain on sale of asset [h]	-	-	N/A	(19.3)	-	N/A
Total other adjustments to Reported Operating (Loss) Income	38.1	495.7	(92%)	58.1	635.5	(91%)
Adjusted Operating Income	**$ 45.4**	**$ 11.6**	**>100%**	**$ 572.8**	**$ 535.9**	**7%**
% of Net revenues	*4.3%*	*1.1%*		*12.3%*	*11.6%*	

(a) Following June 12, 2013, the effective date of the share-based compensation plan amendments, the component of share-based compensation expense represents the difference between equity plan accounting using the grant date fair value and equity plan accounting using the June 12, 2013 fair value. Prior to June 12, 2013, the component of the share-based compensation expense included represented the difference between share-based compensation expense accounted for under equity plan accounting based on grant date fair value, and under liability plan accounting. These amounts are included in selling, general and administrative expenses in the Consolidated Statements of Operations in Corporate.

(b) Charges related to restructuring programs which primarily reflect employee-related costs. These amounts are included in restructuring costs in the Consolidated Statements of Operations in Corporate.

(c) Charges related to the consolidation of real estate in New York. The Company expects to incur additional costs associated with the consolidation of real estate in New York in fiscal 2014. We expect the real estate consolidation program to be completed in fiscal 2014. These amounts are included in selling, general and administrative expenses in the Consolidated Statements of Operations in Corporate.

(d) Charges related to transaction costs, integration costs and acquisition accounting impacts for the 2011 Acquisitions, certain due diligence and acquisition-related costs incurred in connection with certain completed and/or contemplated acquisition offers and contemplated acquisition offers that were withdrawn. These amounts are included in acquisition-related costs, selling, general and administrative expenses, amortization expense and cost of sales in the Consolidated Statements of Operations in Corporate. Acquisition-related costs include items in addition to what is recorded in the acquisition-related costs line item in the Consolidated Statements of Operations. Additional items include internal integration costs and acquisition accounting impacts.

(e) Charges related to consulting, audit, legal, filing and printing costs associated with preparation and filing of the registration statement and consulting costs related to Sarbanes-Oxley compliance. These amounts are included in selling, general and administrative expenses in the Consolidated Statements of Operations in Corporate.

(f) Charges related to position eliminations in certain administrative functions, structural reorganization in Geneva, the buy-back of certain distribution rights in selected EMEA markets and certain other programs in North America. These amounts are included in selling, general and administrative expenses in the Consolidated Statements of Operations in Corporate.

(g) Charges related to impairments of certain property and equipment and intangible assets. These amounts are included in asset impairment charges in the Consolidated Statements of Operations in the Skin & Body Care segment and in Corporate.

(h) Income related to the termination of one of our licenses by mutual agreement with the original licensor. This amount was recorded in gain on sale of assets in the Consolidated Statements of Operations in Corporate.

COTY INC.
Reconciliation of Reported Net Income to Adjusted Net Income

(in millions)	Three Months Ended June 30, 2013	Three Months Ended June 30, 2012	Change	Year Ended June 30, 2013	Year Ended June 30, 2012	Change
Reported Net (Loss) Income Attributable to Coty Inc.	**$ (62.3)**	**$ (357.3)**	**(83%)**	**$ 168.0**	**$ (324.4)**	**>100%**
% of Net revenues	*(5.9%)*	*(34.9%)*		*3.6%*	*(7.0%)*	
Share-based compensation expense adjustment [(a)]	31.2	1.3	>100%	120.3	109.9	9%
Change in tax provision due to share-based compensation expense adjustment	15.9	(32.1)	>100%	(8.0)	(12.0)	33%
Net (Loss) Income adjusted for share-based compensation expense adjustment	**(15.2)**	**(388.1)**	**(96%)**	**280.3**	**(226.5)**	**>100%**
% of Net revenues	*(1.4%)*	*(37.9%)*		*6.0%*	*(4.9%)*	
Other adjustments to Reported Net (Loss) Income Attributable to Coty Inc.:						
Other adjustments to Operating (Loss) Income [(a)]	38.1	495.7	(92%)	58.1	635.5	(91%)
Loss on foreign currency contract [(b)]	-	-	N/A	-	37.4	(100%)
Acquisition-related interest expense [(c)]	-	(1.5)	100%	-	7.0	(100%)
Total other adjustments to Reported Net (Loss) Income Attributable to Coty Inc.	38.1	494.2	(92%)	58.1	679.9	(91%)
Change in tax provision due to other adjustments to Reported Net (Loss) Income Attributable to Coty Inc.	(13.0)	(114.3)	89%	(15.2)	(167.6)	91%
Tax impact on foreign income inclusion [(d)]	-	5.9	(100%)	-	14.9	(100%)
Adjusted Net Income (Loss) attributable to Coty Inc.	**$ 9.9**	**$ (2.3)**	**>100%**	**$ 323.2**	**$ 300.7**	**7%**
% of Net revenues	*0.9%*	*(0.2%)*		*7.0%*	*6.5%*	
Per Share Data:						
Adjusted weighted-average common shares [(e)]						
Basic	383.0	377.3		381.7	373.0	
Diluted	394.7	377.3		396.4	384.6	
Adjusted Net Income Attributable to Coty Inc. per Common Share [(f)]:						
Basic	0.03	(0.01)		0.85	0.81	
Diluted	0.03	(0.01)		0.82	0.78	

(a) See "Reconciliation of Reported Operating Income to Adjusted Operating Income."

(b) Loss on foreign currency contract to hedge foreign currency exposure associated with a contemplated acquisition opportunity that was withdrawn. This amount is included in other expense, net in the Consolidated Statements of Operations.

(c) Interest expense associated with the obligations related to the purchase of TJoy. This amount is included in interest expense, net in the Consolidated Statements of Operations.

(d) Reflects an adjustment to our tax provision equal to the tax expense associated with certain foreign income that was subject to tax in the U.S. during fiscal 2011 and 2010 under the provisions of Internal Revenue Code Sections 951 through 954 ("Subpart F"), but that should no longer be subject to Subpart F as a result of structural changes in our organization. Effective fiscal 2012, we created a fragrance "Center of Excellence" for research and development and centralized global supply chain management in Geneva, Switzerland. As a result of these changes to our organizational and management structure, Subpart F should no longer apply to income associated with our operations in Geneva and, accordingly, tax expense associated with certain foreign-based income will be reduced in the future. This change is reflected in the provision for income taxes in the Consolidated Statements of Operations for periods following its implementation.

(e) For all periods presented the adjusted number of common shares used to calculate non-GAAP adjusted basic and diluted net income attributable to Coty Inc. per common share is identical to the number of common and diluted shares used to calculate GAAP net income (loss) per common share, except for the three months ended June 30, 2013 and fiscal 2012. For the three months ended June 30, 2013 and fiscal 2012, using the treasury stock method, the number of adjusted diluted common shares to calculate non-GAAP adjusted diluted net income per common share were 11.7 and 11.6 million, respectively, higher than the number of common shares used to calculate GAAP diluted net loss per common share, due to the potentially dilutive effect of certain securities issuable under our share-based compensation plans, which were considered anti-dilutive for calculating GAAP diluted net loss per common share.

(f) The annual current tax benefit associated with the amortization of goodwill and other intangible assets for OPI and Philosophy was $13.0 as of June 30, 2011 and is approximately $23.8 as of June 30, 2013 and 2012 and will remain as such through fiscal 2022. This tax benefit is not reflected in Adjusted Net Income Attributable to Coty Inc. The impact of this tax benefit per share was $0.02 for the three months ended June 30, 2013 and 2012 and $0.04 for fiscal 2011 and $0.06 for fiscal 2013 and 2012. Based on the number of outstanding shares at June 30, 2013, the impact will remain $0.06 per share through 2022.

COTY INC.

Reconciliation of Reported Income Before Income Taxes and Effective Tax Rates to Adjusted Income Before Income Taxes and Effective Tax Rates

(in millions)	Year Ended June 30, 2013 Income Before Income Taxes	Year Ended June 30, 2013 Provision for Income Taxes	Year Ended June 30, 2013 Effective Tax Rate	Year Ended June 30, 2012 (Loss) Income Before Income Taxes	Year Ended June 30, 2012 Provision (Benefit) for Income Taxes	Year Ended June 30, 2012 Effective Tax Rate
Reported income (loss) before income taxes	**$ 318.7**	**116.8**	**36.6%**	**$ (331.1)**	**(37.8)**	**11.4%**
Share-based compensation expense adjustment[(a)]	120.3	8.0		109.9	12.0	
Other adjustments to Operating Income[(a)]	58.1	15.2		635.5	152.2	
Other adjustments[(b)]	-	-		44.4	15.4	
Tax impact on foreign income inclusion[(c)]	-	-		-	(14.9)	
Adjusted Income Before Income Taxes[(d)]	**$ 497.1**	**$ 140.0**	**28.2%**	**$ 458.7**	**$ 126.9**	**27.7%**

(a) See "Reconciliation of Operating Income (Loss) to Adjusted Operating Income."

(b) See "Reconciliation of Net Income (Loss) Attributable to Coty Inc. to Adjusted Net Income Attributable to Coty Inc."

(c) Reflects an adjustment to our tax provision equal to the tax expense associated with certain foreign income that was subject to tax in the U.S. during fiscal 2011 under the provisions of Internal Revenue Code Sections 951 through 954 ("Subpart F"), but that should no longer be subject to Subpart F as a result of structural changes in our organization. This change is reflected in the provision for income taxes in the Consolidated Statements of Operations for periods following its implementation.

(d) Cash paid and payable for income taxes for all years presented was less than the provision for income taxes for Adjusted Income Before Income Taxes primarily due to tax benefits of $23.8 associated with the amortization of goodwill and other intangible assets from the fiscal 2011 acquisitions of OPI and philosphy and the utilization of net operating losses in the United States and Germany.

The annual current tax benefit associated with the amortization of goodwill and other intangible assets for OPI and philosophy acquisitions will continue through fiscal 2022. This tax benefit is not reflected in Adjusted Net Income Attributable to Coty Inc. The impact of this tax benefit pre share was $0.04 for fiscal 2011 and $0.06 for fiscal 2012 and 2013. Assuming the same number of shares outstanding at June 30, 2013, the impact will remain $0.06 per share through 2022.